

Fiscal Year 2008 Adopted Budget

MIAMI-DADE AVIATION DEPARTMENT

Finance and Strategy Group : Financial Planning and Performance Analysis Division

Miami - Florida





Miami-Dade Aviation Department

A Department of Miami-Dade County, Florida

FY 2008 Adopted Budget

Staff Responsible for Preparation of the FY 2008 Budget:

Anne Syrcle Lee

Chief Financial Officer

Financial Planning & Performance Analysis Division

Ivonne M. Davila

Financial Performance Coordinator

Jose Antonio Incera

Brian Gendron

Accountant 3

Special Projects Administrator 1

Amy Cruz

Accountant 2

Miami-Dade County, Florida

Carlos Alvarez Mayor

Board of County Commissioners

Bruno A. Barreiro, Chairman

Barbara J. Jordan, Vice Chairwoman

Barbara J. Jordan, District 1 Katy Sorenson, District 8

Dorrin D. Rolle, District 2 Dennis C. Moss, District 9

Audrey M. Edmonson, District 3 Sen. Javier D. Souto, District 10

Sally A. Heyman, District 4 Joe A. Martinez, District 11

Bruno A. Barreiro, District 5 José "Pepe" Diaz, District 12

Rebeca Sosa, District 6 Natacha Seijas, District 13

Carlos A. Gimenez, District 7

Harvey Ruvin

Clerk of the Circuit and County Courts

George M. Burgess County Manager

Robert A. Cuevas Jr.

County Attorney

Jennifer Glazer-Moon

Director Office of Strategic Business Management

www.miamidade.gov

Miami-Dade Aviation Department Staff

José Abreu, P.E. Aviation Director

Anne Syrcle Lee Chief Financial Officer

Maximo Fajardo *Deputy Director, Operations*

John Cosper
Deputy Director, CIP

Lauren StoverAssistant Director, Security & Communications

Melvin Payne *Interim Assistant Director, Facilities Management*

Bobbie Jones-Wilfork
Assistant Director, Administration

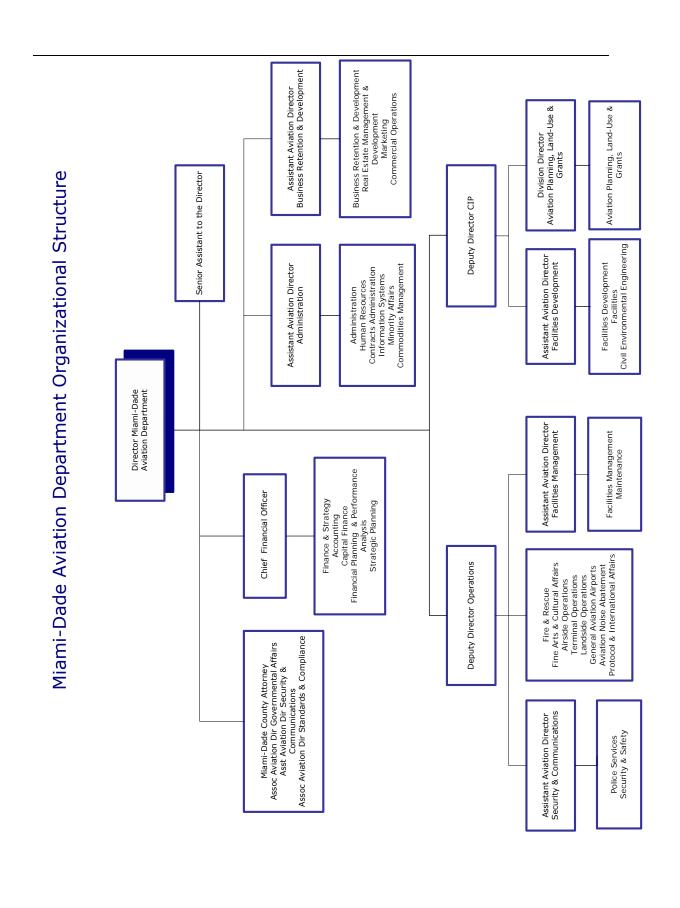
Miguel SouthwellAssistant Director, Business Retention & Development

Narinder Jolly *Assistant Director, Facilities Development*

Sunil Harman

Division Director for Aviation Planning, Land-Use & Grants

www.miami-airport.com



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Budget Message

November 15, 2007

Honorable Mayor Carlos Alvarez Honorable Chairman Bruno A. Barreiro Honorable Members of the Board of County Commissioners George M. Burgess, County Manager Harvey Ruvin, Clerk of Courts

Ladies and Gentlemen:

The Miami-Dade County Aviation Department (MDAD) herein presents the adopted operating and capital budget for fiscal year 2008. The budget is the culmination of a process that evaluates the needs and obligations of the Department, particularly as they affect operations and capital projects. The budget also takes into account the requirements of the amended trust indenture governing the outstanding airport revenue bonds and its obligations under state and federal law. Additionally, the budget process is a deliberative process focused on accomplishing the strategic goals of the Department and the County.

BUDGET OBJECTIVES

The Department's budget objectives reflect the current strategic plan which is based on the following guiding principles:

- Safety and Security Ensuring the safe and efficient movement of people, aircraft, ground vehicles, and goods through the Miami-Dade County airport system.
- Making Airport System Competitive Maximizing the ability of the airports to meet their customers' needs while keeping abreast of the dynamic forces affecting the aviation industry and maintaining the economic health of the airport system.
- Investing in our Future Capital Improvements and Facilities Maintenance Strategically positioning Miami International Airport (MIA) for maintaining its role as a major international gateway by investing in our facilities through the Capital Improvement Program (CIP) and Reserve Maintenance and Repair Program. This includes funding of projects that will enhance safety and security, improve customer service, improve environmental standards and provide economic value to the region as well as replacement of aging infrastructure.
- Investing in our Human Capital Maximizing our human capital investment by increasing our employees' skills and abilities as well as attracting, developing and retaining quality employees and supporting their growth and development.

 Providing Excellent Customer Service – Providing excellent customer service to retain and expand our customer base. Customers include a broad range of airport users including: airline passengers, air carriers, cargo handlers, federal agencies, concessionaires, fixed base operators, vendors, service operators, developers, and employees.

In addition to the priorities that are contained in the guiding principles, the FY 2008 Budget reflects the priorities set forth in the strategic plan: continuing efforts toward reducing the airline cost per enplaned passenger (CEP) and the ongoing construction of the North Terminal Development Project scheduled to open in 2011.

BUDGET INITIATIVES

The FY 2008 Budget will fund a number of short and long term initiatives that are being undertaken by the Department. Among the short term initiatives are:

- South Terminal a 1.7 million-square-foot facility with 28 new gates (15 in the completely new Concourse J and 13 in the renovated Concourse H). It also includes a new cruise ship passenger bus station. The South Terminal's first domestic flight was on August 29, 2007 with the first international flight on September 14, 2007. Tenant relocations will be done in stages through December 2007. The 2008 budget does not include any additional staffing for South Terminal, though it does include approximately \$2.75 million in increased expenses for the South Terminal baggage conveyor system, \$5.0 million in additional utilities costs, and approximately \$1.0 million in contracts for South Terminal roof inspections. It also reflects increases in revenues from airline charges and various fees to fund the incremental operating costs associated with South Terminal as well as debt service on long term bonds which partially funded construction.
- **Upgrades to rentable space** In our ongoing efforts to diversify our revenue base and keep our airline cost per enplaned passenger as low as possible, we are undertaking a program of upgrading non terminal rentable space throughout the airport. The cost is approximately \$7,988,000 in building improvements including carpeting, exterior and interior painting, restroom renovations and construction of new interior walls. It is anticipated that revenues from the upgraded space will begin in FY 2009.
- Air service incentive program On July 10, 2007 the Board of County Commissioners adopted the Department's second Air Service Incentive Program (ASIP2). This program provides incentives for air carriers to establish scheduled domestic and international passenger flights and certain seasonal flights as well as freight flights from targeted international markets by offering credits on landing fees for a maximum period of 12 months. The program has been approved for three years from its effective date of May 2007. The total landing fee waivers will not exceed \$3 million within each fiscal year.

The Department's major ongoing and longer term initiatives that are reflected in the FY 2008 budget include:

- Reduction in operating expenses/headcount reduction In an effort to reduce pressures on the airlines' CEP, the Aviation Department is reducing staffing levels through attrition with a goal of reducing staff by 20% over 5 years beginning in FY 2008. The FY 2008 budget includes the elimination of 56 vacant positions totaling \$3.5 million.
- Construction and opening of the North Terminal The North Terminal Development Program (NTD) area previously consisted of Concourses A, B, C and D in a pier configuration. This area currently is being transformed from a series of separate concourses into a linear terminal, which will increase gate utilization and connection efficiencies supporting a major hub facility for American Airlines and its One World Alliance partners. The program eliminates Concourses B and C and widens the Terminal Building area between Concourses A and D. As part of the program the Aviation Department is renovating 111.7 million square feet of the existing Terminal Building and adding 1.8 million square feet of new terminal/concourse space. The completed North Terminal will have 48 international/domestic swing gates, two regional jet gates, a FIS facility capable of processing 3,600 international passengers per hour, 173 ticketing positions (including 67 self-service units), a new gate delivery baggage system, and support systems capable of handling an international hub operation with at least 250 flights per day. The North Terminal gates are scheduled to open in stages through 2011.

MIAMI INTERNATIONAL AIRPORT FACILITIES

Miami International Airport is located approximately seven miles west of the downtown area of the City of Miami and nine miles west of the City of Miami Beach. The airport includes approximately 3,300 acres and approximately 189 buildings. Currently the terminal building is a single horseshoe-shaped building with eight concourses (A, C, D, E/Satellite, F, G, J and H). As of September 30, 2007 there were approximately 119 gates and 451 ticket positions. In November, 2007 Concourse A with its 17 gates will be temporarily closed.

The airport is different from many airports in that it does not have a separate international terminal. Accordingly, the terminal buildings third level is capable of moving international passengers to one of two Federal Inspection Service (FIS) areas located in the Terminal Building area near Concourse E and the demolished Concourse B section. In addition the FIS near Concourse J became operational in June 2007. In November 2007 the FIS near the demolished Concourse B will be closed and it will be ultimately replaced by a new FIS in the North Terminal (the rebuilt Concourses A-D). Most passenger gates are equipped with loading bridges, of which 67 have international and domestic capability. The airport also has 23 terminal area hardstand aircraft parking positions. As of September 30, 2007 the Terminal Building had 126 commercial operation locations occupying approximately 189,600 square feet of space. Concessions categories include duty free, food/beverage, retail and services. Services include advertising, banks, currency exchanges, airport operated clubs, baggage storage, ATM machines, barbershop, prepaid phone cards, baggage wrap machines, luggage cart, baggage checkroom, and the Hotel.

3

GENERAL AVIATION AIRPORTS

In addition to MIA, the Aviation Department operates five general aviation airports. Three are used for traditional general aviation activities such as fixed base operations, and aircraft storage and maintenance facilities. One is used primarily for training purposes, while another has been decommissioned for the purpose of mining the limestone deposits located on its premises.

Opa-Locka Executive Airport is a designated reliever airport for MIA and consists of 1,180 acres. The airfield consists of four active runways and a variety of other facilities including corporate hangars, an aircraft rescue and fire fighting building and a US customs private aircraft clearance building.

Kendall-Tamiami Executive Airport has become one of the busiest general aviation airports in Florida and is a designated reliever airport for MIA. The airport's property contains 1,360 acres and the airfield consists of three active runways. Other facilities include T-hangars, corporate hangars and office buildings. The County and federal government have considerable facilities at the airport. Miami-Dade College has a satellite campus located at the airport in which it operates flight training programs.

Homestead General Aviation Airport has three general aviation runways. This 960 acre airport serves the public, agricultural users, and sports aviation in the southern portion of the County.

The Dade-Collier Training and Transition Airport is located partially within the County and partially within Collier County, approximately 33 miles west of the Airport. The airport has one runway and is used for commercial air carrier and military flight training purposes. The 24,960 acre property has approximately 900 acres of developed and operational land; the remaining area is managed and operated by the Florida Game and Freshwater Fish Commission.

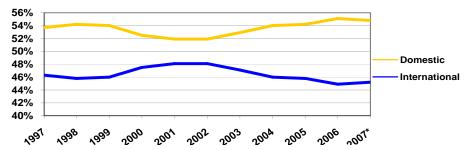
Opa-Locka West Airport was decommissioned in 2006. The Aviation Department is currently in negotiations with the Florida Department of Transportation to collaborate on mining the limestone deposits located on the premises.

ECONOMIC AND OPERATIONAL TRENDS AFFECTING THE BUDGET

The FY 2008 budget reflects in part the MIA's operating environment. MIA is a major international connecting hub and is the predominant gateway for US- Latin America (South and Central America excluding Mexico) and US-Caribbean travel.

MIA offers an extensive air service network covering nearly 150 cities on four continents. It is the third largest US international gateway airport after New York-Kennedy and Los Angeles (LAX). The Airport's stronghold market, Latin America/Caribbean region, was served by more passenger flights from the Airport than from any other U.S. airport. International passengers accounted for 45% of the enplanements in FY 2007. The declines in recent years reflect in part, competition from other gateway airports. International traffic is very important to MIA given the social and economic ties that Miami-Dade County has with Latin American and Caribbean countries.

MIA Enplaned Passengers Domestic vs. International

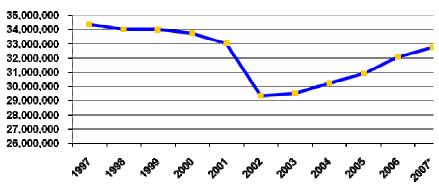


Proiected based on 10 months actual data.

MIA is a major air transshipment point for the Americas. During 2006, the most recent year for which such information is available, the Airport handled 80% of all air imports and 78% of all air exports between the USA and the Latin American/Caribbean region. In calendar year 2006, the Airport was the nation's number one airport in international freight *(excluding mail) and third in international passenger traffic.

Traffic has continued to grow since FY 2002 when it declined by 11.2% reflecting the turmoil in the aviation industry post 9/11. The Department has assumed a 2.8% growth rate in the FY 2008 Budget as determined by the airport's independent traffic engineer.

Total Passengers by Fiscal Year



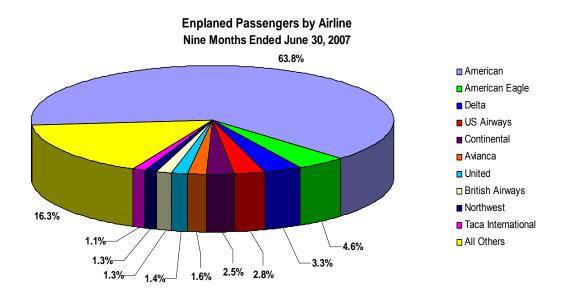
Projected based on 10 months actual data.

MIA is American Airlines largest international hub operation, both for international passengers and international cargo. American Airlines accounted for approximately 65% of the enplaned passengers at the Airport during the first 9 months of FY 2007,

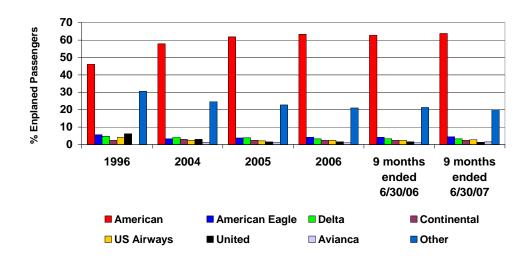
Source: Miami-Dade County Aviation Department.

^{*} Airports Council International ("ACI") includes Anchorage International Airport ("ANC") in its rankings. MIA excludes ANC from its rankings because of ANC's particular methodology of accounting for freight. MIA's total freight only reflects enplaned and deplaned freight, while ANC chooses to include a large amount of transit (same aircraft) freight.

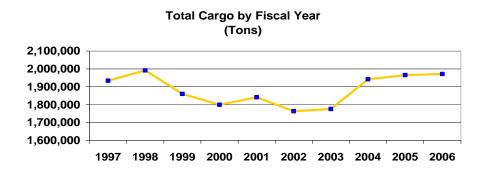
and together with its affiliate, American Eagle, approximately 70% of all enplaned passengers during the period.



Enplaned Passengers by Carrier (%)



Cargo tonnage growth during the past four years has been modest with the exception of FY 2004. Cargo operations are dominated by international shipments mostly to Latin America. Miami benefits significantly from its strong cultural and ethnic ties to this market and the numerous cargo forwarders located near the airport.

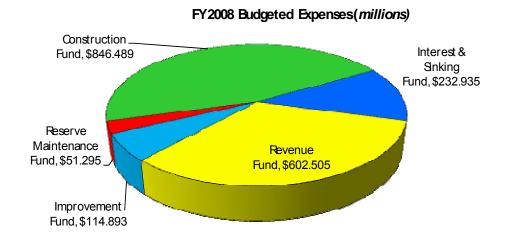


MIA annual impact on local tourism, cruise, international banking, trade and commerce is \$19.1 billion. MIA and related aviation industries contribute 242,387 jobs directly and indirectly to the South Florida economy. That equates to one out of every 4.3 jobs.

BUDGET SUMMARY

The FY 2008 budget assumes 16,689,000 enplaned passengers, compared to 16,207,000 that were forecast in the FY 2007 budget. The Department currently projects 16,615,415 passengers for FY 2007, a roughly 2.5% increase over the budgeted amount. The enplaned passenger projection for FY 2008 was determined through an evaluation by the Department's independent traffic engineer and is based on a variety of factors including the airport's economic base, airport activity, and financial framework.

The Department's budget ordinance as approved by the Board of County Commissioners provides the Department with the legal authority to make expenditures. The budgeted FY 2008 expenditures included in the adopted ordinance total \$1,848.117 million including \$602.505 million for the Revenue Fund (operations), \$232.925 million for the Interest & Sinking Fund, \$51.295 million for the Reserve Maintenance Fund, \$114.893 million for Improvement Fund and \$846.489 million for the Construction Fund.



The following is a summary of sources and uses of all major funds and accounts. The cash balances (as detailed below) represent unexpended resources available only for the purposes for which they are reserved.

FY 2008 Budget Summary of Sources and Uses All Funds Reflected in the Miami-Dade County Budget Ordinance

| (\$ in 000s) | Revenue Fund Budget | Improvement Fund Budget | Reserve Maintenance Fund Budget | Construction Fund Budget | Interest & Sinking Fund Budget | Total Budget |
|---|---------------------------|-------------------------------|--|--------------------------------|--------------------------------------|------------------|
| Beginning Cash Balance | \$47,884 | \$127,202 | \$28,625 | \$289,879 | \$77,088 | \$570,678 |
| Sources of Funds | | | | | | |
| Aviation Fees & Charges | \$263,630 | \$0 | \$0 | \$0 | \$0 | \$263,630 |
| Rental Revenues | 91,462 | - | - | - | - | 91,462 |
| Other Revenues | 15,172 | - | - | - | - | 15,172 |
| Commercial Operations | 85,123 | - | - | - | - | 85,123 |
| Concessions | 83,896 | - | - | - | - | 83,896 |
| General Aviation Airports | 4,981 | - | - | - | - | 4,981 |
| MDAD Operating Revenues | - | - | - | 10,000 | - | 10,000 |
| Transfer from Improvement Fund | 65,000 | - | - | 49,893 | - | 114,893 |
| Interest Earnings | _ | 1,000 | 1,000 | 1,000 | 3,544 | 6,544 |
| Grant Funds | _ | _ | _ | 44,239 | _ | 44,239 |
| Bond Proceeds | _ | _ | _ | 600,000 | _ | 600,000 |
| Transfer from Revenue Fund | _ | 24,859 | 23,000 | - | 149,900 | 197,759 |
| Transfer from Interested & Sinking Fund | _ | 1,426 | _ | _ | - | 1,426 |
| Transfer from PFC Account | _ | - | _ | _ | 81,608 | 81,608 |
| Total Sources of Funds | \$609,264 | \$27,285 | \$24,000 | \$705,132 | \$235,052 | \$1,600,733 |
| Uses of Funds Salary/Fringes | \$133,347 | \$0 | \$0 | \$0 | \$0 | \$133,347 |
| Outside Contract Services | 71.715 | \$0 | \$0 | \$0 | \$0 | |
| Utilities | 55,274 | - | - | - | - | 71,715 55,274 |
| General & Administration | 39,388 | - | - | - | - | 39,388 |
| | | - | - | - | - | • |
| General & Administration Support | 5,275 | - | - | - | - | 5,275 |
| Insurance | 15,301 | - | - | - | - | 15,301 |
| Capital Outlay | 9,949 | - | - | - | - | 9,949 |
| Management Agreements | 74,497 | - | - | - | - | 74,497 |
| Debt Service Payments | - | - | - | - | 231,509 | 231,509 |
| Construction in Progress | - | - | - | 833,889 | - | 833,889 |
| Issuance Costs | - | - | - E1 20E | 12,000 | - | 12,000 |
| Projects in Progress and Committed | - | 40.000 | 51,295 | - | - | 51,295 |
| Transfer to Construction Fund | 24.050 | 49,893 | - | - | 1.426 | 49,893 26.285 |
| Transfer to Improvement Fund Transfer to Revenue Fund | 24,859 | 65,000 | - | - | 1,426 | 65,000 |
| Transfer to Revenue Fund Transfer to Bond Service Account | 149.900 | 00,000 | - | - | - | 149,900 |
| Transfer to Bond Service Account Transfer to Bond Administration | 149,900 | - | - | 600 | - | 600 |
| Transfer to Bond Administration Transfer to Reserve Maintenance Fund | 23,000 | - | - | - | - | 23,000 |
| Total Uses of Funds | \$602,505 | \$114,893 | \$51,295 | \$846,489 | \$232,935 | \$1,848,117 |
| Total Oscs of Fullus | φυυ2,303 | ψ11 4 ,093 | Ψ51,293 | φ 0+0,40 3 | φ 2 32, 3 33 | ψ1,040,117 |
| Excess (Deficit) of Source over Use of Funds | \$6,759 | (\$87,608) | (\$27,295) | (\$141,357) | \$2,117 | (\$247,384) |
| Ending Cash Balance | \$54,641 | \$39,594 | \$1,330 | \$148,522 | \$79,205 | \$323,294 |

The Revenue Fund cash balance is expected to increase 14% reflecting increase in the operating reserve requirement which is 13.5% of the Current Expense budget for the fiscal year. The Improvement Fund cash balance is budgeted to decline 69% reflecting required transfer to the Revenue Fund per the airline use agreement and increase in funding in projects in the Construction Fund. Reserve Maintenance Fund cash balance is projected to decrease by 95% reflecting projected improvements and maintenance in a variety of older non passenger terminal facilities. The Construction Fund cash balance is expected to decline by 49% reflecting funding of the ongoing capital program associated with the expedited construction of North Terminal.

FY 2006-2008 Summary of Sources and Uses All Funds Actual and Reflected in the Miami-Dade County Budget Ordinance

In the following presentation the "actual" columns reflect only those bond proceeds that were used to pay capital program construction expenses. The "budget" columns reflect the Department's Budget Ordinance and includes all projected bond proceeds. In practice, a good portion of these funds are actually used to directly pay off commercial paper and other bond related fees.

| | FY 2006 | FY 2007 | FY 2007 | FY2008 |
|--|--------------------|---|--------------|--------------------|
| (\$ in 000s) | Actual | Budget | Actual | Budget |
| Beginning Cash Balance | \$421,512 | \$351,615 | \$537,417 | \$570,678 |
| Sources of Funds | | | | |
| Aviation Fees & Charges | \$288,583 | \$247,290 | \$237,132 | \$263,630 |
| Rental Revenues | 87,688 | 94,157 | 93,118 | 91,462 |
| Other Revenues | 21,965 | 11,524 | 8,936 | 15,172 |
| Commercial Operations | 68,212 | 77,519 | 78,885 | 85,123 |
| Concessions | 77,505 | 84,003 | 91,630 | 83,896 |
| General Aviation Airports | 4,432 | 4,403 | 5,616 | 4,981 |
| MDAD Operating Revenues | - | 10,000 | · <u>-</u> | 10,000 |
| American Airlines Payments | 15,000 | - | 10,000 | · - |
| Transfer from Improvement Fund | 42,946 | 56,000 | 63,606 | 114,893 |
| Interest Earnings | 18,447 | 3,396 | 21,151 | 6,544 |
| | , | 13,000 | , | 0,0 |
| Insurance proceeds Grant Funds | - 55,575 | 76,103 | 30,343 | 44,239 |
| Bond Proceeds | 11,623 | 579,817 | 86,063 | 600,000 |
| Commercial Paper Drawdowns | 360,000 | 579,617 | 100,000 | 000,000 |
| Transfer from Revenue Fund | 246,521 | 201,109 | 252,952 | 197,759 |
| Transfer from Interested & Sinking Fund | 240,321 | 201,109 | 232,932 | 1,426 |
| Transfer from Capitalized Interest Account | 16,333 | - | 18,968 | 1,420 |
| Transfer from PFC Account | 65,000 | 73,000 | 73,641 | 81,608 |
| Transfer from other funds | 48,613 | 73,000 | 73,041 | 01,000 |
| Total Sources of Funds | \$ 1,428,443 | \$ 1,531,321 | \$ 1,172,041 | \$ 1,600,733 |
| Total Council of the state of t | 4 1,120,110 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | v .,, | + 1,000,100 |
| Uses of Funds | | | | |
| Salary/Fringes | 126,331 | 130,173 | 128,722 | 133,347 |
| Outside Contract Services | 35,289 | 56,335 | 38,624 | 67,205 |
| Utilities | 35,051 | 52,334 | 41,301 | 55,274 |
| General & Administration | 30,088 | 35,325 | 47,721 | 39,388 |
| General & Administration Support | 9,699 | 6,519 | 4,889 | 5,275 |
| Insurance | 2,012 | 13,261 | 19,645 | 15,301 |
| Other | _,-,- | 4,423 | 3,365 | 4,510 |
| Capital Outlay | 666 | 804 | 978 | 9,949 |
| Management Agreements | 60,539 | 70,422 | 60,961 | 74,497 |
| Debt Service Payments | 221,109 | 240,914 | 238,546 | 231,509 |
| Improvement Fund Expenditures/Entitlement | 5,404 | 5,578 | 19,359 | |
| Construction in Progress | 399,181 | 648,797 | 270,924 | 833,889 |
| Issuance Costs | 998 | - | 1,301 | 12,000 |
| Projects in Progress and Committed | 26,061 | 36.023 | 23,686 | 51,295 |
| Transfer to APP | 3,815 | - | 633 | |
| Transfer to Construction Fund | - | _ | - | 49,893 |
| Transfer to Improvement Fund | 91,935 | 25,773 | 72,154 | 26,285 |
| Transfer to Revenue Fund | 47,259 | 56,000 | 76,713 | 65,000 |
| Transfer to Bond Service Account | 146,435 | 158,336 | 151,383 | 149,900 |
| Transfer to Bond Administration | | - | | 600 |
| Transfer to Reserve Maintenance Fund | 31,500 | 17,000 | 17,000 | 23,000 |
| Total Uses of Funds | 1,273,372 | 1,558,017 | 1,217,905 | 1,848,117 |
| Excess (Deficit) of Source over Use of Funds | 155,072 | (26,696) | (45,864) | (247,384) |
| , , | | | | |
| Ending Cash Balance | \$ 536,862 | \$ 324,917 | \$ 502,581 | \$ 323,294 |

The following table is a summary of the sources and uses of the Revenue Fund which is the Department's principal operating fund. The FY 2007 actual numbers are included in this final budget presentation, though they were not available when the FY 2008 budget was prepared and adopted prior to the end of FY 2007.

| (\$ in 000s) | FY 2006 Actual | FY 2007 Budgeted | FY 2007 Actual | FY2008 Budgeted |
|--|-------------------|---------------------|-------------------|--------------------|
| Beginning Cash Balance | \$48,198 | \$45,703 | \$59,024 | \$47,884 |
| Sources of Funds | | | | |
| Aviation Fees & Charges | \$288,583 | \$247,290 | \$237,132 | \$263,630 |
| Rental Revenues | 87,688 | 94,157 | 93,118 | 91,462 |
| Other Revenues | 20,977 | 11,524 | 3,176 | 15,172 |
| Commercial Operations | 68,212 | 77,519 | 78,885 | 85,123 |
| Concessions | 77,505 | 84,003 | 91,630 | 83,896 |
| General Aviation Airports | 4,432 | 4,403 | 5,616 | 4,981 |
| Subtotal Operating Revenues | 547,397 | 518,896 | 509,557 | 544,264 |
| Transfer from Improvement Fund | 42,946 | 56,000 | 63,606 | 65,000 |
| Interest Earnings | 2,490 | - | 2,924 | - |
| Total Source of Funds | \$592,833 | \$574,896 | \$576,087 | \$609,264 |
| Uses of Funds | | | | |
| Salary/Fringes | \$126,331 | \$130,173 | \$128,722 | \$133,347 |
| Outside Contract Services | 35,289 | 56,335 | 38,624 | 67,205 |
| Utilities | 35,051 | 52,334 | 41,301 | 55,274 |
| General & Administration | 30,088 | 35,325 | 47,721 | 39,388 |
| General & Administration Support | 9,699 | 6,519 | 4,889 | 5,275 |
| Insurance | 2,012 | 13,261 | 19,645 | 15,301 |
| Other | - | 4,423 | 3,365 | 4,510 |
| Capital Outlay | 666 | 804 | 978 | 9,949 |
| Management Agreements | 60,539 | 70,422 | 60,961 | 74,497 |
| Subtotal Operating Expenses | 299,675 | 369,596 | 346,206 | 404,746 |
| Transfer to Improvement Fund | 88,676 | 25,773 | 72,154 | 24,859 |
| Transfer to Revenue Fund | - | - | - | - |
| Transfer to Bond Service Account | 146,435 | 158,336 | 151,383 | 149,900 |
| Transfer to Reserve Maintenance Fund | 7,500 | 17,000 | 17,000 | 23,000 |
| Total Uses of Funds | \$542,286 | \$570,705 | \$586,743 | \$602,505 |
| Excess (Deficit) of Source over Use of Funds | 50,547 | 4,191 | (10,656) | 6,759 |
| Ending Cash Balance | \$59,024 | \$49,895 | \$59,396 | \$54,641 |

Budgeted FY 2008 operating revenues are projected to increase \$25.4 million (5.8%) over budgeted FY 2007 net of cash carryover. The largest contributor to this increase was aviation revenues which are budgeted to increase by \$16.3 million over FY 2007. Aviation revenues include a variety of fees and charges related to terminal and airfield facilities. The largest contributors are the international concourse use fee (\$4,541,327), baggage devices (claim) fee revenues (\$6,380,427), and the domestic concourse use fee (\$1,252,404) all reflecting a projected increase in seats and projected rate increase; and the baggage make-up fee (\$2,528,538) reflecting a rate increase.

Commercial Operations' revenues are projected to increase by \$7.6 million over FY 2007 which includes an increase in Garage Parking Management Agreement revenues

(\$3,481,526) reflecting a full year of operations of the Valet Parking areas, Economy Park and Ride Lot and the opening of 300 new short term parking spaces across from South Terminal in late 2007. In addition the FY 2008 budget is based on a full year of a \$3 rate increase for long term parking.

The Group and Division budgets, which address the Department's overall goals, objectives and mandated obligations, contributed to the 5.9% increase in the Department's expense budget over FY 2007 adopted budget. The largest contributor to the increase is outside contract services, which are budgeted to increase by \$11,198,194 (18.5%) reflecting costs associated with the airport's various electronic information and management systems. These include the CUTE system, Airport Information Operations system, Network Security system, Common Use Self Service system, the MIA Network Expansion Project, operating & maintenance costs associated with opening of South Terminal (\$4,569,111); repairs and maintenance associated with warranty expiration on elevators, escalators and moving walks (\$2,259,589); a new contract for South Terminal Baggage Conveyor system (\$1,500,000); Consulting Engineer expenses required for the South Terminal and Central Terminal roofing management (\$1,229,699); and other outside maintenance associated with general contract increases and escalation costs (\$3,287,712). These increases are partially offset by a projected decline in litigation expenses of \$450,000.

Other projected increases include \$9,144,610 (1,136.9%) in Capital expenses associated with repairs and improvements of various buildings; \$3,822,636 (10.7%) in General & Administrative Expenses the majority of which is due to additional costs associated with data processing services contract; \$2,939,773 (5.6%) in utility charges reflecting electrical costs associated with the opening of the South Terminal; \$2,717,651 (8.9%) in personnel fringe benefit costs reflecting funding of a shortfall in FY 2007 rate adjustment for the Florida Retirement System.

Capital expenditures includes cost of maintenance, repairs, and minor renewals and betterment such as, hangars, buildings, runways, aprons and taxiways, field and building equipment and improvements, automotive, furniture and fixture requests costing \$1,000 or more and with a life expectancy of one year or more.

CAPITAL IMPROVEMENT PROGRAM

The Capital Improvement Program (CIP) is an aggregation of projects that implements the Master Plan. The Master Plan last underwent a Master Plan Verification Analysis in April 1999, during which process, various consultants concluded that the general assumptions that defined the Airport's general development program remained valid. The CIP is managed by the Aviation Department. Projects financed and managed by third parties, such as certain tenant improvement projects, are not considered part of the CIP.

In 2002, the Board approved a CIP with estimated expenditures of \$4.8 billion through 2015, when enplanement levels were projected to reach 39 million annual passengers. The Board approved an increase in the cost of the CIP to \$5.237 billion in June 2005 and a further increase to \$6.2 billion in March 2007. The increases are primarily due to schedule delays and increased cost estimates. The Master Plan calls for the Aviation Department to undertake additional capital improvements when traffic exceeds 39 MAP, but no funding has been established for those improvements.

11

The CIP consists of a variety of programs as described below:

| | | | Fund | ling Sources (| 000's) | | |
|----------------------------------|------------------|---------------|----------------|---|-------------------------------|--|-------------------------------|
| | | | | | | Aviation Rev | enue Bonds |
| Program Description | Program Total | AIP Grants | FDOT Grants | Pay-as-you- go PFC Revenue ^(a) | Other Funds ^(b) | Paid w/ PFC Revenue ^(c) | Paid w/ Airport Revenue |
| Airside | \$ 346,447 | \$ 223,113 | \$ 66,309 | \$ 11,025 | \$ - | \$ - | \$ 46,000 |
| Terminal & Concourse Facilities: | | | | | | | |
| North Terminal (2) | 2,853,547 | - | 7,166 | - | 105,000 | 847,386 | 1,893,996 |
| South Terminal (2) | 1,101,717 | 25,943 | 46,291 | 20,929 | 20,046 | 446,256 | 542,252 |
| Other Terminal Projects (3) | 513,111 | 12,792 | 8,859 | 87,181 | | | 404,279 |
| Landside: | | | | | | | |
| Roadways & Parking | 169,138 | - | 30,449 | 44,859 | - | - | 93,830 |
| MIA Mover (4) | 221,509 | - | 20,527 | - | - | - | 200,982 |
| Support Programs | 752,443 | 36,849 | 37,072 | 12,243 | - | - | 666,279 |
| Cargo and Aircraft Maintenance | 189,050 | 3,694 | 47,428 | - | - | - | 137,928 |
| General Aviation Airports | 53,037 | 18,692 | 8,441 | - | - | - | 25,904 |
| Total | \$6,200,000 | \$321,083 | \$272,542 | \$176,237 | \$125,046 | \$1,293,642 | \$4,011,450 |

(a) Based on the FAA approved PFC applications (#1, #2, & #3) and the current estimated cost of the projects contained in these PFC applications.

(b) Represents the American Airlines contribution of \$105 million, and \$20.046 million in TSA one time funding in Fiscal Year 2006 for security in South Terminal.

(c) Based on the FAA approved PFC application #4, which also includes financing and issuance costs not shown on this table.

(1) All data as of June 30, 2007. This table reflects the approved CIP Budget of \$6.2 billion. Capital projects funded by discretionary pay-as-you-go money from the Improvement Fund are not included.

(2) Includes "support" projects.

(3) Includes Concourse A - Phase 2, which is complete.

(4) The MIA Mover budget is net of \$46 million in one-time grant funding.

Source: Miami-Dade County Aviation Department

AIRLINE USE AGREEMENT

The current Airline Use Agreement (AUA) became effective in May 2002 and extends to April 30, 2017. It sets forth each airline's obligation to the County for operating at the Airport. The AUA allows the County to calculate landing fees using an airport system residual cost methodology so that revenues from landing fees together with revenues from other airport system derived sources will be sufficient to meet the rate covenant and other requirements under the Trust Agreement. The County has entered into separate but substantially similar AUAs with various airlines called Signatory Airlines. The Signatory Airlines have agreed to pay landing fees as long as they operate at the airport or any airport in the Airport System. If any airline ceases operations, then it has no obligation to pay landing fees, and the landing fees payable by other airlines would, other things being equal, increase to make up for landing fee revenue that would otherwise have been produced from the operations of the terminating airline.

The following table sets forth historical and projected landing fees and airline cost per enplaned passenger at MIA for FY 2006, 2007 and 2008.

| | FY 2006 | FY 2007 | FY 2007 | FY 2008 |
|-------------------------------------|---------|---------|---------|---------|
| | Actual | Budget | Actual | Budget |
| Landing Fee | \$2.77 | \$1.85 | \$1.85 | \$1.94 |
| Airline Cost per Enplaned Passenger | \$16.32 | \$16.80 | \$16.15 | \$17.39 |

OUTSTANDING DEBT

As of September 30, 2007 the Department's outstanding long term debt consisted of \$3,997,560,000 of Aviation Revenue bonds. The Trust Agreement requires the Department to establish certain reserves and to maintain net revenues after the payment of operation and maintenance expenses equal to at least 1.20 times debt service. This is further discussed in the Debt Service Section of this document.

In addition to long term debt, the Department has a Commercial Paper program authorized by the Board of County Commissioners not to exceed \$400 million in aggregate principal amount outstanding at any time to provide temporary financing for funding a portion of the CIP. As of September 1, 2007, the aggregate principal amount of CP Notes outstanding was \$70,294,477.

Other airport related debt is described in detail in the Debt Service Section of this document.

Debt service coverage (revenue less operating expenses divided by principal and interest requirement for the fiscal year) is displayed in the following table. For FY 2008 coverage is projected at 1.36 times debt service.

| | FY 2006 Actual | FY 2007 Budget | FY 2007 Actual | FY 2008 Adopted Budget |
|--------------------------|-------------------|-------------------|-------------------|------------------------------|
| Debt Service Coverage | 1.56x | 1.30x | 1.46x | 1.36x |

CONCLUSION

Every effort has been made to ensure that the fiscal year 2008 budget reflects the priorities of the County, meets all federal safety and security mandates and legislative requirements. The budget also allows the Department to fulfill its strategic goals in the coming fiscal year and provides for continued operation of the Airport system.

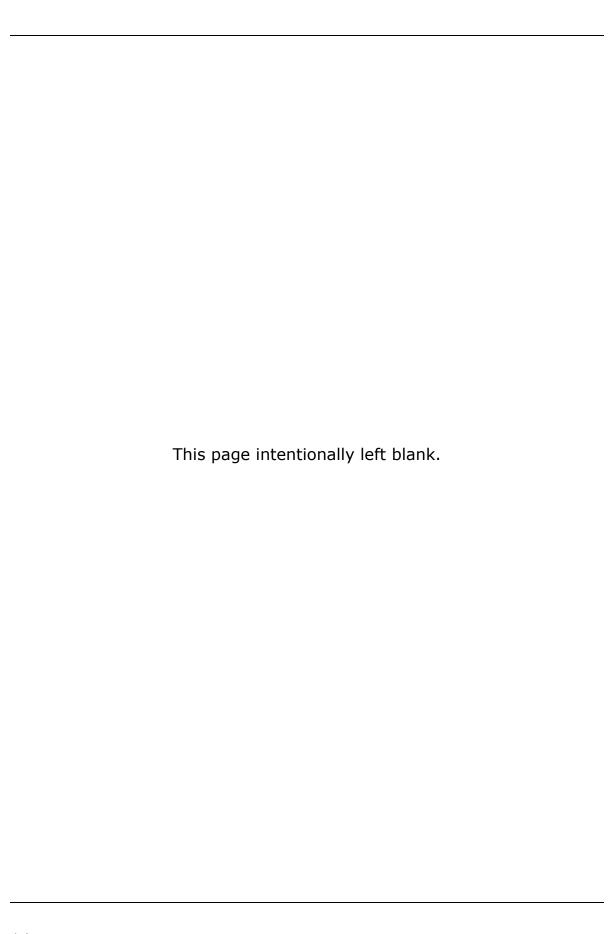
Respectfully submitted,

José Abreu

Aviation Director

Anne Syrcle Lee

Chief Financial Officer



Organizational Goals and Key Strategies

Introduction

The Miami-Dade Aviation Department operates the airport system, a collection of properties that include Miami International Airport, the County's general aviation and flight training airports, a 259-room hotel at the Airport, the Top-of-the-Port restaurant at the hotel, cargo and other aviation facilities for Miami-Dade County with policy guidance from the Mayor, the Board of County Commissioners (BCC), and the County Manager.

The Airport System is considered the number one economic engine for Miami-Dade County as well as for South Florida. Over 38,000 people are employed in the Miami-Dade County system of airports, 1,600 of whom are County employees. Overall, in 2006, the passenger and air cargo activity at the airport system generated directly and indirectly over 242,000 jobs in the region earning \$8.1 billion direct, induced and indirect personal income. Additionally, the airport system contributed \$19.1 billion in business revenue to south Florida businesses and \$737.8 million in state and local taxes and \$404.4 million of federal aviation specific taxes.

In international trade, MIA is the major air cargo trans-shipment point between Latin America and the Caribbean, and other global markets primarily in the USA and Europe, ranking number one in the U.S. for international freight. MIA's geographical location makes it a natural connecting point; consequently MIA ranks third in the U.S. for international passenger traffic.

VISION

→ To be a world class airport that provides the highest level of customer service.

MISSION

→ To operate efficient and customer-friendly aviation facilities that provide for the safe and cost-effective movement of people and goods and contribute to the economic growth of the community.

Strategic Goal

→ Enhance our competitive position with other airports.

Strategic Objectives

- → Continue the implementation of the 20% position reduction plan as developed.
- → Increase the Overall Customer Satisfaction Survey rating conducted at MIA from 3.2 to 4.4, starting with survey to be conducted in 2008.

- → Increase non-aeronautical revenues 3% per year by the addition of at least one new major international carrier, which is 1% per year above the projection of the Airport's consulting traffic engineer, starting FY 07-08.
- → Increase total enplaned passengers 3% per year, which is 1% per year above the projection of the Airport's consulting traffic engineer, starting FY 07-08.

Strategic Alignment with the Countywide Plan

MDAD's business plan draws heavily upon previously adopted works, including the Miami-Dade County Strategic Plan. The County's strategic planning initiative involves both a plan and a process. The plan provides a framework at a broad Countywide level, of where we want to go, how we would get there, and how we measure our progress along the way. The process ensures MDAD's alignment with the County's implemented strategic plan. The FY 2008 Budget incorporates many of these goals and priority outcomes.

Specific Divisional Objectives for FY 07-08 & 08-09 to Support Miami-Dade County Strategic Plan and Aviation Department Objectives

Miami-Dade County Strategic Goal and Outcome:

GOAL ED 2: Lead the coordination of economic development activities throughout Miami-Dade County

OUTCOME ED 2-2: Proactive involvement of communities in economic development efforts (priority outcome)

Aviation Department Divisional Objectives:

- → Conduct small business/community outreach meetings to maximize awareness of contracting opportunities at MIA
- → Monitor revenue participation of Airport Concession Disadvantage Business Enterprises (ACDBE) at MIA to meet FAA quidelines
- → Monitor joint venture participation of Airport Concession Disadvantage Business Enterprises (ACDBE) at MIA

Miami Dade County Strategic Goal and Outcome:

GOAL ES3: Ensure the timely acquisition of "best value" goods & services while maintaining integrity and inclusion

Outcome ES3-1: Streamlined and responsive procurement process (priority outcome)

Aviation Department Divisional Objectives:

- → Completion of purchase requisitions within the prescribed target
- → Maintain maintenance stock items at the established inventory levels

- → Maintain procurement ISO 14001 certification
- → Completion of solicitations for RFP's & RFQ's from advertisement to Board of County Commissioners, award within an average of 270 calendar days
- → Completion of solicitations for RFP's & RFQ's from advertisement to County Manager's Office, award within an average of 170 calendar days

Miami-Dade County Strategic Goal and Outcome:

GOAL ES6: Plan, construct and maintain well designed County facilities in time to meet the needs of the County

OUTCOME 6-4: Well maintained facilities

Aviation Department Divisional Objectives:

- → Completion of maintenance work orders within the prescribed targets according to their priority level
- → Maintain ISO 14001 certification for maintenance
- → Completion of the terminal re-roofing project by May 2008
- → Repair Park One structure and integrate into the existing Central Collection Plaza by February 2008

Miami-Dade County Strategic Goal and Outcome:

GOAL ES8: Ensure the financial viability of the County through sound financial management practices

OUTCOME 8-1: Sound asset management and financial investment strategies (priority outcome)

Aviation Department Divisional Objectives:

- → Achieve an Aviation Management Program that stays within the effective cost per enplaned passenger (CEP) of \$17.31 for FY 07-08
- → Divisions to meet or stay below the approved budget for operating and capital expenditures
- → Reduce the level of delinquent account receivables over 30 days

Miami-Dade County Strategic Goal and Outcome:

GOAL ES9: Deliver on promises and be accountable for performance

OUTCOME 9-3: Achievement of performance targets (priority outcome)

Aviation Department Divisional Objectives:

- → Increase rental revenue generated from non-terminal buildings at MIA by 2%
- → Increase total rental revenue generated at general aviation airports by 5%
- → Increase concession sales by 7% in FY 07-08 over FY 06-07 budget
- → Increase public parking annual revenue from \$36 to \$42 million
- → Obtain two additional international routes
- → Increase low-fare carriers from 3 to 4
- → Obtain an additional cargo carrier
- → Increase enplaned passengers 1% over traffic engineer's projections
- → Process professional services invoices in each division within 10 calendar days
- → Maintain the amount of CIP Change Orders caused by operational requirements not to exceed 3.5% of the original contract amount
- → Increase Ground Transportation Permit annual revenue by 3%
- Maintain the number of job related incidents (injury/illness) at the level FY 06-07 actual
- → Maintain CIP construction safety incident rates at or below national construction industry incident rates: recordable injury rate cases and lost workday rate cases
- → Contain CIP change orders cost to be less than 3% due to design errors & omissions and less than 1% due to building code interpretations of original award, excluding operational mandates
- → Complete Phase 2 of the new MIA South Terminal before February 2009
- → Maintain annual ISO 14001 Certification for Fuel Storage Facility and Civil Environmental Engineering Division by May 2008
- → Complete the construction of the South Terminal dual taxiway by April 2009
- → Complete negotiations for MIA-Mover DBOM contract and place the recommendation on BCC agenda by April 2008

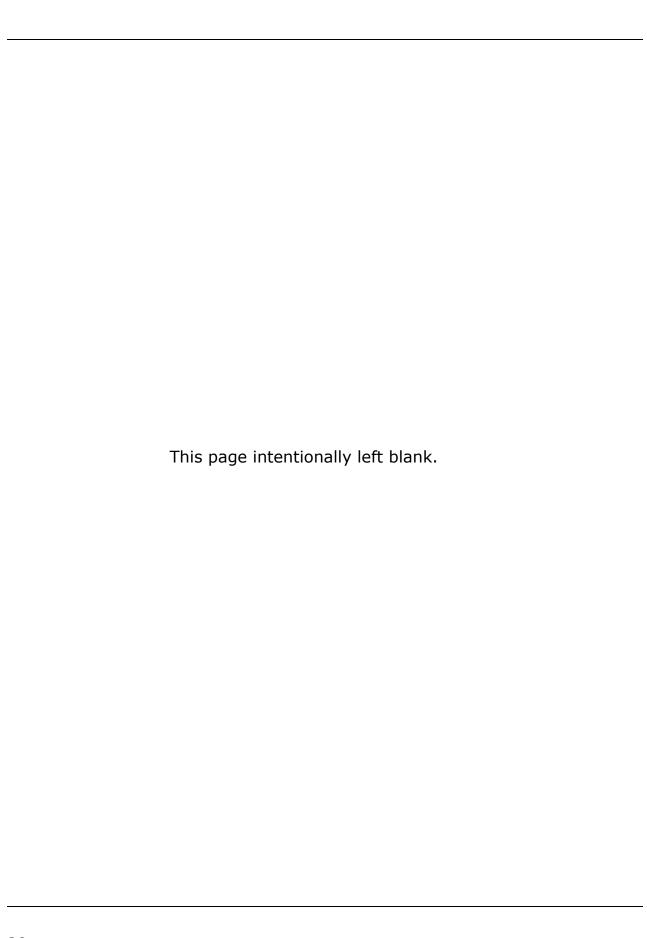
Miami-Dade County Strategic Goal and Outcome:

GOAL TP6: Enhance the ease of movement of people and goods to, from and through the Airport, the Seaport, and other centers through the new and improved inter-modal linkages

OUTCOME(S) 6-2: Enhanced customer service, convenience, and security at every level of contact with the ports (priority outcome)

Aviation Department Divisional Objectives:

- → Improve overall customer survey rating at MIA
- → Achieve "zero discrepancy" rating on the annual FAA Part 139 inspection at MIA
- → Maintain safe and secure airfield operations areas at the general aviation airports
- → Perform airspace analysis for off-airport projects and provide written determination within 10 days
- → Respond to door alarms within an average of 5 minutes
- → Clear reported unattended bags within an average of 12 minutes
- → Miami-Dade police to respond to the following calls within the specified time:
 - o Routine calls and canine calls, within an average of 7 minute
 - Emergency response calls within an average of 4 minutes
- → MDPD to conduct random background checks on airport employees
- → Continue to conduct Behavior Pattern Recognition (BPR) training for MIA employees



Budget Overview

OVERVIEW OF FINANCIAL POLICIES AND GUIDELINES

Basis Of Budgeting - As an Enterprise Fund of Miami-Dade County, the Miami-Dade Aviation Department prepares its budget on a cash basis of accounting. Under this method, the revenues are recorded at the time they are received and expenses recorded when they are paid. The Department's annual audited financial statement is prepared on an accrual basis. Under this method, the revenues are recorded when earned and expenses are recorded at the time liabilities are incurred.

Balanced Budget - The County defines a balanced budget as a set of self balancing funds in which revenue equals expenditures.

Budget Process - Although the submission of the proposed budget occurs between June 1 and July 15, the development of the budget is a year-round process.

FIRST PHASE - October - February - Budget Estimates

- → Preparation of initial budget estimates by divisions
- → Meetings with Assistant and Associate Directors to discuss initial budget estimates and impact on Rates, Fees & Charges
- → Senior Management reviews budget submissions
- → Development of Departmental Preliminary Proposed Budget for submission as part of County Budget

SECOND PHASE - February - June - Refinement

- → In March, the Mayor delivers a budget address putting forth his funding priorities
- → In April, the BCC defines its budget policies to guide budget preparation
- Resource allocation meetings with the County Office of Strategic Business Management (OSBM) and Assistant County Manager to discuss service priorities and to begin the process to match them with available resources.
- → Review budget considering County Manager comments

THIRD PHASE - July - September - Finalization

- → Present budget and proposed fees and charges to the Miami Airport Affairs Committee (MAAC) operating at MIA
- → Review Budget in light of airline comments
- → Presentation of revised proposed budget and rates, fees and charges to the Miami Airport Affairs Committee (MAAC)
- → Present budget at hearing to the BCC
- → Budget Ordinance is adopted by BCC

During the course of the fiscal year the budget may be amended through supplemental budget appropriations approved by the BCC, which usually take place during the mid-year, and year-end.

Financial Policies

Miami-Dade County follows the financial policies required by the Miami-Dade County Home Rule Amendment and Charter, Florida Statutes Chapters 129 (County Annual budget) and 200 (Determination of Millage), and the Generally Accepted Accounting Principles (GAAP) for state and local governments as set forth by the Governmental Accounting Standards Board (GASB).

The Citizens' Bill of Rights of the Miami-Dade County Home Rule Amendment and Charter states that in addition to any budget required by state statute, the County Manager shall prepare a budget showing the cost of each program for each budget year. Prior to the County Commission's first public hearing on the proposed budget required law, the County Manager shall make public a budget summary setting forth the proposed increases and decreases in funds and personnel for each program, the purposes therefore, the estimated millage cost of each program and the amount of any contingency and carryover funds for each program.

Article 1, Section 1.10 (D) states that the Mayor shall prepare and deliver a budgetary address annually to the people of the County in March. Such address shall be prepared after consulting with the Manager and budget director and shall set for the Mayor's funding priorities for the County.

Article 4, Section 4.03 states that the department of finance shall be headed by a finance director appointed by the County Manager and the Clerk of the Circuit and County Courts. The finance director shall have charge of the financial affairs of the County. Between June 1 and July 15, the County Manager should present a proposed budget to the Mayor containing a complete financial plan, including capital and operating budgets, for the ensuing fiscal year. The budget prepared and recommended by the County Manager and the Mayor's written response thereto shall be presented to the Commission on or before the BCC adopts tentative millage rates for the ensuing fiscal year. A summary of the budget shall be published and the BCC shall hold hearings on and adopt a budget on or before the dates required by law. No money shall be drawn from the County treasury nor shall any obligations for the expenditure of money be incurred except pursuant to appropriation and except that the BCC may establish working capital, revolving, pension, or trust funds and may provide that expenditures from such funds can be made without specific appropriation.

The BCC, by ordinance, may transfer any unencumbered appropriation balance, or any portion thereof, from one department, fund, or agency to another, subject to the provisions of the ordinance. Any portion of the earnings or balance of the several funds, other than sinking funds for obligations not yet retired, may be transferred to the general funds of the County by Contracts for public improvements and purchases of supplies, materials, and services other than professional shall be made whenever practicable on the basis of specifications and competitive binds. Formal seal bids shall be secured for all such contracts and purchases when the transaction involves more than the minimum amount established by th BCC by ordnance. The transaction shall be evidenced by written contract submitted and approved by the BCC. The BCC, upon written recommendation of the County Manager, may by resolution adopted by two-thirds vote of the members present waive competitive bidding when it finds this to be in the best interest of the County. Any County official or employee of the County who has a special financial interest, direct or indirect, in any action by the BCC shall make known that interest and shall refrain from voting upon or otherwise participating in such transaction. Willful violation of this Section shall constitute malfeasance in office, shall effect forfeiture of office or position, and render the transaction voidable by the BCC. Such officers and employees of the County as the BCC may designate shall give bond in the

amount and with the surety prescribed by the BCC. The bond premiums shall be paid by the County. At the end of each fiscal year the BCC shall provide for an audit by an independent certified public accountant designated by the BCC of the accounts and finances of the County for the fiscal year just completed.

Chapter 129.01(2)(a), Florida Statutes establishes that the budget will be prepared, summarized, and approved by the BCC of each County and that it will be balanced. That is, the estimated revenues including balances brought forward will equal the total of the appropriations and reserves. It shall conform to the uniform classification of accounts prescribed by the appropriate state agency. The receipts division of the budget shall include 95 percent of all receipts reasonably to be anticipated from all sources, including taxes to be levied. The fund balance is defined as the excess of assets and revenues over the liabilities and expenditures in any given fund.

Chapter 129.01(2)(b)(1), Florida Statutes provides that a reserve for contingencies may be provided in a sum not to exceed ten percent of the total budget.

Chapter 129.025, Florida Statutes allows for the designation of a County budget officer that may carry out the duties set forth in this chapter.

Chapter 129.06(1), Florida Statutes requires that Adopted Budgets shall regulate the expenditures of the County and each special district included within the County budget and the itemized estimates of expenditures shall have the effect of fixed appropriations and shall not be amended, altered, or exceeded except as amended.

Chapter 129.06(2), Florida Statutes allows that the BCC at any time within a fiscal year may amend a budget for that year and may, within the first 60 days of a fiscal year, amend the budget for the prior fiscal year.

Chapter 129.07, Florida Statutes sates that it is unlawful for the BCC to expend or contract for the expenditure in any fiscal year more than the amount budgeted in each fund's budget.

Miami-Dade County Resolution R-1074-04 established the current investment policy for Miami-Dade County which sates in summary that the County's investment strategy is an adherence to buy and hold thereby eliminating the potential for risky trading.

Budgetary Reporting Structure

FUND STRUCTURE - The following details the Miami-Dade County Fund Structure, describing the various funds and providing information regarding appropriations. A fund is a set of self-balancing accounts that are segregated for the purpose of carrying on specific activities or attaining certain objectives, as required by special regulations, restrictions, or limitations. Miami-Dade County's funds can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds. Only governmental funds and proprietary funds are appropriated as part of the annual budget. The Budget Ordinance that is presented to the BCC in September for the two public budget hearings follows such a fund structure.

- → **Governmental funds** account for most of the County's basic services. General revenues, grants, or contributions principally support the activities reported in these funds.
- → **Proprietary funds** are those funds where the County charges a user fee in order to recover costs. The County's proprietary funds are enterprise funds and internal service funds.
- → Enterprise funds are used to finance and account for the acquisition, operations, and maintenance of facilities and services that are intended to be entirely or predominantly self-supporting through the collection of charges from external customers. The Miami-Dade Aviation Department is an enterprise fund and therefore not appropriated.

As an enterprise fund, the Aviation Department's total budget is comprised of five separate self balancing funds:

- → Revenue Fund the Department's operating fund
- → Reserve Maintenance Fund pays for all or part of the cost of unusual or extraordinary maintenance or repairs, renewals and replacements and premiums on insurance required under the Trust Agreement which governs the Aviation Revenue Bonds
- → Improvement Fund provides moneys for any airport or airport related purpose or for the redemption of Aviation Revenue Bonds or payment of interest on commercial paper notes
- → Interest and Sinking Fund the Department's debt service funds for the payment of principal and interest on the Department's long term Aviation Revenue Bonds
- → Construction Fund the Department's capital project's fund

These funds are all reflected in the County's Budget Ordinance which is approved by the Board of County Commissioners. In addition there is a separate Passenger Facility (PFC) account for PFC's used for payment of debt service and eligible capital expenditures.

Budget Overview: Operating Expenses

FY 2008 Budget Comparison

| | Actual FY 2006 | Adopted Budget FY 2007 | Adopted Budget FY 2008 | Inc/(Dec) | |
|---------------------------------|-----------------------|------------------------------|------------------------------|--------------------|---------|
| | | | | FY 2008 vs FY 2007 | |
| | | | | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 89,021,578 | \$ 93,790,795 | \$ 93,906,418 | \$ 115,623 | 0.1% |
| Over-time | 8,149,046 | 5,703,372 | 6,044,057 | 340,685 | 0.0% |
| Fringes | 29,160,159 | 30,678,554 | 33,396,205 | 2,717,651 | 8.9% |
| Total Salary/Fringes | \$ 126,330,783 | \$ 130,172,721 | \$ 133,346,680 | \$ 3,173,959 | 2.4% |
| Outside Contract Services | 35,289,412 | 60,517,264 | 71,715,458 | 11,198,194 | 18.5% |
| Utillities | 35,050,770 | 52,333,917 | 55,273,690 | 2,939,773 | 5.6% |
| G & A Expenses | 30,087,526 | 35,564,937 | 39,387,573 | 3,822,636 | 10.7% |
| G & A Administrative Support | 9,699,000 | 6,519,110 | 5,275,441 | (1,243,669) | -19.1% |
| Insurance | 2,011,979 | 13,261,000 | 15,301,000 | 2,040,000 | 15.4% |
| Capital | 665,921 | 804,320 | 9,948,930 | 9,144,610 | 1136.9% |
| Total Other | \$ 112,804,609 | \$ 169,000,548 | \$ 196,902,092 | \$ 27,901,544 | 16.5% |
| Management Agreements | 60,539,385 | 70,422,348 | 74,497,463 | 4,075,115 | 5.8% |
| Total Operating Expenses | \$ 299,674,777 | \$ 369,595,617 | \$ 404,746,235 | \$ 35,150,618 | 9.5% |
| Transfer to Improvement Fund | 88,675,509 | 25,772,501 | 24,859,325 | (913,176) | -3.5% |
| Transfer to Debt Service | 146,435,278 | 158,336,145 | 149,900,264 | (8,435,881) | -5.3% |
| Transfer to Reserve Maintenance | 7,500,000 | 17,000,000 | 23,000,000 | 6,000,000 | 35.3% |
| Total Transfers | \$ 242,610,787 | \$ 201,108,646 | \$ 197,759,589 | \$ (3,349,057) | -1.7% |
| Cash Reserve-Forward | 59,555,935 | 49,895,409 | 54,640,742 | 4,745,333 | 9.5% |
| Total Expenses & Transfers | <i>\$ 601,841,499</i> | <i>\$ 620,599,672</i> | <i>\$ 657,146,565</i> | \$ 36,546,894 | 5.9% |

Major Drivers of FY 2008 Budget Increase

| FY 2007 Budget | \$ | 620,599,672 |
|--|---------|-------------|
| Proposed Personnel Costs | | |
| Salary/Fringe Adjustments | | 2,833,274 |
| Increase in Over-time | | 340,685 |
| Proposed inceases in personnel costs | | 3,173,959 |
| Increase attributed to South Terminal - new baggage conveyor system & elevators, escalators & moving walks which are going out of warranty and | | |
| contract escalation costs | | 11,198,194 |
| Increase due to South Terminal Opening | | 2,939,773 |
| Increase in additional costs for data processing services associated with | | |
| ETSD - Memorandum of Understanding | | 3,822,636 |
| Decrease reflects budgeted salaries & fringes X multiplier established by t | he | |
| General Fund Reimbursement Study | | (1,243,669) |
| Increase in County-wide insurance program for such things as wind, flood | i | |
| and fire | | 2,040,000 |
| Increase attributed to improvement of buildings due to normal wear and t | ear | 9,144,610 |
| Increase in due to South Terminal new locations | | 4,075,115 |
| Proposed inceases in Operating Expenses | <u></u> | 35,150,618 |
| Decrease in Revenue Fund balance after deposits and expenses are made Decrease in Net Principle & Interest Requirement after application of | į | (913,176) |
| additional PFC revenues | | (8,435,881) |
| Increase in amount recommended by Consulting Engineers, for paying, all part, of the cost, of unusual or extraordinary maintenance or repairs, | or | , , , , |
| renewals & replacements, and premiums on insurance | | 6,000,000 |
| Proposed decrease in Transfers | | (3,349,057) |
| Increase in Cash-Reserve, funded at 13.5% | | 4,745,333 |
| Proposed increase in Cash-Reserve | | 4,745,333 |
| FY 2008 Budget | \$ | 657,146,565 |

Narrative Overview

The Miami-Dade Aviation Department's total expenses, including non-operating expenses are estimated to increase from \$620,599,672 in FY 2007 to \$657,146,565 in FY 2008. This represents an increase of \$36,546,894 (5.8%).

Personnel Expenses

- → Salary includes regular, overtime, sick, annual and holiday leave, etc. Regular salaries are expected to increase from \$93,790,795 in FY 2007 to \$93,906,418 in FY 2008 (.12%). The increase is a result of the net effect of 56 eliminated positions as part of the cost reduction plan, and adjustment increases for merit and cost of living. Overtime salaries are budgeted to increase from \$5,703,372 in FY 2007 to \$6,044,057 in FY 2008 (5.97%) reflecting contingency cost increases.
- → Fringes include social security, retirement, health insurance, life insurance, workmen's compensation insurance, unemployment insurance, long-term disability insurance and short-term disability insurance. Fringes are projected to increase from \$30,678,554 in FY 2007 to \$33,396,205 in FY 2008 (8.86%) reflecting a shortfall in rate adjustment for the Florida Retirement System (FRS). The County's Automated Budget Development System (ABDS) did not reflect the exact rate used in the Florida Retirement System (FRS).

Non Personnel Expenses

- → Outside Contractual Services are services provided by outside sources for operations, maintenance, and various professional services. Outside contractual services are projected to increase by \$11,198,194 (18.5%). The largest components of this increase are: CUTE System, O&M associated with the opening of South Terminal, Airport Information Operations System, Network Security System, Common Use Self Service System and the MIA Network Expansion Project increased by \$4,569,111. CUTE O&M costs for FY 2007 were \$2,875,000. For FY 2008 O&M costs are \$7,444,111 and the following is a breakdown of these costs: CUTE O&M \$2,850,000, MIA Network Expansion \$2,000,000, Airport Operation Information System (AOIS) \$1,400,000, Network Security System (NSS) \$720,000 and CUSS annual costs \$474,111. Repairs and maintenance increased by \$2,259,589 associated with warranty expiration on elevators, escalators and moving walks. A new contract for South Terminal Baggage Conveyor system increased outside contractual services by \$1,500,000. Consulting Engineer expenses increased by \$1,229,699 reflecting extra consulting services for required inspections on a yearly basis to South Terminal and roofing management. Other outside maintenance is projected to increase by \$3,287,712 associated with general contract increases and escalation costs. These increases are partially offset by a projected decline in litigation expenses of \$450,000.
- → **Utilities** include telephone, gas, electric, water, waste collection, and storm water utility costs. Utility costs are projected to increase by \$2,939,773 (5.6%). The major portion of this increase is due to electrical costs associated with the opening of the South Terminal.

- → General and Administrative (G&A) Expenses include publications, memberships, seminars, travel, auto expense reimbursement, license and permit fees, bank charges, etc., which support the operation of the airport's airfield, terminal and administrative functions. It also includes payment of Florida sales tax, which is a pass through from taxes collected on various rental and management agreements. General and Administrative expenses are projected to increase by \$3,822,636 (10.75%). The major portion of this increase is due to additional costs associated with data processing services contract ETSD memorandum of understanding. The Enterprise Technology Services Department (ETSD) MOU is an agreement between the Airport and the County to reimburse costs associated with implementing the ERP PeopleSoft) financial system. This item represents the majority of the increase.
- → Insurance includes annual premiums for various types of insurances such as: motor vehicle liability, fire/property, airport public liability, deductible claims liability, etc. Insurance costs are projected to increase by \$2,040,000 (15.4%) reflecting increased premiums for such catastrophes as wind, flood and fire.

Non Operating Expenses

→ Non Operating expenses include transfers to other funds, such as Improvement, Debt Service, Reserve Maintenance and Cash Reserve. Non Operating Expenses are projected to have a net increase of \$1,396,276 (.56%). The major portion of this increase is due to the Reserve Maintenance Fund. External consultants analyze and make recommendations on fund transfers that will result in the least impact on rates, while maintaining the financial position of the airport.

Equipment Outlay

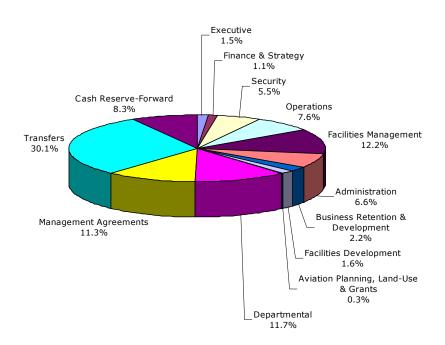
→ Capital includes cost of maintenance, repairs, and minor renewals and betterment such as hangars, buildings, runways, aprons, taxiways, field and building equipment and improvements, automotive, furniture and fixture requests costing \$1,000 or more and with a life expectancy of one year or more. Capital expenses are projected to increase by \$9,144,610 (1,136.9%), the major portion of this increase is due to repairs and improvements of various buildings. This work is required based on the age of the facilities.

Administrative Reimbursement

→ General & Administrative Support is the Aviation Department's indirect payment to the County for some services. General & Administrative Support expenses are projected to decline by \$1,234,669 (-19.1%) reflecting budgeted salaries & fringes X multiplier per General Fund Reimbursement study.

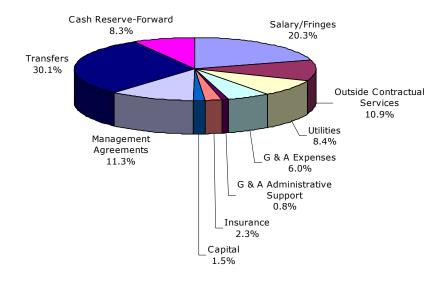
Budget by Group

| Groups | Approved Budget FY 2008 | | |
|--------------------------------------|-------------------------------|-------------|--|
| | | | |
| Executive | \$ | 9,646,238 | |
| Finance & Strategy | | 7,200,089 | |
| Security | | 36,385,917 | |
| Operations | | 49,739,107 | |
| Facilities Management | | 79,931,510 | |
| Administration | | 43,695,642 | |
| Business Retention & Development | | 14,407,505 | |
| Facilities Development | | 10,371,662 | |
| Aviation Planning, Land-Use & Grants | | 2,150,431 | |
| Departmental | | 76,720,671 | |
| Management Agreements | | 74,497,463 | |
| Transfers | | 197,759,589 | |
| Cash Reserve-Forward | | 54,640,742 | |
| Total | \$ 6 | 57,146,566 | |



Budget by Category

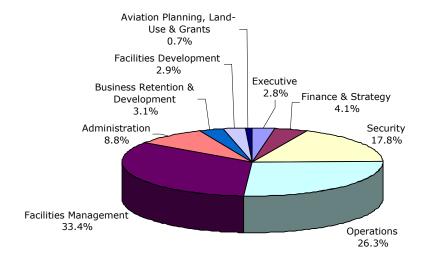
| Category | Approved Budget FY 2008 | | |
|------------------------------|-------------------------------|-------------|--|
| | | | |
| Salary/Fringes | \$ | 133,346,680 | |
| Outside Contractual Services | | 71,715,458 | |
| Utilities | | 55,273,690 | |
| G & A Expenses | | 39,387,573 | |
| G & A Administrative Support | | 5,275,441 | |
| Insurance | | 15,301,000 | |
| Capital | | 9,948,930 | |
| Management Agreements | | 74,497,463 | |
| Transfers | | 197,759,589 | |
| Cash Reserve-Forward | | 54,640,742 | |
| Total | \$ 657,146,566 | | |



Group Personnel Summary

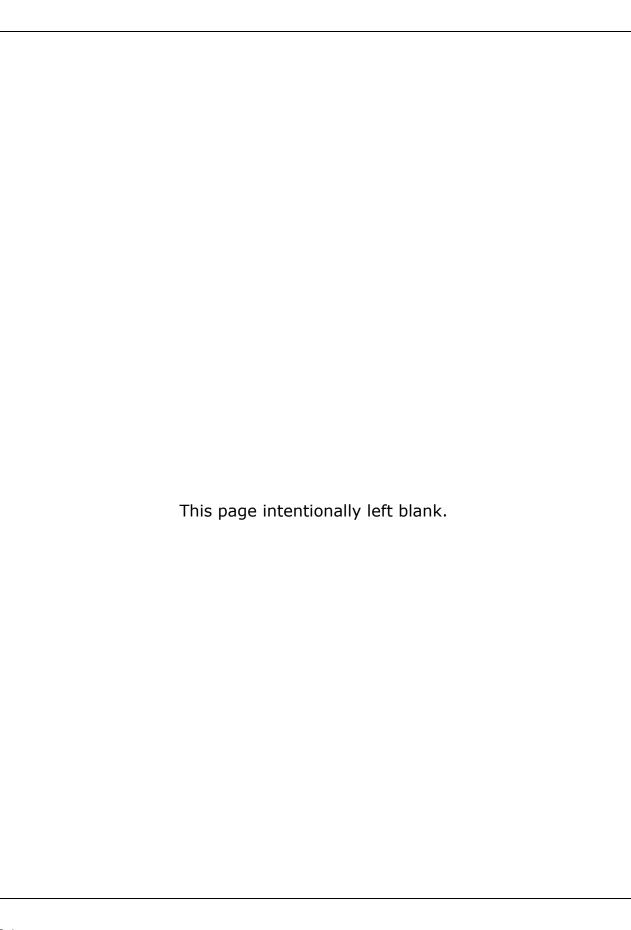
| Executive Group | Actual FY 2006 | Adopted Budget FY 2007 | Adopted Budget FY 2008 | Inc/(Dec) FY08 vs FY07 |
|--|-------------------|------------------------------|------------------------------|---------------------------|
| Executive | 9 | 9 | 9 | - |
| Legal | 13 | 15 | 15 | - |
| Governmental Affairs | 5 | 5 | 5 | - |
| Communications | 8 | 10 | 9 | (1) |
| Standards & Compliance | 5 | 5 | 5 | |
| Total | 40 | 44 | 43 | (1) |
| Finance & Strategy Group | | | | |
| Finance & Strategy | 3 48 | 3 50 | 5 | 2 |
| Accounting Capital Finance | 48 4 | 50 5 | 48 4 | (2) (1) |
| Financial Planning & Performance Analysis | 4 | 4 | 4 | - |
| Strategic Planning | 2 | 2 | 2 | |
| Total | 61 | 64 | 63 | (1) |
| Security Group | | | | |
| Security Police Condess | 1 154 | 1 157 | 157 | (1) |
| Police Services Security & Safety | 112 | 117 | 157 117 | - |
| Security Operations Command Center | 3 | 3 | | |
| Total | 270 | 278 | 274 | (4) |
| Operations Group | | | | |
| Fire & Rescue | - | - | - | - |
| Fine Arts & Cultural Affairs Airside Operations | 2 118 | 2 123 | 2 113 | (10) |
| Terminal Operations | 114 | 115 | 117 | (10) |
| Landside Operations | 132 | 139 | 128 | (11) |
| General Aviation Airports | 25 | 25 | 26 | 1 |
| Aviation Noise Abatement Customer Service | 9 12 | 9 13 | 8 10 | (1) (3) |
| Facilities Contracts Management | 5_ | 5 | | (5) |
| Total | 417 | 431 | 404 | (27) |
| Facilities Management Group | | | | |
| Facilities Management | 3 | 3 | 3 | _ |
| Maintenance | 420 | 485 | 510 | 25 |
| Technical Support | 28 | 29 | | (29) |
| Total | 451 | 517 | 513 | (4) |
| Administration Group | | | | |
| Administration | 4 | 4 | 4 | - |
| Human Resources Contracts Administration | 24 11 | 27 11 | 22 11 | (5) |
| Information Systems | 63 | 68 | 65 | (3) |
| Minority Affairs | 7 | 8 | 7 | (1) |
| Commodities Management | 28 | 29 | 27 | (2) |
| Total | 137 | 147 | 136 | (11) |
| Business Retention & Development Group | | | | |
| Business Retention & Development | 3 | 4 | 4 | - |
| Real Estate Management & Development Marketing | 20 14 | 20 15 | 22 13 | 2 (2) |
| Commercial Operations | 8_ | 10 | 9 | (1) |
| Total | 45 | 49 | 48 | (1) |
| Facilities Development Group | | | | |
| Facilities Development | 3 | 3 | 3 | |
| Facilities Civil Environmental Engineering | 29 19 | 30 19 | 24 | (6) |
| Total | <u> </u> | | 18 45 | (1) |
| | | | | |
| Aviation Planning, Land-Use & Grants Group Aviation Planning, Land-Use & Grants | 8 | 8 | 11 | 3 |
| Grants Management | 3 | 3 | | (3) |
| Total | 11 | 11 | 11 | |
| Department Total | 1,483 | 1,593 | 1,537 | (56) |

Personnel by Group FY 2008



Personnel Changes by Group FY 2008 vs. FY 2007

| Executive Group | |
|--|---|
| Communications | Elimination of Administrative Secretary position |
| Finance & Strategy Group | Topostar of Consiel Desirate Administrator 1 position from Conste Management and |
| Finance & Strategy | Transfer of Special Projects Administrator 1 position from Grants Management and transfer of Aviation Financial Systems Specialist position from Accounting |
| Accounting | Transfer of Aviation Financial Systems Specialist position to Finance & Strategy, transfer of Accountant 1 position from Capital Finance and elimination of Account Clerk and Accountant 1 positions |
| Capital Finance | Transfer of Accountant 1 position to Accounting |
| Security Group | |
| Security | Elimination of Assistant Aviation Director Security position Elimination of Airport Operations Sr Agent and Airport Operations Agent positions, transfer of Airport Operations Supervisor and two Airport Operations Sr Agent positions from Security Operations Command Center and transfer of Airport |
| Security & Safety Security Operations Command Center | Operations Specialist to Terminal Operations Transfer of Airport Operations Supervisor position and Airport Operations Sr Agent two positions to Security & Safety |
| | |
| Operations Group Airside Operations | Transfer of Airport Attendant position to General Aviation Airports, transfer of Special Projects Administrator 1 position to Maintenance, elimination of Airport Operations Sr. Agent positions, Airport Operations Specialist two positions Operations Specialist two positions Transfer of Aviation Volunteer Information Program Coordinator, Airport Secretary, and Airport Information & Program Specialist work of Program Protocol & International Affairs; transfer of Airport Operations Agent three positions from |
| Terminal Operations | Facilities Contracts Management; transfer of Airport Operations Specialist from Security & Safety; elimination of Airport Operations Supervisor, Airport Operations Agent, Airport Operations Specialist two positions, and Airport Public Service Assistant |
| Landside Operations | Elimination of Airport Operations Supervisor position and Landside Operations Officer 1 ten positions |
| General Aviation Airports | Transfer of Airport Attendant position from Airside Operations |
| Aviation Noise Abatement | Transfer of Administrative Officer 2 position to Aviation Planning, Land-Use & Grants |
| Protocol & International Affairs | Transfer of Aviation Volunteer Information Program Coordinator, Airport Secretary, and Airport Information & Program Specialist positions to Terminal Operations |
| Facilities Contracts Management | Transfer of Manager Aviation Facilities Contracts Management and Administrative Secretary positions to Maintenance and transfer of Airport Operations Agent three positions to Terminal Operations |
| Facilities Management Group | |
| Maintenance | Transfer of 29 positions from Technical support, Transfer of 5 positions from Facilities, Transfer of Special Projects Administrator 1 position from Airside Operations and elimination of 10 positions |
| Technical Support | Transfer of 29 positions to Maintenance |
| Administration Group | |
| | Elimination of Clerk 3, Personnel Specialist 2, Human Resources Manager, Training |
| Human Resources | Specialist 3, and Airport Driver Messenger positions |
| Information Systems | Elimination of Airport Office Support Specialist 2, Airport Computer Technician 1 and Airport Operating Systems Programmer positions |
| Minority Affairs | Elimination of Chief Aviation Maintenance Administration position |
| Commodities Management | Elimination of Clerk 4 and Airport Inventory Clerk positions |
| Business Retention & Development Group | |
| Real Estate Management & Development | Transfer of Aviation Marketing Specialist position from Marketing and transfer of Division Director 1 position from Commercial Operations |
| Marketing | Transfer of Aviation Marketing Specialist position to Real Estate Management & Development and elimination of Graphic/Video Technician position |
| Commercial Operations | Transfer of Division Director 1 position to Real Estate Management & Development |
| Facilities Development Group | |
| Facilities | Transfer of Administrative Officer 2, Architect 2, Aviation Interior Design Space Plan Supervisor, Airport Inventory Clerk and Interior Design Specialist positions to Maintenance and elimination of Architect 3 |
| Civil Environmental Engineering | Elimination of Airport Environmental Inspector position |
| Aviation Planning, Land-Use & Grants Group | |
| Aviation Planning, Land-Use & Grants Group | Transfer of Administrative Officer 1 and Chief Aviation Grant Funds positions from Grants Management and transfer of Administrative Officer 2 from Aviation Noise Abatement |
| Grants Management | Transfer of Special Projects Administrator 1 position to Finance & Strategy and transfer of Administrative Officer 1 and Chief Aviation Grants Funds to Aviation Planning, Land-Use & Grants |



Budget Overview: Operating Revenues

FY 2008 Budget Comparison

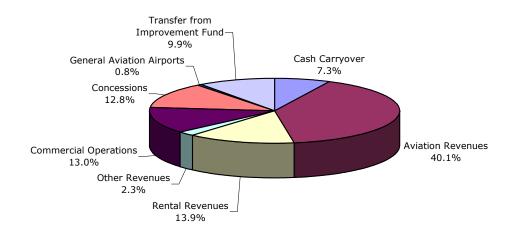
| | | Adopted | Adopted | | (Dec) |
|--------------------------------|-------------------|-------------------|-------------------|------------------|-----------------|
| | Actual FY 2006 | Budget FY 2007 | Budget FY 2008 | FY 2008 | vs FY 2007 % |
| Cash Carryover | \$ 51,952,250 | \$ 45,703,138 | \$ 47,883,525 | \$ 2,180,387 | 4.8% |
| Aviation Revenues | 245,637,303 | 247,290,212 | 263,629,697 | 16,339,485 | 6.6% |
| Rental Revenues | 89,430,386 | 94,156,795 | 91,461,745 | (2,695,050) | -2.9% |
| Other Revenues | 23,467,800 | 11,524,000 | 15,171,682 | 3,647,682 | 31.7% |
| Commercial Operations | 71,717,578 | 77,518,830 | 85,123,320 | 7,604,490 | 9.8% |
| Concessions | 72,257,403 | 84,003,215 | 83,895,650 | (107,565) | -0.1% |
| General Aviation Airports | 4,432,331 | 4,403,482 | 4,980,946 | 577,464 | 13.1% |
| Transfer from Improvement Fund | 42,946,448 | 56,000,000 | 65,000,000 | 9,000,000 | 16.1% |
| Total Operating Revenues | \$ 601,841,499 | \$ 620,599,672 | \$ 657,146,565 | \$ 36,546,893 | 5.9% |

Major Drivers of FY 2008 Budget Increase

| FY 2007 Budget | \$ | 620,599,672 |
|--|-------|-------------|
| Increase reflects FY2007 ending cash year-end-projection | | 2,180,387 |
| Increase is due to additional activity and an increase in rates Decrease in terminal building square footage due to construction - closure North Terminal, relocation of CC-E, closure of US Postal Service Bldg 715 d | | 16,339,485 |
| to hurricane damage and the decline of Iberia Airlines Increase in expense refunds, security deposits, grant reimbursements and | sales | (2,695,050) |
| tax Increase in additional revenues generated by Airport Parking Associates, Al | lied | 3,647,682 |
| fuel cost increases. Decrease in rental cars due to lower than usual activity and terminal | | 7,604,490 |
| construction Increases due to land and building rate increases at the General Aviation | | (107,565) |
| Airports | | 577,464 |
| Increase due to excess deposits from previous year | | 9,000,000 |
| Proposed inceases in Revenues | | 36,546,893 |
| FY 2008 Budget | \$ | 657,146,565 |

Revenues FY 2008 by Major Sources

| | Approved Budget | | |
|--------------------------------|--------------------|-------------|--|
| Sources | | FY 2008 | |
| Cash Carryover | \$ | 47,883,525 | |
| Aviation Revenues | | 263,629,697 | |
| Rental Revenues | | 91,461,745 | |
| Other Revenues | | 15,171,682 | |
| Commercial Operations | | 85,123,320 | |
| Concessions | | 83,895,650 | |
| General Aviation Airports | | 4,980,946 | |
| Transfer from Improvement Fund | | 65,000,000 | |
| Total | \$ | 657,146,565 | |



Narrative Overview

Operating and Non-Operating Revenues for FY 2008 are projected to be \$657,146,565, an increase of \$36,546,893 (5.89%) above the FY 2007 Adopted Budget.

Airline Operating Revenue

Aviation Revenues include the annual deposit from the Improvement Fund and revenues from aviation user charges related to terminal and airfield facilities and services. The authority to assess and collect aviation revenues, in addition to other airport operating requirements, is documented in the Airline Use Agreement (AUA) which became effective May 1, 2002 and extends to April 20, 2017.

- → Landing Fee revenues are generated from commercial passenger carriers, commercial cargo carriers and general aviation aircraft based on 1,000 lb increments of gross landed weight. Landing fee rates are adjusted to provide a level of revenues that, when added to other revenues of Port Authority Properties, allows the Aviation Department to meet the Rate Covenant requirements of the Airline Use Agreement.
- → International Concourse Use Fee is based on average aircraft seating configuration and charged to commercial passenger carriers using terminal concourses to process international inbound and international outbound passengers. The International Facility fee portion of concourse use fees is charged to commercial passenger carriers based on international inbound seats only. The purpose of these fees is to recover costs associated with passenger holdrooms, gate positions, E-Satellite shuttle transit system and related passenger circulation areas that are made available to airlines on a common-use basis. International Concourse Use fees are projected to increase from \$80,687,273 in the FY 2007 budget to \$85,228,600 (5.6%) in the FY 2008 budget due to an increase in Concourse Use rates from \$2.74 per seat for FY 2007 to \$2.81 per seat for FY 2008, and an increase in International Facility rates from \$2.49 per seat for FY 2007 to \$2.78 per seat for FY 2008 to cover additional operations and maintenance expenses.
- → **Domestic Concourse Use Fee** is based on average aircraft seating configuration and charged to commercial passenger carriers using terminal concourses to process domestic inbound and domestic outbound passengers. The purpose of this fee is to recover costs associated with passenger holdrooms, gate positions and related passenger circulation areas that are made available to airlines on a common-use basis. Domestic Concourse Use fees are projected to increase from \$60,832,255 in the FY 2007 budget to \$62,084,659 (2.1%) above the FY 2008 budget due to an increase in rates from \$2.74 per seat for FY 2007, to \$2.81 per seat for FY 2008 to cover additional operations and maintenance expenses.
- → Baggage Devices (Claim) Fee is based on average aircraft seating configuration and charged to commercial passenger carriers performing inbound passenger operations. This fee is charged for the use of terminal space and specialized terminal equipment dedicated to the domestic baggage claim function. Baggage Devices (Claim) fees are projected to increase from \$11,847,370 in the FY 2007 budget to \$18,227,797 (53.9%) in the FY 2008 budget, reflecting an increase in domestic arriving seats multiplied by the rate increase from \$1.08 per seat for FY 2007, to \$1.67 per seat for FY 2008 reflecting costs associated with South Terminal equipment and space.

- → Baggage Make-Up Fee is based on average aircraft seating configuration and charged to commercial passenger carriers performing domestic and international outbound passenger operations. This fee is charged to recover the operational maintenance and capital recovery costs of outbound baggage system equipment. Airlines that maintain their own baggage systems are excluded from the maintenance portion of this fee, however, all passenger carriers are charged for capital recovery. Baggage Make-Up fees are projected to increase from \$7,322,775 in the FY 2007 budget to \$9,851,313 (34.5%) in the FY 2008 budget reflecting a rate increase to cover capital and maintenance costs primarily associated with South Terminal. The capital portion of baggage make-up fees will increase from \$0.07 per seat for FY 2007, to \$0.10 per seat for FY 2008. The maintenance portion will increase from \$0.71 per seat for FY 2007, to \$0.94 per seat for FY 2008.
- → Loading Bridge Use Fee is assessed on a per-arrival and per-departure basis regardless of aircraft size or type and charged to commercial passenger carriers performing passenger operations that arrive or depart from a gate, or require the use of a loading bridge for refueling safety purposes. This fee is charged to recover operation and maintenance costs of loading bridges. Loading Bridge fees are projected to decrease from \$7,975,640 in the FY 2007 budget to \$7,693,886 (-3.5%) in the FY 2008 budget reflecting a net decrease in gates between the temporary mothballing of Concourse A and the new gates in South Terminal.
- → Screening Fee is based on average aircraft seating configuration and charged to commercial passenger carriers performing domestic and international outbound passenger operations for the purpose of recovering airport costs incurred at security checkpoint locations. Screening fees are projected to increase from \$6,990,591 in the FY 2007 budget to \$7,614,448 (8.9%) in the FY 2008 budget. The rate for Screening increased from \$0.33 per seat for FY 2007, to \$0.36 per seat for FY 2008 as a result of police services costs.
- → Aircraft Parking fees are assessed on passenger aircraft that remain parked on a gate, hardstand or remote position for more than two hours with the exception of terminating aircraft arriving after 7:30 PM. In addition there are fees for overtime parking and for aircraft requiring major maintenance. Cargo aircraft are assessed parking fees whenever an aircraft uses a designated cargo position. Aircraft parking fees are projected to increase from \$7,011,822 in the FY 2007 budget to \$7,190,393 (2.5%) in the FY 2008 budget. This is primarily due to the expected increase in overnight aircraft parking at the recently opened South Terminal.
- → Common Use Terminal Equipment (CUTE) fees are composed of the infrastructure fee, gate usage fee and hourly fee. The infrastructure fee is based on average aircraft seating configuration. This fee is charged to all commercial passenger carriers performing outbound passenger operations for the purpose of recovering infrastructure equipment costs and associated operation and maintenance. The gate usage fee is based on average aircraft seating configuration. This fee is charged to all commercial passenger carriers performing outbound passenger operations at CUTE equipped gates to recover equipment costs, operating and maintenance costs, and telecom charges. The infrastructure fee and gate usage fee are considered the aviation portion of CUTE fees since they are based on departing seat configurations. The hourly fee is based on estimated hours for CUTE usage and consists of the ticket counter hourly charge, baggage make-up hourly charge and backwall display hourly charge to recover equipment costs, rental revenue (space) costs and operational maintenance costs. The

hourly fee is considered the terminal use portion of CUTE fees. The Infrastructure fee decreased from \$0.05 per seat for FY 2007, to \$0.04 per seat for FY 2008. The Gate Usage fee remained at \$0.08 per seat. CUTE Infrastructure and Gate Usage fees are projected to decrease from \$3,024,155 in the FY 2007 budget to \$2,961,121 (-2.1%) in the FY 2008 budget reflecting projected increased hourly usage at a lower billing rate.

- → **Pre-Conditioned Air Fee** is based on aircraft body type (Wide, Narrow or Jumbo) and assessed to commercial passenger carriers upon arrival at a gate equipped with preconditioned air service. This fee is charged to recover operating and maintenance costs of pre-conditioned air systems. Pre-Conditioned Air fees are projected to increase slightly from \$1,937,594 in the FY 2007 budget to \$1,953,433 (0.8%) in the FY 2008 budget.
- → Other Aviation Fees include premium landing fees and airfield escort fees.

Rental Fees

- → Structures Rent is assessed to all tenants renting non-terminal buildings and hangars. Structures rental revenues are projected to decrease from \$34,671,308 in the FY 2007 budget to \$33,467,530 (-3.5%) in the FY 2008 budget due to revenue loss from the United States Postal Service (USPS) vacating building 715.
- → **Terminal Rent** is assessed to airlines and non-airline tenants for exclusive-use premises (e.g., terminal space, airline clubrooms, office space, holdrooms, etc). Terminal Rent revenues are projected to decrease from \$34,492,800 in the FY 2007 budget to \$31,876,759 (-7.6%) in the FY 2008 budget reflecting a decrease in air carrier rental of terminal and support space, notably the cessation of passenger operations by VARIG airlines and reduction in terminal space for Northwest Airlines.
- → **Ground Rent** is assessed to all tenants with non-terminal leaseholds which traditionally include buildings and pavement. Ground rental revenue is projected to increase from \$12,087,333 in the FY 2007 budget to \$12,637,480 (4.6%). Ground rental rates increased from \$1.45 per sq ft for FY 2007, to \$1.50 per sq ft for FY 2008.
- → Terminal Rent CUTE is assessed on an hourly basis to commercial passenger carriers that process outbound passengers at the ticket counter. This classification of CUTE revenues is considered the terminal rent portion because the hourly charge calculation considers ticket counter and baggage conveyor square footage. Revenues are projected to increase from \$6,152,055 in the FY 2007 budget to \$7,778,659 (26.4%) in the FY 2008 budget reflecting the addition of equipment and square footage associated with South Terminal. Class I (ticket counter) rental rates increased from \$123.80 per sq ft for FY 2007 to \$132.28 per sq ft for FY 2008. Class IV (baggage conveyor) rental rates increased from \$30.95 per sq ft for FY 2007, to \$33.07 per sq ft for FY 2008.
- → Utilities Fees include water, sewer, DERM and electrical charges. Utilities fees are projected to decrease from \$3,986,587 in the FY 2007 budget to \$3,669,265 in the FY 2008 (-8.0%). Utility charges are included as part of rental charges unless specifically metered. The utility charge is calculated based on a formula that includes square

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footage. As a result utility revenues fluctuate with the amount of square footage that is leased by the airlines and other airport users.

- → Aircraft Pavement Fees are assessed through leaseholds requiring aircraft pavement and are traditionally part of building leaseholds. These revenues are projected to decrease slightly from \$1,098,203 in the FY 2007 budget to \$1,078,814 in the FY 2008 (-1.8%).
- → Telephone Fees include fees assessed on various telecommunications services including rental fees for cell phone and antenna sites as well as fiber-optic lease lines. It also includes telecommunications fees for shared tenant services and analog coaxial cable recovery fee. Telephone fees are projected to decrease from \$1,297,360 in the FY 2007 budget to \$768,858 (-40.7%) in the FY 2008 budget primarily due to ceased operations by ATT Information Systems.
- → Other rental fees include janitorial and machinery fees.

Commercial Operations – Concessions

- → Rental Car revenues are generated from concession agreements with Alamo, Avis, Budget, Dollar, Enterprise, Hertz, National, Royal and Thrifty rental car companies for the non-exclusive privilege of operating on-airport rent-a-car concessions. Rental Car revenues are projected to decrease from \$23,323,310 in the FY 2007 budget to \$22,943,485 (-1.6%) in the FY 2008 budget reflecting a trend of increased competition of off airport rental locations throughout Dade County.
- → Food & Beverage revenues are generated from concession agreements throughout the terminal and from VIP clubs located in Terminal Concourse F & E. Food & Beverage revenues are projected to increase from \$10,268,671 in the FY 2007 budget to \$12,305,881 (19.8%) in the FY 2008 budget reflecting the opening of South Terminal.
- → **Duty Free** revenues are generated from retail locations primarily in the central and north terminal areas and concourse areas operated by Duty Free Americas Miami LLC. Duty Free revenues are projected to decrease from \$11,627,454 in the FY 2007 budget to \$11,260,189 (-3.2%) in the FY 2008 budget. The North Terminal duty free store is scheduled to close in November 2007 negatively impacting revenues.
- → **Ground Transportation** revenues are generated from construction and employee parking decals, taxi-lot transactions and buses, vans and limousines registered under the Automated Vehicle Identification (AVI) program. Ground Transportation revenues are projected to decrease from \$9,387,710 in the FY 2007 budget to \$9,087,514 (-3.2%) in the FY 2008 budget due to decreasing demand for construction workers and vehicles with the completion of South Terminal. North Terminal construction is projected to generate minimal ground transportation revenues as the area around the terminal will be converted to construction parking to facilitate the project schedule.
- → Retail/Merchandise revenues include gift, news and specialty retail operations in the central portion of the terminal and concourse areas. New retail locations in the South Terminal are expected to open during FY 2008. Retail/Merchandise revenues are

projected to increase from \$7,236,842 in the FY 2007 budget to \$7,463,485 (3.1%) in the FY 2008 budget primarily due to the opening of new locations in South Terminal.

- → Passenger Service revenues are generated from catering, hotel and restaurant, advertising, money exchange and miscellaneous concessions offering goods and services to passengers. Passenger Service revenues are projected to increase slightly from \$6,864,877 in the FY 2007 budget to \$6,885,133 (0.3%) in the FY 2008 budget.
- → Aeronautical Service revenues are generated from General Aeronautical Services Permitee (GASP) companies performing various services for airlines. Aeronautical Service revenues are projected to decrease from \$6,026,474 in the FY 2007 budget to \$5,382,469 (-10.7%) in the FY 2008 budget reflecting declining gross sales from aeronautical companies.
- → In-Flight Food Services revenues are projected to decrease from \$5,160,458 in the FY 2007 budget to \$4,991,020 (-3.3%) in the FY 2008 budget reflecting reduced airline demand for in-flight food services.
- → Operational Services revenues are projected to decrease from \$2,245,685 in the FY 2007 budget to \$1,685,372 (-25.0%) in the FY 2008 budget reflecting a decrease in cargo related service revenues resulting, in part, from a revision of the MDAD percentage fee.
- → **Security Services** revenues are projected to increase slightly from \$1,351,725 in the FY 2007 budget to \$1,390,880 (2.9%) in the FY 2008 budget.
- → Fuel & Oil revenues generated from general aviation operators are projected to decrease slightly from \$510,009 in the FY 2007 budget to \$500,222 in the FY 2008 budget.

Management Agreements

- → Garage Parking Management Agreement revenues are primarily generated from parking facilities at the airport which are operated by a private contractor under a management contract with the County. The County receives all revenues and pays all costs of operation and maintenance plus a management fee. Garage Parking revenues are projected to increase from \$41,518,474 in the FY 2007 budget to \$45,000,000 (8.4%) in the FY 2008 budget reflecting a full years of operations of the Valet Parking areas, Economy Park and Ride Lot and the opening of 300 new short term parking spaces across from South Terminal in late 2007. In addition the FY 2008 budget is based on a full year of a \$3 rate increase for long term parking.
- → Fuel Farm revenues are generated from the fuel farm at MIA which is operated under a management agreement with a private contractor. By terms of the agreement, the County receives all revenues and pays all costs of operation and maintenance plus a management fee. Fuel Farm revenues are projected to increase from \$16,569,501 in the FY 2007 budget to \$18,575,300 (12.1%) in the FY 2008 budget reflective of increase in assets.

- → **Hotel** revenues are generated from the Miami International Airport Hotel which is operated by a private concessionaire. Hotel revenues are projected to increase from \$7,692,042 in the FY 2007 budget to \$8,102,682 (5.3%) in the FY 2008 budget reflecting improvements from the ongoing renovations.
- → IAMI Club revenues are generated by Opportunity and Concession fees. Airline clubs are operated by International Airport Management Inc. (IAMI) for the purpose of providing food and beverage service to various airline club members. Club revenues are projected to increase from \$2,805,289 in the FY 2007 budget to \$3,932,748 (40.2%) in the FY 2008 budget reflecting the anticipated opening of the Club America lounge located in South Terminal.
- → Top of the Port revenues are generated from restaurant and catering services at the restaurant's facilities in the Miami International Airport Hotel. Top of the Port revenues are projected to decrease from \$3,466,358 in the FY 2007 budget to \$3,261,871 (-5.9%) in the FY 2008 budget due to ongoing repairs and renovation as well as reduced pre security dwell times by passengers.

Other Revenues

→ Other revenues consist of various items including expense refunds, interest income, security deposits, grant reimbursements and sales tax receipts among others. Other revenues are projected to increase from \$11,524,000 in the FY 2007 budget to \$15,171,800 (31.7%) in the FY 2008 budget reflecting increased expense refunds, grant reimbursements and sales tax receipts.

General Aviations Airports

→ General Aviation Airport revenues are generated from aircraft parking, training & transition approaches, fuel & oil sales, rentals and sales taxes collected at the Department's four general aviation facilities. General Aviation Airport revenues are projected to increase from \$4,403,482 in the FY 2007 budget to \$4,980,946 (13.1%) primarily due to a one time billing timing issue for an agricultural tenant at Homestead General.



Executive Group

Overview

The Executive Group provides leadership and direction to the Department staff in accomplishing the stated goals and objectives. It consists of the Executive, Legal, Governmental Affairs, Communications and Professional Compliance Divisions.

The **Executive** division's responsibilities include:

- → Directing overall management
- → Providing long-term vision and logistics
- → Implementing legislative policy and directives from the County Manager's Office
- → Provides day-to-day management through Deputy Directors
- Promoting positive collaborative relationships with business partners and the community

The **Legal** division's responsibilities include:

- → Providing in-house legal counsel and handling legal transactions and litigation involving the County's airport system
- → Liaison with the local, state, and federal government agencies including but not limited to the Miami-Dade State Attorney's Office, U.S. Attorney's Office, U.S. Department of Transportation, Federal Aviation Administration, U.S. Department of Homeland Security and the Transportation Security Administration
- → Providing representation in matters related to the Trust Agreement and financing documents applicable to the airport's bonds and the Capital Improvement Program
- → Reviewing resolutions, ordinances, agreements, permits and solicitation agreements prior to submission to the Board of County Commissioners

The **Governmental Affairs** division's responsibilities include:

- → Developing, implementing and promoting the Department's federal, state and local legislative and regulatory goals and objectives
- → Developing and/or reviewing of all departmental submissions to the Board of County Commissioners, coordinating agenda items with departmental senior staff, the County Manager's Office, County Attorney's Office, Clerk of the Board and County Commission members and staff
- → Monitoring and reviewing proposed state and federal legislation and regulations and formulating strategies to protect the interest of the County's airport system
- → Working with state and federal government and elected officials, in coordination with the County's Office of Intergovernmental Affairs (OIA)
- → Maintaining relationships with government, business, civic and industry groups and leaders to obtain support for departmental objectives and programs

The **Communications** division's responsibilities include:

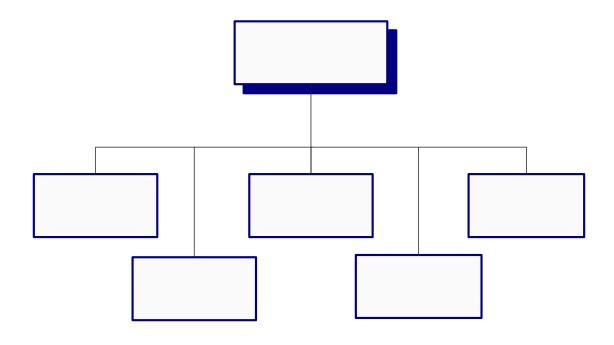
- → Coordinating, developing and directing all media relations activities, special events and external communications for the Department
- → Coordinating and implementing all internal and external communications functions for the Department
- → Coordinating of special events, international and domestic conferences, dignitary delegation tours, as well as commercial filming and still photography activities
- → Actively promoting the Director's priorities, which are safety and security, making the airport more competitive, customer service friendly and completing the Capital Improvement Program

The **Professional Compliance** division's responsibilities include:

- → Coordinating the preparation of the Aviation Department's Operational Directives (OD) and Departmental Standard Operating Procedures (DSOP)
- → Providing routinely scheduled internal administrative inspections to ensure compliance with professional standards and written directives
- → Developing and maintaining an Aviation Department Management Information Data Base (consistent managerial information across division/unit lines)
- → Conducting internal administrative review of allegations of ethics violations or violations of departmental or County rules and procedures
- → Conducting administrative review of internal practices
- → Performing internal management and efficiency studies
- → Conducting forensic audits and investigating allegations of poor management or violations of established procedures
- → Coordinating audits, inspections, and investigations by non-departmental elements (IPSIG, Audit and Management Services, police, OIG, etc.)

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Organizational Structure



Group Personnel Summary

| осс | | Actual | Adopted | Adopted | Inc/(Dec) |
|------|---|---------|-------------------|-------------------|--------------|
| Code | Occupational Title | FY 2006 | Budget FY 2007 | Budget FY 2008 | FY08 vs FY07 |
| 0094 | Administrative Secretary | 3 | 4 | 3 | (1) |
| 0095 | Executive Secretary | 3 | 3 | 3 | - |
| 0096 | Senior Executive Secretary | 1 | 1 | 1 | - |
| 0812 | Administrative Officer 3 | 2 | 2 | 2 | - |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 0832 | Special Projects Administrator 2 | 3 | 3 | 3 | - |
| 2307 | Information Officer | - | 1 | 1 | - |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5139 | Aviation Special Assistant 3 | 1 | 1 | 1 | - |
| 5146 | Associate Aviation Director Professional Compliance | 1 | 1 | 1 | - |
| 5147 | Associate Aviation Director Governmental Affairs | 1 | 1 | 1 | - |
| 5175 | Airport Terminal North Coordinator | 1 | 1 | 1 | - |
| 5182 | Asst Avia Director Security & Communications | 1 | 1 | 1 | - |
| 5196 | Deputy Director Miami-Dade Aviation Department | 2 | 2 | 2 | - |
| 5197 | Director Miami-Dade Aviation Department | 1 | 1 | 1 | - |
| 5220 | Aviation Programs & Special Events Coordinator | 1 | 1 | 1 | - |
| 5236 | Aviation Governmental Executive Assistant | 1 | 1 | 1 | - |
| 5310 | Airport Secretary | 1 | 1 | 1 | - |
| 5362 | Airport Information & Program Specialist | 1 | 1 | 1 | - |
| 8523 | Paralegal Specialist 1 | 5 | 6 | 6 | - |
| 8524 | Paralegal Specialist 2 | 1 | 1 | 1 | - |
| 8552 | Assistant County Attorney 3 | 3 | 4 | 4 | - |
| 8554 | Assistant County Attorney 4 | 4 | 4 | 4 | - |
| 8640 | Senior Assistant Aviation Director | 1 | 1 | 1 | |
| | Total | 40 | 44 | 43 | (1) |

Group Expense Summary

| | | Adopted | Adopted | Inc/(D | Dec) |
|---------------------------------|--------------|--------------|--------------|--------------|---------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 4,861,252 | \$ 4,547,152 | \$ 4,780,734 | \$ 233,582 | 5.1% |
| Over-time | 4,404 | 10,000 | 7,000 | (3,000) | -30.0% |
| Fringes | 1,081,627 | 996,823 | 1,154,487 | 157,664 | 15.8% |
| Total Salary/Fringes | \$ 5,947,283 | \$ 5,553,975 | \$ 5,942,221 | \$ 388,246 | 7.0% |
| Outside Contract Services | 1,021,686 | 871,800 | 897,000 | 25,200 | 2.9% |
| County Managers Office | - | - | = | - | 0.0% |
| Litigation Expenses | 271,001 | 1,450,000 | 1,000,000 | (450,000) | -31.0% |
| County Attorney Charges | - | 670,000 | 670,000 | - | 0.0% |
| Intergovernmental Affairs | - | 241,000 | 100,000 | (141,000) | -58.5% |
| General Publicity Advertisement | 6,015 | 10,000 | - | (10,000) | -100.0% |
| Internal Audit Services | 440,000 | 440,000 | 440,000 | - | 0.0% |
| Miami-Dade OIG | (301,158) | 400,000 | 400,000 | - | 0.0% |
| Travel | 69,447 | 74,000 | 81,000 | 7,000 | 9.5% |
| Registration Fees | 15,648 | 17,750 | 15,000 | (2,750) | -15.5% |
| Capital | - | - | - | - | 0.0% |
| Other/Operating | 85,186 | 171,901 | 101,017 | (70,884) | -41.2% |
| Total | \$ 7,555,108 | \$ 9,900,426 | \$ 9,646,238 | \$ (254,188) | -2.6% |

Goals and Objectives

Executive Group

Objectives:

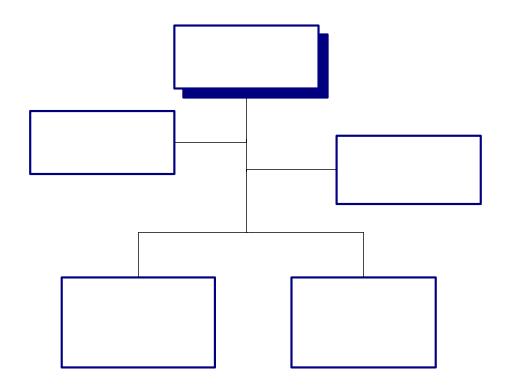
Meet Aviation Department budget targets Implement sound financial strategies Enhance Aviation Department revenue Manage Aviation Department costs

| | | service |
|--|--|---------|
| | | |
| | | |

| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
|---|-------------------------------------|-------------------|-----------------|-----------------|
| Ensure that established Department budget goals and objectives for the fiscal are met. | Group budget target (\$millions) | \$ 7.555 | \$ 9.900 | \$ 9.646 |
| Conduct monthly performance management reviews of business plan objectives with senior staff | Number of meetings | 12 | 12 | 12 |
| Implement a five year plan to reduce the number of positions in the Department by 20% | Target number of positions reduced | 97 | 51 | 56 |
| Achieve trageted cost per enplaned passenger | Cost per enplaned passenger | \$ 16.60 | \$ 17.01 | \$ 17.39 |
| Ensure that internally approved Board of County Commissioners agenda items received by the Governmental Affairs Division are submitted to the County Manager's Office before the submission deadline. | Percent compliance with deadline | N/A | 100% | 100% |
| Prepare and disseminate staff assignmentswithin 48 hours and summary reports within seven calendar days following each BCC and BCC committee jurisdictional meeting. | Meet 48 hour and seven day deadline | N/A | 100% | 100% |
| Clearly define and advocate MDAD'S state and federal legislative, regulatory and funding priorities by developing the Department's legislative and appropriations goals and objectives and submit to the County's office of Intergovernmental Affairs by the stipulated deadline. | Percent compliance with deadline | N/A | 100% | 100% |

Executive

Organizational Structure



Personnel Summary

| | | Adopted | Adopted | |
|--|--|--|---|---|
| | Actual | Budget | Budget | Inc/(Dec) |
| Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| Administrative Secretary | 1 | 1 | 1 | - |
| Executive Secretary | 2 | 2 | 2 | - |
| Senior Executive Secretary | 1 | 1 | 1 | - |
| Special Projects Administrator 2 | 1 | 1 | 1 | - |
| Deputy Director Miami-Dade Aviation Department | 2 | 2 | 2 | - |
| Director Miami-Dade Aviation Department | 1 | 1 | 1 | - |
| Senior Assistant Aviation Director | 1 | 1_ | 1 | |
| Total | 9 | 9 | 9 | |
| | Administrative Secretary Executive Secretary Senior Executive Secretary Special Projects Administrator 2 Deputy Director Miami-Dade Aviation Department Director Miami-Dade Aviation Department Senior Assistant Aviation Director | Occupational TitleFY 2006Administrative Secretary1Executive Secretary2Senior Executive Secretary1Special Projects Administrator 21Deputy Director Miami-Dade Aviation Department2Director Miami-Dade Aviation Department1Senior Assistant Aviation Director1 | Actual Budget Occupational Title FY 2006 FY 2007 Administrative Secretary 1 1 Executive Secretary 2 2 Senior Executive Secretary 1 1 1 Special Projects Administrator 2 1 1 1 Deputy Director Miami-Dade Aviation Department 2 2 Director Miami-Dade Aviation Department 1 1 1 Senior Assistant Aviation Director 1 1 1 | Actual Budget FY 2008 Administrative Secretary 1 1 1 1 Executive Secretary 2 2 2 2 Senior Executive Secretary 1 1 1 1 1 Special Projects Administrator 2 1 1 1 1 1 Deputy Director Miami-Dade Aviation Department 2 2 2 2 Director Miami-Dade Aviation Department 1 1 1 1 1 Senior Assistant Aviation Director 1 1 1 1 1 |

Expense Summary

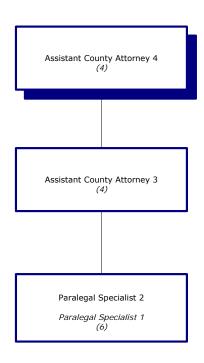
| | | Adopted | Adopted | Inc/(D | ec) |
|---------------------------|--------------|--------------|--------------|------------|---------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 1,162,721 | \$ 1,028,013 | \$ 1,129,139 | \$ 101,126 | 9.84% |
| Over-time | 916 | - | - | - | 0.00% |
| Fringes | 239,949 | 225,450 | 274,744 | 49,294 | 21.86% |
| Total Salary/Fringes | \$ 1,403,586 | \$ 1,253,463 | \$ 1,403,883 | \$ 150,420 | 12.00% |
| Outside Contract Services | - | - | 2,000 | 2,000 | 100.00% |
| County Managers Office | - | - | - | - | 0.00% |
| Travel | 19,169 | 15,000 | 12,000 | (3,000) | -20.00% |
| Registration Fees | 3,940 | 5,000 | 2,000 | (3,000) | -60.00% |
| Capital | - | - | - | - | 0.00% |
| Other/Operating | 2,847 | 10,500 | 4,600 | (5,900) | -56.19% |
| Total | \$ 1,429,542 | \$ 1,283,963 | \$ 1,424,483 | \$ 140,520 | 10.94% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Adopted Budget | \$ 1,283,963 |
|---|-----------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 150,420 |
| Proposed increases in personnel costs | 150,420 |
| Increase in Outside Contractual Services for meetings & | |
| sponsored Dept. functions | 2,000 |
| Decrease in Travel Expenses | (3,000) |
| Decrease in Registration Fees | (3,000) |
| Decrease in Other Operating Expenses | (5,880) |
| Other, net | (20) |
| FY 2008 Budget | \$ 1,424,483 |

Legal

Organizational Structure



Personnel Summary

| | | | Adopted | Adopted | |
|------|-----------------------------|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 8523 | Paralegal Specialist 1 | 5 | 6 | 6 | - |
| 8524 | Paralegal Specialist 2 | 1 | 1 | 1 | - |
| 8552 | Assistant County Attorney 3 | 3 | 4 | 4 | - |
| 8554 | Assistant County Attorney 4 | 4 | 4 | 4 | |
| | Total | 13 | 15 | 15 | |

Expense Summary

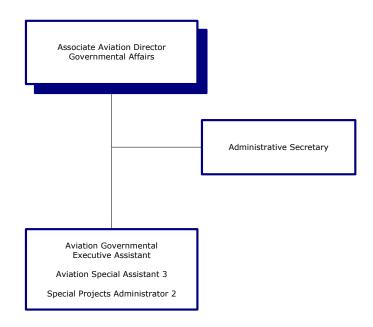
| | | Adopted | Adopted | Inc/(Dec) | | | |
|---------------------------|--------------|--------------|--------------|-------------------|---------|--|--|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 | | |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % | | |
| Salary/Fringes | | | | | | | |
| Regular | \$ 1,932,079 | \$ 1,997,485 | \$ 2,082,722 | \$ 85,237 | 4.27% | | |
| Over-time | - | - | - | - | 0.00% | | |
| Fringes | 375,285 | 379,550 | 451,966 | 72,416 | 19.08% | | |
| Total Salary/Fringes | \$ 2,307,364 | \$ 2,377,035 | \$ 2,534,688 | \$ 157,653 | 6.63% | | |
| Outside Contract Services | 516,313 | 575,000 | 575,000 | - | 0.00% | | |
| Litigation Expenses | 271,001 | 1,450,000 | 1,000,000 | (450,000) | -31.03% | | |
| County Attorney Charges | - | 670,000 | 670,000 | - | 0.00% | | |
| Travel | 11,062 | 25,000 | 25,000 | - | 0.00% | | |
| Registration Fees | 2,075 | 2,500 | 2,500 | - | 0.00% | | |
| Capital | - | - | - | - | 0.00% | | |
| Other/Operating | 66,097 | 139,105 | 73,405 | (65,700) | -47.23% | | |
| Total | \$ 3,173,912 | \$ 5,238,640 | \$ 4,880,593 | \$ (358,047) | -6.83% | | |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ | 5,238,640 |
|--|-----|-----------|
| Proposed Personnel Costs | | |
| Salary/Fringe Adjustments | | 157,653 |
| Proposed increases in personnel costs | | 157,653 |
| Decrease in Litigation Expenses | | (450,000) |
| Decrease in Publications & Educational Material Expenses | | (35,000) |
| Decrease in Court Cost Related Expenses | | (30,000) |
| Other, net | | (700) |
| FY 2008 Budget | \$_ | 4,880,593 |

Governmental Affairs

Organizational Structure



Personnel Summary

| occ | | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) |
|------|--|---------|-------------------|-------------------|--------------|
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 0832 | Special Projects Administrator 2 | 1 | 1 | 1 | - |
| 5139 | Aviation Special Assistant 3 | 1 | 1 | 1 | - |
| 5147 | Associate Aviation Director Governmental Affairs | 1 | 1 | 1 | - |
| 5236 | Aviation Governmental Executive Assistant | 1 | 1 | 1 | |
| | Total | 5 | 5 | 5 | |

Expense Summary

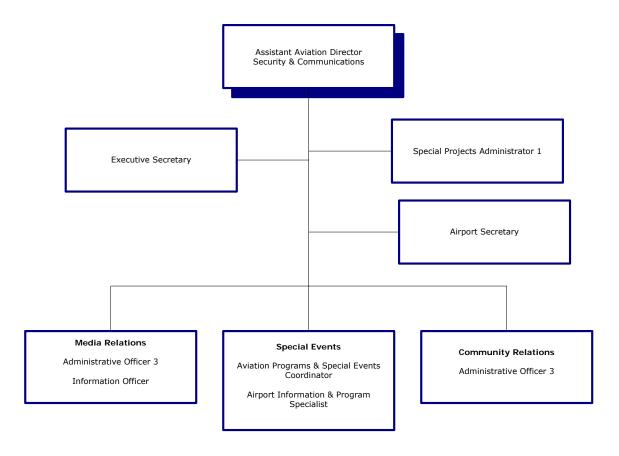
| | | Adopted Adopted | | Inc/(De | e <i>c)</i> |
|---------------------------|------------|-------------------|-------------------|--------------|-------------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 375,827 | \$ 376,891 | \$ 391,952 | \$ 15,061 | 4.00% |
| Over-time | - | - | - | - | 0.00% |
| Fringes | 93,843 | 96,416 | 111,106 | 14,690 | 15.24% |
| Total Salary/Fringes | \$ 469,670 | \$ 473,307 | <i>\$ 503,058</i> | \$ 29,751 | 6.29% |
| Outside Contract Services | 30,000 | - | - | - | 0.00% |
| Intergovernmental Affairs | - | 241,000 | 100,000 | (141,000) | -58.51% |
| Travel | 36,853 | 30,000 | 32,000 | 2,000 | 6.67% |
| Registration Fees | 9,148 | 8,750 | 9,000 | 250 | 2.86% |
| Capital | - | | - | - | 0.00% |
| Other/Operating | 6,534 | 3,431 | 6,400 | 2,969 | 86.53% |
| Total | \$ 552,205 | <i>\$ 756,488</i> | \$ 650,458 | \$ (106,030) | -14.02% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 756,488 |
|--|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 29,751 |
| Proposed increases in personnel costs | 29,751 |
| Decrease in Charges for County Services | (141,000) |
| Increase in Travel & Registration Expenses for Associate Aviation Director | 2,250 |
| Increase in Publications & Educational Materials (Congress Daily) | 2,969 |
| FY 2008 Budget | \$ 650,458 |

Communications

Organizational Structure



Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0094 | Administrative Secretary | - | 1 | - | (1) |
| 0095 | Executive Secretary | 1 | 1 | 1 | - |
| 0812 | Administrative Officer 3 | 2 | 2 | 2 | - |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 2307 | Information Officer | - | 1 | 1 | - |
| 5182 | Asst Avia Director Security & Communications | 1 | 1 | 1 | - |
| 5220 | Aviation Programs & Special Events Coordinator | 1 | 1 | 1 | - |
| 5310 | Airport Secretary | 1 | 1 | 1 | - |
| 5362 | Airport Information & Program Specialist | 1 | 1 | 1 | |
| | Total | 8 | 10 | 9 | (1) |

Expense Summary

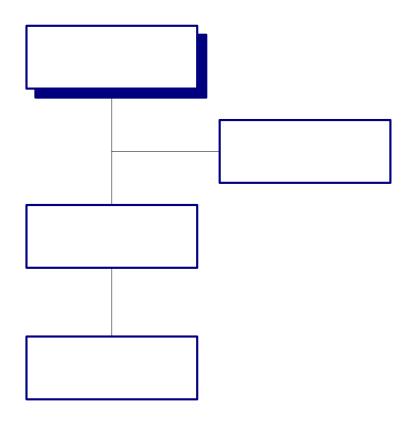
| | | , | Adopted | , | Adopted | | Inc/(D | ec) |
|---------------------------------|-----------------|----|-----------|----|-----------|----|-----------|----------|
| | Actual | | Budget | | Budget | F | Y 2008 vs | FY 2007 |
| _ | FY 2006 | | FY 2007 | ı | FY 2008 | | \$ | % |
| Salary/Fringes | | | | | | | | |
| Regular | \$ 926,254 | \$ | 646,769 | \$ | 657,473 | \$ | 10,704 | 1.65% |
| Over-time | 3,488 | | 10,000 | | 7,000 | | (3,000) | -30.00% |
| Fringes | 260,924 | | 179,572 | | 184,786 | | 5,214 | 2.90% |
| Total Salary/Fringes | \$ 1,190,666 | \$ | 836,341 | \$ | 849,259 | \$ | 12,918 | 1.54% |
| Outside Contract Services | 475,373 | | 296,800 | | 320,000 | | 23,200 | 7.82% |
| General Publicity Advertisement | 6,015 | | 10,000 | | - | | (10,000) | -100.00% |
| Travel | 902 | | 2,000 | | 10,000 | | 8,000 | 400.00% |
| Registration Fees | - | | 500 | | 500 | | - | 0.00% |
| Capital | - | | - | | - | | - | 0.00% |
| Other/Operating | 9,432 | | 17,245 | | 10,600 | | (6,645) | -38.53% |
| Total | \$ 1,682,388 | \$ | 1,162,886 | \$ | 1,190,359 | \$ | 27,473 | 2.36% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 1,162,886 |
|---|-----------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 58,949 |
| Decrease in Over-time | (3,000) |
| Elimination of 1 Position (Administrative Secretary) | (43,031) |
| Proposed increases in personnel costs | 12,918 |
| Decrease in Advertising Expenses | (46,300) |
| Increase in Promotional Funds for CIP grand opening, trade shows & cargo. | 62,000 |
| Increase in Security related travel expense for Asst. Director | 8,000 |
| Decrease in Other Outside Contractual Services | (2,500) |
| Decrease in Office Supplies | (2,600) |
| Decrease in Memberships& Publications | (4,045) |
| FY 2008 Budget | \$ 1,190,359 |

Professional Compliance

Organizational Structure



Personnel Summary

| осс | | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) |
|------|---|---------|-------------------|-------------------|--------------|
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 0832 | Special Projects Administrator 2 | 1 | 1 | 1 | - |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5146 | Associate Aviation Director Professional Compliance | 1 | 1 | 1 | - |
| 5175 | Airport Terminal North Coordinator | 1 | 1 | 1 | |
| | Total | 5 | 5 | 5 | |

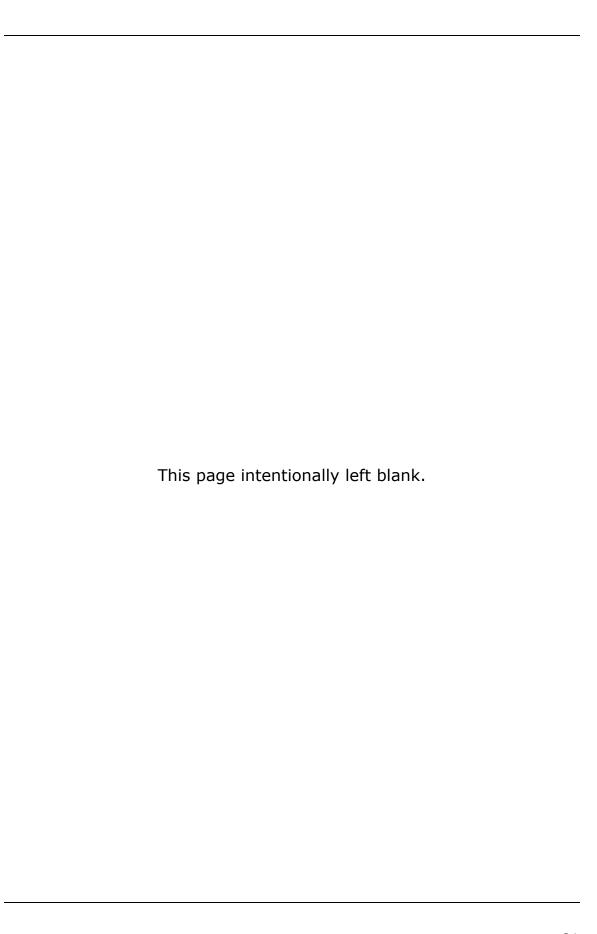
Expense Summary

| | | Adopted | | Adopted | | | Inc/(Dec) | | |
|---------------------------|------------|---------|---------|---------|-----------|----|-----------|----|---------|
| | Actual | Budget | | Budget | | F | Y 2008 | vs | FY 2007 |
| | FY 2006 | FY 2007 | | FY 2008 | | \$ | | % | |
| Salary/Fringes | | | | | | | | | |
| Regular | \$ 464,371 | \$ | 497,994 | \$ | 519,448 | \$ | 21,454 | | 4.31% |
| Over-time | - | | - | | - | | - | | 0.00% |
| Fringes | 111,626 | | 115,835 | | 131,885 | | 16,050 | | 13.86% |
| Total Salary/Fringes | \$ 575,997 | \$ | 613,829 | \$ | 651,333 | \$ | 37,504 | | 6.11% |
| Outside Contract Services | - | | - | | - | | - | | 0.00% |
| Internal Audit Services | 440,000 | | 440,000 | | 440,000 | | - | | 0.00% |
| Miami-Dade OIG | (301,158) | | 400,000 | | 400,000 | | - | | 0.00% |
| Travel | 1,461 | | 2,000 | | 2,000 | | - | | 0.00% |
| Registration Fees | 485 | | 1,000 | | 1,000 | | - | | 0.00% |
| Capital | - | | | | - | | - | | 0.00% |
| Other/Operating | 276 | | 1,620 | | 6,012 | | 4,392 | | 271.11% |
| Total | \$ 717,061 | \$ 1, | 458,449 | \$ | 1,500,345 | \$ | 41,896 | | 2.87% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 1,458,449 |
|---|--------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 37,504 |
| Proposed increases in personnel costs | 37,504 |
| Increase in General and Administrative Expenses | 4,392 |
| FY 2008 Budget | \$ 1,500,345 |

60



Finance & Strategy Group

Overview

The Finance & Strategy Group is responsible for the management of accounting and financial services; development and monitoring of the operating and capital budgets; and development and monitoring of the Department's business plan.

The **Finance & Strategy** division's responsibilities include:

- → Planning and directing the financial and budgetary management for the Department
- → Directing and supervising the financial operations and monitoring the financial results of the Department, including all financial activities of the Department's divisions
- → Developing the Aviation Department's annual operating and capital budgets
- → Recommending airline rates and charges and rents and fees structure
- → Establishing long-range goals, strategies, plans and policies for all divisions of the Aviation Department
- → Managing the post-production process of the Department's Enterprise Resource Planning System (ERP)

The **Accounting** division's responsibilities include:

- → Coordinating and preparing the Aviation Department's Year-End Financial Reports and the Single Audit Report
- → Reviewing financial statements and the closing of monthly books and reconciliations
- → Coordinating internal and external audits and management consulting services
- → Maintaining, reporting and managing of all general ledger accounts and providing cost accounting services in support of the Department's financial goals and objectives
- Managing and overseeing the general ledger and accounting for grant awards and passenger facility charges, and overseeing and reviewing the preparation of various monthly, quarterly and annual reports required by the Trust Agreement

The **Capital Finance** division's responsibilities include:

- → Assuring the availability of capital funding when needed, through application of a strategic plan of finance to achieve cost-effective funding for the airport's capital program
- → Performing assessments of the Department's financial capacity and recommending how to fund the airport's capital program in order to obtain the lowest cost of capital over time
- → Supervising the administrative operations in the issuance and refunding of bonds, financial management, cash management and other activities in compliance with established regulations
- → Ensuring cash for debt service requirements and for direct construction draws; making Passenger Facility Charges (PFC) applications and performing accounting computations for the department's investment portfolio, debt service payments, grant revenues and PFC revenues
- → Managing short-term and long-term debt issuance, to ensure that cash needs are met, and ensuring sufficient cash for meeting debt service requirements per the Trust Indenture and for direct construction draws
- → Supervising the debt service requirements of the Miami-Dade Aviation Department and for monitoring and ensuring that bond applications are prepared and submitted in accordance with funding source requirements
- → Monitoring the performance of monthly bank statements reconciliation in accordance with the Trust Agreement and GAAP

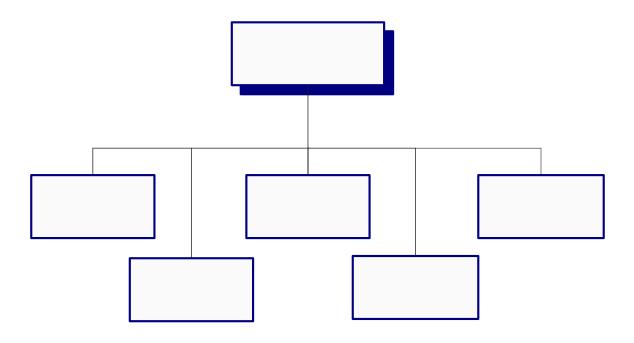
The **Financial Planning & Performance Analysis** division's responsibilities include:

- → Providing support to the division's with effective methods for the preparation, planning and monitoring of the budget cycle
- → Generating timely analytical reports that support internal planning and management decision making
- → Balancing all the operational requests within the department in order to stay within the approved expenditures
- → Providing departmental viewing of enhanced, on-line, real-time reports through PeopleSoft
- → Forecasting, analyzing, reconciling, processing, monitoring and auditing financial and budgetary documents, to include preparation and monitoring of the Aviation Department's annual operating budget.
- → Preparing the annual and semi-annual landing fee and rates, fees and charges for the Department
- → Coordinating and managing the preparation of the Department's Monthly Financial Report, Enterprise Performance Management (EPM)/Budgeting Module Lead and serving as a liaison between the Office of Strategic Business Management (OSBM) and the Office of the Commission Auditor (OCA)

The **Strategic Planning** division's responsibilities include:

- → Facilitating the development and management follow-up of Department strategic and business plans and of performance measures and objectives
- → Managing the Employee Idea Program in conjunction with Miami-Dade County Employee Suggestion Program
- → Assisting divisions with process improvements

Organizational Structure



Group Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 0812 | Administrative Officer 3 | 1 | 1 | 1 | - |
| 0831 | Special Projects Administrator 1 | 2 | 2 | 3 | 1 |
| 5054 | Division Director 2, Aviation | 2 | 2 | 2 | - |
| 5102 | Miami-Dade Total Quality Mgmt Admin | 1 | 1 | 1 | - |
| 5116 | Accounting Chief | 1 | 1 | 1 | - |
| 5162 | Aviation Financial Performance Coordinator | 1 | 1 | 1 | - |
| 5240 | Aviation Business Systems Specialist | 1 | 1 | 1 | - |
| 5303 | Airport Clerk 2 | 1 | 1 | 1 | - |
| 5306 | Airport Office Support Specialist 2 | 1 | - | - | - |
| 5310 | Airport Secretary | 2 | 2 | 2 | - |
| 5313 | Airport Word Processing Operator 2 | 1 | 1 | 1 | - |
| 5319 | Airport Capital Inventory Clerk | 2 | 2 | 2 | - |
| 5334 | Airport Collection & Inspection Representative | 3 | 3 | 3 | - |
| 5338 | Airport Account Clerk | 8 | 10 | 9 | (1) |
| 9091 | Chief Financial Officer | 1 | 1 | 1 | - |
| 9569 | Accountant 2 | 14 | 14 | 14 | - |
| 9570 | Accountant 3 | 3 | 4 | 4 | - |
| 9573 | Airport Revenue Control Analyst 1 | 3 | 3 | 3 | - |
| 9574 | Airport Revenue Control Analyst 2 | 3 | 3 | 3 | - |
| 9575 | Airport Revenue Control Analyst 3 | 1 | 1 | 1 | - |
| 9585 | Airport Accountant 1 | 8 | 9 | 8 | (1) |
| | Total | 61 | 64 | 63 | (1) |
| | | | | | |

Group Expense Summary

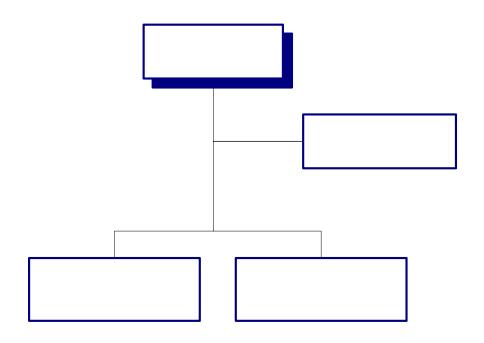
| | | | | Inc/(| Dec) |
|--------------------------------|--------------|--------------|--------------|------------|-----------|
| | FY 2006 | FY 2007 | FY 2008 | FY 2008 V | s FY 2007 |
| | Actuals | Budget | Budget | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 3,287,859 | \$ 3,716,299 | \$ 3,875,002 | \$ 158,703 | 4.3% |
| Over-time | 2,833 | - | - | - | 0.0% |
| Fringes | 985,869 | 1,114,696 | 1,205,677 | 90,981 | 8.2% |
| Total Salary/Fringes | \$ 4,276,561 | \$ 4,830,995 | \$ 5,080,679 | \$ 249,684 | 5.2% |
| Outside Contract Services | 36,350 | 734,435 | 1,064,000 | 329,565 | 44.9% |
| External Audit - Annual | 343,600 | 400,000 | 415,000 | 15,000 | 3.8% |
| External Audit - Special | - | 75,000 | 75,000 | - | 0.0% |
| Consulting Engineer | - | - | - | - | 0.0% |
| Trustee Services | 553,608 | - | - | - | 0.0% |
| Bond Rating Service | - | - | - | - | 0.0% |
| Management Consulting Services | 500,986 | 250,000 | 500,000 | 250,000 | 100.0% |
| Travel | 5,285 | 13,900 | 13,500 | (400) | -2.9% |
| Registration Fees | 2,044 | 4,000 | 3,750 | (250) | -6.3% |
| Capital | - | - | - | - | 0.0% |
| Other/Operating | (27,425) | 68,250 | 48,160 | (20,090) | -29.4% |
| Total | \$ 5,691,009 | \$ 6,376,580 | \$ 7,200,089 | \$ 823,509 | 12.9% |

Goals and Objectives

| Finance & Strategy Group | | | | | | |
|--|--|--|-----------------------------------|----------------------|--|--|
| Objectives: Manage Aviation Department Costs Implement sound financial strategies Monitor key financial and operating b Enhance Aviation Department revenu | | | | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 | | |
| Achieve a program that stays within the effective cost per enplaned passenger | Cost per enplaned passenger | \$ 14.26 | \$ 17.01 | \$ 17.39 | | |
| Reduce delinquent account receivables by 10% | Delinquent account receivables over thirty days (\$millions) | \$ 16 | \$ 14.4 | \$ 14.4 | | |
| Objectives: Implement sound financial strategies | | | | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 | | |
| Maintain unqualified audit opinion | Receive unqualified audit opinion from externl auditor | March 2006 | March 2008 | | | |
| Provide a timely and informative Comprehensive Annual Financial Report (CAFR) for submission for the GFOA award | Submit CAFR to GFOA April 2006 April 2007 | | | April 2008 | | |
| Objectives: Enhance employe development | | | | | | |
| Measures | Performance Indicator Description | Actual Goal FY 2006 FY 2007 | | Goal FY 2008 | | |
| Improve overall staff knowledge of the ERP system through ongoing individual and group training sessions | Hours of training | N/A | 105 | 150 | | |
| Objectives: Implement sound financial strategies Prompt processing of invoice and cla | ims | | | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 | | |
| Process approval of invoices for professional services within 10 calendar days | Percent of invoices that exceed 10 calendar days | N/A | 0% | 0% | | |
| Objectives: Meet Aviation Department budget targets | | | | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 | | |
| Meet budget targets | Group budget target (\$ millions) | \$ 5.691 | \$ 6.377 | \$ 7.200 | | |
| MDAD's adherence to Department Budget Personel Expenditures Other Operating Expenditures Non-Operating Expenditures CIP Budget Total Revenue | Department budget target (\$ millions) | \$126.330 \$172.681 \$0.665 \$302.165 \$368.566 \$601.841 | \$238.620 \$0.804 \$251.003 | \$9.948 \$252.399 | | |

Finance & Strategy

Organizational Structure



Personnel Summary

| осс | | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) |
|------|--------------------------------------|---------|-------------------|-------------------|--------------|
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 2 | 1 |
| 5240 | Aviation Business Systems Specialist | - | - | 1 | 1 |
| 9091 | Chief Financial Officer | 1 | 1 | 1 | |
| | Total | 3 | 3 | 5 | 2 |

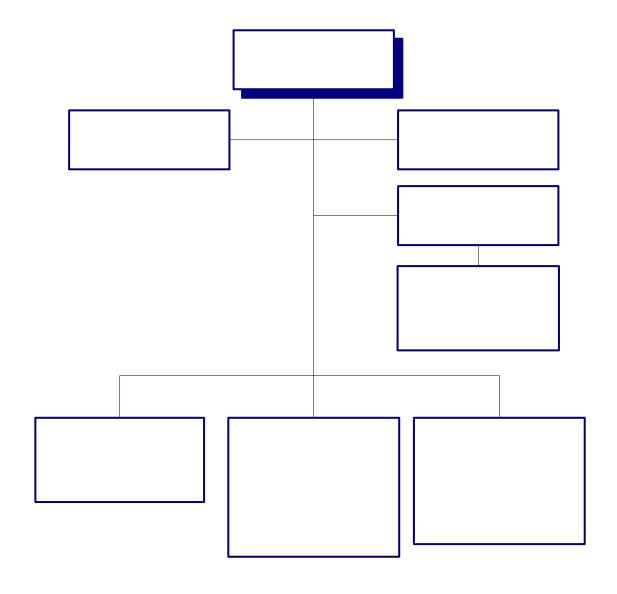
| | | | | Inc/(D | ec) |
|---------------------------|-------------------|------------|------------|-------------------|---------|
| | FY 2006 | FY 2007 | FY 2008 | FY 2008 vs | FY 2007 |
| | Actuals | Budget | Budget | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 166,683 | \$ 262,342 | \$ 371,027 | \$ 108,685 | 41.4% |
| Over-time | - | - | - | - | 0.0% |
| Fringes | 50,005 | 63,656 | 102,973 | 39,317 | 61.8% |
| Total Salary/Fringes | <i>\$ 216,688</i> | \$ 325,998 | \$ 474,000 | \$ 148,002 | 45.4% |
| Outside Contract Services | - | - | - | - | 0.0% |
| Travel | - | 5,900 | 5,000 | (900) | -15.3% |
| Registration Fees | - | 1,000 | 1,000 | - | 0.0% |
| Capital | - | - | - | - | 0.0% |
| Other/Operating | | 850 | 600 | (250) | -29.4% |
| Total | \$ 216,688 | \$ 333,748 | \$ 480,600 | <i>\$ 146,852</i> | 44.0% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 333,748 |
|--|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 4,502 |
| Salary/Fringe Adjustment for Transfer of Two Positions (1 from | |
| Aviation Planning & Grants Management & 1 from Accounting) | 143,500 |
| Proposed increases in personnel costs | 148,002 |
| Decrease in Travel Expense | (900) |
| Decrease in Membership Expense | (250) |
| FY 2008 Budget | \$ 480,600 |

Accounting

Organizational Structure



Personnel Summary

| OCC Code | Occupational Title | Actual FY 2006 | Adopted Budget FY 2007 | Adopted Budget FY 2008 | Inc/(Dec) FY08 vs FY07 |
|-------------|--|-------------------|------------------------------|------------------------------|---------------------------|
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5116 | Accounting Chief | 1 | 1 | 1 | - |
| 5240 | Aviation Business Systems Specialist | 1 | 1 | - | (1) |
| 5303 | Airport Clerk 2 | 1 | 1 | 1 | - |
| 5306 | Airport Office Support Specialist 2 | 1 | - | - | - |
| 5310 | Airport Secretary | 1 | 1 | 1 | - |
| 5313 | Airport Word Processing Operator 2 | 1 | 1 | 1 | - |
| 5319 | Airport Capital Inventory Clerk | 2 | 2 | 2 | - |
| 5334 | Airport Collection & Inspection Representative | 3 | 3 | 3 | - |
| 5338 | Airport Account Clerk | 8 | 10 | 9 | (1) |
| 9569 | Accountant 2 | 12 | 12 | 12 | - |
| 9570 | Accountant 3 | 1 | 2 | 2 | - |
| 9573 | Airport Revenue Control Analyst 1 | 3 | 3 | 3 | - |
| 9574 | Airport Revenue Control Analyst 2 | 3 | 3 | 3 | - |
| 9575 | Airport Revenue Control Analyst 3 | 1 | 1 | 1 | - |
| 9585 | Airport Accountant 1 | 8_ | 8_ | 8_ | |
| | Total | 48 | 50 | 48 | (2) |

| | | | | Inc/(D | ec) |
|---------------------------|--------------|--------------|--------------|------------|---------|
| | FY 2006 | FY 2007 | FY 2008 | FY 2008 vs | FY 2007 |
| | Actuals | Budget | Budget | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 2,415,150 | \$ 2,659,031 | \$ 2,727,053 | \$ 68,022 | 2.6% |
| Over-time | 2,833 | - | - | - | 0.0% |
| Fringes | 738,786 | 830,983 | 878,523 | 47,540 | 5.7% |
| Total Salary/Fringes | \$ 3,156,769 | \$ 3,490,014 | \$ 3,605,576 | \$ 115,562 | 3.3% |
| Outside Contract Services | 25,776 | 3,000 | 9,000 | 6,000 | 200.0% |
| External Audit - Annual | 343,600 | 400,000 | 415,000 | 15,000 | 3.8% |
| External Audit - Special | - | 75,000 | 75,000 | - | 0.0% |
| Consulting Engineer | - | - | - | - | 0.0% |
| Trustee Services | 553,608 | - | - | - | 0.0% |
| Bond Rating Service | - | - | - | - | 0.0% |
| Travel | 2,739 | 5,000 | 5,000 | - | 0.0% |
| Registration Fees | 994 | 2,000 | 2,000 | - | 0.0% |
| Capital | - | - | - | - | 0.0% |
| Other/Operating | 1,080 | 56,200 | 41,000 | (15,200) | -27.0% |
| Total | \$ 4,084,566 | \$ 4,031,214 | \$ 4,152,576 | \$ 121,362 | 3.0% |

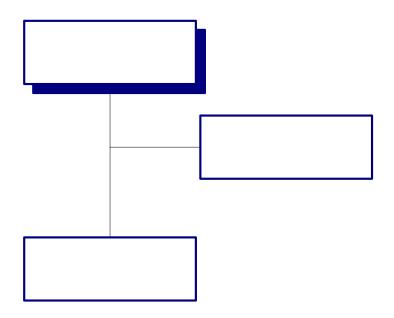
Major Drivers of FY 2008 Budget Increase/ (Decrease)

| FY 2007 Budget | \$ 4,031,214 |
|---|-----------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 249,778 |
| Salary/Fringe Adjustment for Transfer of 1 Position from Capital Finance | 33,000 |
| Salary/Fringe Adjustment for Transfer of 1 position to Finance & Strategy | (73,000) |
| Eliminated 2 positions (1 Arpt Acct Clerk & 1 Arpt Acct 1) | (94,216) |
| Proposed increases in personnel costs | 115,562 |
| Increase in Armored Car Service Expense for Bank Deposit Services Increase in External Audit Expense for General Segment Audits & Additional | 6,000 |
| Work | 15,000 |
| Increase in Office Supply Expense | 5,000 |
| Decrease in Auto Parking Reimbursement Expense | (200) |
| Decrease in Bank Charges Expense | (20,000) |
| FY 2008 Budget | \$ 4,152,576 |

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Capital Finance

Organizational Structure



Personnel Summary

| | | | Adopted | Adopted | |
|------|-------------------------------|-------------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5310 | Airport Secretary | 1 | 1 | 1 | - |
| 9569 | Accountant 2 | 1 | 1 | 1 | - |
| 9570 | Accountant 3 | 1 | 1 | 1 | - |
| 9585 | Airport Accountant 1 | | 1_ | | (1) |
| | Total | 4 | 5 | 4 | (1) |

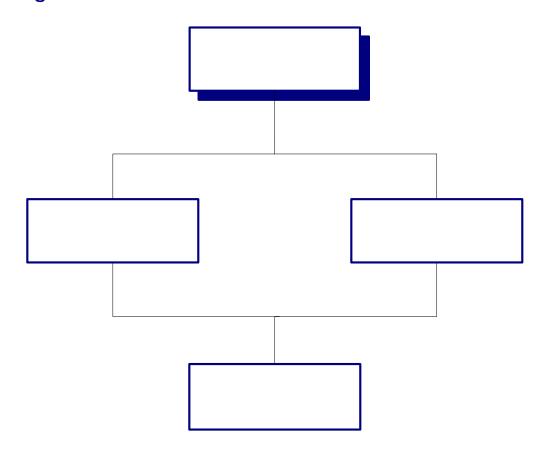
| | | | | | | Inc/(Dec) | | |
|--------------------------------|------------|---------|-----------|---------|-----------|-----------|-----------|---------|
| | FY 2006 | FY 2007 | | FY 2008 | | F | Y 2008 vs | FY 2007 |
| | Actuals | | Budget | Budget | | \$ | | % |
| Salary/Fringes | | | | | | | | |
| Regular | \$ 352,515 | \$ | 337,153 | \$ | 317,262 | \$ | (19,891) | -5.9% |
| Over-time | - | | - | | - | | - | 0.0% |
| Fringes | 95,288 | | 94,991 | | 94,172 | | (819) | -0.9% |
| Total Salary/Fringes | \$ 447,803 | \$ | 432,144 | \$ | 411,434 | \$ | (20,710) | -4.8% |
| Outside Contract Services | 10,574 | | 703,935 | | 1,045,000 | | 341,065 | 48.5% |
| Management Consulting Services | 500,986 | | 250,000 | | 500,000 | | 250,000 | 100.0% |
| Travel | 1,911 | | 1,500 | | 1,500 | | - | 0.0% |
| Registration Fees | 1,050 | | 500 | | 500 | | - | 0.0% |
| Capital | - | | - | | - | | - | 0.0% |
| Other/Operating | (25,861) | | 1,010 | | 1,010 | | - | 0.0% |
| Total | \$ 936,463 | \$ | 1,389,089 | \$ | 1,959,444 | \$. | 570,355 | 41.1% |

Major Drivers of FY 2008 Budget Increase/ (Decrease)

| FY 2007 Budget | \$ 1,389,089 |
|--|--------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 12,290 |
| Salary/Fringe Adjustment for Transfer of 1 Position to Accounting | (33,000) |
| Proposed increases in personnel costs | (20,710) |
| Increase in Management & Consulting Service Expenses Increase in Trustee Service Expenses as Required by the Trust | 250,000 |
| Agreement | 340,000 |
| Increase in Hotel & TOP Expenses for Food Associated with the OS and Financial Advisors Document Sessions | 1,065 |
| FY 2008 Budget | \$ 1,959,444 |

Financial Planning & Performance Analysis

Organizational Structure



Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 5162 | Aviation Financial Performance Coordinator | 1 | 1 | 1 | - |
| 9569 | Accountant 2 | 1 | 1 | 1 | - |
| 9570 | Accountant 3 | 1_ | 1_ | 1_ | |
| | Total | 4 | 4 | 4 | |

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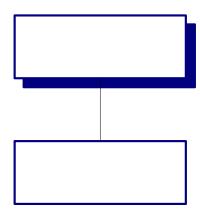
| | | | | | ec) | |
|---------------------------|-------------------|-------------------|------------|----|-----------|---------|
| | FY 2006 | FY 2007 | FY 2008 | F | Y 2008 vs | FY 2007 |
| | Actuals | Budget | Budget | | \$ | % |
| Salary/Fringes | | | | | | |
| Regular | \$ 247,679 | \$ 292,927 | \$ 288,886 | \$ | (4,041) | -1.4% |
| Over-time | - | - | - | | - | 0.0% |
| Fringes | 69,177 | 81,152 | 83,418 | | 2,266 | 2.8% |
| Total Salary/Fringes | <i>\$ 316,856</i> | \$ 374,079 | \$ 372,304 | \$ | (1,775) | -0.5% |
| Outside Contract Services | - | - | - | | - | 0.0% |
| Travel | - | 1,000 | 500 | | (500) | -50.0% |
| Registration Fees | - | 500 | 250 | | (250) | -50.0% |
| Capital | - | - | - | | - | 0.0% |
| Other/Operating | 1,376 | 10,000 | 5,000 | | (5,000) | -50.0% |
| Total | \$ 318,232 | <i>\$ 385,579</i> | \$ 378,054 | \$ | (7,525) | -2.0% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 385,579 |
|---|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 3,750 |
| Salary/Fringe Adjustment for FY07 Budget vs. Actual Reclasses | (5,525) |
| Proposed increases in personnel costs | (1,775) |
| Decrease in Travel & Registration Expenses | (750) |
| Decrease in Office Supply Expenses | (5,000) |
| FY 2008 Budget | \$ 378,054 |

Strategic Planning

Organizational Structure



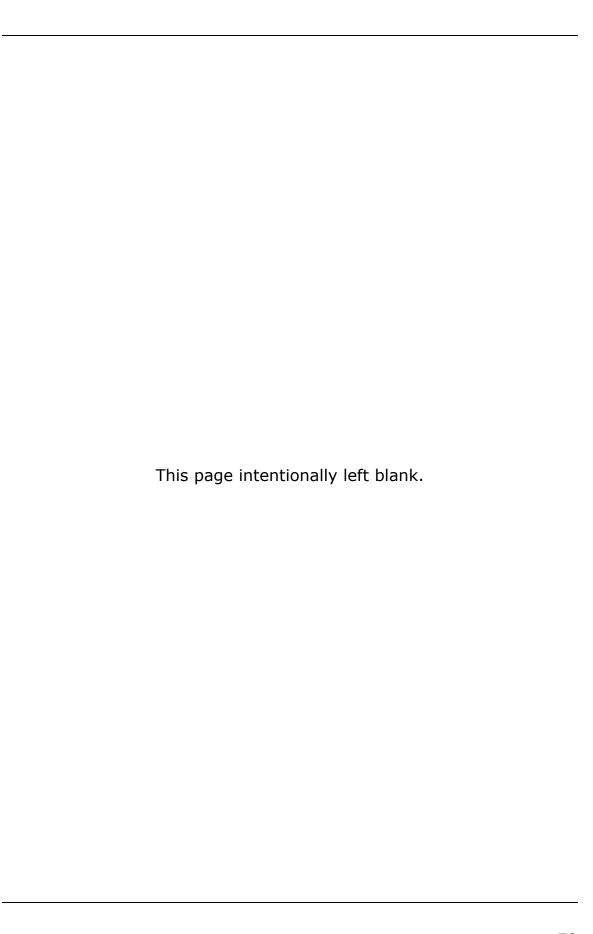
Personnel Summary

| | | | Adopted | Adopted | |
|------|-------------------------------------|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0812 | Administrative Officer 3 | 1 | 1 | 1 | - |
| 5102 | Miami-Dade Total Quality Mgmt Admin | 1 | 1 | 1_ | |
| | Total | 2 | 2 | 2 | - |

| | | | | | Inc/(| Dec) |
|---------------------------|-------------------|-------------------|------------|----|----------|-----------|
| | FY 2006 | FY 2007 | FY 2008 | F | Y 2008 v | s FY 2007 |
| | Actuals | Budget | Budget | | \$ | % |
| Salary/Fringes | | | | | | |
| Regular | <i>\$ 105,832</i> | \$ 164,846 | \$ 170,774 | \$ | 5,928 | 3.6% |
| Over-time | - | - | - | | - | 0.0% |
| Fringes | 32,613 | 43,914 | 46,591 | | 2,677 | 6.1% |
| Total Salary/Fringes | <i>\$ 138,445</i> | <i>\$ 208,760</i> | \$ 217,365 | \$ | 8,605 | 4.1% |
| Outside Contract Services | - | 27,500 | 10,000 | | (17,500) | -63.6% |
| Travel | 635 | 500 | 1,500 | | 1,000 | 200.0% |
| Registration Fees | - | - | - | | - | 0.0% |
| Capital | - | - | - | | - | 0.0% |
| Other/Operating | (4,020) | 190 | 550 | | 360 | 189.5% |
| Total | \$ 135,060 | <i>\$ 236,950</i> | \$ 229,415 | \$ | (7,535) | -3.2% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ | 236,950 |
|--|----|----------|
| Proposed Personnel Costs | | |
| Salary/Fringe Adjustments | | 8,605 |
| Proposed increases in personnel costs | | 8,605 |
| Decrease in Management & Consulting Service Expenses | | (20,000) |
| Increase in Employee Participation Awards Program Increase in General & Administrative Expenses for ASE | | 2,500 |
| Performance Management Seminar | | 1,360 |
| FY 2008 Budget | | 229,415 |



Security Group

Overview

The Security Group is responsible for a variety of security related tasks including investigative police and uniform services, ensuring FAA compliance, and coordinating with FAA and Transportation Security Administration (TSA).

The **Security** division's responsibilities were merged with Security & Communications division during FY 2007.

The **Police Services** division's responsibilities include:

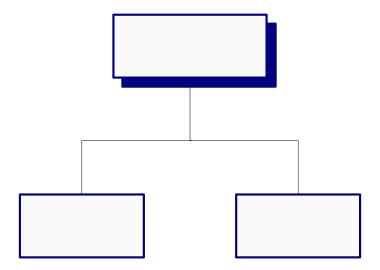
- → Providing uniform and investigative police services for Miami International Airport (MIA) and some adjacent aviation related areas
- → Following up on criminal investigations, handles special details relating to dignitary and VIP arrivals and departures
- → Fulfilling the Transportation Security Administration's (TSA) mandates

The **Security & Safety** division's responsibilities include:

- → Directing the day-to-day security operations of Miami International Airport and the County's four general aviation airports
- → Enforcing local, state and federally mandated security requirements, in coordination with agencies such as the Transportation Security Administration (TSA), Customs and Border Protection (CBP), the Federal Bureau of Investigation (FBI), Immigration and Customs Enforcement (ICE), Drug Enforcement Administration (DEA), the Department of Homeland Security (DHS), the State and U.S. Attorneys offices and the Miami-Dade Police Department (MDPD)
- → Serving as the primary overseer of TSA compliance and enforcement actions responsible for implementing any new security mandates in addition to serving as the main point of contact for standard regulations issues and provides coordination between the TSA Federal Security Director (FSD) and the MIA Airport Security Coordinator (ASC)
- → Overseeing and responding to Customs and Border Protection (CBP) compliance and enforcement issues involving MDAD employees and overseeing the Police Department administration, working closely with the Airport District Police
- → Issuing Airport ID badges to all airport employees based on fingerprint and background checks

The **Security Operations Command Center** division's responsibilities were merged with the Security and Safety division during FY 2007

Organizational Structure



Group Personnel Summary

| | | | Adopted | Adopted | |
|------|---|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0012 | Clerk 3 | 3 | 3 | 3 | - |
| 0013 | Clerk 4 | 3 | 3 | 3 | - |
| 0018 | Data Entry Supervisor | 1 | 1 | 1 | - |
| 0031 | Secretary | 3 | 3 | 3 | - |
| 0094 | Administrative Secretary | 1 | 2 | 2 | - |
| 4201 | Police Officer | 107 | 110 | 110 | - |
| 4202 | Police Sergeant | 23 | 23 | 23 | - |
| 4203 | Police Lieutenant | 7 | 7 | 7 | - |
| 4204 | Police Captain | 1 | 1 | 1 | - |
| 4205 | Police Major | 1 | 1 | 1 | - |
| 4252 | Miami-Dade Police Department Intelligence Analyst | 1 | 1 | 1 | - |
| 4301 | Public Service Aide | 2 | 2 | 2 | - |
| 4312 | Police Records Specialist 1 | 5 | 5 | 5 | - |
| 4334 | Police Station Specialist | 1 | 1 | 1 | - |
| 4336 | Police Crime Analysis Specialist 1 | 2 | 2 | 2 | - |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5182 | Assistant Aviation Director Security | 1 | 1 | - | (1) |
| 5202 | Airport Operations Supervisor | 4 | 4 | 4 | - |
| 5203 | Airport Operations Senior Agent | 12 | 12 | 11 | (1) |
| 5204 | Airport Operations Agent | 12 | 12 | 11 | (1) |
| 5205 | Airport Operations Specialist | 68 | 71 | 70 | (1) |
| 5288 | Aviation Security Coordinator | 4 | 4 | 4 | - |
| 5306 | Airport Office Support Specialist 2 | 2 | 2 | 2 | - |
| 5345 | Airport Data Entry Specialist 1 | 4 | 5 | 5 | - |
| 5346 | Airport Data Entry Specialist 2 | 1_ | 1 | 1 | |
| | Total | 270 | 278 | 274 | (4) |

Group Expense Summary

| | | | | Inc/(D | ec) |
|---------------------------|---------------|---------------|---------------|------------------------|---------|
| | FY 2006 | FY 2007 | FY 2008 | FY 2008 vs | FY 2007 |
| | Actuals | Budget | Budget | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 17,690,039 | \$ 17,801,701 | \$ 5,394,469 | <i>\$ (12,407,232)</i> | -69.7% |
| Over-time | 4,807,249 | 4,229,000 | 211,000 | (4,018,000) | -95.0% |
| Fringes | 6,872,964 | 6,662,687 | 2,014,723 | (4,647,964) | -69.8% |
| Total Salary/Fringes | \$ 29,370,252 | \$ 28,693,388 | \$ 7,620,192 | \$ (21,073,196) | -73.4% |
| Outside Contract Services | 392,883 | 104,500 | 108,026 | 3,526 | 3.4% |
| Security Guard Service | 4,673,264 | 4,781,746 | 5,045,662 | 263,916 | 5.5% |
| MOU | - | - | 21,620,833 | 21,620,833 | 0.0% |
| Utilities | 58,638 | 37,000 | 37,000 | - | 0.0% |
| Travel | 16,830 | 30,000 | 15,000 | (15,000) | -50.0% |
| Registration Fees | 2,281 | 6,750 | 6,300 | (450) | -6.7% |
| Capital | 86,531 | 355,820 | 784,880 | 429,060 | 120.6% |
| Other/Operating | 732,361 | 1,101,162 | 1,148,024 | 46,862 | 4.3% |
| Total | \$ 35,333,040 | \$ 35,110,366 | \$ 36,385,917 | \$ 1,275,551 | 3.6% |

Goals and Objectives

| | Security Group | | | |
|--|---|-------------------|-----------------|-----------------|
| Objectives: | | | | |
| Ensure a secure environment at the a | nirports | | | |
| Enhance customer service | Performance Indicator | Actual | Goal | Goal |
| Measures | Description | FY 2006 | FY 2007 | FY 2008 |
| Respond to door alarms within an average of four minutes | Average response to door alarms (minutes) | 4 | 4 | 4 |
| Clear reported unattended bags within an average of ten minutes | Average time to clear reported unattended bags (minutes) | 9 | 10 | 10 |
| | Average time to respond to routine call (minutes) | 4.42 | 7 | 7 |
| Respond to canine unit call within seven minutes | Average time to respond to a canine unit call (minutes) | 4.42 | 7 | 7 |
| , , , , , | Average time to respond to emergency call (minutes) | 2 | 4 | 4 |
| Objectives: | | | | |
| Ensure a secure environment at the a | Performance Indicator | Actual | Goal | Goal |
| Measures | Description | FY 2006 | FY 2007 | FY 2008 |
| Perform Challenge/Compliance test | Number of tests per month (target is contingent upon Homeland Security threat level being at or below yellow) | 2260 average | 2500 | 2500 |
| Compliance rate of 95% for test performed | Compliance rate | 91% average | 95% | 95% |
| MDPD to conduct 100 random background checks on airport employees | Average 100 background checks per month | N/A | 100 | 100 |
| Objectives: | | | | |
| Ensure a secure environment at the a Enhance employee development | irports | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Establish an Airport Behavior Pattern Recognition Awareness Training for MIA employees | Average eight classes per month | N/A | 8 | 8 |
| | Number of employees trained per month | 35 | 35 | N/A |
| Objectives: Implement sound financial strategies Prompt processing of invoice and clair | me | | | |
| Trompt processing of invoice and claim | Performance Indicator | Actual | Goal | Goal |
| Measures Process approval of invoices for | Description | FY 2006 | FY 2007 | FY 2008 |
| nrofessional services within 10 | Percent of invoices that exceed 10 calendar days | 0% | 0% | 0% |
| Objectives: Meet Aviation Department budget tar | nets | | | |
| | | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |

Security

The **Security** division's responsibilities were merged with Security & Communications division during FY 2007.

Personnel Summary

| | | | Adopted | Adopted | |
|------|--------------------------------------|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 5182 | Assistant Aviation Director Security | 1 | 1 | | (1) |
| | Total | 1 | 1 | | (1) |

Expense Summary

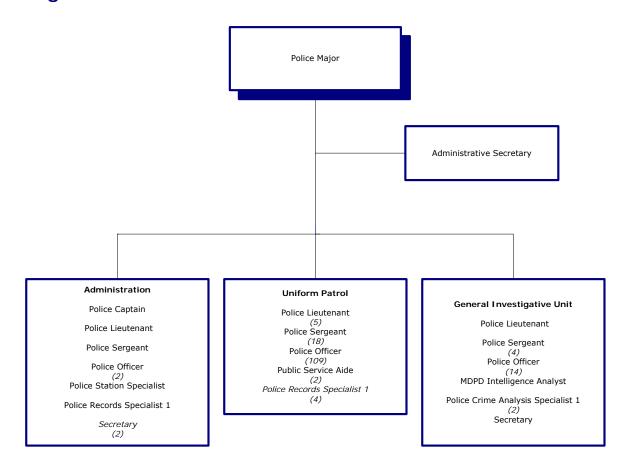
| | | | | Inc/(Dec) | | |
|---------------------------|------------|-------------------|------|-----------|---------------------|---------|
| | FY 2006 | FY 2007 | FY 2 | 2008 | FY 2008 vs | FY 2007 |
| | Actuals | Budget | Buc | lget | \$ | % |
| Salary/Fringes | | | | | | |
| Regular | \$ 194,541 | <i>\$ 153,978</i> | \$ | - | <i>\$ (153,978)</i> | -100.0% |
| Over-time | - | - | | - | - | 0.0% |
| Fringes | 24,563 | 30,217 | | - | (30,217) | -100.0% |
| Total Salary/Fringes | \$ 219,104 | \$ 184,195 | \$ | - | \$ (184,195) | -100.0% |
| Outside Contract Services | - | - | | - | - | 0.0% |
| Travel | 3,249 | 8,000 | | - | (8,000) | -100.0% |
| Registration Fees | - | - | | - | = | 0.0% |
| Capital | - | - | | - | = | 0.0% |
| Other/Operating | 230 | | | - | | 0.0% |
| Total | \$ 222,583 | \$ 192,195 | \$ | | \$ (192,195) | -100.0% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 192,195 |
|--|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | - |
| Eliminated 1 Position (Asst. Aviation Director Security) | (184, 195) |
| Proposed increases in personnel costs | (184,195) |
| Decrease in Travel | (8,000) |
| FY 2008 Budget | \$ |

Police Services

Organizational Structure



Personnel Summary

| | | | Adopted | Adopted | |
|------|---|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0031 | Secretary | 3 | 3 | 3 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 4201 | Police Officer | 107 | 110 | 110 | - |
| 4202 | Police Sergeant | 23 | 23 | 23 | - |
| 4203 | Police Lieutenant | 7 | 7 | 7 | - |
| 4204 | Police Captain | 1 | 1 | 1 | - |
| 4205 | Police Major | 1 | 1 | 1 | - |
| 4252 | Miami-Dade Police Department Intelligence Analyst | 1 | 1 | 1 | - |
| 4301 | Public Service Aide | 2 | 2 | 2 | - |
| 4312 | Police Records Specialist 1 | 5 | 5 | 5 | - |
| 4334 | Police Station Specialist | 1 | 1 | 1 | - |
| 4336 | Police Crime Analysis Specialist 1 | 2 | 2 | 2 | |
| | Total | 154 | 157 | 157 | |

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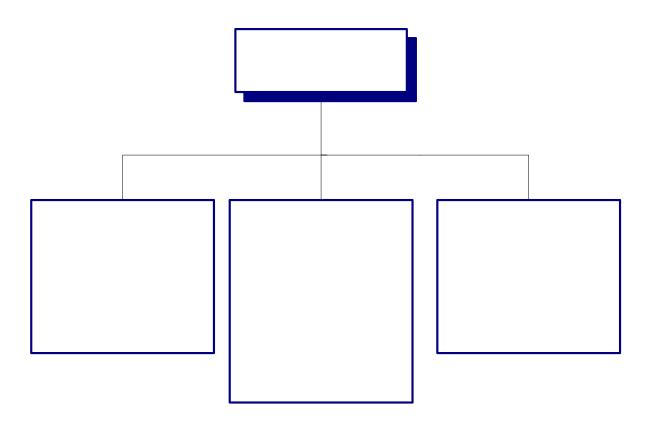
| | | | | | Inc | /(Dec) |
|---------------------------|---------------|---------------|-----------|----------|-----------------|------------|
| | FY 2006 | FY 2007 | FY | 2008 | FY 2008 | vs FY 2007 |
| | Actuals | Budget | Ви | dget | \$ | % |
| Salary/Fringes | | | | | | |
| Regular | \$ 12,589,912 | \$ 12,317,729 | <i>\$</i> | - | \$ (12,317,729) | - 100.0% |
| Over-time | 4,412,169 | 3,994,000 | | - | (3,994,000) | -100.0% |
| Fringes | 5,090,819 | 4,709,514 | | | (4,709,514) | -100.0% |
| Total Salary/Fringes | \$ 22,092,900 | \$ 21,021,243 | \$ | - | \$ (21,021,243) | - 100.0% |
| Outside Contract Services | 31,579 | 39,500 | | 40,500 | 1,000 | 2.5% |
| MOU | - | - | 21 | ,620,833 | 21,620,833 | 0.0% |
| Utilities | 58,638 | 37,000 | | 37,000 | - | 0.0% |
| Travel | 8,815 | 10,000 | | 10,000 | - | 0.0% |
| Registration Fees | 1,400 | 4,000 | | 4,000 | - | 0.0% |
| Capital | 54,617 | - | | 10,000 | 10,000 | 0.0% |
| Other/Operating | 673,348 | 946,499 | | 988,899 | 42,400 | 4.5% |
| Total | \$ 22,921,297 | \$ 22,058,242 | \$ 22, | 711,232 | \$ 652,990 | 3.0% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 22,058,242 |
|---|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | (17,027,243) |
| Increase in Over-time | (3,994,000) |
| Proposed increases in personnel costs | (21,021,243) |
| Increase in Charges for County Services | 21,620,833 |
| Decrease in Radio Maintenance | (2,500) |
| Increase in In-service Training for Additional BRP Training | 30,000 |
| Increase in Office Supplies | 9,400 |
| Increase in Dog Food & Supplies for 20 Dogs & Special Diets | 5,500 |
| Increase in Veterinarian Services | 5,000 |
| Decrease in Maintenance & Repairs | (6,000) |
| Increase in Carpet Repair & Replacement | 2,000 |
| Increase in Machinery, Equipment & Furniture | 10,000 |
| FY 2008 Budget | \$ 22,711,232 |

Security & Safety

Organizational Structure



Personnel Summary

| | | | Adopted | Adopted | |
|------|-------------------------------------|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0012 | Clerk 3 | 3 | 3 | 3 | - |
| 0013 | Clerk 4 | 3 | 3 | 3 | - |
| 0018 | Data Entry Supervisor | 1 | 1 | 1 | - |
| 0094 | Administrative Secretary | - | 1 | 1 | - |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5202 | Airport Operations Supervisor | 3 | 3 | 4 | 1 |
| 5203 | Airport Operations Senior Agent | 10 | 10 | 11 | 1 |
| 5204 | Airport Operations Agent | 12 | 12 | 11 | (1) |
| 5205 | Airport Operations Specialist | 68 | 71 | 70 | (1) |
| 5288 | Aviation Security Coordinator | 4 | 4 | 4 | - |
| 5306 | Airport Office Support Specialist 2 | 2 | 2 | 2 | - |
| 5345 | Airport Data Entry Specialist 1 | 4 | 5 | 5 | - |
| 5346 | Airport Data Entry Specialist 2 | 1_ | 1_ | 1_ | |
| | Total | 112 | 117 | 117 | |
| | | | | | |

| | | | | Inc/(D | ec) |
|---------------------------|---------------|---------------------|---------------|--------------|---------|
| | FY 2006 | FY 2007 | FY 2008 | FY 2008 vs | FY 2007 |
| | Actuals | Budget | Budget | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 4,733,220 | \$ 5,071,158 | \$ 5,394,469 | \$ 323,311 | 6.4% |
| Over-time | 390,532 | 210,000 | 211,000 | 1,000 | 0.5% |
| Fringes | 1,712,578 | 1,854,691 | 2,014,723 | 160,032 | 8.6% |
| Total Salary/Fringes | \$ 6,836,330 | \$ 7,135,849 | \$ 7,620,192 | \$ 484,343 | 6.8% |
| Outside Contract Services | 361,304 | 65,000 | 67,526 | 2,526 | 3.9% |
| Security Guard Service | 4,673,264 | 4,781,746 | 5,045,662 | 263,916 | 5.5% |
| Travel | 4,766 | 10,000 | 5,000 | (5,000) | -50.0% |
| Registration Fees | 881 | 2,000 | 2,300 | 300 | 15.0% |
| Capital | 31,914 | 354,820 | 774,880 | 420,060 | 118.4% |
| Other/Operating | 58,745 | 150,288 | 159,125 | 8,837 | 5.9% |
| Total | \$ 11,967,204 | \$ 12,499,703 | \$ 13,674,685 | \$ 1,174,982 | 9.4% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 12,499,703 |
|--|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 321,201 |
| Increase in Over-time | 1,000 |
| Salary/Fringe Adjustments for Transfer of 3 Positions from Security | |
| Command Center Division | 327,101 |
| Salary/Fringe Adjustment for transfer of 1 position to Terminal Operations | (41,000) |
| Elimination of 2 Position (1 Arpt Ops Sr. Agent, 1 Arpts Ops Agent) | (123,959) |
| Proposed increases in personnel costs | 484,343 |
| Increase in Security Guard Service for New Contract that Includes 3% CIP | |
| Increase, 6% Admn. Fee, 1% Vehicles | 263,916 |
| Increase in Other Outside Maintenance Service for 3 Fingerprint Equip. & | |
| Rapiscan Equip. | 2,526 |
| Decrease in Travel Expenses | (4,700) |
| Increase in In-service Training for Coordinators Training & Supv. | |
| Certification Program | 4,650 |
| Increase in Misc Other General & Administrative Expenses | 9,745 |
| Decrease in Office & Other Operating Supplies | (5,558) |
| Increase in Machinery, Equipment & Furniture for Carpet Replacement for ID | |
| Section & Steel Plate Barriers for Perimeter Rd. | 420,060 |
| FY 2008 Budget | \$ 13,674,685 |

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Security Operations Command Center

The **Security Operations Command Center** division's responsibilities were merged with the Security and Safety division during FY 2007.

Personnel Summary

| | | | Adopted | Adopted | |
|------|-------------------------------|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 5202 | Airport Operations Supervisor | | 1 | - | (1) |
| 5203 | Airport Operations Sr. Agent | | 2 | | (2) |
| | Total | | 3 | | (3) |

Expense Summary

| | | | | | Inc/(De | ec) |
|---------------------------|------------|------------|-----------|------|---------------------|---------|
| | FY 2006 | FY 2007 | FY 2 | 2008 | FY 2008 vs | FY 2007 |
| | Actuals | Budget | Bud | dget | \$ | % |
| Salary/Fringes | | | | | | |
| Regular | \$ 172,366 | \$ 258,836 | \$ | - | <i>\$ (258,836)</i> | -100.0% |
| Over-time | 4,548 | 25,000 | | - | (25,000) | -100.0% |
| Fringes | 45,004 | 68,265 | | | (68,265) | -100.0% |
| Total Salary/Fringes | \$ 221,918 | \$ 352,101 | <i>\$</i> | - | \$ (352,101) | -100.0% |
| Outside Contract Services | - | - | | - | - | 0.0% |
| Travel | - | 2,000 | | - | (2,000) | -100.0% |
| Registration Fees | - | 750 | | - | (750) | -100.0% |
| Capital | - | 1,000 | | - | (1,000) | -100.0% |
| Other/Operating | 38_ | 4,375 | | | (4,375) | -100.0% |
| Total | \$ 221,956 | \$ 360,226 | \$ | | \$ (360,226) | -100.0% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 360,226 |
|--|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | - |
| Salary/Fringes was merged with Security & Safety | (352,101) |
| Proposed increases in personnel costs | (352,101) |
| Operating expenses was merged with Security & Safety | (8,125) |
| FY 2008 Budget | \$ |

Operations Group

Overview

The Operations group is responsible for managing airfield, terminal, and landside areas of MIA and the general aviation airports; overseeing noise abatement, janitorial services, and firefighting services; providing investigative police and uniform services; ensuring Federal Aviation Administration (FAA) compliance; and coordinating with FAA & Transportation Security Administration (TSA). In addition the group is responsible for assuring that all airports' facilities, systems, and equipment are kept operationally reliable at all times.

The **Fire & Rescue** services are provided by the Miami-Dade County Fire Rescue Department through a Memorandum of Understanding services agreement under which MDAD pays for services provided. The Fire & Rescue division's responsibilities include:

- Providing fire and rescue services to Miami International Airport and the three general aviation airports: Opa-Locka, Kendall-Tamiami, and Homestead including aircraft rescue firefighting, structural fire suppression, emergency medical services, mitigation of hazardous materials incidents, bio-chemical threats, incidents of terrorism, radiological exposures, and natural disasters
- → Additional fire rescue services include fuel operation safety inspections, investigation of all fuel spills, and aviation life safety inspections

The Fine Arts & Cultural Affairs division's responsibilities include:

- → Humanizing and enriching the airport environment through the commission of contemporary artwork and the presentation of exhibitions that communicate culture, environment and art resources of an international scope with special emphasis on those areas served by Miami International Airport
- → Making the Airport competitive and retaining and stimulating the use of the airport facility by humanizing and enriching the airport environment through Arts & Culture
- → Administering the Art in Public Places Program (percent for art) and the Rotating Exhibition Program

The **Airside Operations** division's responsibilities include:

- → Providing a safe and secure airfield environment for the operations of aircraft, in compliance with Federal Aviation Regulations Part 139 and Transportation Security Administration Part 1542
- → Collecting aviation fees associated with the operations of aircraft and airport users
- → Controlling the movement of aircraft in non-FAA controlled areas
- → Controlling the access and movement of persons and vehicles entering the Airport Operations Area (AOA)
- → Conducting daily inspections of the airfield lighting system, striping, pavement conditions, FOD and airfield training programs in compliance with FAR 139
- → Preparing advance airline schedules and passenger projection reports, in conjunction to maintaining real-time flight information on the flight Information Display System (IDS)

The **Terminal Operations** division's responsibilities include:

- → Managing the day-to-day operation of the facility and acts as an ombudsman to resolve complaints/issues for tenants, airlines and passengers in MIA terminals
- → Operating the Terminal Operations Control Room (OCR), Paging and Information Center (PIC). MIA's Information Center at Concourse E, MDAD's Lost and Found Center (L&F)
- → Providing crowd control/crisis management, standards compliance and enforcement, and facilities inspections
- → Providing project management for MDAD's janitorial contracts and skycap/baggage handling contract

The **Landside Operations** division's responsibilities include:

- → Providing traffic control, employee and public parking, and monitoring and reporting maintenance, janitorial, and signage deficiencies
- → Responding to all incidents/accidents occurring in the area
- → Monitoring ground transportation activity at Miami International Airport and enforcing regulations pertaining to taxicab, bus, and limousine operations
- → Coordinating all landside special event parking and transportation activity and for ensuring the efficient flow of traffic, especially in construction areas

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The **General Aviation Airports** Division's responsibilities include:

- → Operating the Department's four general aviation airports: Opa-Locka Executive Airport, Kendall-Tamiami Executive Airport, Homestead General Aviation Airport, and the Dade-Collier Training and Transition Airport
- → Monitoring all aspects of safety during construction, performing preoperational inspections, keeping safety areas free of men and material, ensure preventative measures are taken to prevent FOD, identify causes, and insure timely removal
- → Controlling access and AOA security functions, challenging unfamiliar people on the airport, and are on alert for unusual activities

The Aviation Noise Abatement Division's responsibilities include:

- → Participating in the Aviation Department's aircraft Noise Abatement Task Force for MIA and OPF
- → Updating aircraft noise contours for all Miami Dade Aviation Department operated airports using the FAA's Integrated Noise Model (INM)
- → Operating the Department's Permanent Noise Monitoring System (PNMS) and maintains PNMS equipment and the Aircraft Noise and Operations Monitoring System (ANOMS); monitoring aircraft noise in the community with portable equipment
- → Providing information to the community through public meetings and demonstrations on issues related to aircraft noise and investigating all noise complaints
- → Conducting special environmental and noise studies as directed by MDAD and conducting Environmental Assessments, Environmental Impact Statements, and other environmental studies as needed
- → Conducting FAA part 150 studies, if required, for any MDAD airport
- → Managing the Department's Wildlife Management Program for all MDAD operated airports

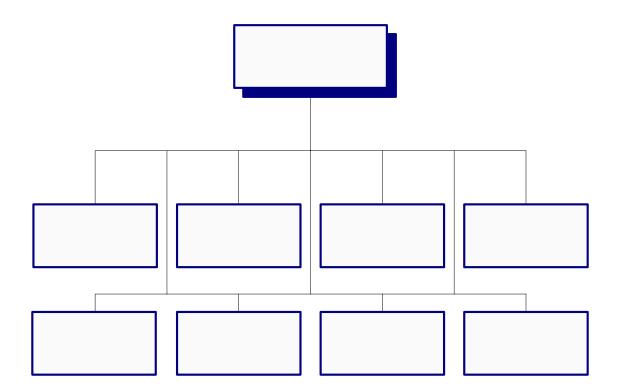
The **Protocol & International Affairs** Division's responsibilities include:

- → Recognizing outstanding acts of customer service by Airport employees through the Airport-Wide Customer Service Reward & Recognition Program
- → Providing protocol services to foreign heads of state and high-ranking international officials at the national, state and local governmental levels
- → Coordinating with the Secret Service, US Department of State, Customs and Border Protection and other agencies at the Airport in order to provide a smooth passage for high-level dignitaries
- → Giving presentations at functions throughout the community in order to showcase Miami International Airport and to offer the younger generations a broader view of career opportunities in the aviation industry

The **Facilities Contracts Management** Division's responsibilities were merged with Maintenance and Terminal Operations during FY 2007.

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Organizational Structure



Group Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0018 | Data Entry Supervisor | 1 | 1 | 1 | - |
| 0094 | Administrative Secretary | 6 | 6 | 5 | (1) |
| 0811 | Admnistrative Officer 2 | 3 | 3 | 2 | (1) |
| 0812 | Admnistrative Officer 3 | 1 | 1 | 1 | - |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 5023 | Manager Aviation Fine Arts & Cultural Affairs | 1 | 1 | 1 | - |
| 5039 | Division Director 1, Aviation | 1 | 1 | 1 | - |
| 5054 | Division Director 2, Aviation | 3 | 3 | 3 | - |
| 5095 | Division Director 1, Aviation | 1 | 1 | 1 | - |
| 5120 | Manager Aviation Facilities Contracts Management | 1 | 1 | - | (1) |
| 5202 | Airport Operations Supervisor | 11 | 12 | 10 | (2) |
| 5203 | Airport Operations Sr. Agent | 24 | 24 | 24 | - |
| 5204 | Airport Operations Agent | 72 | 74 | 68 | (6) |
| 5205 | Airport Operations Specialist | 82 | 83 | 79 | (4) |
| 5216 | Auxiliary Airport Manager | 3 | 3 | 3 | - |
| 5218 | General Aviation Airports Supervisor | 1 | 1 | 1 | - |
| 5251 | Aviation Volunteer Information Program Coordinator | 1 | 1 | 1 | - |
| 5253 | Airport Noise Abatement Officer | 5 | 5 | 5 | - |
| 5284 | Aviation Planner | 1 | 1 | 1 | - |
| 5303 | Airport Clerk 2 | 1 | 1 | 1 | - |
| 5306 | Airport Office Support Specialist 2 | - | 1 | 1 | - |
| 5310 | Airport Secretary | 5 | 5 | 6 | 1 |
| 5345 | Airport Data Entry Specialist 1 | 1 | 1 | 1 | - |
| 5360 | Airport Protocol Officer | 5 | 5 | 5 | - |
| 5361 | Aviation Protocol Specialist | 1 | 1 | 1 | - |
| 5362 | Airport Information & Program Specialist | 1 | 2 | 2 | - |
| 5364 | Airport Public Service Assistant | 27 | 27 | 26 | (1) |
| 5372 | Auxiliary Airport Specialist | 5 | 5 | 5 | - |
| 5374 | Airport Attendant | 31 | 32 | 31 | (1) |
| 5386 | Landside Operations Officer 1 | 93 | 97 | 87 | (10) |
| 5388 | Landside Operations Officer 2 | 12 | 14 | 14 | - |
| 5389 | Landside Operations Sr. Officer | 11 | 11 | 11 | - |
| 5390 | Landside Operations Equipment Specialist | 5_ | 5_ | 5_ | - |
| | Total | 417 | 430 | 404 | (26) |

| | | Adopted | Adopted | Inc/(D | Dec) | |
|---------------------------|---------------|---------------|---------------|--------------|---------|--|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 | |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % | |
| Salary/Fringes | | | | | | |
| Regular | \$ 21,544,385 | \$ 22,500,812 | \$ 22,161,465 | \$ (339,347) | -1.5% | |
| Over-time | 973,022 | 723,660 | 916,057 | 192,397 | 26.6% | |
| Fringes | 6,614,494 | 7,020,833 | 7,551,390 | 530,557 | 7.6% | |
| Total Salary/Fringes | \$ 29,131,901 | \$ 30,245,305 | \$ 30,628,912 | \$ 383,607 | 1.3% | |
| Outside Contract Services | 576,349 | 676,305 | 834,203 | 157,898 | 23.3% | |
| MOU | 14,359,087 | 16,831,565 | 16,831,565 | - | 0.0% | |
| Utilities | 180,677 | 310,227 | 310,000 | (227) | -0.1% | |
| Travel | 43,940 | 59,500 | 61,700 | 2,200 | 3.7% | |
| Registration Fees | 12,250 | 10,839 | 9,389 | (1,450) | -13.4% | |
| Capital | 33,420 | 39,000 | 217,450 | 178,450 | 0.0% | |
| Other/Operating | 845,868 | 997,493 | 845,888 | (151,605) | -15.2% | |
| Total | \$ 45,183,491 | \$ 49,170,234 | \$ 49,739,107 | \$ 568,873 | 1.2% | |

Goals and Objectives

| | Operations Group | | | |
|--|--|-------------------|--|-----------------|
| Objectives: Enhance customer service Enhance Aviation Department revenu | e | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Implement valet parking | Valet service for public parking patrons | N/A | Completed: Implemented December 2006 | N/A |
| Improve overall Customer Service Rating at MIA | Customer service rating (out of 5) | 3.2 | 3.3 | 3.4 |
| Objectives: Minimize noise impact | | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Implementation of operational changes at MIA to modify departures and arrivals to reduce aircraft noise | Implementation of recommendations | N/A | 2nd quarter of FY 2007 | N/A |
| Objectives: Comply with FAA requirements Maintain a safe working environment Ensure a secure environment at the | aimorts | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Airfield Operation: Achieve "zero discrepancy" rating on the annual FAA Part 139 inspection | The number of discrepancies in the annual FAA Part 139 inspection | 0 | 0 | 0 |
| Airfield Operation: Maintain safe and secure airfield operations areas at the General Aviation airports | The number of airfield incursions and passenger vehicular deviations | 0 | 0 | 0 |
| Objectives: Manage the environmental footprint of | of the Aviation Department | | | |
| Facilitate the development of the Ge | | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Complete FAA Environmental Assessment (EA) for Opa-Locka and Tamiami airports | FAA approval of EA by 2nd quarter of FY 2007 | N/A | Completed: FAA approved EA in 2nd quarter of FY 2007 | N/A |
| Objectives: Implement sound financial strategies Prompt processing of invoice and clai | ms | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Process approval of invoices for professional services within 10 calendar days | Percent of invoices that exceed 10 calendar days | 0% | 0% | 0% |
| Objectives: Meet Aviation Department budget tal | rgets | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Meet budget targets | Group budget target (\$ million) | \$ 45.183 | \$ 49.170 | \$ 49.739 |

Fire & Rescue

The **Fire & Rescue** services are provided by the Miami-Dade County Fire Rescue Department through a Memorandum of Understanding services agreement under which MDAD pays for services provided.

Expense Summary

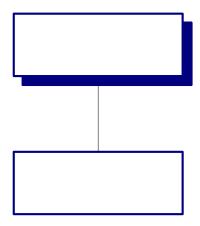
| | | | _ | | | | | | |
|---------------------------|--------|----------|-------|------------|--------|-----------|----|---------|---------|
| | | | A | dopted | Ad | opted | | Inc/(E | Pec) |
| | Ac | tual | Е | Budget | Вι | ıdget | FY | 2008 vs | FY 2007 |
| | FY | 2006 | F | Y 2007 | FY | 2008 | | \$ | % |
| Salary/Fringes | | | | | | | | | |
| Regular | \$ | - | \$ | - | \$ | - | \$ | - | 0.0% |
| Over-time | | - | | - | | - | | - | 0.0% |
| Fringes | | - | | | | | | - | 0.0% |
| Total Salary/Fringes | \$ | - | \$ | - | \$ | - | \$ | - | 0.0% |
| Outside Contract Services | | 14,333 | | 13,000 | | 29,400 | | 16,400 | 126.2% |
| MOU | 14 | ,359,087 | : | 16,831,565 | 16 | 5,831,565 | | - | 0.0% |
| Travel | | 24,682 | | 30,000 | | 37,200 | | 7,200 | 24.0% |
| Registration Fees | | 7,852 | | 3,000 | | 2,200 | | (800) | -26.7% |
| Capital | | 36,247 | | - | | 1,200 | | 1,200 | 0.0% |
| Other/Operating | | 440,369 | | 112,650 | | 187,870 | | 75,220 | 66.8% |
| Total | \$ 14, | 882,570 | \$ 10 | 5,990,215 | \$ 17, | 089,435 | \$ | 99,220 | 0.6% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 16,990,215 |
|---|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | - |
| Proposed increases in personnel costs | - |
| Increase in Outside Contractual Services to Triennial PAR 139 Drill Event | |
| 4 required by the FAA | 17,400 |
| Increase in Radio Maintenance Expense | 3,500 |
| Increase in Travel Expense for Conferences | 7,200 |
| Increase in Office & Photographic Supplies | 1,500 |
| Increase in Safety Equipment & Supplies for Items Recommended under | • |
| NFPA | 47,000 |
| Decrease in Minor Equipment at 3 stations (microwave, vacuum cleaner, | • |
| etc.) | (18,000) |
| Increase in Fire Extinguisher Agents and Other Supplies for | , , , |
| Replenishment of Fire-Extinguisher Agents | 21,500 |
| Increase in General & Administrative Expenses | 17,920 |
| Increase in Equipment to Replace Recumbent Bikes at Station 12 & 59 | 1,200 |
| FY 2008 Budget | \$ 17,089,435 |

Fine Arts & Cultural Affairs

Organizational Structure



Personnel Summary

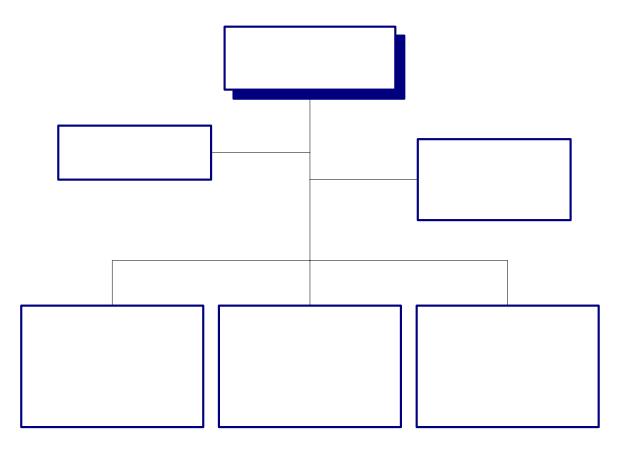
| | | | Adopted | Adopted | |
|------|---|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0811 | Administrative Officer 2 | 1 | 1 | 1 | - |
| 5023 | Manager Aviation Fine Arts & Cultural Affairs | 1 | 1 | 1 | |
| | Total | 2 | 2 | 2 | - |

| | | Adopted | Adopted | | Inc/(| Dec) |
|---------------------------|------------|------------|------------|----|----------|---------|
| | Actual | Budget | Budget | F | Y 2008 V | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | | \$ | % |
| Salary/Fringes | | | | | | |
| Regular | \$ 145,419 | \$ 139,346 | \$ 150,246 | \$ | 10,900 | 7.8% |
| Over-time | - | - | - | | - | 0.0% |
| Fringes | 38,302 | 36,731 | 42,788 | | 6,057 | 16.5% |
| Total Salary/Fringes | \$ 183,721 | \$ 176,077 | \$ 193,034 | \$ | 16,957 | 9.6% |
| Outside Contract Services | 40,402 | 81,500 | 100,000 | | 18,500 | 22.7% |
| Travel | 5,600 | 4,500 | 4,500 | | - | 0.0% |
| Registration Fees | 318 | 1,000 | 1,000 | | - | 0.0% |
| Capital | - | - | - | | - | 0.0% |
| Other/Operating | 4,147 | 4,000 | 7,100 | | 3,100 | 77.5% |
| Total | \$ 234,188 | \$ 267,077 | \$ 305,634 | \$ | 38,557 | 14.4% |

| FY 2007 Budget | \$ 267,077 |
|---|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 16,957 |
| Proposed increases in personnel costs | 16,957 |
| Increase in Other Outside Contractual Services for Programming of | |
| all Art Projects | 18,500 |
| Increase in Repairs and Maintenance for Painting of Art Projects | 2,500 |
| Increase in Office Supplies for Toners for Printers | 600 |
| FY 2008 Budget | \$ 305,634 |

Airside Operations

Organizational Structure



Personnel Summary

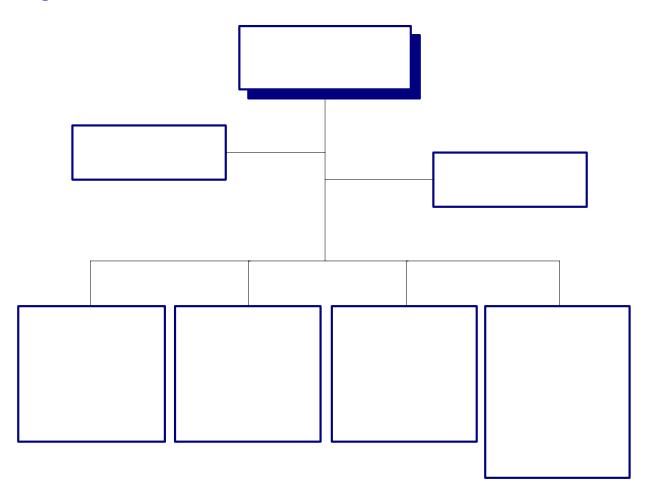
| осс | | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) |
|------|----------------------------------|---------|-------------------|-------------------|--------------|
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0094 | Administrative Secretary | 1 | 1 2007 | 1 2000 | 1100 V31107 |
| | • | - | _ | _ | |
| 0811 | Admnistrative Officer 2 | 1 | 1 | 1 | - |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5202 | Airport Operations Supervisor | 3 | 3 | 3 | - |
| 5203 | Airport Operations Sr. Agent | 15 | 15 | 15 | - |
| 5204 | Airport Operations Agent | 43 | 45 | 40 | (5) |
| 5205 | Airport Operations Specialist | 36 | 38 | 35 | (3) |
| 5374 | Airport Attendant | 17_ | 18 | 16 | (2) |
| | Total | 118 | 123 | 113 | (10) |

| | | Adopted | Adopted | Inc/(D | ec) |
|---------------------------|--------------|--------------|--------------|-------------|---------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 6,165,979 | \$ 6,199,947 | \$ 6,157,689 | \$ (42,258) | -0.7% |
| Over-time | 560,689 | 378,662 | 442,162 | 63,500 | 16.8% |
| Fringes | 1,943,362 | 2,019,677 | 2,240,320 | 220,643 | 10.9% |
| Total Salary/Fringes | \$ 8,670,030 | \$ 8,598,286 | \$ 8,840,171 | \$ 241,885 | 2.8% |
| Outside Contract Services | 14,416 | 14,500 | 11,500 | (3,000) | -20.7% |
| Travel | 1,487 | 7,000 | 3,000 | (4,000) | -57.1% |
| Registration Fees | = | 209 | 209 | - | 0.0% |
| Capital | 2,969 | 19,000 | 11,500 | (7,500) | -39.5% |
| Other/Operating | 9,049 | 43,085 | 24,160 | (18,925) | -43.9% |
| Total | \$ 8,697,951 | \$ 8,682,080 | \$ 8,890,540 | \$ 208,460 | 2.4% |

| FY 2007 Budget | \$ 8,682,080 |
|---|-----------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 742,751 |
| Increase in Over-time | 63,500 |
| Salary/Fringe Adjustment for Transfer of 1 Position to General | • |
| Aviation Airports Division | (45,000) |
| Eliminated 9 positions (1SPA 1, 1 Arpt Ops. Sr. Agent, 5 Arpt Ops | |
| Agents & 2 Arpt Ops Specialist) | (519,366) |
| Proposed increases in personnel costs | 241,885 |
| | |
| Decrease in Aircraft Removal Service | (2,500) |
| Decrease in Rental Expenses | (5,425) |
| Decrease in Printing & Reproduction | (2,000) |
| Decrease in Travel Expense | (4,000) |
| Decrease in Educational Seminars | (11,000) |
| Increase in Photographic Supplies | 2,000 |
| Decrease in ID Card System and Supplies | (2,000) |
| Decrease in Radio Equipment | (9,500) |
| Decrease in Other General & Administrative Expenses | (1,000) |
| Increase in Vehicle Improvements | 2,000 |
| FY 2008 Budget | \$ 8,890,540 |

Terminal Operations

Organizational Structure



Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5202 | Airport Operations Supervisor | 4 | 5 | 4 | (1) |
| 5203 | Airport Operations Sr. Agent | 9 | 9 | 9 | - |
| 5204 | Airport Operations Agent | 26 | 26 | 28 | 2 |
| 5205 | Airport Operations Specialist | 46 | 45 | 44 | (1) |
| 5251 | Aviation Volunteer Information Program Coordinator | - | - | 1 | 1 |
| 5310 | Airport Secretary | - | 1 | 2 | 1 |
| 5362 | Airport Information & Program Specialist | - | - | 1 | 1 |
| 5364 | Airport Public Service Assistant | 27 | 27 | 26 | (1) |
| | Total | 114 | 115 | 117 | 2 |

Expense Summary

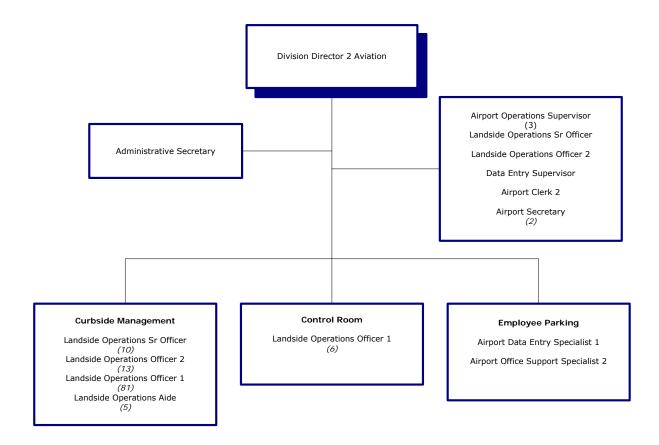
| | | Adopted | Adopted | Inc/(D | ec) |
|---------------------------|--------------|---------------------|--------------|------------|---------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 5,306,868 | \$ 5,583,611 | \$ 6,002,647 | \$ 419,036 | 7.5% |
| Over-time | 94,299 | 106,895 | 106,895 | - | 0.0% |
| Fringes | 1,657,939 | 1,775,152 | 2,014,917 | 239,765 | 13.5% |
| Total Salary/Fringes | \$ 7,059,106 | <i>\$ 7,465,658</i> | \$ 8,124,459 | \$ 658,801 | 8.8% |
| Outside Contract Services | 340 | 3,515 | 57,325 | 53,810 | 1530.9% |
| Travel | - | 1,500 | 3,000 | 1,500 | 100.0% |
| Registration Fees | 350 | 1,300 | 980 | (320) | -24.6% |
| Capital | - | - | 13,250 | 13,250 | 0.0% |
| Other/Operating | 165,918 | 514,094 | 501,902 | (12,192) | -2.4% |
| Total | \$ 7,225,714 | \$ 7,986,067 | \$ 8,700,916 | \$ 714,849 | 9.0% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 7,986,067 |
|---|-----------------|
| Proposed Personnel Costs | |
| · Salary/Fringe Adjustments | 619,540 |
| Salary/Fringe Adjustment for Transfer of 3 Position from Protocol & | |
| International Affairs Division | 133,946 |
| Salary/Fringe Adjustment for Transfer of 3 Position from Facilities Contracts Management | 147,396 |
| Salary/Fringe Adjustment for Transfer of 1 Position from Safety & Security | 2 / 55 5 |
| Division | 41,000 |
| Eliminated 5 Positions (1 Arpt Ops., 1 Arpt Ops Agents, 2 Arpt Ops Specialist | , |
| & 1 Arpt Public Service Asst.) | (283,081) |
| Proposed increases in personnel costs | 658,801 |
| | |
| Increase in Promotional Items due to the Transfer of Customer Service | |
| Functions | 3,000 |
| Increase in Other Outside Contractual Services for Passenger Surveys | 50,810 |
| Increase in Travel & Registration | 1,180 |
| Increase in In-service Training for Customer Service Training for "Concierge | |
| MIA" Program | 2,600 |
| Decrease in Educational Seminars | (1,500) |
| Increase in Visitor Information Program Transferred from Protocol Division | 4,000 |
| Increase in Airport Wide Reward Program Transferred from Protocol Division | 3,000 |
| Increase in Office Supplies for Toners for 32 Printers, Franklin Refills, etc. | 7,533 |
| Increase in Other General & Administrative Expenses | 1,650 |
| Increase in Radio Equipment for 800MHz Portable Radio with Charger and | |
| Spare EHZ Battery | 13,250 |
| Decrease in Uniform & Safety Shoes | (29,725) |
| Other, net | 250 |
| FY 2008 Budget | \$ 8,700,916 |
| | 2,:22,710 |

Landside Operations

Organizational Structure



Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0018 | Data Entry Supervisor | 1 | 1 | 1 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5202 | Airport Operations Supervisor | 4 | 4 | 3 | (1) |
| 5303 | Airport Clerk 2 | 1 | 1 | 1 | - |
| 5306 | Airport Office Support Specialist 2 | - | 1 | 1 | - |
| 5310 | Airport Secretary | 2 | 2 | 2 | - |
| 5345 | Airport Data Entry Specialist 1 | 1 | 1 | 1 | - |
| 5386 | Landside Operations Officer 1 | 93 | 97 | 87 | (10) |
| 5388 | Landside Operations Officer 2 | 12 | 14 | 14 | - |
| 5389 | Landside Operations Sr. Officer | 11 | 11 | 11 | - |
| 5390 | Landside Operations Equipment Specialist | 5 | 5 | 5 | |
| | Total | 132 | 139 | 128 | (11) |

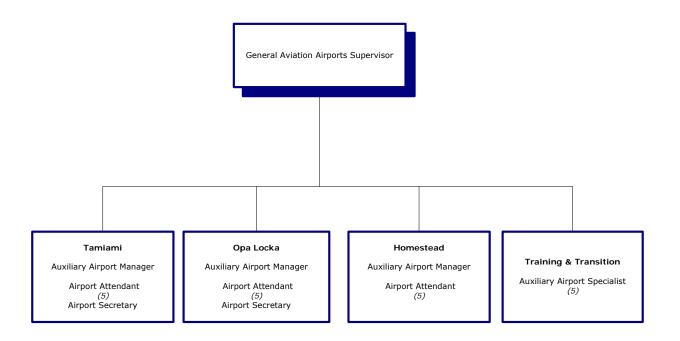
Expense Summary

| | | Adopted Adopted | | Inc/(Dec) | | |
|---------------------------|--------------|-----------------|---------------|--------------|---------|--|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 | |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % | |
| Salary/Fringes | | | | | | |
| Regular | \$ 7,042,639 | \$ 7,719,215 | \$ 7,354,671 | \$ (364,544) | -4.7% | |
| Over-time | 185,964 | 147,353 | 275,000 | 127,647 | 86.6% | |
| Fringes | 2,108,220 | 2,325,917 | 2,429,985 | 104,068 | 4.5% | |
| Total Salary/Fringes | \$ 9,336,823 | \$ 10,192,485 | \$ 10,059,656 | \$ (132,829) | -1.3% | |
| Outside Contract Services | 8,522 | 24,000 | 23,000 | (1,000) | -4.2% | |
| Travel | 6,767 | 5,000 | 6,000 | 1,000 | 20.0% | |
| Registration Fees | 2,020 | 2,500 | 2,500 | = | 0.0% | |
| Capital | - | - | - | = | 0.0% | |
| Other/Operating | (2,596) | 47,600 | 44,900 | (2,700) | -5.7% | |
| Total | \$ 9,351,536 | \$ 10,271,585 | \$ 10,136,056 | \$ (135,529) | -1.3% | |

| FY 2007 Budget | \$ 10,271,585 |
|---|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 446,787 |
| Increase in Over-time | 127,647 |
| Officer 1) | (707,263) |
| Proposed increases in personnel costs | (132,829) |
| Decrease in Outside Printing | (1,000) |
| Decrease in Operating Supplies | (1,000) |
| Increase in Other General & Administrative Expenses | (1,700) |
| Increase in Travel | 1,000 |
| FY 2008 Budget | \$ 10,136,056 |

General Aviation Airports

Organizational Structure



Personnel Summary

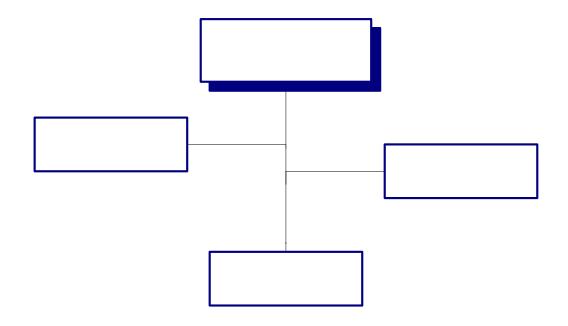
| | | | Adopted | Adopted | |
|------|--------------------------------------|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 5216 | Auxiliary Airport Manager | 3 | 3 | 3 | - |
| 5218 | General Aviation Airports Supervisor | 1 | 1 | 1 | - |
| 5310 | Airport Secretary | 2 | 2 | 2 | - |
| 5372 | Auxiliary Airport Specialist | 5 | 5 | 5 | - |
| 5374 | Airport Attendant | 14 | 14 | 15 | 1 |
| | Total | 25 | 25 | 26 | 1 |

| | | Adopted | Adopted | Inc/(D | ec) |
|---------------------------|--------------|--------------|--------------|------------|---------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 1,295,533 | \$ 1,278,403 | \$ 1,355,424 | \$ 77,021 | 6.0% |
| Over-time | 93,311 | 74,900 | 74,000 | (900) | -1.2% |
| Fringes | 403,370 | 410,493 | 470,220 | 59,727 | 14.6% |
| Total Salary/Fringes | \$ 1,792,214 | \$ 1,763,796 | \$ 1,899,644 | \$ 135,848 | 7.7% |
| Outside Contract Services | - | 21,446 | 133,728 | 112,282 | 523.6% |
| Utilities | 180,677 | 310,227 | 310,000 | (227) | -0.1% |
| Travel | 484 | 3,000 | 2,000 | (1,000) | -33.3% |
| Registration Fees | 175 | 500 | 500 | = | 0.0% |
| Capital | - | - | 181,500 | 181,500 | 0.0% |
| Other/Operating | 192,292 | 240,064 | 48,400 | (191,664) | -79.8% |
| Total | \$ 2,165,842 | \$ 2,339,033 | \$ 2,575,772 | \$ 236,739 | 10.1% |

| FY 2007 Budget | \$ 2,339,033 |
|--|---------------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 91,748 |
| Decrease in Over-time | (900) |
| Salary/Fringe Adjustment for Transfer of 1 Position from Airside | 45,000 [°] |
| Proposed increases in personnel costs | 135,848 |
| Decrease in Other Outside Contractual Services | (16,446) |
| Decrease in Travel | (1,000) |
| Decrease in General & Administrative Expenses | (1,460) |
| Increase in Office Supplies | 7,000 |
| Increase in Machinery & Equipment | 1,500 |
| Decrease in Security Guard Service | (71,826) |
| Increase in Pavement Guardrail Fencing | 2,500 |
| Decrease in Safety Equipment & Supplies | (2,800) |
| Increase in Fuel & Lubricants | 3,650 |
| Increase in Radio Equipment | 180,000 |
| Other, net | (227) |
| FY 2008 Budget | 2,575,772 |

Aviation Noise Abatement

Organizational Structure



Personnel Summary

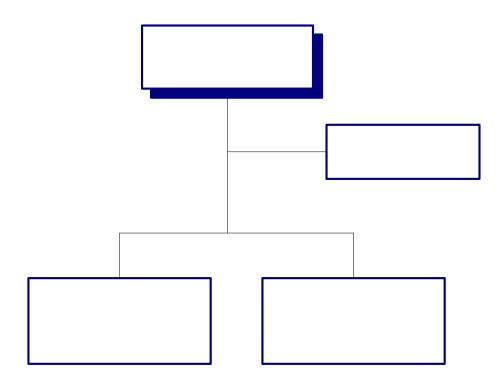
| осс | | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) |
|------|---------------------------------|---------|-------------------|-------------------|--------------|
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 0811 | Administrative Officer 2 | 1 | 1 | - | (1) |
| 5095 | Division Director 1, Aviation | 1 | 1 | 1 | - |
| 5253 | Airport Noise Abatement Officer | 5 | 5 | 5 | - |
| 5284 | Aviation Planner | 1 | 1 | 1 | |
| | Total | 9 | 9 | 8 | (1) |

| | | , | Adopted | 4 | Adopted | | Inc/(D | ec) |
|---------------------------|-----------------|----|-----------|----|-----------|------|-----------|---------|
| | Actual | | Budget | | Budget | F) | / 2008 vs | FY 2007 |
| | Y 2006 | | FY 2007 | | FY 2008 | | \$ | % |
| Salary/Fringes | | | | | | | | |
| Regular | \$ 507,801 | \$ | 502,366 | \$ | 487,780 | \$ (| (14,586) | -2.9% |
| Over-time | 13,733 | | 8,000 | | 8,000 | | - | 0.0% |
| Fringes | 147,516 | | 146,033 | | 150,266 | | 4,233 | 2.9% |
| Total Salary/Fringes | \$ 669,050 | \$ | 656,399 | \$ | 646,046 | \$ (| (10,353) | -1.6% |
| Outside Contract Services | 431,084 | | 452,844 | | 469,000 | | 16,156 | 3.6% |
| Travel | 2,375 | | 4,000 | | 3,000 | | (1,000) | -25.0% |
| Registration Fees | 1,135 | | 1,500 | | 1,500 | | - | 0.0% |
| Capital | (5,796) | | 20,000 | | 10,000 | | (10,000) | -50.0% |
| Other/Operating | 10,552 | | 15,450 | | 19,806 | | 4,356 | 28.2% |
| Total | \$ 1,108,399 | \$ | 1,150,193 | \$ | 1,149,352 | \$ | (841) | -0.1% |

| FY 2007 Budget | \$ 1,150,193 |
|--|-----------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 48,615 |
| Salary/Fringe Adjustment for Transfer of 1 Position to Aviation Planning & | |
| Grants Management Division | (58,968) |
| Proposed increases in personnel costs | (10,353) |
| Increase in Management Consulting Services for Aviation Acoustical Contract Increase in Computer Hardware Maintenance for Calibration of Portable Noise | 12,156 |
| Monitors | 4,000 |
| Decrease in Travel Expense | (1,000) |
| Increase in Office & Photographic Supplies for Printer Supplies and Camera | 4,356 |
| Decrease in Noise Monitoring Field Equipment | (10,000) |
| FY 2008 Budget | \$ 1,149,352 |

Protocol & International Affairs

Organizational Structure



Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 0812 | Administrative Officer 3 | 1 | 1 | 1 | - |
| 5039 | Division Director 1, Aviation | 1 | 1 | 1 | - |
| 5251 | Aviation Volunteer Information Program Coordinator | 1 | 1 | - | (1) |
| 5310 | Airport Secretary | 1 | 1 | - | (1) |
| 5360 | Airport Protocol Officer | 5 | 5 | 5 | - |
| 5361 | Aviation Protocol Specialist | 1 | 1 | 1 | - |
| 5362 | Airport Information & Program Specialist | 1 | 2 | 1 | (1) |
| | Total | 12 | 13 | 10 | (3) |

| | | Adopted | Adopted | Inc/(D | ec) |
|---------------------------|--------------|--------------|------------|--------------|---------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 770,141 | \$ 754,116 | \$ 653,008 | \$ (101,108) | -13.4% |
| Over-time | 17,937 | 5,000 | 10,000 | 5,000 | 100.0% |
| Fringes | 232,039 | 220,632 | 202,894 | (17,738) | -8.0% |
| Total Salary/Fringes | \$ 1,020,117 | \$ 979,748 | \$ 865,902 | \$ (113,846) | -11.6% |
| Outside Contract Services | 67,252 | 65,500 | 10,250 | (55,250) | -84.4% |
| Travel | 1,251 | 3,500 | 3,000 | (500) | -14.3% |
| Registration Fees | 400 | 500 | 500 | = | 0.0% |
| Capital | - | - | - | = | 0.0% |
| Other/Operating | 25,736 | 19,250 | 11,750 | (7,500) | -39.0% |
| Total | \$ 1,114,756 | \$ 1,068,498 | \$ 891,402 | \$ (177,096) | -16.6% |

| FY 2007 Budget | \$ 1,068,498 |
|--|-----------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 15,100 |
| Increase in Over-time | 5,000 |
| Salary/Fringe Adjustment for Transfer of 3 Position to Terminal Operations | (133,946) |
| Proposed increases in personnel costs | (113,846) |
| Decrease in Promotional Items | (3,000) |
| Decrease in Other Outside Contractual Services | (52,250) |
| Decrease in Visitor Information Program Transferred to Terminal Division | (4,000) |
| Decrease in Airport Wide Reward Program Transferred to Terminal Division | (3,000) |
| Decrease in Other General & Administrative Expenses | (1,000) |
| FY 2008 Budget | \$ 891,402 |

Facilities Contracts Management

The Division's responsibilities were merged with Maintenance and Terminal Operations during FY 2007.

Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0094 | Administrative Secretary | 1 | 1 | - | (1) |
| 5120 | Manager Aviation Facilities Contracts Management | 1 | 1 | - | (1) |
| 5204 | Airport Operations Agent | 3 | 3 | | (3) |
| | Total | 5 | 5_ | | (5) |

Expense Summary

| | | , | Adopted | Ado | pted | Inc/(D | ec) |
|---------------------------|---------------|----|---------|-----|------|--------------|---------|
| | Actual | | Budget | Bu | dget | FY 2008 vs | FY 2007 |
| | FY 2006 | | FY 2007 | FY. | 2008 | \$ | % |
| Salary/Fringes | | | | | | | |
| Regular | \$ 310,005 | \$ | 323,808 | \$ | - | \$ (323,808) | -100.0% |
| Over-time | 7,089 | | 2,850 | | - | (2,850) | -100.0% |
| Fringes | 83,746 | | 86,198 | | | (86,198) | -100.0% |
| Total Salary/Fringes | \$ 400,840 | \$ | 412,856 | \$ | - | \$ (412,856) | -100.0% |
| Outside Contract Services | - | | - | | - | - | 0.0% |
| Travel | 1,294 | | 1,000 | | - | (1,000) | -100.0% |
| Registration Fees | - | | 330 | | - | (330) | -100.0% |
| Capital | - | | - | | - | - | 0.0% |
| Other/Operating | 400 | | 1,300 | | | (1,300) | -100.0% |
| Total | \$ 402,534 | \$ | 415,486 | \$ | | \$ (415,486) | -100.0% |

| FY 2007 Budget | \$ 415,486 |
|--|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | - |
| Salary/Fringes was merged with Maintenance & Terminal Operations | (412,856) |
| Proposed increases in personnel costs | (412,856) |
| Operating expenses was merged with Maintenance & Terminal Operations | (2,630) |
| FY 2008 Budget | \$ |

Facilities Management Group

Overview

The Facilities Management Group serves as a support division of the Aviation Department maintaining all airport systems and facilities in optimum working conditions. The four sections contain over 40 different working units or shops which perform a variety of functions related to maintenance.

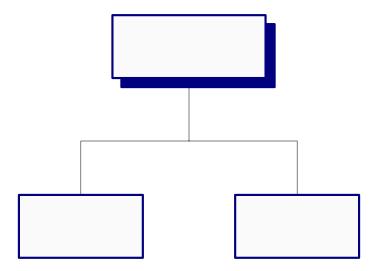
The **Facilities Management** Division's responsibilities consist of overseeing the Facilities Development Group responsibilities.

The **Maintenance** Division consists of four sections: Terminal Maintenance, Utilities and Public Works, Facilities Initiation/Engineering/Consulting and general aviation airports

- → The Terminal Maintenance section is responsible for the maintenance and repair of the facilities and utility systems contained within the MIA Terminal building, the parking garages and lower drive lighting, passenger loading bridges, baggage conveyors, painting, lighting, pest control as well as Maintenance Customer Service and quality control
- → The Utilities and Public Works section provides maintenance and support for the utilities systems and maintenance projects and preventive maintenance for the plumbing, air conditioning and electrical systems, waste management of all domestic and international garbage, maintenance and striping of all runways, taxiways, roadways and parking lots and the fleet management of all MDAD vehicles
- The Facilities Initiation/Engineering/Construction section is responsible for the readiness of all new facilities, including testing, commissioning, acceptance and turnover of equipment and buildings, setting operational standards for new systems, development of standard operational procedures and updating MDAD design guidelines, in addition to providing direction and coordination, interface with builders and helping remove operational constraints while maintaining existing operations by mitigating problems caused by construction activity
- → The General Aviation Airports section is responsible for the maintenance and emergency utilities, landscaping, facilities repairs, grounds maintenance and interior foliage at the General Aviation airports

The Technical Support division was merged with Maintenance during FY 2007

Organizational Structure



Group Personnel Summary

| осс | • | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) |
|------|--|---------|-------------------|-------------------|--------------|
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0012 | Clerk 3 | 4 | 7 | 7 | - |
| 0013 | Clerk 4 | 2 | 2 | 2 | - |
| 0015 | Data Entry Specialist 1 | - | - | 1 | 1 |
| 0094 | Administrative Secretary | 1 | 2 | 4 | 2 |
| 0095 | Executive Secretary | 1 | 1 | 1 | - |
| 0810 | Administrative Officer 1 | 1 | 2 | 2 | - |
| 0811 | Administrative Officer 2 | 3 | 3 | 4 | 1 |
| 0831 | Special Projects Administrator 1 | 2 | 2 | 2 | - |
| 0876 | Contracts Compliance Specialist 1 | 1 | 1 | 1 | - |
| 0877 | Contracts Compliance Specialist 2 | - | 1 | 1 | - |
| 1017 | Cadastral Technician | - | - | 1 | 1 |
| 1018 | Senior Cadastral Technician | - | - | 1 | 1 |
| 1020 | Engineer 1 | - | 1 | 1 | - |
| 1022 | Engineer 3 | 2 | 2 | 2 | - |
| 1023 | Engineer 4 | 2 | 2 | 2 | - |
| 1032 | Architect 1 | _ | - | 2 | 2 |
| 1033 | Architect 2 | _ | - | 1 | 1 |
| 1034 | Architect 3 | 1 | 1 | 1 | _ |
| 1050 | Professional Engineer | 1 | 1 | 1 | _ |
| 1827 | Computer Tech 2 | _ | - | 1 | 1 |
| 1845 | Sr Systems Analyst/Programmer | _ | - | 2 | 2 |
| 5016 | Section Chief, Aviation | _ | - | 1 | 1 |
| 5039 | Division Director 1, Aviation | _ | - | 1 | 1 |
| 5054 | Division Director 2, Aviation | _ | _ | 1 | 1 |
| 5062 | Chief Aviation Maintenance Administration | 1 | 1 | 1 | _ |
| 5066 | Chief Aviation Maintenance Engineering & Contracts | 1 | 1 | 1 | _ |
| 5069 | Chief Aviation Maintenance Utilities & Public Works | 1 | 1 | 1 | _ |
| 5070 | Deputy Chief Avia Maintenance Utilities/Public Works | 1 | 1 | 1 | _ |
| 5071 | Chief Aviation Terminal Building Maintenance | 1 | 1 | 1 | _ |
| 5093 | Manager Aviation Facilities Initiation | - | 1 | _ _ | (1) |
| 5120 | Manager Aviation Facilities Contracts Management | _ | - | 1 | 1 |
| 5130 | Deputy Chief Facilities & Grounds Maintenance | _ | 1 | 1 | - |
| 5148 | Division Director 3, Aviation | 1 | 1 | 1 | _ |
| 5150 | Chief Aviation Maint Plan, Proj Dev & Prog Mngmt | 1 | 1 | 1 | _ |
| 5192 | Assistant Aviation Director Facilities Management | 1 | 1 | 1 | _ |
| 5219 | Aviation Interior Design Space Plan Supervisor | - | - | 1 | 1 |
| 5227 | Aviation Maintenance Safety & Training Admin | 1 | 1 | 1 | |
| 5256 | Airport Service Equipment Maintenance Supervisor | 1 | 1 | 1 | _ |
| 5262 | Airport Maintenance Supervisor | 11 | 14 | 13 | (1) |
| 5263 | Airport Maintenance Services Superintendent | 1 | 1 | 1 | - |
| 5267 | Airport Loading Bridges Maintenance Supervisor 1 | 1 | 1 | 1 | _ |
| 5268 | Airport Loading Bridges Maintenance Supervisor 2 | 1 | 1 | 1 | _ |
| 5272 | Airport Facilities Superintendent | 11 | 17 | 17 | _ |
| 5274 | Airport Lighting Supervisor | 1 | 1 | 1 | _ |
| 5275 | Airport BMS Operator | 5 | 5 | 5 | _ |
| 5276 | Airport Fire Suppression Systems Supervisor | 1 | 1 | 1 | _ |
| 5286 | Aviation Signage Supervisor | - | - | 1 | 1 |
| 5306 | Airport Office Support Specialist 2 | 4 | 4 | 3 | (1) |
| 5310 | Airport Secretary | 4 | 5 | 5 | (1) |
| 5318 | Airport Secretary Airport Inventory Clerk | 1 | 1 | 2 | 1 |
| 2210 | Ampore inventory cicix | 1 | 1 | 2 | 1 |

| | Total | 423 | 488 | 513 | 25 |
|--------------|---|--------|---------|---------|--------------|
| 9371 | Airport Hydraulics Mechanic | 10 | 13 | 12 | (1) |
| 9303 | Facilities Maintenance Contract Specialist | 3 | 3 | 3 | - |
| 9301 | Building Maintenance Systems Support Manager | - | 1 | 1 | - |
| 9078 | Airport Plant Mechanic | 3 | 4 | 3 | (1) |
| 7359 | Landscape Architect 3 | 2 | 2 | 2 | - |
| 6612 | Construction Manager 3 | 1 | 2 | 2 | - |
| 6611 | Construction Manager 2 | 3 | 3 | 7 | 4 |
| 6610 | Construction Manager 1 | 2 | 3 | 1 | (2) |
| 6574 | Electronic-Electrical Equipment Supervisor | 1 | 1 | 1 | - |
| 6533 | Refrigeration/Air Conditioning Mechanic Supervisor | 2 | 2 | 2 | - |
| 6528 | Plumbing Supervisor | 1 | 1 | 1 | - |
| 6518 | Painter Supervisor | 2 | 2 | 3 | 1 |
| 6512 | Electrician Supervisor | - | 1 | 1 | - |
| 6481 | Interior Design Specialist | - | - | 1 | 1 |
| 6474 | Elevator Contract Specialist | 1 | 1 | 1 | - |
| 6466 | Technical Services Planner/Scheduler | 4 | 5 | 8 | 3 |
| 6452 | Construction Cost Estimator 1 | 1 | 1 | - | (1) |
| 6130 | Fleet Management Assistant Facility Supervisor | 1 | 1 | 1 | - |
| 6044 | Sprayer | 2 | 2 | 2 | - |
| 5489 | Airport Architectural Drafter 2 | - | - | 10 | 10 |
| 5487 | Airport Engineer Drafter 2 | - | - | 1 | 1 |
| 5479 | Airport Fire Suppression Systems Technician | 8 | 12 | 11 | (1) |
| 5474 | Airport Electronic Electrical Equipment Technician 2 | 3 | 3 | 3 | - |
| 5472 | Airport Electronic Electrical Equipment Technician 1 | 19 | 21 | 20 | (1) |
| 5468 | Airport Lighting Technician | 5 | 5 | 5 | - |
| 5464 | Airport Hydraulics Mechanic | 8 | 9 | 9 | - |
| 5462 | Airport Waste Plant Operator | 4 | 5 | 4 | (1) |
| 5460 | Airport Welder | 3 | 3 | 3 | - |
| 5458 | Airport Sign Painter | 2 | 2 | 2 | - |
| 5456 | Airport Refrigeration/Air Conditioning Mechanic | 16 | 18 | 21 | 3 |
| 5454 | Airport Mason | 3 | 3 | 3 | - |
| 5452 | Airport Plumber | 12 | 13 | 15 | 2 |
| 5450 | Airport Machinist | 2 | 2 | 2 | - |
| 5448 | Airport Painter | 25 | 28 | 27 | (1) |
| 5446 | Airport Locksmith | 3 | 3 | 3 | _ |
| 5444 | Airport Electrician | 16 | 17 | 17 | _ |
| 5442 | Airport Carpenter | 9 | 9 | 9 | _ |
| 5440 | Airport Tree Trimmer | 1 | 1 | 1 | _ |
| 5438 | Airport Carpenter/Roofer | 1 | 1 | 1 | _ |
| 5428 5429 | Airport Automotive Equipment Operator 2 Airport Automotive Equipment Operator 3 | 6 | 23 6 | 20 6 | (3) |
| 5427 | Airport Automotive Equipment Operator 1 Airport Automotive Equipment Operator 2 | 19 | 23 | 20 | (3) |
| 5420 5427 | Airport Automotive Equipment Operator 1 | 9 | 9 | 9 | - |
| 5417 5420 | Airport Waste Plant Floctrisian | 1 2 | 1 2 | 1 2 | - |
| 5416 | Airport Automotive Mechanic | 4 | 4 | 4 | - |
| 5415 | Airport Auto Service Helper | 1 | 1 | 1 | - |
| 5407 | Airport Heavy Truck Tire Repairer | 1 | 1 | 1 | - |
| 5406 | Airport Service Equipment Maintenance Mechanic | 12 | 12 | 10 | (2) |
| 5404 | Airport Maintenance Mechanic | 53 | 63 | 63 | - |
| 5403 | Airport Maintenance Repairer | 37 | 40 | 42 | 2 |
| 5402 | Airport Semi-Skilled Laborer | 25 | 30 | 24 | (6) |
| 5357 | Airport Computer Operations Support Clerk 2 | 1 | 1 | 1 | - |
| 5353 | Arpt Systems Analyst/Programmer 2 | - | - | 1 | 1 |
| 2273 | Airport Driver Messenger | 1 | 1 | 1 | - |
| 5343 | Airmont Driver Massanger | | | | |

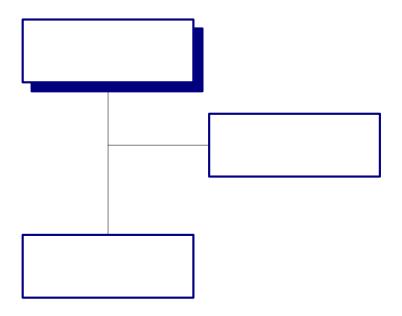
| | | | | Ind | :/(D | e <i>c</i>) |
|--------------------------------------|---------------|----------------------|---------------|-----------------|------|--------------|
| | FY 2006 | FY 2007 | FY 2008 | FY 2008 | vs | FY 2007 |
| | Actuals | Budget | Budget | \$ | | % |
| Salary/Fringes | | | | | | |
| Regular | \$ 24,413,420 | \$ 26,937,012 | \$ 27,427,292 | \$ 490,280 | | 1.8% |
| Over-time | 2,268,354 | 686,262 | 847,500 | 161,238 | | 0.0% |
| Fringes | 7,392,347 | 8,264,573 | 8,944,110 | 679,537 | | 8.2% |
| Total Salary/Fringes | \$ 34,074,121 | \$ 35,887,847 | \$ 37,218,902 | \$ 1,331,055 | | 3.7% |
| Outside Contract Services | 11,999,602 | 23,105,115 | 26,683,545 | 3,578,430 | | 15.5% |
| Consulting Engineer | 1,144,720 | 1,006,331 | 1,986,000 | 979,669 | | 97.4% |
| Outside Maint Elevator | 4,500,428 | 5,321,891 | 5,869,033 | 547,142 | | 10.3% |
| Construction Repair Maintenance | - | - | - | - | | 0.0% |
| Cont Asst Assum Electrical | 55,056 | 100,000 | 111,000 | 11,000 | | 11.0% |
| Cont Asst Assum Air Conditioning | 249,765 | 1,084,080 | 994,080 | (90,000) |) | -8.3% |
| Cont Asst Non-Assum Air Conditioning | - | - | - | - | | 0.0% |
| Utilities | 2,102,583 | 1,225,000 | 1,565,000 | 340,000 | | 27.8% |
| Travel | 8,492 | 12,000 | 16,300 | 4,300 | | 35.8% |
| Registration Fees | 698 | 9,000 | 9,805 | 805 | | 8.9% |
| Capital | 319,265 | - | 53,600 | 53,600 | | 0.0% |
| Other/Operating | 3,422,922 | 4,824,737 | 5,424,245 | 599,508 | | 12.4% |
| Total | \$ 57,877,653 | <i>\$ 72,576,001</i> | \$ 79,931,510 | \$ 7,355,509 | | 10.1% |

Goals and Objectives

| Fa | icilities Mangement Gro | oup | | |
|---|--|-------------------|-------------------|-------------------|
| Objectives: Implement sound financial strategies | | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Priority 1 Work Orders: Increase the percentage of P-1 work orders which are completed within the mandated twenty four hour time frame | The amount of Priority 1 work orders which are completed on time | 28.17% | 40% | 60% |
| Priority 2 Work Orders: Increase the percentage of P-2 work orders which are completed within the mandated five day time frame | The amount of Priority 2 work orders which are completed on time | 27.25% | 40% | 60% |
| Priority 3 Work Orders: Increase the percentage of P-3 work orders which are completed within the mandated thirty day time frame | The amount of Priority 3 work orders which are completed on time | 53.68% | 63% | 73% |
| Objectives: Enhance customer service Manage Aviation Department Costs | | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Recertification of Maintenance division ISO 14001 certification | Recertification | Certified | September 2007 | September 2008 |
| Complete work requests to Technical Support for dry mount, signage and reproduction by the following required date (SRD) • Emergency work within twenty four hours • Regular work within ten working days | Percent that exceed SRD | 2% 2% | 0% 0% | 0% 0% |
| Complete work request for special projects and GIS/drafting as agreed upon SRD, normally no less than eleven working days | Percent that exceed SRD | 1% | 0% | 0% |
| Objectives: Implement sound financial strategies Prompt processing of invoice and clai | ims | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Process approval of invoices for professional services within 10 calendar days | Percent of invoices that exceed 10 calendar days | 9.3% | 0% | 0% |
| Objectives: Meet Aviation Department budget tal | rgets | | | |
| Meet Aviation Department buuget ta | | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |

Facilities Management

Organizational Structure



Personnel Summary

| | | | Adopted | Adopted | |
|------|---|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0095 | Executive Secretary | 1 | 1 | 1 | - |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 5192 | Assistant Aviation Director Facilities Management | 1 | 1 | 1 | |
| | Total | 3 | 3 | 3 | |

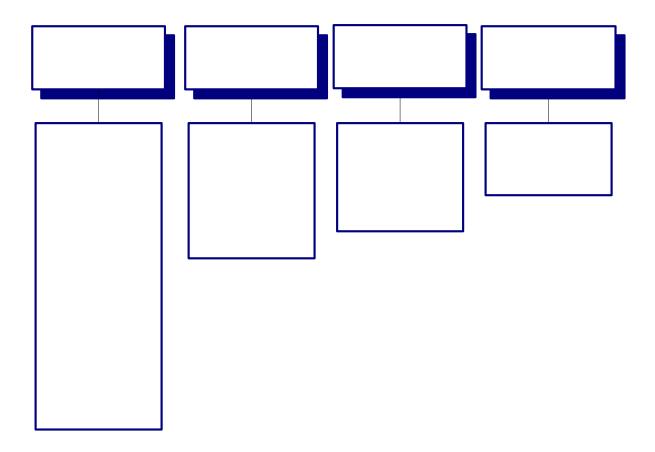
| | | Adopted | Adopted | Inc/(D | ec) |
|---------------------------|------------|-------------------|------------|------------|---------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 306,822 | \$ 235,146 | \$ 326,160 | \$ 91,014 | 38.7% |
| Over-time | - | - | 500 | 500 | 0.0% |
| Fringes | 65,170 | 61,871 | 77,106 | 15,235 | 24.6% |
| Total Salary/Fringes | \$ 371,992 | <i>\$ 297,017</i> | \$ 403,766 | \$ 106,749 | 35.9% |
| Outside Contract Services | - | - | - | - | 0.0% |
| Travel | 2,746 | 8,000 | 8,000 | - | 0.0% |
| Registration Fees | - | - | - | - | 0.0% |
| Capital | - | - | - | = | 0.0% |
| Other/Operating | | | 1,000 | 1,000 | 0.0% |
| Total | \$ 374,738 | \$ 305,017 | \$ 412,766 | \$ 107,749 | 35.3% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 305,017 |
|---|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 106,249 |
| Increase in Over-time | 500 |
| Proposed increases in personnel costs | 106,749 |
| Increase in Other General & Administrative Expenses | 1,000 |
| FY 2008 Budget | \$ 412,766 |

Maintenance

Organizational Structure



Division Director 3 Aviation Facilities Maintenance

Personnel Summary

| осс | | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) |
|------|--|---------|-------------------|-------------------|--------------|
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0012 | Clerk 3 | 4 | 7 | 7 | |
| 0013 | Clerk 4 | 2 | 2 | 2 | - |
| 0015 | Data Entry Specialist 1 | - | - | 1 | 1 |
| 0094 | Administrative Secretary | 1 | 2 | 4 | 2 |
| 0810 | Administrative Officer 1 | 1 | 2 | 2 | - |
| 0811 | Administrative Officer 2 | 3 | 3 | 4 | 1 |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 0876 | Contracts Compliance Specialist 1 | 1 | 1 | 1 | - |
| 0877 | Contracts Compliance Specialist 2 | - | 1 | 1 | - |
| 1017 | Cadastral Technician | - | - | 1 | 1 |
| 1018 | Senior Cadastral Technician | - | - | 1 | 1 |
| 1020 | Engineer 1 | - | 1 | 1 | - |
| 1022 | Engineer 3 | 2 | 2 | 2 | - |
| 1023 | Engineer 4 | 2 | 2 | 2 | - |
| 1032 | Architect 1 | - | - | 2 | 2 |
| 1033 | Architect 2 | - | - | 1 | 1 |
| 1034 | Architect 3 | 1 | 1 | 1 | - |
| 1050 | Professional Engineer | 1 | 1 | 1 | - |
| 1827 | Computer Tech 2 | - | - | 1 | 1 |
| 1845 | Sr Systems Analyst/Programmer | - | - | 2 | 2 |
| 5016 | Section Chief, Aviation | - | - | 1 | 1 |
| 5039 | Division Director 1, Aviation | - | - | 1 | 1 |
| 5054 | Division Director 2, Aviation | - | - | 1 | 1 |
| 5062 | Chief Aviation Maintenance Administration | 1 | 1 | 1 | - |
| 5066 | Chief Aviation Maintenance Engineering & Contracts | 1 | 1 | 1 | - |
| 5069 | Chief Aviation Maintenance Utilities & Public Works | 1 | 1 | 1 | - |
| 5070 | Deputy Chief Avia Maintenance Utilities/Public Works | 1 | 1 | 1 | - |
| 5071 | Chief Aviation Terminal Building Maintenance | 1 | 1 | 1 | - |
| 5093 | Manager Aviation Facilities Initiation | - | 1 | - | (1) |
| 5120 | Manager Aviation Facilities Contracts Management | - | - | 1 | 1 |
| 5130 | Deputy Chief Facilities & Grounds Maintenance | - | 1 | 1 | - |
| 5148 | Division Director 3, Aviation | 1 | 1 | 1 | - |
| 5150 | Chief Aviation Maint Plan, Proj Dev & Prog Mngmt | 1 | 1 | 1 | - |
| 5219 | Aviation Interior Design Space Plan Supervisor | - | - | 1 | 1 |
| 5227 | Aviation Maintenance Safety & Training Admin | 1 | 1 | 1 | - |
| 5256 | Airport Service Equipment Maintenance Supervisor | 1 | 1 | 1 | - |
| 5262 | Airport Maintenance Supervisor | 11 | 14 | 13 | (1) |
| 5263 | Airport Maintenance Services Superintendent | 1 | 1 | 1 | - |
| 5267 | Airport Loading Bridges Maintenance Supervisor 1 | 1 | 1 | 1 | - |
| 5268 | Airport Loading Bridges Maintenance Supervisor 2 | 1 | 1 | 1 | - |
| 5272 | Airport Facilities Superintendent | 11 | 17 | 17 | - |
| 5274 | Airport Lighting Supervisor | 1 | 1 | 1 | - |
| 5275 | Airport BMS Operator | 5 | 5 | 5 | - |
| 5276 | Airport Fire Suppression Systems Supervisor | 1 | 1 | 1 | - |
| 5286 | Aviation Signage Supervisor | - | - | 1 | 1 |
| 5306 | Airport Office Support Specialist 2 | 4 | 4 | 3 | (1) |
| 5310 | Airport Secretary | 4 | 5 | 5 | - |
| 5318 | Airport Inventory Clerk | 1 | 1 | 2 | 1 |
| 5329 | Airport Duplicating Equipment Operator 2 | - | - | 1 | 1 |

Personnel Summary (Continued)

| 5343 | Airport Driver Messenger | 1 | 1 | 1 | |
|--------------|--|-----|-----|----------|-----|
| 5353 | Arpt Systems Analyst/Programmer 2 | - | 1 | 1 | 1 |
| 5357 | Airport Computer Operations Support Clerk 2 | 1 | 1 | 1 | _ |
| 5402 | Airport Semi-Skilled Laborer | 25 | 30 | 24 | (6) |
| 5403 | · | 37 | 40 | 42 | 2 |
| 5403 5404 | Airport Maintenance Repairer | 53 | 63 | 63 | 2 |
| 5404 | Airport Maintenance Mechanic | 12 | 12 | 10 | (2) |
| 5407 | Airport Heavy Truck Tire Penairor | | 12 | | (2) |
| | Airport Heavy Truck Tire Repairer | 1 | | 1 | _ |
| 5415 | Airport Auto Service Helper | 1 | 1 | 1 | - |
| 5416 | Airport Automotive Mechanic | 4 | 4 | 4 | - |
| 5417 | Airport Motorctycle Mechanic | 1 | 1 | 1 | - |
| 5420 | Airport Waste Plant Electrician | 2 | 2 | 2 | - |
| 5427 | Airport Automotive Equipment Operator 1 | 9 | 9 | 9 | - |
| 5428 | Airport Automotive Equipment Operator 2 | 19 | 23 | 20 | (3) |
| 5429 | Airport Automotive Equipment Operator 3 | 6 | 6 | 6 | - |
| 5438 | Airport Carpenter/Roofer | 1 | 1 | 1 | - |
| 5440 | Airport Tree Trimmer | 1 | 1 | 1 | - |
| 5442 | Airport Carpenter | 9 | 9 | 9 | - |
| 5444 | Airport Electrician | 16 | 17 | 17 | - |
| 5446 | Airport Locksmith | 3 | 3 | 3 | - |
| 5448 | Airport Painter | 25 | 28 | 27 | (1) |
| 5450 | Airport Machinist | 2 | 2 | 2 | - |
| 5452 | Airport Plumber | 12 | 13 | 15 | 2 |
| 5454 | Airport Mason | 3 | 3 | 3 | - |
| 5456 | Airport Refrigeration/Air Conditioning Mechanic | 16 | 18 | 21 | 3 |
| 5458 | Airport Sign Painter | 2 | 2 | 2 | - |
| 5460 | Airport Welder | 3 | 3 | 3 | - |
| 5462 | Airport Waste Plant Operator | 4 | 5 | 4 | (1) |
| 5464 | Airport Hydraulics Mechanic | 8 | 9 | 9 | - |
| 5468 | Airport Lighting Technician | 5 | 5 | 5 | - |
| 5472 | Airport Electronic Electrical Equipment Technician 1 | 19 | 21 | 20 | (1) |
| 5474 | Airport Electronic Electrical Equipment Technician 2 | 3 | 3 | 3 | - |
| 5479 | Airport Fire Suppression Systems Technician | 8 | 12 | 11 | (1) |
| 5487 | Airport Engineer Drafter 2 | - | - | 1 | 1 |
| 5489 | Airport Architectural Drafter 2 | - | - | 10 | 10 |
| 6044 | Sprayer | 2 | 2 | 2 | - |
| 6130 | Fleet Management Assistant Facility Supervisor | 1 | 1 | 1 | - |
| 6452 | Construction Cost Estimator 1 | 1 | 1 | - | (1) |
| 6466 | Technical Services Planner/Scheduler | 4 | 5 | 8 | 3 |
| 6474 | Elevator Contract Specialist | 1 | 1 | 1 | - |
| 6481 | Interior Design Specialist | - | - | 1 | 1 |
| 6512 | Electrician Supervisor | - | 1 | 1 | _ |
| 6518 | Painter Supervisor | 2 | 2 | 3 | 1 |
| 6528 | Plumbing Supervisor | 1 | 1 | 1 | _ |
| 6533 | Refrigeration/Air Conditioning Mechanic Supervisor | 2 | 2 | 2 | _ |
| 6574 | Electronic-Electrical Equipment Supervisor | 1 | 1 | 1 | _ |
| 6610 | Construction Manager 1 | 2 | 3 | 1 | (2) |
| 6611 | Construction Manager 2 | 3 | 3 | 7 | 4 |
| 6612 | Construction Manager 3 | 1 | 2 | 2 | - |
| 7359 | Landscape Architect 3 | 2 | 2 | 2 | _ |
| 9078 | Airport Plant Mechanic | 3 | 4 | 3 | (1) |
| 9301 | Building Maintenance Systems Support Manager | - | 1 | 1 | - |
| 9303 | Facilities Maintenance Contract Specialist | 3 | 3 | 3 | _ |
| 9371 | Airport Hydraulics Mechanic | 10 | 13 | 12 | (1) |
| JJ/ 1 | Total | 420 | 485 | 510 | 25 |
| | | 720 | -55 | <u> </u> | 23 |

| | | Adopted | Adopted | Inc/(De | <i>ec)</i> |
|--------------------------------------|---------------|---------------|---------------|---------------|------------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 22,565,081 | \$ 25,009,338 | \$ 27,101,132 | \$ 2,091,794 | 8.4% |
| Over-time | 2,179,353 | 636,262 | 847,000 | 210,738 | 33.1% |
| Fringes | 6,872,339 | 7,713,000 | 8,867,004 | 1,154,004 | 15.0% |
| Total Salary/Fringes | \$ 31,616,773 | \$ 33,358,600 | \$ 36,815,136 | \$ 3,456,536 | 10.4% |
| Outside Contract Services | 11,152,548 | 21,985,115 | 26,683,545 | 4,698,430 | 21.4% |
| Consulting Engineer | 1,144,720 | 1,006,331 | 1,986,000 | 979,669 | 97.4% |
| Outside Maint Elevator | 4,500,428 | 5,321,891 | 5,869,033 | 547,142 | 10.3% |
| Construction Repair Maintenance | - | - | - | - | 0.0% |
| Cont Asst Assum Electrical | 55,056 | 100,000 | 111,000 | 11,000 | 11.0% |
| Cont Asst Assum Air Conditioning | 249,765 | 1,084,080 | 994,080 | (90,000) | -8.3% |
| Cont Asst Non-Assum Air Conditioning | - | - | - | - | 0.0% |
| Utilities | 2,102,583 | 1,225,000 | 1,565,000 | 340,000 | 27.8% |
| Travel | 3,578 | 4,000 | 8,300 | 4,300 | 107.5% |
| Registration Fees | 698 | 4,000 | 9,805 | 5,805 | 145.1% |
| Capital | 319,265 | - | 53,600 | 53,600 | 0.0% |
| Other/Operating | 3,260,657 | 4,614,187 | 5,423,245 | 809,058 | 17.5% |
| Total | \$ 54,406,071 | \$ 68,703,204 | \$ 79,518,744 | \$ 10,815,540 | 15.7% |

| FY 2007 Budget | \$ 68,703,204 |
|---|--------------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 1,180,151 |
| Increase in Over-time | 210,738 |
| Salary/Fringe Adjustment for Transfer of 29 Position from Technical | |
| Support, 2 Positions from Facilities Contract Management & 5 Positions from Interiors Section in Facilities | 2 622 110 |
| Eliminated 11 Positions (1 Architect 1, 1 Arpt Maint Supv, 3 Arpt Maint | 2,622,118 |
| Mech., 2 Arpt. AEO 2, 1 Arpt EEE Tech 1, 1 Arpt Fire Supp System, 1 Arpt | |
| Hydraulic Mech & 1 Arpt Off Support Spec 2) | (556,471) |
| Proposed increases in personnel costs | 3,456,536 |
| Troposod morodoco in porsonino dosto | 0,100,000 |
| Increase in Consulting Engineering & A & E Services for Roof Testing for In- | |
| House Projects | 979,669 |
| Increase in Exterminating Services for Steritech Pest Control and Truly | , |
| Nolen Termite Contracts | 40,000 |
| Increase in Maintenance & Repairs of Office Machines | 30,000 |
| Increase in Maintenance & Repairs of Office Equipment | 10,000 |
| Increase in Other Outside Maintenance Service for Warranty that has | |
| Expired on Equipment (Elevators, Movingwalks & Escalators) | 1,555,600 |
| Increase in Train Contract plus escalation cost | 57,500 |
| Increase in Towing Service | 1,000 |
| Increase in Additional Repairs & Maintenance for Vinyl Cutters & Int'l | |
| Compactors | 619,989 |
| Increase in Misc. Maintenance Contract for New STD BHS Conveyor | |
| System, Matrix System, & New Emergency Response Contract | 1,510,000 |
| Increase in Reimbursement for Outside Contractual Services for MOU with | F0 000 |
| GSA for Pest Control | 50,000 |
| Decrease in Other Outside Contractual Services | (1,036,740) |
| Increase in Construction Repair Maintenance | 5,000 |
| Increase in Elevator Contracts Plus 4% Escalation Cost Increase in Electrical Contract | 547,142 116,000 |
| Decrease in Air Conditioning Contract | (90,000) |
| Increase in Canal Maintenance Contract to Remain in Compliance with | (90,000) |
| ISO14001 Environmental Certification | 175,000 |
| Increase in Mechanical Contract for Generator Maintenance | 25,000 |
| Increase in Landscaping Contract for Tree Maintenance Services | 681,000 |
| Increase in Air Compressor maintenance | 3,831 |
| Increase in Head-End Maintenance | 77,700 |
| Increase in Smoke Evacuation System | 88,550 |
| Increase in Building Maintenance Contract | 50,000 |
| Increase in Fire Alarm Contract | 650,000 |
| Increase in Rental Equipment for Color Copy Machine | 2,000 |
| Increase in Radio Maintenance (ETSD) | 20,000 |
| Increase in DBED Compliance Fee for CICC-7040 | 80,000 |
| Increase in Waste Collection-Outside Vendor for Domestic Dumpsters | 340,000 |
| Increase in Travel Expense & Registration Fee | 9,955 |

Major Drivers of FY 2008 Budget Increase/(Decrease) (Continued)

| Increase in Moving Expense for Furniture Mover Contract Due to | |
|---|----------|
| Acquisition of the Interiors Section | 150,000 |
| Increase in In-service Training | 3,000 |
| Increase in Educational Seminars for Staff | 6,000 |
| Increase in Other General & Administrative Expenses - Primarily for Holiday | |
| Decorations | 59,400 |
| Increase in Fuel & Lubricants - 30% Fuel Price Increase | 50,022 |
| Increase in Expandable Tools | 3,300 |
| Increase in Light Bulbs for Mass Re-Lamping | 20,000 |
| Increase in Air-conditioning Filters | 30,000 |
| Increase in Ceiling Tiles | 5,000 |
| Increase in Ballasts for Mass Re-Lamping | 30,000 |
| Increase in Sign Materials - Vinyl Sign Material | 160,000 |
| Increase in Loading Bridge Repair Parts | 20,000 |
| Increase in Electrical Parts | 10,000 |
| Increase in Other Repairs & Maintenance for Bearings, Belts, Shafts, etc. | 39,000 |
| Increase in Construction Materials | 24,986 |
| Decrease in Office Supplies | (5,400) |
| Increase In Furniture & Equipment Due to Acquisition of Interiors Section | 30,000 |
| Increase in Office Supplies -GSA Central Srvcs for Plotter Paper | 41,000 |
| Increase in Printing & Reproduction Services & Supplies | 11,000 |
| Increase in Drafting Room Supplies to Develop/Maintain Plans & Doc. For | |
| Construction Project Drafting Supplies for Architects & Engineers | 39,900 |
| Decrease in Other Minor Equipment | (20,000) |
| Increase in Office Furniture & Equipment | 50,000 |
| Increase in New Radio Equipment for Reorganization & Out Station of | |
| Trades Personnel | 3,600 |
| | |

FY 2008 Budget \$ 79,518,744

Technical Support

The Technical Support division was merged with Maintenance during FY 2007

Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0094 | Administrative Secretary | 1 | 1 | - | (1) |
| 1017 | Cadastral Technician | 1 | 1 | - | (1) |
| 1018 | Senior Cadastral Technician | 1 | 1 | - | (1) |
| 1032 | Architect 1 | 3 | 3 | - | (3) |
| 1827 | Computer Tech 2 | 1 | 1 | - | (1) |
| 1845 | Sr Systems Analyst/Programmer | 2 | 2 | - | (2) |
| 5016 | Section Chief, Aviation | 1 | 1 | - | (1) |
| 5054 | Division Director 2, Aviation | 1 | 1 | - | (1) |
| 5286 | Aviation Signage Supervisor | 1 | 1 | - | (1) |
| 5329 | Airport Duplicating Equipment Operator 2 | 1 | 1 | - | (1) |
| 5353 | Arpt Systems Analyst/Programmer 2 | 1 | 1 | - | (1) |
| 5404 | Airport Maintenance Mechanic | 3 | 3 | - | (3) |
| 5487 | Airport Engineer Drafter 2 | 1 | 1 | - | (1) |
| 5489 | Airport Architectural Drafter 2 | 9 | 10 | - | (10) |
| 6611 | Construction Manager 2 | 1_ | 1_ | | (1) |
| | Total | 28 | 29 | | (29) |

| | | Adopted | Adopted Budget | | Inc/(Dec) | |
|---------------------------|--------------|--------------|-------------------|------|----------------|----------|
| | Actual | Budget | | | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2 | 2008 | \$ | % |
| Salary/Fringes | | | | | | |
| Regular | \$ 1,541,517 | \$ 1,692,528 | \$ | - | \$ (1,692,528) | -100.0% |
| Over-time | 89,001 | 50,000 | | - | (50,000) | -100.0% |
| Fringes | 454,838 | 489,702 | | - | (489,702) | -100.0% |
| Total Salary/Fringes | \$ 2,085,356 | \$ 2,232,230 | \$ | - | \$ (2,232,230) | - 100.0% |
| Outside Contract Services | 847,054 | 1,120,000 | | - | (1,120,000) | -100.0% |
| Travel | 2,168 | - | | - | - | 0.0% |
| Registration Fees | - | 5,000 | | - | (5,000) | -100.0% |
| Capital | - | - | | - | - | 0.0% |
| Other/Operating | 162,266 | 210,550 | - | | (210,550) | -100.0% |
| Total | \$ 3,096,844 | \$ 3,567,780 | \$ | | \$ (3,567,780) | - 100.0% |

| FY 2007 Budget | \$ 3,567,780 |
|--|--------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | - |
| Salary/Fringes was merged with Maintenance | (2,232,230) |
| Proposed increases in personnel costs | (2,232,230) |
| Operating expenses was merged with Maintenance | (1,335,550) |
| FY 2008 Budget | \$ - |

Administration Group

Overview

The Administration Group manages the Department's support service functions. This includes providing training and staff development, signage and Geographic Information System (GIS) services for internal and external use, coordination and management of the centralized purchasing process, contracts administration, and information technology services to the Department.

The **Administration** division's responsibilities include overseeing the Administration Group.

The **Human Resources** division's responsibilities include:

- → Coordinating, recruitment, compensation, payroll, benefits and temporary contract employees and special employment programs
- → Managing the Department's Equal Employment Opportunity and Affirmative Action programs
- → Coordinating management and soft-skills training courses, and publishing the Tale Winds Employee Newsletter
- → Coordinating the Department's travel, tuition reimbursement program and the Departmental Health & Safety Program
- → Staffing Accident Review Committee

The **Contracts Administration** division's responsibilities include:

- → Developing Requests for Proposals (RFP), Requests for Qualifications (RFQ), Request for Information (RFI) and Invitations to Bid (ITB), Construction Manager-at-Risk documents
- → Supervising and maintaining the Projects Graphical Tracking System (PGTS)
- → Developing, updating, and monitoring compliance of departmental project management procedures to ensure
- → Assisting the Facilities Development division by reviewing their agenda items to determine if the content and format follow established guidelines
- → Tracking all advertised A/E and construction projects once they fall under the Cone of Silence and this list of projects is then forwarded to the DBD

The Information Systems division's responsibilities include:

- → Providing continuous, timely, cost effective and professional information technology services to the Department and the Airport's diverse user base
- → Supporting approximately 1,200 users throughout the Department at various locations including MIA, Opa-Locka, Tamiami and Homestead, as well as tenants, consultants and management companies

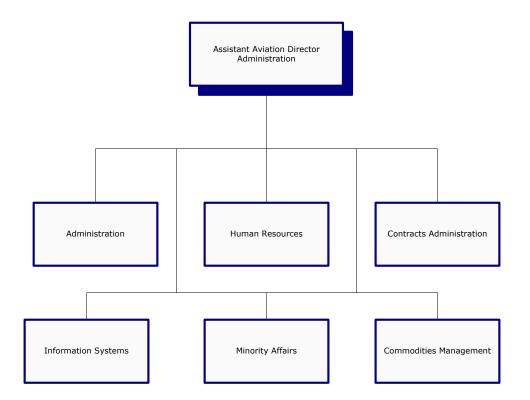
The **Minority Affairs** division's responsibilities include:

- → Assuring that minority, women, and community small businesses are provided the maximum practicable opportunity to participate in the contracting opportunities at the Department
- → The division acts as liaison to the Federal Aviation Civil Rights Office, the County Department of Business Development and the minority, small business and local community

The Commodities Management division's responsibilities include:

- → The Division is made up of three sections: General Purchasing, Warehouse, and Invoice Management
 - General Purchasing Section is responsible for handling the purchasing needs of the Department including determining the appropriate purchasing process (e.g. blanket purchase order, small purchase order, sole source, bid waiver, etc.), and administering the procurement process for all Aviation related Department of Procurement Management bids and contracts
 - Warehouse Section is responsible for operating five warehouse areas -Central Receiving, Maintenance, Security Equipment, Materials Management, and the Automotive including coordinating and documenting the receipt and issuance of goods, coordinating orders from GSA Stores, performing inventory control
 - The Invoice Management Section is responsible for administering the invoice process for the Department

Organizational Structure



Group Personnel Summary

| OCC Code | Occupational Title | Actual FY 2006 | Adopted Budget FY 2007 | Adopted Budget FY 2008 | Inc/(Dec) FY08 vs FY07 |
|--------------|--|-------------------|------------------------------|------------------------------|---------------------------|
| 0012 | Clerk 3 | 1 | 2 | 1 | (1) |
| 0013 | Clerk 4 | 5 | 6 | 5 | (1) |
| 0053 | Word Processing Operator 3 | 1 | 1 | 1 | - |
| 0094 | Administrative Secretary | 5 | 5 | 5 | - |
| 0095 | Executive Secretary | 1 | 1 | 1 | - |
| 0220 | Storekeeper 1 | 1 | 1 | 1 | - |
| 0230 | Records Center Supervisor | 1 | 1 | 1 | - |
| 0402 | Personnel Technician | 2 | 2 | 2 | - |
| 0412 | Personnel Specialist 2 | 4 | 4 | 2 | (2) |
| 0414 | Personnel Specialist 3 | - | - | 1 | 1 |
| 0416 | Human Resources Manager | - | 1 | - | (1) |
| 0424 | Training Specialist 3 | - | 1 | - | (1) |
| 0811 0812 | Administrative Officer 2 Administrative Officer 3 | 2 3 | 2 3 | 2 | - |
| 0812 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 0832 | Special Projects Administrator 1 Special Projects Administrator 2 | 1 | 1 | 1 | _ |
| 0877 | Contracts Compliance Specialist 2 | 1 | 1 | 1 | _ |
| 1734 | Telecommunications Supervisor | 1 | 1 | 1 | _ |
| 1735 | Telecommunications Manager | 1 | 1 | 1 | _ |
| 1820 | Asst Computer Operations Supervisor | 1 | 1 | 1 | _ |
| 1821 | Computer Operations Supervisor | 1 | 1 | 1 | _ |
| 1827 | Computer Technician 2 | 5 | 5 | 5 | _ |
| 1832 | Network Manager 1 | 3 | 3 | 3 | _ |
| 1833 | Network Manager 2 | 1 | 1 | 1 | _ |
| 1845 | Senior Systems Analyst/Programmer | 3 | 3 | 3 | _ |
| 1848 | Computer Services Senior Manager | 1 | 1 | 1 | _ |
| 1851 | Senior Operating Systems Programmer | 1 | 1 | 1 | - |
| 1973 | Risk Management Specialist | 2 | 2 | 2 | - |
| 3677 | Business Development Specialist 2 | 2 | 2 | 2 | - |
| 5039 | Division Director 1, Aviation | 1 | 1 | 1 | - |
| 5054 | Division Director 2, Aviation | 2 | 2 | 2 | - |
| 5062 | Chief Aviation Maintenance Administration | 1 | 1 | - | (1) |
| 5109 | Chief, Aviation Risk Management & Support Svcs | 1 | 1 | 1 | - |
| 5138 | Aviation Special Assistant 2 | 1 | 1 | 1 | - |
| 5140 | Human Resources Manager | 1 | 1 | 1 | - |
| 5148 | Division Director 3, Aviation | 1 | 2 | 2 | - |
| 5182 | Assistant Aviation Director Administration | 1 | 1 | 1 | - |
| 5213 | Airport Telecommunications Technician | 8 | 8 | 8 | - |
| 5214 5252 | Airport Sr Telecommunications Technician | 2 1 | 2 1 | 2 1 | - |
| 5232 5277 | Aviation Production Support Analyst Aviation Warehouse & Purchasing Supervisor | 1 | 1 | 1 | - |
| 5277 | Aviation Telephone System Supervisor | 1 | 1 | 1 | - |
| 5281 | Chief Aviation Telecommunications | 1 | 1 | 1 | _ |
| 5292 | PGTS Coordinator | 1 | 1 | 1 | _ |
| 5295 | Airport Purchasing Specialist | 8 | 8 | 8 | _ |
| 5296 | Aviation Procurement Contracts Officer | 2 | 2 | 2 | _ |
| 5297 | Aviation Senior Procurement Contracts Officer | 4 | 4 | 4 | _ |
| 5303 | Airport Clerk 2 | 1 | 1 | 1 | _ |
| 5306 | Airport Office Support Specialist 2 | 4 | 5 | 4 | (1) |
| 5310 | Airport Secretary | 4 | 4 | 4 | `-' |
| 5318 | Airport Inventory Clerk | 8 | 8 | 7 | (1) |
| 5322 | Airport Records Center Clerk 2 | 1 | 1 | 1 | - |
| 5329 | Airport Duplicating Equipment Operator 2 | 1 | 1 | 1 | - |
| 5343 | Airport Driver Messenger | 2 | 2 | 1 | (1) |
| 5348 | Airport Computer Technician 1 | 1 | 2 | 1 | (1) |
| 5349 | Aviation Sr Infrastructure Systems Engineer | 1 | 1 | 1 | - |
| 5351 | Airport Communications Service Rep 2 | 3 | 3 | 3 | - |
| 5352 | Airport Systems Analyst/Programmer 1 | 5 | 5 | 5 | - |
| 5353 | Airport Systems Analyst/Programmer 2 | 7 | 9 | 9 | - |
| 5354 | Airport Computer Operator | 4 | 4 | 4 | - |
| 5355 | Airport Operating Systems Programmer | 3 | 4 | 3 | (1) |
| 5356 | Airport Network Systems Integrator | 1 | 1 | 1 | - |
| 5405 | Airport Auto Parts Specialist 2 | 1 | 1 | 1 | - |
| 9585 | Airport Accountant 1 | 1 137 | 1 147 | 1 136 | (11) |
| | Total | 137 | 147 | 130 | (11) |

Group Expense Summary

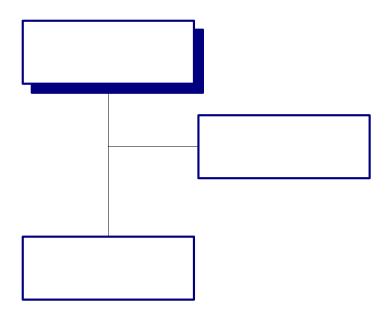
| | | Adopted | Adopted | Inc/(De | <i>∍c)</i> |
|---------------------------------|---------------|---------------|----------------------|--------------|------------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 9,230,307 | \$ 9,532,876 | \$ 9,432,452 | \$ (100,424) | -1.1% |
| Over-time | 91,768 | 54,200 | 68,250 | 14,050 | 25.9% |
| Fringes | 4,194,202 | 4,352,549 | 4,813,836 | 461,287 | 10.6% |
| Total Salary/Fringes | \$ 13,516,277 | \$ 13,939,625 | <i>\$ 14,314,538</i> | \$ 374,913 | 2.7% |
| Outside Contract Services | 3,219,626 | 5,097,500 | 9,882,099 | 4,784,599 | 93.9% |
| Motor Vehicle Liability | 175,600 | 660,000 | 500,000 | (160,000) | -24.2% |
| Fire/Property Insurance | 9,210 | 10,000,000 | 12,000,000 | 2,000,000 | 20.0% |
| Airport Public Liability | 1,619,221 | 2,200,000 | 2,200,000 | - | 0.0% |
| Fidelity Bond Premium Insurance | 850 | 1,000 | 1,000 | = | 0.0% |
| Deductible Claims Liability | 207,098 | 400,000 | 600,000 | 200,000 | 50.0% |
| GSA Charges - Records Storage | - | - | - | = | 0.0% |
| Temporary Help | 253,916 | - | - | = | 0.0% |
| Travel | 30,512 | 25,700 | 25,700 | - | 0.0% |
| Registration Fees | 13,800 | 3,500 | 4,775 | 1,275 | 36.4% |
| Capital | 3,233 | - | 486,000 | 486,000 | 0.0% |
| Other/Operating | 1,645,073 | 2,116,484 | 3,681,530 | 1,565,046 | 73.9% |
| Total | \$ 20,694,415 | \$ 34,443,809 | \$ 43,695,642 | \$ 9,251,833 | 26.9% |

Goals and Objectives

| | Administration Group | | | |
|---|--|-----------------------|--------------------|--------------------|
| Objectives: | | | | |
| Enhance customer service | | | | |
| Implement sound financial strategies Provide effective internal administrati | | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Complete purchase requisitions within two weeks of receipt or by mutually agreed Service Required | Percent completed by SRD | 36.65% | 10% | 10% |
| Date (SRD) Availability of maintenance stock | Percent of stock items not available | 12.25% | 10% | 10% |
| items: Not at minimum level Availability of maintenance stock | at minimum levels Percent of stock items with no | 1.78% | 0% | 0% |
| items: With no inventory Maintain Procurement ISO | inventory ISO 14001 Certification | Received | Sep 2007 | Sep 2008 |
| Certification Complete workrequest to Info Sys division as requested by mutually agreed SRD for the following work requests: Relocation of workstation, hardware or telephone. Network applications. Internet access. Telephone services | Percent that exceed SRD | Sep 2006 | 0% | 0% |
| Resolve equipment and software problems reported to Help Desk within two days | Percent not resolved within two days | N/A | 0% | 0% |
| Contact job applicant within three working days of receipt of selection memo to schedule fingerprints | Percent of contacts made after three working days | 1% | 0% | 0% |
| Process payroll attendance record correction so that it is posted within one pay period | Percent of corrections posted after one pay period | N/A | 0% | 0% |
| Objectives: Maintain a safe working environment | | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Maintain the numbers of job related incidents (injury/illness) at the level of FY 2006 actual | Number of job related incidents (injury/illness) | 73 | 73 | 73 |
| Objectives: Timely processing and awarding of RF | EP's and PEO's | | | |
| | Performance Indicator | Actual | Goal | Goal |
| Measures Complete solicitations for RFP's and RFQ's from advertisement to BCC award | Description Three month average (days) | FY 2006 307 | FY 2007 270 | FY 2008 270 |
| Complete solicitations for RFP's and RFQ's from advertisement to County Manager's Office award | Three month average (days) | 170 | 170 | 170 |
| Objectives: | | | | |
| Facilitate the participation of small be | usiness enterprises Performance Indicator | Actual | Goal | Goal |
| Measures Community Development: Conduct small business/community outreach meetings to maximize awareness of contracting opportunities in the area | Description Number of community outreach meetings | FY 2006 | FY 2007 29 | FY 2008 |
| of construction, concessions, professional services and procurement at MDAD Airport Concession Disadvantaged | meetings | | | |
| Business Enterprise (ACDBE) revenue participation from concession contracts, subcontracts and joint venture partnership agreements to meet average revenue projection. | Monthly ACDBE revenue (\$million) | \$ 49.6 | \$ 53.8 | \$ 60.7 |
| Compliance monitoring of ACDBE participation in joint venture concession operations measuring the subcontracted portion of the work performed by the ACDVE partner | Review of monthly joint venture ACDBE activity report | 5 | 7 | 9 |
| Objectives: Implement sound financial strategies Prompt processing of invoice and clai | ms Performance Indicator | Actual | Goal | Goal |
| Measures Process approval of invoices for | Description | FY 2006 | FY 2007 | FY 2008 |
| Process approval of invoices for professional services within 10 calendar days | Percent of invoices that exceed 10 calendar days | 42% | 0% | 0% |
| Objectives: Meet Aviation Department budget tai | rgets | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Meet budget targets | Group budget target (\$ million) | \$ 20.694 | \$ 34.443 | \$ 43.695 |

Administration

Organizational Structure



Personnel Summary

| OCC Code | Occupational Title | Actual FY 2006 | Adopted Budget FY 2007 | Adopted Budget <u>FY 2008</u> | Inc/(Dec) FY08 vs FY07 |
|-------------|--|-------------------|------------------------------|-------------------------------------|---------------------------|
| 0095 | Executive Secretary | 1 | 1 | 1 | - |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 5182 | Assistant Aviation Director Administration | 1 | 1 | 1 | - |
| 5303 | Airport Clerk 2 | 1_ | 1_ | 1_ | <u> </u> |
| | Total | 4 | 4 | 4 | |

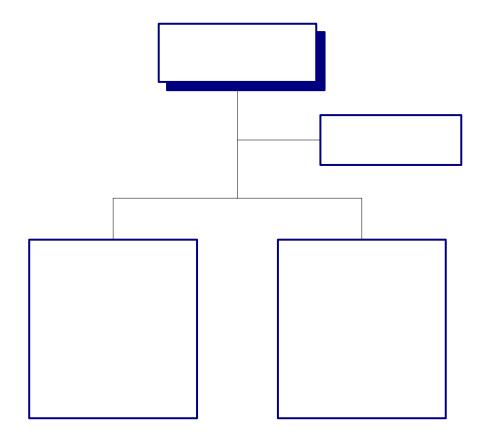
| | | Adopted | Adopted | Inc/(De | ec) |
|---------------------------|-------------------|-------------------|-------------------|------------|---------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 241,175 | \$ 298,544 | \$ 329,699 | \$ 31,155 | 10.4% |
| Over-time | 63 | - | - | - | 0.0% |
| Fringes | 48,394 | 68,554 | 84,760 | 16,206 | 23.6% |
| Total Salary/Fringes | \$ 289,632 | \$ 367,098 | \$ 414,459 | \$ 47,361 | 12.9% |
| Outside Contract Services | - | - | - | - | 0.0% |
| Travel | 1,455 | 8,000 | 4,000 | (4,000) | -50.0% |
| Registration Fees | 375 | - | 375 | 375 | 0.0% |
| Capital | - | - | - | - | 0.0% |
| Other/Operating | | | | | 0.0% |
| Total | <i>\$ 291,462</i> | <i>\$ 375,098</i> | <i>\$ 418,834</i> | \$ 43,736 | 11.7% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 375,098 |
|---|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 19,147 |
| Salary/Fringe Adjustments for Transfer of 1 Position from Human | |
| Resources | 28,214 |
| Proposed increases in personnel costs | 47,361 |
| Decrease in Travel & Registration Expenses | (3,625) |
| FY 2008 Budget | \$ 418,834 |

Human Resources

Organizational Structure



Personnel Summary

| осс | | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) |
|------|--|---------|-------------------|-------------------|--------------|
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0012 | Clerk 3 | 1 | 2 | 1 | (1) |
| 0013 | Clerk 4 | 2 | 2 | 2 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 0230 | Records Center Supervisor | 1 | 1 | 1 | - |
| 0402 | Personnel Technician | 2 | 2 | 2 | - |
| 0412 | Personnel Specialist 2 | 4 | 4 | 2 | (2) |
| 0414 | Personnel Specialist 3 | - | = | 1 | 1 |
| 0416 | Human Resources Manager | - | 1 | - | (1) |
| 0424 | Training Specialist 3 | - | 1 | - | (1) |
| 0811 | Administrative Officer 2 | 1 | 1 | 1 | - |
| 1973 | Risk Management Specialist | 2 | 2 | 2 | - |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5109 | Chief, Aviation Risk Management & Support Services | 1 | 1 | 1 | - |
| 5140 | Human Resources Manager | 1 | 1 | 1 | - |
| 5306 | Airport Office Support Specialist 2 | 1 | 1 | 1 | - |
| 5310 | Airport Secretary | 2 | 2 | 2 | - |
| 5322 | Airport Records Center Clerk 2 | 1 | 1 | 1 | - |
| 5329 | Airport Duplicating Equipment Operator 2 | 1 | 1 | 1 | - |
| 5343 | Airport Driver Messenger | 2 | 2 | 1 | (1) |
| | Total | 24 | 27 | 22 | (5) |

Expense Summary

| | | Adopted | d Adopted | | Inc/(Dec) | | |
|---------------------------------|---------------------|------------------|-----------|------------|-----------------|---------|--|
| | Actual | Budget | | Budget | FY 2008 vs | FY 2007 | |
| | FY 2006 | FY 2007 | | FY 2008 | \$ | % | |
| Salary/Fringes | | | | | | | |
| Regular | <i>\$ 1,402,273</i> | \$ 1,602,248 | \$ | 1,357,435 | \$ (244,813) | -15.3% | |
| Over-time | 5,522 | 4,000 | | 7,000 | 3,000 | 75.0% | |
| Fringes | 2,148,342 | 2,210,341 | | 2,335,241 | 124,900 | 5.7% | |
| Total Salary/Fringes | \$ 3,556,137 | \$ 3,816,589 | \$ | 3,699,676 | \$ (116,913) | -3.1% | |
| Outside Contract Services | 98,199 | 42,000 | | 63,200 | 21,200 | 50.5% | |
| Motor Vehicle Liability | 175,600 | 660,000 | | 500,000 | (160,000) | -24.2% | |
| Fire/Property Insurance | 9,210 | 10,000,000 | | 12,000,000 | 2,000,000 | 20.0% | |
| Airport Public Liability | 1,619,221 | 2,200,000 | | 2,200,000 | - | 0.0% | |
| Fidelity Bond Premium Insurance | 850 | 1,000 | | 1,000 | - | 0.0% | |
| Deductible Claims Liability | 207,098 | 400,000 | | 600,000 | 200,000 | 50.0% | |
| GSA Charges - Records Storage | = | - | | - | - | 0.0% | |
| Temporary Help | 253,916 | - | | - | - | 0.0% | |
| Travel | 6,456 | 3,000 | | 6,000 | 3,000 | 100.0% | |
| Registration Fees | 5,105 | 2,500 | | 4,000 | 1,500 | 60.0% | |
| Capital | = | - | | 250,000 | 250,000 | 0.0% | |
| Other/Operating | 162,058 | 206,260 | | 291,250 | 84,990 | 41.2% | |
| Total | \$ 6,093,850 | \$ 17,331,349 | \$ | 19,615,126 | \$ 2,283,777 | 13.2% | |

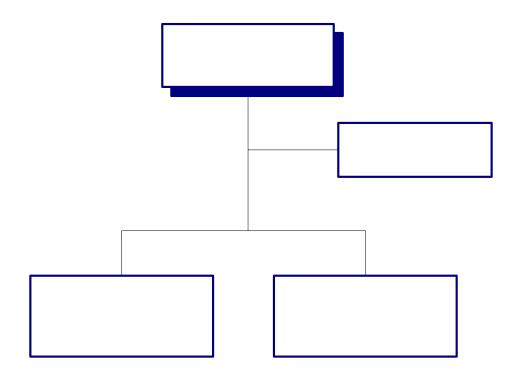
Major Drivers of FY 2008 Budget Increase/ (Decrease)

| FY 2007 Budget | \$ 17,331,349 |
|--|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 214,344 |
| Increase in Over-time | 3,000 |
| Salary/Fringe Adjustments for Transfer of 1 Position to | • |
| Administration | (28,214) |
| Elimination of 5 Positions (1 clerk 3, 1 Personnel Spec 2, 1 Human | |
| Res Mgr 1, 1 Training Spec 3, and 1 Arpt Driver Messenger) | (306,043) |
| Proposed increases in personnel costs | (116,913) |
| | |
| MDAD Insurance Program in Accordance with Section 706 of the | |
| Trust Agreement | 20,000 |
| Increase in Hotel, TOP Expenses to Cover the Cost of Quarterly | |
| Service Awards that Complete 15+ Years of Service and for Those | |
| that Receive Degrees and Certifications | 1,200 |
| Decrease in Motor Vehicle Liability | (160,000) |
| Increase in Fire/Property Insurance for County Wide Insurance | |
| Program for such Perils as Wind, Flood and Fire | 2,000,000 |
| Increase in Deductibles Claims Liability | 200,000 |
| Decrease in Travel & Registration Expenses to Cover Cost of | |
| Transportation, Lodging, Seminars & Trainings | 4,500 |
| Decrease in Publications & Educational Materials | (1,900) |
| Increase in Postage/Mailing Expense | 20,000 |
| Increase in Memberships | 1,000 |
| Decrease in In-service Training | (8,000) |
| Increase in Office Supplies for Digital Cameras, Photo Printers, for | 24.050 |
| Supplies not Available through County Vendors | 24,850 |
| Increase in Office Furniture & Equipment Needed during the | 200.000 |
| Reorganization of the Unit. | 300,000 |
| Other, Net | (960) |
| FY 2008 Budget | \$ 19,615,126 |

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Contracts Administration

Organizational Structure



Personnel Summary

| | | | Adopted | Adopted | |
|------|---|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0013 | Clerk 4 | 2 | 2 | 2 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5292 | PGTS Coordinator | 1 | 1 | 1 | - |
| 5296 | Aviation Procurement Contracts Officer | 2 | 2 | 2 | - |
| 5297 | Aviation Senior Procurement Contracts Officer | 4 | 4 | 4 | |
| | Total | 11 | 11 | 11 | |

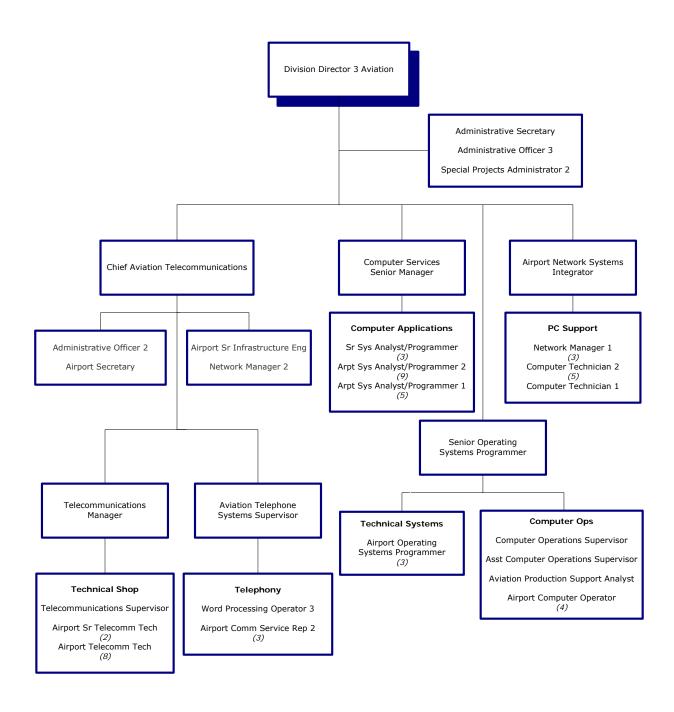
| | | | A | Adopted | Adopted | | Inc/(Dec) | |
|---------------------------|----|-----------|----|-----------|-----------------|-------|-----------|---------|
| | | Actual | | Budget | Budget | FY 2 | 008 vs | FY 2007 |
| | | FY 2006 | | FY 2007 | FY 2008 | \$ | ; | % |
| Salary/Fringes | | | | | | | | |
| Regular | \$ | 983,516 | \$ | 814,547 | \$ 859,670 | \$ 45 | ,123 | 5.5% |
| Over-time | | 9,137 | | 200 | - | | (200) | -100.0% |
| Fringes | | 240,328 | | 213,108 | 239,793 | 26 | 6,685 | 12.5% |
| Total Salary/Fringes | \$ | 1,232,981 | \$ | 1,027,855 | \$ 1,099,463 | \$ 71 | ,608 | 7.0% |
| Outside Contract Services | | - | | 60,000 | 55,000 | (5 | 5,000) | -8.3% |
| Travel | | - | | 200 | 200 | | - | 0.0% |
| Registration Fees | | - | | 400 | 400 | | - | 0.0% |
| Capital | | - | | - | - | | - | 0.0% |
| Other/Operating | | 55,426 | | 6,100 | 9,200 | 3 | 3,100 | 50.8% |
| Total | \$ | 1,288,407 | \$ | 1,094,555 | \$ 1,164,263 | \$ 69 | ,708 | 6.4% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 1,094,555 |
|--|-----------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 71,808 |
| Increase in Over-time | (200) |
| Proposed increases in personnel costs | 71,608 |
| Decrease in Non Promotional Advertising Increase in Office Supplies for Video, Audio Expense, Copier | (5,000) |
| Printer Connection, Printer Toner & Fax Toner | 3,400 |
| Other, Net | (300) |
| FY 2008 Budget | \$ 1,164,263 |

Information Systems

Organizational Structure



Personnel Summary

| | | | Adopted | Adopted | |
|------|---|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0053 | Word Processing Operator 3 | 1 | 1 | 1 | - |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 0811 | Administrative Officer 2 | 1 | 1 | 1 | - |
| 0812 | Administrative Officer 3 | 1 | 1 | 1 | - |
| 0832 | Special Projects Administrator 2 | 1 | 1 | 1 | - |
| 1734 | Telecommunications Supervisor | 1 | 1 | 1 | - |
| 1735 | Telecommunications Manager | 1 | 1 | 1 | - |
| 1820 | Asst Computer Operations Supervisor | 1 | 1 | 1 | - |
| 1821 | Computer Operations Supervisor | 1 | 1 | 1 | - |
| 1827 | Computer Technician 2 | 5 | 5 | 5 | - |
| 1832 | Network Manager 1 | 3 | 3 | 3 | - |
| 1833 | Network Manager 2 | 1 | 1 | 1 | - |
| 1845 | Senior Systems Analyst/Programmer | 3 | 3 | 3 | - |
| 1848 | Computer Services Senior Manager | 1 | 1 | 1 | - |
| 1851 | Senior Operating Systems Programmer | 1 | 1 | 1 | - |
| 5148 | Division Director 3, Aviation | 1 | 1 | 1 | - |
| 5213 | Airport Telecommunications Technician | 8 | 8 | 8 | - |
| 5214 | Airport Sr Telecommunications Technician | 2 | 2 | 2 | - |
| 5252 | Aviation Production Support Analyst | 1 | 1 | 1 | - |
| 5278 | Aviation Telephone System Supervisor | 1 | 1 | 1 | - |
| 5281 | Chief Aviation Telecommunications | 1 | 1 | 1 | - |
| 5306 | Airport Office Support Specialist 2 | - | 1 | - | (1) |
| 5310 | Airport Secretary | 1 | 1 | 1 | - |
| 5348 | Airport Computer Technician 1 | 1 | 2 | 1 | (1) |
| 5349 | Aviation Sr Infrastructure Systems Engineer | 1 | 1 | 1 | - |
| 5351 | Airport Communications Service Rep 2 | 3 | 3 | 3 | - |
| 5352 | Airport Systems Analyst/Programmer 1 | 5 | 5 | 5 | - |
| 5353 | Airport Systems Analyst/Programmer 2 | 7 | 9 | 9 | - |
| 5354 | Airport Computer Operator | 4 | 4 | 4 | - |
| 5355 | Airport Operating Systems Programmer | 3 | 4 | 3 | (1) |
| 5356 | Airport Network Systems Integrator | 1 | 1 | 1 | |
| | Total | 63 | 68 | 65 | (3) |

| | | Adopted | Adopted | Inc | :/(De | ∍c) |
|---------------------------|------------------|------------------|------------------|-----------------|-------|---------|
| | Actual | Budget | Budget | FY 2008 | vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | | % |
| Salary/Fringes | | | | | | |
| Regular | \$ 4,841,901 | \$ 4,897,020 | \$ 5,028,807 | \$ 131,787 | | 2.7% |
| Over-time | 52,369 | 50,000 | 50,000 | - | | 0.0% |
| Fringes | 1,210,960 | 1,279,891 | 1,548,283 | 268,392 | | 21.0% |
| Total Salary/Fringes | \$ 6,105,230 | \$ 6,226,911 | \$ 6,627,090 | \$ 400,179 | | 6.4% |
| Outside Contract Services | 2,881,186 | 4,965,500 | 9,718,611 | 4,753,111 | | 95.7% |
| Travel | 19,070 | 12,000 | 12,000 | - | | 0.0% |
| Registration Fees | 8,320 | - | - | - | | 0.0% |
| Capital | 3,233 | - | 216,000 | 216,000 | | 0.0% |
| Other/Operating | 1,143,998 | 1,349,900 | 2,753,330 | 1,403,430 | | 104.0% |
| Total | \$ 10,161,037 | \$ 12,554,311 | \$ 19,327,031 | \$ 6,772,720 | | 53.9% |

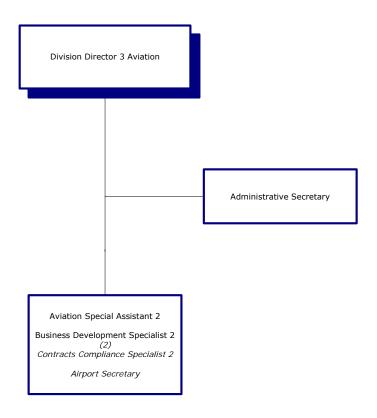
Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 12,554,311 |
|---|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 576,097 |
| Elimination of 3 Positions (1 Arpt Office Support Spec 2, 1 Arpt | , |
| Computer Tech 1, 1 Arpt Op System Programmer) | (175,918) |
| Proposed increases in personnel costs | 400,179 |
| Increase in Management & Consulting Services for | |
| Peoplesoft/Oracle, IBM, Network Consultants, Temporary Software | |
| Support, and Firewall Enhancements | 620,000 |
| Increase in Outside Printing for Special Forms & Paper Supplies | 2,000 |
| Increase in Computer Hardware Maintenance for RISC6000/Intel | , |
| Servers & Associated Hardware Maintenance | 31,000 |
| Increase in Computer Software Support for Licenses, etc. | 506,000 |
| Increase in Repairs & Maintenance for the Depts. Non-Warranty | , |
| Office Automation Equipment | 20,000 |
| Decrease in Other Outside Contractual Services | (995,000) |
| Increase in CUTE O & M Cost, Arpt Information Operations System, | , , , |
| Network Security System, Common Use Self Service, and MIA | |
| Network Expansion Project (B191A) | 4,569,111 |
| Increase in Rental Expense for Digital Statewide/Nationwide, Alpha, | |
| Talk about, Time Ports, Dispatch Services PFI500 | 51,230 |
| Increase for Charges for County Services for Radio Maintenance | |
| and Data Processing Services | 1,303,000 |
| Increase in Educational Seminars to Allow for Staff to Maintain | |
| Proficiency Levels | 50,000 |
| Increase in Memberships | 7,500 |
| Decrease in Publication & Educational Materials | (2,000) |
| Decrease in Expandable Tools and Electronic parts | (6,800) |
| Increase in Office Supplies for Ribbons, Toners & Laser Supplies | 8,000 |
| Decrease in Computer Hardware | (20,000) |
| Increase in Printing & Reproduction for Specialized Paper & Toners | 12,500 |
| Increase in Software Replacement for Corel Draw, Adobe Creative | |
| Suite, QuarkXpress, JAWS, Macromedia Director, Macromedia | |
| Studio, Interwoven Team Site and Adobe Acrobat | 216,000 |
| FY 2008 Budget | \$ 19,327,031 |

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Minority Affairs

Organizational Structure



Personnel Summary

| | | | Adopted | Adopted | |
|------|---|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 0877 | Contracts Compliance Specialist 2 | 1 | 1 | 1 | - |
| 3677 | Business Development Specialist 2 | 2 | 2 | 2 | - |
| 5062 | Chief Aviation Maintenance Administration | 1 | 1 | - | (1) |
| 5138 | Aviation Special Assistant 2 | 1 | 1 | 1 | - |
| 5148 | Division Director 3, Aviation | - | 1 | 1 | - |
| 5310 | Airport Secretary | 1 | 1 | 1 | |
| | Total | | 8 | | (1) |

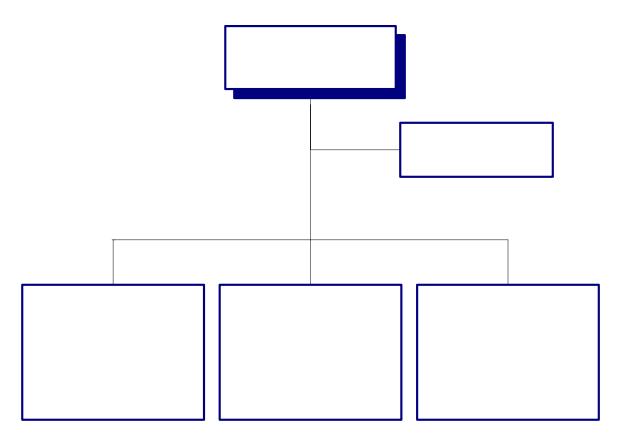
| | | Adopted | Adopted | Inc/(De | ec) |
|---------------------------|-------------------|-------------------|-------------------|--------------------|---------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 450,460 | \$ 541,474 | \$ 479,719 | \$ <i>(61,755)</i> | -11.4% |
| Over-time | - | - | - | - | 0.0% |
| Fringes | 121,413 | 148,266 | 144,861 | (3,405) | -2.3% |
| Total Salary/Fringes | \$ 571,873 | \$ 689,740 | \$ 624,580 | \$ (65,160) | -9.4% |
| Outside Contract Services | - | - | - | - | 0.0% |
| Travel | 3,531 | 2,500 | 3,500 | 1,000 | 40.0% |
| Registration Fees | - | 500 | - | (500) | -100.0% |
| Capital | - | - | 20,000 | 20,000 | 0.0% |
| Other/Operating | (433) | 2,050 | 3,400 | 1,350 | 65.9% |
| Total | <i>\$ 574,971</i> | <i>\$ 694,790</i> | <i>\$ 651,480</i> | \$ (43,310) | -6.2% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 694,790 |
|---|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 24,696 |
| Elimination of 1 Position (1 Chief Aviation Maintenance | |
| Administration) | (89,856) |
| Proposed increases in personnel costs | (65,160) |
| Increase in Office Supplies for Toners Increase in Computer Software for Replacement of Labor Intensive | 2,100 |
| Manual Concession Compliance Monitoring System | 20,000 |
| Other, Net | (250) |
| | |
| FY 2008 Budget | \$ 651,480 |

Commodities Management

Organizational Structure



Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0013 | Clerk 4 | 1 | 2 | 1 | (1) |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 0220 | Storekeeper 1 | 1 | 1 | 1 | - |
| 0812 | Administrative Officer 3 | 2 | 2 | 2 | - |
| 5039 | Division Director 1, Aviation | 1 | 1 | 1 | - |
| 5277 | Aviation Warehouse & Purchasing Supervisor | 1 | 1 | 1 | - |
| 5295 | Airport Purchasing Specialist | 8 | 8 | 8 | - |
| 5306 | Airport Office Support Specialist 2 | 3 | 3 | 3 | - |
| 5318 | Airport Inventory Clerk | 8 | 8 | 7 | (1) |
| 5405 | Airport Auto Parts Specialist 2 | 1 | 1 | 1 | - |
| 9585 | Airport Accountant 1 | 1 | 1 | 1 | |
| | Total | 28 | 29 | 27 | (2) |

| | | Adopted | Adopted | Inc/(D | ec) |
|---------------------------|--------------|---------------------|--------------|------------------|---------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 1,310,982 | \$ 1,379,043 | \$ 1,377,122 | \$ (1,921) | -0.1% |
| Over-time | 24,677 | - | 11,250 | 11,250 | 0.0% |
| Fringes | 424,765 | 432,389 | 460,898 | 28,509 | 6.6% |
| Total Salary/Fringes | \$ 1,760,424 | <i>\$ 1,811,432</i> | \$ 1,849,270 | <i>\$ 37,838</i> | 2.1% |
| Outside Contract Services | 240,241 | 30,000 | 45,288 | 15,288 | 51.0% |
| Travel | - | - | - | - | 0.0% |
| Registration Fees | - | 100 | - | (100) | -100.0% |
| Capital | - | - | - | - | 0.0% |
| Other/Operating | 284,023 | 552,174 | 624,350 | 72,176 | 13.1% |
| Total | \$ 2,284,688 | \$ 2,393,706 | \$ 2,518,908 | \$ 125,202 | 5.2% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ | 2,393,706 |
|---|-----|-----------|
| Proposed Personnel Costs | | |
| Salary/Fringe Adjustments | | 118,640 |
| Increase in Overtime | | 11,250 |
| Elimination of 2 Position (1 Clerk 4, and 1 Arpt Inventory Clerk) | | (92,052) |
| Proposed increases in personnel costs | | 37,838 |
| Decrease of Maintenance & Repair of Office Equipment | | (25,000) |
| Increase in Bottled Water Service | | 40,000 |
| Increase in Copy Machine Rentals for the Leasing of Copiers for | | |
| the Department | | 31,176 |
| Increase in Office Supplies-GSA for the Printing of Envelopes & | | |
| Letter Head for the Department | | 41,000 |
| Other, Net | | 188 |
| | | |
| FY 2008 Budget | \$_ | 2,518,908 |

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Business Retention & Development Group

Overview

The Business Retention and Development Group plans and coordinates air carrier route development and route maintenance; develops, administers, and monitors air carrier and concessionaire lease agreements; and expands and develops revenue sources for MIA and the General Aviation Airports (GAA). It also plans and recommends future business and economic development for the Department.

The **Business Retention & Development** division is responsible for overseeing the Business Retention & Development Group

The Real Estate Management & Development division's responsibilities include:

- → Managing the airport system properties and facilities
- → Processing and managing all rental and permit agreements
- → Monitoring compliance of all terms stipulated in the agreements

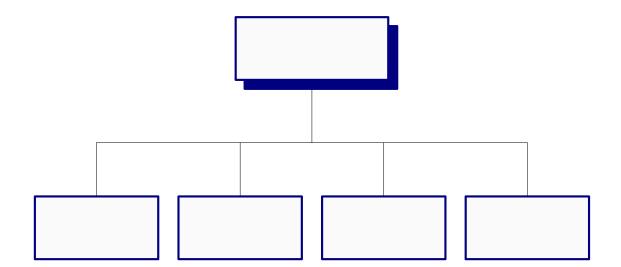
The Marketing division's responsibilities include:

- → Formulating and implementing an international air service plan to develop new international passenger and cargo routes that will diversify MIA's route network
- → Monitoring and seeking opportunities for expansion of present passenger and cargo route structure
- → Formulating and implementing a domestic air service plan to develop low-cost air carrier service from key U.S. markets
- → Promoting MIA at industry trade shows for business development
- → Conducting advertising, media-buying and advertorial development in industry publications in support of air service and business development efforts
- → Coordinating the Department's collateral communication media efforts working with all MDAD divisions, the aviation industry, local/national media and the community
- → Creation and production of MDAD collateral print media, online media, multimedia projects, video broadcast services, photographic services

The **Commercial Operation** division's responsibilities include:

- → Developing, maintaining and initiating concessions, services, rental cars, parking and hotel accommodations at MIA to maximize revenue opportunities and meet customer service needs
- → Updating the concessions master plan to include national brands, regional brands and local participation in all concessions throughout MIA an adding temporary and/or permanent locations to satisfy the demand
- → Conducting an annual survey of airport patrons for comparative information on MIA airport patrons' preferences in addition to researching comparable airport benchmarks
- → Encourage customer service at all levels through the MIA concession program including an Airport wide mystery shopper program and customer service training program
- → Monitoring all concession, rental car, parking and hotel contracts to ensure compliance with all contractual requirements

Organizational Structure



Group Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0094 | Administrative Secretary | 2 | 2 | 2 | - |
| 0095 | Executive Secretary | 2 | 2 | 2 | - |
| 0810 | Administrative Officer 1 | 1 | 1 | 1 | - |
| 0831 | Special Projects Administrator 1 | 2 | 2 | 2 | - |
| 0832 | Special Projects Administrator 2 | 1 | 1 | 1 | - |
| 2317 | Graphic/Video Technician | 4 | 4 | 3 | (1) |
| 2332 | Video Production Specialist | - | 1 | 1 | - |
| 3556 | Real Estate Officer | 1 | 1 | 1 | - |
| 5016 | Section Chief, Aviation | 2 | 3 | 4 | 1 |
| 5039 | Division Director 1, Aviation | - | 1 | 1 | - |
| 5054 | Division Director 2, Aviation | 3 | 3 | 3 | - |
| 5116 | Accounting Chief | 1 | 1 | 1 | - |
| 5182 | Assistant Aviation Director Business Retention & Dev | 1 | 1 | 1 | - |
| 5211 | Aviation Property Manager 2 | 11 | 11 | 10 | (1) |
| 5212 | Airport Property Manager 3 | 1 | 2 | 2 | - |
| 5222 | Aviation Advertising Services Supervisor | 1 | 1 | 1 | - |
| 5225 | Airport Videographic Editor | 1 | 1 | 1 | - |
| 5231 | General Aviation Business Development Coordinator | 1 | 1 | 1 | - |
| 5234 | Aviation Marketing Specialist | 4 | 4 | 4 | - |
| 5244 | Airport Delinquent Accts Manager | 1 | 1 | 1 | - |
| 5310 | Airport Secretary | 4 | 4 | 4 | - |
| 9569 | Accountant 2 | 1 | 1 | 1 | |
| | Total | 45 | 49 | 48 | (1) |
| | | | | | |

Expense Summary

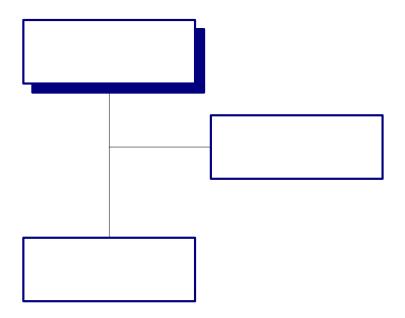
| | | Adopted | Adopted | Inc/(| Dec) |
|--------------------------------|--------------|--------------|---------------|--------------|------------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 3,035,568 | \$ 3,633,287 | \$ 3,711,241 | \$ 77,954 | 2.1% |
| Over-time | 298 | 250 | 250 | - | 0.0% |
| Fringes | 759,618 | 963,836 | 1,038,634 | 74,798 | 7.8% |
| Total Salary/Fringes | \$ 3,795,484 | \$ 4,597,373 | \$ 4,750,125 | \$ 152,752 | 3.3% |
| Outside Contract Services | 1,074,600 | 732,100 | 897,400 | 165,300 | 22.6% |
| Management Consulting Services | - | 451,872 | 600,000 | 148,128 | 32.8% |
| Other Outside Contracts | - | - | = | - | 0.0% |
| Travel | 46,979 | 62,950 | 65,440 | 2,490 | 4.0% |
| Registration Fees | 6,417 | 9,160 | 10,445 | 1,285 | 14.0% |
| Capital | - | 500 | 7,988,000 | 7,987,500 | 1597500.0% |
| Other/Operating | 26,863 | 31,200 | 96,095 | 64,895 | 208.0% |
| Total | \$ 4,950,343 | \$ 5,885,155 | \$ 14,407,505 | \$ 8,522,350 | 144.8% |

Goals and Objectives

| Busines | s Retention & Developm | nent Gro | ир | |
|---|--|-------------------|---------------------------|------------------|
| Objectives: | | | | |
| Enhance customer service | | | | |
| Enhance Aviation Department revenu | | | | 1 |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Increase occupancy rate within leasable spaces in non-terminal buildings at MIA by 2% annually | Square feet of occupied space in non-terminal buildings | 8,822,331 | 8,998,778 | 9,178,754 |
| Increase total developed square footage at General Aviation airports | Square feet of available GA properties placed under new development leases | 37,541,262 | 38,292,087 | 39,057,929 |
| Objectives: Monitor key financial and operating b Enhance Aviation Department revenu Enhance customer service | | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Increase concession sales over FY 2006 by 6% | Concession sales (\$ million) | \$ 442.5 | \$ 468.8 | \$ 497.4 |
| Maintain concession sales/enplaned passenger during construction of North Terminal | Concession sales (\$ per enplaned passenger) | \$ 14.9 | \$ 15.8 | \$ 17.4 |
| Increase number of new concessions | New concessions | 23 | 36 | 11 |
| Increase annual revenues from public parking facilities | Parking revenue (\$ million) | \$ 35 | \$ 38 | N/A |
| Objectives: Enhance Aviation Department revenu Enhance customer service | ie | | | |
| | Performance Indicator | Actual | Goal | Goal FY |
| Measures Issue RFP's for key future | Description Number of RFP concession packages | FY 2006 | FY 2007 | 2008 0 |
| concessions Get contracts in place for key future | issued | 4 | • | |
| concessions Obtain additional international | Number of contracts in place Increase number of international | | 5 | 1 |
| carriers routes Obtain additional low-fare carriers | routes over preceding year Increase number of low-fare carriers | 70 | 72 | 74 |
| operating at MIA | over preceding year | 4 5 | | 6 |
| Obtain additional cargo carriers operating at MIA | Increase number of cargo carriers over preceding year | 23 | 23 24 | |
| Objectives: Enhance Aviation Department revenu | ie | | | |
| Enhance customer service | | | | |
| Facilitate the development of the Ge | | A a to to a | Cont | Cool 51 |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Develop recommendations for the establishment of a Public Private | Present Public Private Investment | | Completed: | |
| Investment Pool and present it to the BCC for approval | Pool Program to BCC | N/A | 3rd quarter of FY 2007 | N/A |
| Objectives: | | | | |
| Implement sound financial strategies Prompt processing of invoice and cla | ims | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Process approval of invoices for professional services within 10 | Percent of invoices that exceed 10 calendar days | 0% | 0% | 0% |
| calendar days Objectives: | <u> </u> | | | |
| Meet Aviation Department budget ta | rgets | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Meet budget targets | Group budget target (\$ million) | \$ 4.950 | \$ 5.885 | \$ 14.407 |
| ccc baaget targets | a. sup budget target (\$ fillion) | 7.730 | J 5.005 | ¥ ±7.707 |

Business Retention & Development

Organizational Structure



Personnel Summary

| осс | | Actual | Adopted Budget | Adopted Budget | Inc/(Dec) |
|------|--|---------|-------------------|-------------------|--------------|
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0095 | Executive Secretary | 1 | 1 | 1 | - |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 5016 | Section Chief, Aviation | - | 1 | 1 | - |
| 5182 | Assistant Aviation Director Business Retention & Dev | 1 | 1 | 1 | |
| | Total | 3_ | 4 | 4 | |

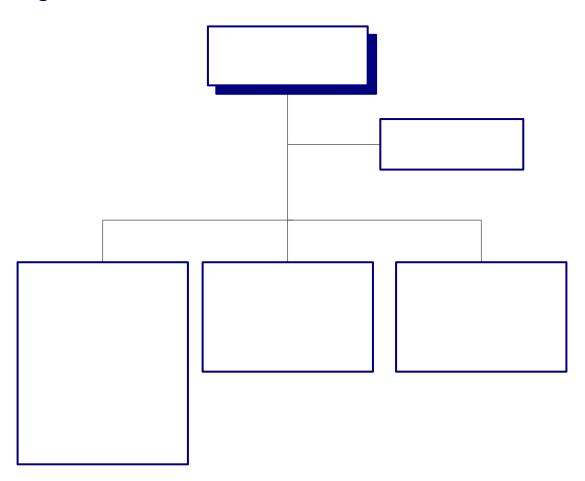
| | | Adopted | Adopted | | Inc/(D | ec) |
|---------------------------|------------|------------|------------|----|-----------|---------|
| | Actual | Budget | Budget | F | Y 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | | \$ | % |
| Salary/Fringes | | | | | | |
| Regular | \$ 300,937 | \$ 397,516 | \$ 402,049 | \$ | 4,533 | 1.1% |
| Over-time | 285 | - | = | | - | 0.0% |
| Fringes | 62,957 | 94,080 | 98,961 | | 4,881 | 5.2% |
| Total Salary/Fringes | \$ 364,179 | \$ 491,596 | \$ 501,010 | \$ | 9,414 | 1.9% |
| Outside Contract Services | - | - | - | | - | 0.0% |
| Travel | 9,309 | 20,000 | 18,000 | | (2,000) | -10.0% |
| Registration Fees | 1,574 | 500 | 1,500 | | 1,000 | 200.0% |
| Capital | - | - | = | | - | 0.0% |
| Other/Operating | 2,792 | | 2,300 | | 2,300 | 0.0% |
| Total | \$ 377,854 | \$ 512,096 | \$ 522,810 | \$ | 10,714 | 2.1% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 512,096 |
|---|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 9,414 |
| Proposed increases in personnel costs | 9,414 |
| Increase in Office Supplies for Toners/Cartridges | 1,700 |
| Other, Net | (400) |
| FY 2008 Budget | \$ 522,810 |

Real Estate Management & Development

Organizational Structure



Personnel Summary

| | | | Adopted | Adopted | |
|------|---|---------|---------|---------|--------------|
| Occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0095 | Executive Secretary | 1 | 1 | 1 | = |
| 3556 | Real Estate Officer | 1 | 1 | 1 | - |
| 5016 | Section Chief, Aviation | 1 | 1 | 2 | 1 |
| 5039 | Division Director 1, Aviation | - | - | 1 | 1 |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | = |
| 5116 | Accounting Chief | 1 | 1 | 1 | - |
| 5211 | Aviation Property Manager 2 | 9 | 9 | 8 | (1) |
| 5212 | Airport Property Manager 3 | 1 | 1 | 1 | = |
| 5231 | General Aviation Business Development Coordinator | 1 | 1 | 1 | - |
| 5234 | Aviation Marketing Specialist | - | = | 1 | 1 |
| 5244 | Airport Delinquent Accts Manager | 1 | 1 | 1 | - |
| 5310 | Airport Secretary | 2 | 2 | 2 | = |
| 9569 | Accountant 2 | 1_ | 1_ | 1 | |
| | Total | 20 | 20 | 22 | 2 |

Expense Summary

| | | Adopted | Adopted | Inc/(E | Pec) |
|--------------------------------|--------------|--------------|---------------|--------------|------------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| _ | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 1,475,496 | \$ 1,459,753 | \$ 1,687,353 | \$ 227,600 | 15.6% |
| Over-time | 13 | - | - | - | 0.0% |
| Fringes | 376,749 | 393,226 | 479,593 | 86,367 | 22.0% |
| Total Salary/Fringes | \$ 1,852,258 | \$ 1,852,979 | \$ 2,166,946 | \$ 313,967 | 16.9% |
| Outside Contract Services | 574,038 | 207,000 | 305,000 | 98,000 | 47.3% |
| Management Consulting Services | - | 451,872 | 600,000 | 148,128 | 32.8% |
| Travel | 2,010 | 2,000 | 2,500 | 500 | 25.0% |
| Registration Fees | 1,055 | 1,000 | 1,200 | 200 | 20.0% |
| Capital | - | 500 | 7,988,000 | 7,987,500 | 1597500.0% |
| Other/Operating | 1,812 | 10,450 | 71,850 | 61,400 | 587.6% |
| Total | \$ 2,431,173 | \$ 2,525,801 | \$ 11,135,496 | \$ 8,609,695 | 340.9% |

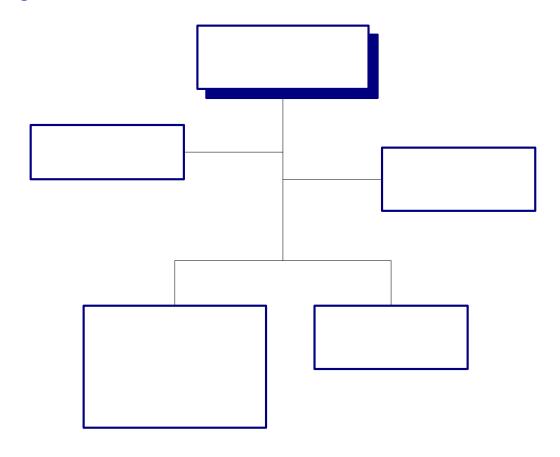
Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 2,525,801 |
|--|------------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 125,227 |
| Salary/Fringe Adjustments for Transfer of 1 Position from | |
| Commercial Operations Division | 114,140 |
| Salary/Fringe Adjustments for Transfer of 1 Position from | |
| Marketing Division | 74,600 |
| Proposed increases in personnel costs | 313,967 |
| Increase in Management & Consulting Services for Opa-Locka | |
| West Rock Mining & MAAC Consultants | 148,128 |
| Increase in Appraisal Services for Land and Building Evaluations | 100,000 |
| Decrease in Advertising | (2,000) |
| Increase in Rental Expense for Trailers at GAA | 65,000 |
| Decrease in Other General & Administrative Expenses | (600) |
| Decrease in Office Supplies | (1,800) |
| Increase in Building Improvements | 7,988,000 |
| Other, Net | (1,000) |
| FY 2008 Budget | \$ 11,135,496 |

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Marketing

Organizational Structure



Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 0810 | Administrative Officer 1 | 1 | 1 | 1 | - |
| 2317 | Graphic/Video Technician | 4 | 4 | 3 | (1) |
| 2332 | Video Production Specialist | - | 1 | 1 | - |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5222 | Aviation Advertising Services Supervisor | 1 | 1 | 1 | - |
| 5225 | Airport Videographic Editor | 1 | 1 | 1 | - |
| 5234 | Aviation Marketing Specialist | 4 | 4 | 3 | (1) |
| 5310 | Airport Secretary | 1 | 1 | 1 | |
| | Total | 14 | 15 | 13 | (2) |
| | | | | | |

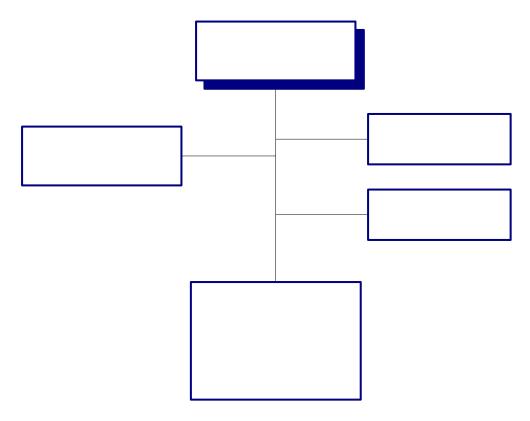
| | | Adopted | | Adopted | | Inc/(Dec) | | | | |
|---------------------------|---------------|---------|-----------|---------|-----------|-----------------|----|---------|--|--|
| | Actual | | Budget | | Budget | FY 2008 v | 's | FY 2007 | | |
| | FY 2006 | | FY 2007 | | FY 2008 | \$ | | % | | |
| Salary/Fringes | | | | | | | | | | |
| Regular | \$ 571,359 | \$ | 991,278 | \$ | 901,772 | \$ (89,506) | | -9.0% | | |
| Over-time | - | | 250 | | 250 | - | | 0.0% | | |
| Fringes | 146,962 | | 280,036 | | 261,565 | (18,471) | | -6.6% | | |
| Total Salary/Fringes | \$ 718,321 | \$ | 1,271,564 | \$ | 1,163,587 | \$ (107,977) | | -8.5% | | |
| Outside Contract Services | 227,129 | | 411,100 | | 385,100 | (26,000) | | -6.3% | | |
| Travel | 23,950 | | 30,950 | | 33,585 | 2,635 | | 8.5% | | |
| Registration Fees | 1,590 | | 5,160 | | 4,995 | (165) | | -3.2% | | |
| Capital | - | | - | | - | - | | 0.0% | | |
| Other/Operating | 16,220 | | 15,800 | | 11,950 | (3,850) | | -24.4% | | |
| Total | \$ 987,210 | \$ | 1,734,574 | \$ | 1,599,217 | \$ (135,357) | | -7.8% | | |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 1,734,574 |
|---|-----------------|
| Proposed Personnel Costs | |
| . Salary/Fringe Adjustments Salary/Fringe Adjustments for Transfer of 1 position to Real Estate | 58,264 |
| Management & Development Division | (74,600) |
| Eliminated 1 position (1 Graph/Video Technician) | (91,641) |
| Proposed increases in personnel costs | (107,977) |
| Decrease in Advertising | (15,000) |
| Decrease in Promotional Items | (5,000) |
| Decrease in Other Outside Contractual Services | (6,000) |
| Increase in Travel & Registration Expense Associated with Business | 2,470 |
| Decrease in Educational Seminars | (1,600) |
| Decrease in Office Supplies | (2,000) |
| Other, Net | (250) |
| FY 2008 Budget | \$ 1,599,217 |

Commercial Operations

Organizational Structure



Personnel Summary

| OCC Code | Occupational Title | Actual FY 2006 | Adopted Budget FY 2007 | Adopted Budget FY 2008 | Inc/(Dec) FY08 vs FY07 |
|-------------|----------------------------------|-------------------|------------------------------|------------------------------|---------------------------|
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 0831 | Special Projects Administrator 1 | 1 | 1 | 1 | - |
| 0832 | Special Projects Administrator 2 | 1 | 1 | 1 | - |
| 5016 | Section Chief, Aviation | 1 | 1 | 1 | - |
| 5039 | Division Director 1, Aviation | - | 1 | - | (1) |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5211 | Aviation Property Manager 2 | 2 | 2 | 2 | - |
| 5212 | Airport Property Manager 3 | - | 1 | 1 | - |
| 5310 | Airport Secretary | 1 | 1 | 1 | |
| | Total | 8 | 10 | 9 | (1) |

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| | | | Adopted | | Adopted | Inc | c/(De | ec) |
|---------------------------|-----------------|----|-----------|----|-----------|------------|-------|---------|
| | Actual | | Budget | | Budget | FY 2008 | vs | FY 2007 |
| | FY 2006 | 1 | FY 2007 | ı | FY 2008 | \$ | | % |
| Salary/Fringes | | | | | | | | |
| Regular | \$ 687,776 | \$ | 784,740 | \$ | 720,067 | \$ (64,673 |) | -8.2% |
| Over-time | - | | - | | - | - | | 0.0% |
| Fringes | 172,950 | | 196,494 | | 198,515 | 2,021 | | 1.0% |
| Total Salary/Fringes | \$ 860,726 | \$ | 981,234 | \$ | 918,582 | \$ (62,652 |) | -6.4% |
| Outside Contract Services | 273,432 | | 114,000 | | 207,300 | 93,300 | | 81.8% |
| Other Outside Contracts | - | | - | | - | - | | 0.0% |
| Travel | 11,710 | | 10,000 | | 11,355 | 1,355 | | 13.6% |
| Registration Fees | 2,198 | | 2,500 | | 2,750 | 250 | | 10.0% |
| Capital | - | | - | | - | - | | 0.0% |
| Other/Operating | 6,039 | | 4,950 | | 9,995 | 5,045 | | 101.9% |
| Total | \$ 1,154,105 | \$ | 1,112,684 | \$ | 1,149,982 | \$ 37,298 | | 3.4% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 1,112,684 |
|---|-----------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 51,488 |
| Salary/Fringe Adjustments for Transfer of 1 position to Real Estate | , |
| Management & Development Division | (114,140) |
| Proposed increases in personnel costs | (62,652) |
| Increase in Management & Consulting Services for Retail & | |
| Development Concessions Program | 90,000 |
| Increase in General Publicity Advertising for Advertisements of RFP | |
| Contracts | 3,000 |
| Increase in Auto/Expense Parking Reimbursement for Rental Cars, | |
| Fuel, Tolls and BCC Meetings | 1,295 |
| Increase in Travel & Registration Expense for Conferences | 1,605 |
| Increase in Office Supplies for Toners and Unibind Covers | 4,350 |
| Other, Net | (300) |
| FY 2008 Budget | \$ 1,149,982 |

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Facilities Development Group

Overview

The Facilities Development Group is responsible for managing the design, bid, award, and construction of the Capital Improvement Program; managing interior design projects; providing short and long range planning for the Department's airports; managing the environmental systems and infrastructure; and supporting the environmental, civil, and aviation fuel needs for the Department.

The **Facilities Development** division's responsibilities include overseeing the Facilities Development Group

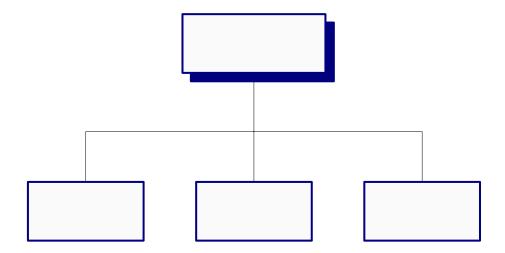
The **Facilities** division's responsibilities include:

- Managing the Aviation Department's multi-billion dollar Capital Improvement Program (CIP), including Capital Projects, Miscellaneous Construction Contract (MCC) construction projects and Tenant Airport Construction (TAC) reimbursable and non-reimbursable projects
- → Developing policies, procedures, design guidelines, project management documents, space/furniture standards, to insure completion of our projects on schedule, within budget, at optimum level of quality
- → Managing the \$1.9 billion North Terminal Development program
- → Managing contracts related to the CIP and in particular for those related to the NTD Program

The Civil Environmental Engineering division's responsibilities include:

- → Supporting the environmental, civil and fuel engineering needs of the Aviation Department
- → Monitoring the quantity and quality of domestic water, sewage and storm water systems
- → Managing, monitoring and maintaining Airside Operations area pavement
- → Overseeing environmental restorations and regulatory compliance
- → Performing audits of tenants for environmental compliance

Organizational Structure



Group Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|-----------|---------|--------------|
| occ | | Actual | Budget | Budget | Variance |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 0811 | Administrative Officer 2 | 2 | 2 | 1 | (1) |
| 0832 | Special Projects Administrator 2 | 1 | 1 | 1 | - |
| 1021 | Engineer 2 | 4 | 4 | 4 | - |
| 1022 | Engineer 3 | 5 | 5 | 5 | - |
| 1023 | Engineer 4 | 1 | 1 | 1 | - |
| 1033 | Architect 2 | 1 | 1 | - | (1) |
| 1034 | Architect 3 | 1 | 2 | 1 | (1) |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5076 | Chief Airport Design Division | 1 | 1 | 1 | - |
| 5080 | Chief Aviation Civil Engineering | 1 | 1 | 1 | - |
| 5086 | Chief Airport Construction Division | 1 | 1 | 1 | - |
| 5107 | Chief Aviation Environmental Engineering System | 1 | 1 | 1 | - |
| 5176 | Chief MIA North Terminal Development | 1 | 1 | 1 | - |
| 5192 | Assistant Aviation Director Facilities Development | 1 | 1 | 1 | - |
| 5219 | Aviation Interior Design Space Plan Supervisor | 1 | 1 | - | (1) |
| 5242 | Aviation Fueling Systems Supervisor | 1 | 1 | 1 | - |
| 5310 | Airport Secretary | 6 | 6 | 6 | - |
| 5318 | Airport Inventory Clerk | 1 | 1 | - | (1) |
| 5466 | Airport Environmental Inspector | 3 | 3 | 2 | (1) |
| 6481 | Interior Design Specialist | 1 | 1 | - | (1) |
| 6611 | Construction Manager 2 | 10 | 10 | 10 | - |
| 6612 | Construction Manager 3 | 1 | 1 | 1 | - |
| 9080 | Aviation CIP Contract Manager | 1 | 1 | 1 | - |
| 9081 | Aviation Design Manger North Terminal Development | 1 | 1 | 1 | - |
| 9082 | Aviation Contract Review & Compliance Coordinator | 2 | 2 | 2 | |
| | Total | 51 | <u>52</u> | 45 | (7) |

Expense Summary

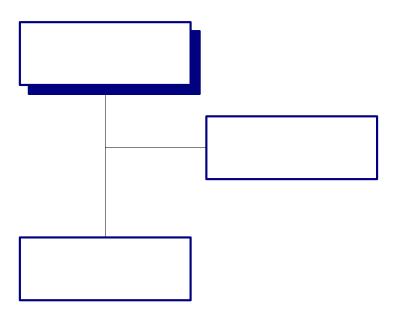
| | | Adopted | Adopted | Varian | ce |
|---------------------------|--------------|---------------|---------------------|--------------|---------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 4,112,624 | \$ 4,295,012 | \$ 3,992,340 | \$ (302,672) | -7.05% |
| Over-time | 1,118 | - | - | - | 0.00% |
| Fringes | 1,014,573 | 1,089,707 | 1,064,016 | (25,691) | -2.36% |
| Total Salary/Fringes | \$ 5,128,315 | \$ 5,384,719 | \$ 5,056,356 | \$ (328,363) | -6.10% |
| Outside Contract Services | 1,527,483 | 2,010,350 | 2,120,350 | 110,000 | 5.47% |
| Dade County D.E.R.M. | 1,644,593 | 2,672,000 | 900,000 | (1,772,000) | -66.32% |
| Derm Stormwater | - | - | 2,000,000 | 2,000,000 | 0.00% |
| Travel | 6,153 | 13,000 | 8,500 | (4,500) | -34.62% |
| Registration Fees | 1,420 | 2,000 | 2,000 | - | 0.00% |
| Capital | 37,447 | 5,000 | 15,000 | 10,000 | 200.00% |
| Other/Operating | 251,016 | 303,110 | 269,456 | (33,654) | -11.10% |
| Total | \$ 8,596,427 | \$ 10,390,179 | \$ 10,371,662 | \$ (18,517) | -0.18% |

Goals and Objectives

| Fa | cilities Development Gr | oup | | |
|---|--|-------------------|-----------------|-------------------|
| Objectives: | | | | |
| Maintain a safe working environment | | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Maintain CIP Construction safety incident rates at or below national construction industry incident rates: • Recordable injury rate cases • Lost workday rate cases | Recordable injury rate (cases per 200,000 man hours) Lost workday rate (cases per 200,00 man hours) | 0.93 0.31 | 6.80 3.60 | 6.80 3.60 |
| Improve overall Customer Service Rating at MIA | Customer service rating (out of 5) | 3.2 | 3.3 | 3.4 |
| Objectives: Manage Aviation Department Costs CIP Cost Control | | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Change order cost to be less than 5% of original award excluding operational mandates | Cost of CIP change orders | 3.22% | <5% | <5% |
| Contain building code interpretation related changes to be less than 1% of the original contract award amount | Cost of CIP change orders due to code interpretation | 0.25% | <1% | <1% |
| Contain design errors and omissions related changes to be less than 3% of the original contract award amount | Cost of CIP change orders due to design errors and omissions | 0.29% | <0.5% | <0.5% |
| Objectives: | | | | |
| Enhance customer service | | | | |
| Manage Aviation Department Costs | Performance Indicator | Actual | Goal | Goal |
| Measures | Description | FY 2006 | FY 2007 | FY 2008 |
| Complete relocation of airlines into the new South Terminal before July 2007 | Relocate airlines into new South Terminal | N/A | June 2007 | N/A |
| Complete construction and make all 48 gates operational in the MIA North Terminal before December 2010 | Open North Terminal | N/A | N/A | N/A |
| Maintain ISO 14001 Certification for Fuel Storage Facility and Civil Environmental Engineering by June 2007 | Successful recertification | June 2006 | June 2007 | June 2008 |
| Secure ISO 14001 Certification for Real Estate Management & Development division by September 30, 2008 | Certification | N/A | N/A | September 2008 |
| Objectives: | | | | |
| Implement sound financial strategies Prompt processing of invoice and cla | ime | | | |
| Trompt processing of invoice and cla | Performance Indicator | Actual | Goal | Goal |
| Measures | Description | FY 2006 | FY 2007 | FY 2008 |
| Process approval of invoices for professional services within 10 calendar days | Percent of invoices that exceed 10 calendar days | 13.25% | 0% | 0% |
| Objectives: Meet Aviation Department budget ta | raets | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 |
| Meet budget targets | Group budget target (\$ million) | \$ 8.596 | \$ 10.390 | \$ 10.372 |
| baager rangers | S. Sup Budget target (\$ Immorr) | I * 5.550 | 1 10.330 | y 10.5/2 |

Facilities Development

Organizational Structure



Personnel Summary

| | | | Adopted | Adopted | |
|------|--|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Variance |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0811 | Administrative Officer 2 | 1 | 1 | 1 | - |
| 5192 | Assistant Aviation Director Facilities Development | 1 | 1 | 1 | - |
| 9081 | Aviation Design Manger North Terminal Development | 1 | 1 | 1 | |
| | Total | 3 | 3 | 3 | |

Expense Summary

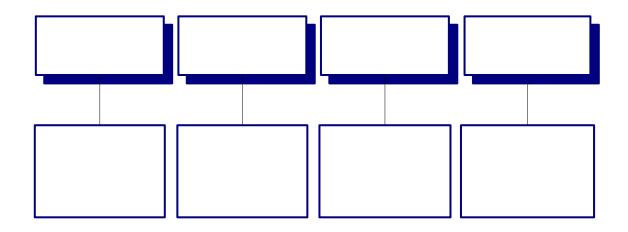
| | | Adopted | Adopted | Varian | ce |
|---------------------------|------------|-------------------|------------|------------|---------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 236,168 | <i>\$ 347,250</i> | \$ 364,905 | \$ 17,655 | 5.08% |
| Over-time | - | - | - | - | 0.00% |
| Fringes | 46,231 | 76,510 | 81,686 | 5,176 | 6.77% |
| Total Salary/Fringes | \$ 282,399 | \$ 423,760 | \$ 446,591 | \$ 22,831 | 5.39% |
| Outside Contract Services | - | - | - | - | 0.00% |
| Travel | 233 | 4,000 | 3,500 | (500) | -12.50% |
| Registration Fees | - | 500 | 500 | - | 0.00% |
| Capital | - | - | - | - | 0.00% |
| Other/Operating | 840 | 1,971 | 1,895 | (76) | -3.86% |
| Total | \$ 283,472 | \$ 430,231 | \$ 452,486 | \$ 22,255 | 5.17% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 430,231 |
|---------------------------------------|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 22,831 |
| Proposed increases in personnel costs | 22,831 |
| Other, Net | (576) |
| FY 2008 Budget | \$ 452,486 |

Facilities

Organizational Structure



Personnel Summary

| | | | Adopted | Adopted | |
|------|---|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Variance |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0811 | Administrative Officer 2 | 1 | 1 | - | (1) |
| 1022 | Engineer 3 | 1 | 1 | 1 | - |
| 1023 | Engineer 4 | 1 | 1 | 1 | - |
| 1033 | Architect 2 | 1 | 1 | - | (1) |
| 1034 | Architect 3 | 1 | 2 | 1 | (1) |
| 5076 | Chief Airport Design Division | 1 | 1 | 1 | - |
| 5086 | Chief Airport Construction Division | 1 | 1 | 1 | - |
| 5176 | Chief MIA North Terminal Development | 1 | 1 | 1 | - |
| 5219 | Aviation Interior Design Space Plan Supervisor | 1 | 1 | - | (1) |
| 5310 | Airport Secretary | 4 | 4 | 4 | - |
| 5318 | Airport Inventory Clerk | 1 | 1 | - | (1) |
| 6481 | Interior Design Specialist | 1 | 1 | - | (1) |
| 6611 | Construction Manager 2 | 10 | 10 | 10 | - |
| 6612 | Construction Manager 3 | 1 | 1 | 1 | - |
| 9080 | Aviation CIP Contract Manager | 1 | 1 | 1 | - |
| 9082 | Aviation Contract Review & Compliance Coordinator | 2 | 2 | 2 | |
| | Total | 29 | 30 | 24 | (6) |

Chief Airport Design Division

Expense Summary

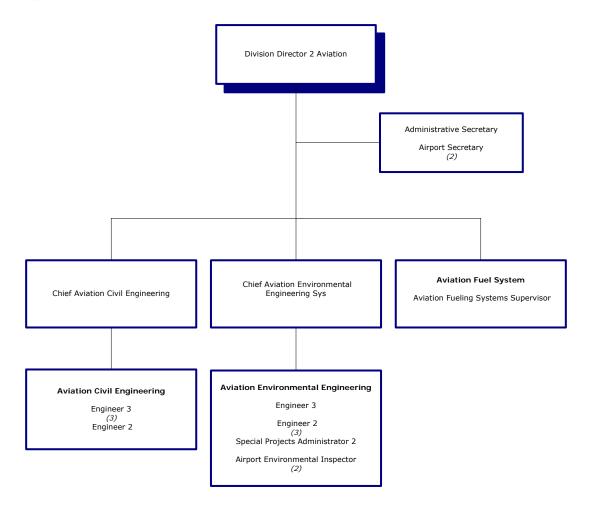
| | | Adopted | Adopted | Variar | ice |
|---------------------------|--------------|--------------|--------------|--------------|----------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 2,527,975 | \$ 2,508,694 | \$ 2,165,415 | \$ (343,279) | -13.68% |
| Over-time | 35 | - | - | = | 0.00% |
| Fringes | 615,146 | 634,693 | 572,303 | (62,390) | -9.83% |
| Total Salary/Fringes | \$ 3,143,156 | \$ 3,143,387 | \$ 2,737,718 | \$ (405,669) | -12.91% |
| Outside Contract Services | 9,390 | 350 | 350 | - | 0.00% |
| Travel | 3,250 | 5,000 | 2,000 | (3,000) | -60.00% |
| Registration Fees | - | 1,000 | 500 | (500) | -50.00% |
| Capital | 37,447 | 5,000 | - | (5,000) | -100.00% |
| Other/Operating | 198,455 | 253,599 | 210,661 | (42,938) | -16.93% |
| Total | \$ 3,391,698 | \$ 3,408,336 | \$ 2,951,229 | \$ (457,107) | -13.41% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 3,408,336 |
|--|-----------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments Salary/Fringe Adjustments for Transfer of 5 Positions to | 55,081 |
| Maintenance Division | (367,000) |
| Eliminated 1 Position (1 Architect 3) | (93,750) |
| Proposed increases in personnel costs | (405,669) |
| Decrease in Travel & Registration Expense | (3,500) |
| Decrease in Moving Expense | (150,000) |
| Increase in Office Supplies for Presentations/Toners | 191,500 |
| Decrease in Office Furniture & Equipment | (89,000) |
| Other, Net | (438) |
| FY 2008 Budget | \$ 2,951,229 |

Civil Environmental Engineering

Organizational Structure



Personnel Summary

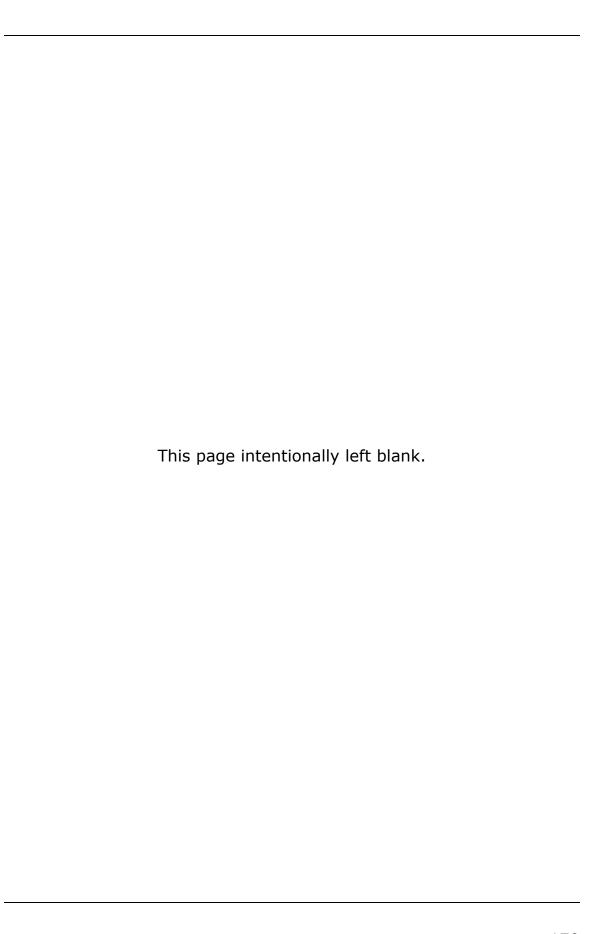
| | | | Adopted | Adopted | |
|------|---|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Variance |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 0832 | Special Projects Administrator 2 | 1 | 1 | 1 | - |
| 1021 | Engineer 2 | 4 | 4 | 4 | - |
| 1022 | Engineer 3 | 4 | 4 | 4 | - |
| 5054 | Division Director 2, Aviation | 1 | 1 | 1 | - |
| 5080 | Chief Aviation Civil Engineering | 1 | 1 | 1 | - |
| 5107 | Chief Aviation Environmental Engineering System | 1 | 1 | 1 | - |
| 5242 | Aviation Fueling Systems Supervisor | 1 | 1 | 1 | - |
| 5310 | Airport Secretary | 2 | 2 | 2 | - |
| 5466 | Airport Environmental Inspector | 3 | 3 | 2 | (1) |
| | Total | 19 | 19 | 18 | (1) |
| | | | | | |

Expense Summary

| | | Adopted | Adopted | Var | iance |
|---------------------------|--------------|--------------|--------------|---------------|------------|
| | Actual | Budget | Budget | FY 2008 | vs FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 1,348,481 | \$ 1,439,068 | \$ 1,462,020 | \$ 22,952 | 1.59% |
| Over-time | 1,083 | - | - | - | 0.00% |
| Fringes | 353,196 | 378,504 | 410,027 | 31,523 | 8.33% |
| Total Salary/Fringes | \$ 1,702,760 | \$ 1,817,572 | \$ 1,872,047 | \$ 54,475 | 3.00% |
| Outside Contract Services | 1,518,093 | 2,010,000 | 2,120,000 | 110,000 | 5.47% |
| Dade County D.E.R.M. | 1,644,593 | 2,672,000 | 900,000 | (1,772,000) | -66.32% |
| Derm Stormwater | - | - | 2,000,000 | 2,000,000 | 0.00% |
| Travel | 2,670 | 4,000 | 3,000 | (1,000) | -25.00% |
| Registration Fees | 1,420 | 500 | 1,000 | 500 | 100.00% |
| Capital | - | - | 15,000 | 15,000 | 0.00% |
| Other/Operating | 51,721 | 47,540 | 56,900 | 9,360 | 19.69% |
| Total | \$ 4,921,257 | \$ 6,551,612 | \$ 6,967,947 | \$ 416,335 | 6.35% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 6,551,612 |
|--|-----------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 114,046 |
| Eliminated 1 Position (1 Arpt Environmental Inspector) | (59,571) |
| Proposed increases in personnel costs | 54,475 |
| Increase in Consulting Engineering & A & E Services for Studies, Audits/Base | |
| Lines, Sample Collections & Report Preparation | 110,000 |
| Increase in Laboratory Services for Canal, Water and other Sample Analysis | 70,000 |
| Increase in Carpet Repair & Replacement for CEED Office | 15,000 |
| Increase in Reimbursement for Outside Contractual Services for Disposal | 15,000 |
| Decrease in Remedial Action System | (100,000) |
| Increase in Charges for County Services (DERM) | 228,000 |
| Increase in Publications & Educational Materials | 1,000 |
| Decrease in In-service Training | (1,500) |
| Increase in License & Permit Fees for Regulatory Operating Permits for all Six | |
| Airports | 1,460 |
| Increase in Educational Seminars | 6,000 |
| Increase in Office Supplies for Fax, Copy Machine Cartridges & Dig Cameras | 1,700 |
| Increase in New Computer Hardware for New Computer Plotter & Printer | 15,000 |
| Other, Net | 200 |
| FY 2008 Budget | \$ 6,967,947 |



Aviation Planning, Land-Use, & Grants Group

Overview

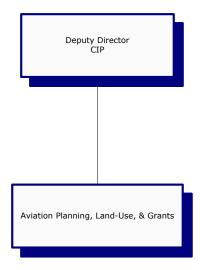
The Aviation Planning and The Grants Management Division were merged into one division during FY 2007. This new structure is reflected beginning with the FY 2008 budget.

The **Aviation Planning**, **Land-Use & Grants** division's responsibilities include:

- → Conducting land use/zoning analyses and administration of grants seeking/administration process
- Acting in a technical advisory capacity to key stakeholders including policy makers, executive management and department heads as well as the technical liaison with the FAA on design and safety standards as well as regulatory compliance
- → Preparing near, intermediate and long-range plans, including site, master, system and strategic planning studies and recommendations of development alternatives, for individual project and program to meet the needs of the Aviation Department capital and operational enhancement programs
- → Undertaking appropriate planning studies and securing required planning/development approvals from other government agencies and assure compliance with environmental planning and growth management procedures
- → Acting as the technical liaison with federal, state and local agencies on operational and planning issues
- → Prioritizing and facilitating the Capital Improvement Program
- → Preparing the scope for the selection, negotiations and award of Planning Consultants and manage consultants work authorization for project development and assure seamless continuity with established plans, approvals, and budgets
- → Coordinating all off-airport planning initiatives with the Metropolitan Planning Organization's (MPO) Committee, including the Transportation Policy Committee, Long Range Transportation Planning Committee, and the Transportation Improvement Program Committee

The **Grants Management** division was merged with the Aviation Planning, Land-Use & Grants division during 2007.

Organizational Structure



Group Personnel Summary

| | | | Adopted | Adopted | |
|------|----------------------------------|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0094 | Administrative Secretary | 1 | 1 | 1 | - |
| 0810 | Administrative Officer 1 | 1 | 1 | 1 | - |
| 0811 | Administrative Officer 2 | = | - | 1 | 1 |
| 0812 | Administrative Officer 3 | 1 | 1 | 1 | - |
| 0831 | Special Projects Administrator 1 | 1 | 1 | - | (1) |
| 5016 | Section Chief, Aviation | 1 | 1 | 1 | - |
| 5108 | Chief Aviation Grant Funds | 1 | 1 | 1 | - |
| 5148 | Division Director 3, Aviation | 1 | 1 | 1 | - |
| 5282 | Airport Engineer | 1 | 1 | 1 | - |
| 5284 | Aviation Planner | 2 | 2 | 2 | - |
| 5310 | Airport Secretary | 1_ | 1 | 1 | |
| | Total | 11 | 11 | 11 | |

Group Expense Summary

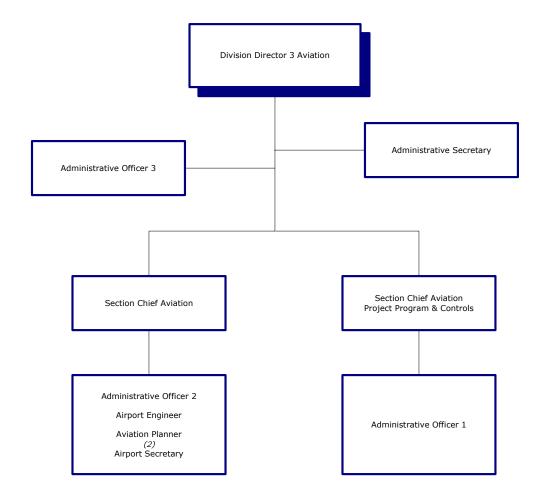
| | | Adopted | Adopted | Inc/(D | ec) |
|---------------------------|--------------|--------------|--------------|------------|---------|
| | Actual | Budget | Budget | FY 2008 vs | FY 2007 |
| | FY 2006 | FY 2007 | FY 2008 | \$ | % |
| Salary/Fringes | | | | | |
| Regular | \$ 846,124 | \$ 826,644 | \$ 873,438 | \$ 46,794 | 5.7% |
| Over-time | - | - | - | - | 0.0% |
| Fringes | 244,465 | 212,850 | 240,484 | 27,634 | 13.0% |
| Total Salary/Fringes | \$ 1,090,589 | \$ 1,039,494 | \$ 1,113,922 | \$ 74,428 | 7.2% |
| Outside Contract Services | 573,570 | 750,000 | 1,002,060 | 252,060 | 33.6% |
| Travel | 4,340 | 9,500 | 9,500 | - | 0.0% |
| Registration Fees | - | 1,250 | 2,250 | 1,000 | 80.0% |
| Capital | - | - | - | - | 0.0% |
| Other/Operating | 3,175 | 5,935 | 22,699 | 16,764 | 282.5% |
| Total | \$ 1,671,674 | \$ 1,806,179 | \$ 2,150,431 | \$ 344,252 | 19.1% |

Goals and Objectives

| Aviation Planning, Land-Use & Grants Group | | | | | | |
|--|--|-------------------|-----------------|-----------------|--|--|
| Objectives: | | | | | | |
| Comply with FAA Requirements | | | | | | |
| Enhance customer service | | | | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 | | |
| Perform airspace analysis for off airport projects and provide written determination within ten days | Percent Completed over ten days | 0.38% Average | 0% | 0% | | |
| Objectives: Implement sound financial strategies Prompt processing of invoice and claims | | | | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 | | |
| Process approval of invoices for professional services within 10 calendar days | Percent of invoices that exceed 10 calendar days | N/A | 0% | 0% | | |
| Objectives: Meet Aviation Department budget targets | | | | | | |
| Measures | Performance Indicator Description | Actual FY 2006 | Goal FY 2007 | Goal FY 2008 | | |
| Meet budget targets | Group budget target (\$ million) | \$ 1.672 | \$ 1.806 | \$ 2.150 | | |

Aviation Planning, Land-Use & Grants

Organizational Structure



Personnel Summary

| Dec) |
|------|
| FY07 |
| - |
| 1 |
| 1 |
| - |
| - |
| 1 |
| - |
| - |
| - |
| |
| 3 |
| |

Expense Summary

| | | A | Adopted | A | Adopted | Inc | /(De | ec) |
|---------------------------|-----------------|----|-----------|------|-----------|---------------|------|---------|
| | Actual | | Budget | | Budget | Y 2008 | vs | FY 2007 |
| | FY 2006 | ı | FY 2007 | | FY 2008 | \$ | | % |
| Salary/Fringes | | | | | | | | |
| Regular | \$ 720,312 | \$ | 609,560 | \$ | 873,438 | \$ 263,878 | | 43.3% |
| Over-time | - | | - | | - | - | | 0.0% |
| Fringes | 184,978 | | 152,505 | | 240,484 | 87,979 | | 57.7% |
| Total Salary/Fringes | \$ 905,290 | \$ | 762,065 | \$ | 1,113,922 | \$ 351,857 | | 46.2% |
| Outside Contract Services | 573,570 | | 750,000 | | 1,002,060 | 252,060 | | 33.6% |
| Travel | 4,340 | | 8,000 | | 9,500 | 1,500 | | 18.8% |
| Registration Fees | - | | 1,000 | | 2,250 | 1,250 | | 125.0% |
| Capital | - | | - | | - | - | | 0.0% |
| Other/Operating | 3,112 | | 4,800 | | 22,699 | 17,899 | | 372.9% |
| Total | \$ 1,486,312 | \$ | 1,525,865 | \$ 2 | 2,150,431 | \$ 624,566 | | 40.9% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 1,525,865 |
|---|-----------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | 158,995 |
| Salary/Fringe Adjustments for Transfer of 3 Positions from Grants Division | 204,534 |
| Salary/Fringe Adjustments for Transfer of 1 Positions to Accounting Division | (70,640) |
| Salary/Fringe Adjustments for Transfer of 1 Positions from Aviation Noise Abatement Division | 58,968 |
| Proposed increases in personnel costs | 351,857 |
| Increase in Consulting Engineering & A & E Services for the New | |
| Master Plan for the Next Four Years | 250,000 |
| Increase in Hotel, Top Expenses for Special Events Being Hosted | 2,000 |
| Increase in Rental Expenses for Copier Machine Contract | 11,364 |
| Increase in Travel & Registration Expenses | 2,750 |
| Increase in Office Supplies, Plotter Supplies & HP Printer Supplies | 6,000 |
| Other, Net | 595 |
| FY 2008 Budget | \$ 2,150,431 |

Grants Management

The **Grants Management** division was merged with the Aviation Planning, Land-Use & Grants division during 2007.

Personnel Summary

| | | | Adopted | Adopted | |
|------|----------------------------------|---------|---------|---------|--------------|
| occ | | Actual | Budget | Budget | Inc/(Dec) |
| Code | Occupational Title | FY 2006 | FY 2007 | FY 2008 | FY08 vs FY07 |
| 0810 | Administrative Officer 1 | 1 | 1 | - | (1) |
| 0831 | Special Projects Administrator 1 | 1 | 1 | - | (1) |
| 5108 | Chief Aviation Grant Funds | 1 | 1 | | (1) |
| | Total | 3_ | 3_ | | (3) |

Expense Summary

| | | | Adopted | Ado | pted | Inc/(D | ec) |
|---------------------------|----|---------|---------------|-----|------|--------------|---------|
| | | Actual | Budget | Bud | dget | FY 2008 vs | FY 2007 |
| | F | Y 2006 | FY 2007 | FY | 2008 | \$ | % |
| Salary/Fringes | | | | | | | |
| Regular | \$ | 125,812 | \$ 217,084 | \$ | - | \$ (217,084) | -100.0% |
| Over-time | | - | - | | - | - | 0.0% |
| Fringes | | 59,487 | 60,345 | | | (60,345) | -100.0% |
| Total Salary/Fringes | \$ | 185,299 | \$ 277,429 | \$ | - | \$ (277,429) | -100.0% |
| Outside Contract Services | | - | - | | - | - | 0.0% |
| Travel | | - | 1,500 | | - | (1,500) | -100.0% |
| Registration Fees | | - | 250 | | - | (250) | -100.0% |
| Capital | | - | - | | - | - | 0.0% |
| Other/Operating | | 63 | 1,135 | | | (1,135) | -100.0% |
| Total | \$ | 185,362 | \$ 280,314 | \$ | | \$ (280,314) | -100.0% |

Major Drivers of FY 2008 Budget Increase/(Decrease)

| FY 2007 Budget | \$ 280,314 |
|---|---------------|
| Proposed Personnel Costs | |
| Salary/Fringe Adjustments | - |
| Salary/Fringes was merged with Aviation Planning, Land-Use & Grants | (277,429) |
| Proposed increases in personnel costs | (277,429) |
| Operating expenses was merged with Aviation Planning, Land-Use & Grants | (2,885) |
| FY 2008 Budget | \$ |

Reserve Maintenance Fund

Overview

The Reserve Maintenance Fund is outlined in Section 509 of the Trust Agreement that governs the Department's Aviation Revenue bond debt. Reserve Maintenance Fund shall be disbursed only for the purpose of paying all or a part of the cost of unusual or extraordinary maintenance or repairs, renewals and replacements, the cost of replacing equipment, and premiums on insurance carried under the provisions of this Agreement.

Summary of Sources and Use of Reserve Maintenance Fund

| (\$ in 000s) | FY 2006 Actual | FY 2007 Budget | FY 2007 Actual | FY 2008 Budget |
|--|-------------------|-------------------|-------------------|-------------------|
| Beginning Cash Balance | \$27,207 | \$9,584 | \$34,185 | \$28,625 |
| Sources of Funds | | | | |
| Grant Funds | 555 | - | - | _ |
| Insurance Proceeds | - | 13,000 | - | - |
| Other revenues | - | - | 32 | - |
| Interest Earnings | 984 | 500 | 1,516 | 1,000 |
| Transfer from Improvement Fund | - | - | - | - |
| Transfer from Revenue Fund | 31,500 | 17,000 | 17,000 | 23,000 |
| Total Sources of Funds | \$33,039 | \$30,500 | \$18,548 | \$24,000 |
| Uses of Funds | | | | |
| Projects in progress and committed | 26,061 | 36,026 | 23,686 | 51,295 |
| Total Uses of Funds | \$26,061 | \$36,026 | \$23,686 | \$51,295 |
| Excess (Deficit) of Source over Use of Funds | 6,978 | (5,526) | (5,138) | (27,295) |
| Ending Cash Balance | \$34,185 | \$4,058 | \$29,047 | \$1,330 |

Detail of FY 2008 Reserve Maintenance Expense Items

| Division | Description | Amount | | | |
|---------------------------------|--|----------|------------------|--|--|
| Police Services | Replacement of 7 police motorcycles | | 105,000 | | |
| | | \$ | 105,000 | | |
| Fire & Rescue | Replacement of vehicles | | 90,000 | | |
| | Replacement of Foam 3 ARFF truck | | 755,800 | | |
| | | \$ | 845,800 | | |
| Maintenance | Exterminating Services | | 4,000 | | |
| | Office window treatment | | 10,000 | | |
| | Cont Asst Assum - Electrical Switchgear | | 200,000 | | |
| | Canal Maintenance (Rip Rap) | | 27,000 | | |
| | Cont Asst Non-Assum - Irrigation | | 50,000 | | |
| | Air Compressor Maintenance | | 250,000 | | |
| | Head End Maintenance - Temp Control | | 250,000 | | |
| | Smoke Evacuation System Maintenance | | 1,000,000 | | |
| | HNTB Listed Projects - Master Plan | | 7,218,900 | | |
| | GBR - Unlisted Work | | 3,000,000 | | |
| | Moving Company Contract | | 10,000 | | |
| | Other Flooring Maintenance & Repair | | 800,000 | | |
| | Carpeting | | 800,000 | | |
| | Loading Bridge Refurbishment | | 250,000 | | |
| | Terminal Seating Replacement | | 400,000 | | |
| | Other Construction Materials | | 2,500 | | |
| | Office Furniture Less Than \$750 - Replacement | | 450,000 | | |
| | Equipment | | 500 | | |
| | Minor Equipment Less Than \$750 | | 5,000 | | |
| | Architectural/Engineering Basic Fees | | 2,000,000 | | |
| | Testing Costs | | 100,000 | | |
| | Radio Replacement | | 12,000 | | |
| | Auto Replacement | | 18,000 | | |
| | Heavy Trucks and Busses Replacement | | 1,060,000 | | |
| | Light Truck Replacement | | 156,000 | | |
| | - | \$ | 18,073,900 | | |
| Information Systems | Computer Hardware Replacement | | 3,909,500 | | |
| • | Radio Equipment Replacement | | 294,800 | | |
| | | \$ | 4,204,300 | | |
| Airside Operations | Radio Replacement | | 24,000 | | |
| All side operations | Vehicle Improvements and Additional Equipment | | 6,000 | | |
| | venicle improvenients and Additional Equipment | \$ | 30,000 | | |
| | | | | | |
| Landside Operations | Replacement of 20 Radios, Holders, and Mics | | 36,000 36,000 | | |
| | | ~ | 33,530 | | |
| Civil Environmental Engineering | RM-6 Pavement Repairs and Rubber Removal | | 4,000,000 | | |
| | | \$ | 4,000,000 | | |
| | Central Terminal Renovations Projects | | 24,000,000 | | |
| | | \$ | 24,000,000 | | |
| Total | | \$ | 51,295,000 | | |
| | | <u> </u> | , -, | | |

Debt Service

Overview

Capital improvement projects are funded by a combination of sources that include short-term and long-term debt instruments. The debt service amounts appearing in the budget are based on the revenue bond debt service interest and principal payments and the expenses associated with the commercial paper program. Debt service expenses are projected at \$131,509,000 for the FY 2008 operating budget.

Allowed Purposes and Types of Debt

Miami-Dade County has a variety of debt instruments to finance the construction of airport projects. These debt instruments are not secured by the County's general obligation pledge but from revenues generated by the airport system.

Debt Limit Policy

The County's policy is to manage its current and future airport debt service requirements to be in compliance with all bond covenants and the Board approved CIP, while meeting the Airport's capital needs. The County's airport revenue bond debt is limited by the outstanding trust indenture requirement that net revenues (operating revenues less operating expenses) pledged to pay debt service exceed 120% of annual debt service. This debt service coverage is shown on page 183. While the Department does not have a legal debt limit, additional debt is governed by the additional bonds test inscribed in the aviation revenue bond indenture, the amount of outstanding long term debt issued is also capped by the BCC which approves the airport's CIP. The current CIP was approved by the BCC at \$6.3 billion, which could be funded from a variety of sources including debt.

Outstanding Debt

Aviation Revenue Bonds - Revenue bonds are issued to finance the construction of facilities at the Airports pursuant to the Trust Agreement and are payable solely from and are collateralized by a pledge of net revenues, as defined in the Trust Agreement. Pledged net revenues are defined as all revenues and other cash receipts of Port Authority Properties, less the operation and maintenance expenses. Port Authority Properties consist of all land and facilities of County-owned and operated airports, which were acquired or constructed with proceeds from Revenue Bonds issued by the County under the terms of the Trust Agreement. Pledged revenues do not include cash received from Passenger Facility Charges or federal grants. The Trust Agreement requires that charges for net revenues must be at least 120% of debt service for that year. The test of net pledged revenues is shown in this section. The Revenue bonds do not constitute a debt of the County or a pledge of the full faith and credit of the County.

The following table outlines the credit ratings for revenue bonds:

| | S&P | Moody's | Fitch |
|-----------------|-----|---------|-------|
| Public Rating | A- | A2 | А |
| Insured Rating* | AAA | AAA | AAA |

^{*}Some issues of Airport Revenue Bonds are insured by various monoline insurance companies and the rating reflects the claims paying ability of these companies.

The total aggregate principal amount of Outstanding Bonds as of October 30, 2007:

| Outstanding Aviation <u>Revenue Bonds</u> | Dated <u>Date of Issue</u> | Principal <u>Amount Issued</u> | Principal Amount <u>Outstanding</u> |
|--|-------------------------------|-----------------------------------|--|
| Series 1995E Bonds ⁽¹⁾ | August 1, 1995 | \$ 29,985,000 | \$ 6,370,000 |
| Series 1996A Bonds | March 1, 1996 | 267,415,000 | 267,415,000 |
| Series 1996B Bonds | March 1, 1996 | 27,585,000 | 27,585,000 |
| Series 1996C Bonds ⁽¹⁾ | July 1, 1996 | 70,490,000 | 17,090,000 |
| Series 1997A Bonds ⁽¹⁾ | June 1, 1997 | 130,385,000 | 29,150,000 |
| Series 1997B Bonds | October 1, 1997 | 136,830,000 | 107,180,000 |
| Series 1997C Bonds | October 1, 1997 | 63,170,000 | 63,170,000 |
| Series 1998A Bonds ⁽¹⁾ | July 1, 1998 | 192,165,000 | 117,270,000 |
| Series 1998C Bonds | October 1, 1998 | 150,000,000 | 150,000,000 |
| Series 2000A Bonds | March 1, 2000 | 78,110,000 | 78,110,000 |
| Series 2000B Bonds | March 1, 2000 | 61,890,000 | 61,890,000 |
| Series 2002 Bonds | May 30, 2002 | 299,000,000 | 299,000,000 |
| Series 2002A Bonds | December 19, 2002 | 600,000,000 | 600,000,000 |
| Series 2003A Bonds | May 28, 2003 | 291,400,000 | 291,400,000 |
| Series 2003B Bonds ⁽¹⁾ | May 28, 2003 | 61,160,000 | 33,060,000 |
| Series 2003C Bonds ⁽¹⁾ | May 28, 2003 | 22,095,000 | 5,920,000 |
| Series 2003D Bonds ⁽¹⁾ | May 28, 2003 | 85,640,000 | 78,665,000 |
| Series 2003E Bonds ⁽¹⁾ | May 28, 2003 | 139,705,000 | 139,700,000 |
| Series 2004A Bonds | April 14, 2004 | 211,850,000 | 211,850,000 |
| Series 2004B Bonds | April 14, 2004 | 156,365,000 | 156,365,000 |
| Series 2004C Bonds ⁽¹⁾ | April 14, 2004 | 31,785,000 | 14,650,000 |
| Series 2005A Bonds | November 2, 2005 | 357,900,000 | 357,900,000 |
| Series 2005B Bonds ⁽¹⁾ | November 2, 2005 | 180,345,000 | 165,890,000 |
| Series 2005C Bonds ⁽¹⁾ | November 2, 2005 | 61,755,000 | 50,655,000 |
| Series 2007A Bonds | May 31, 2007 | 551,080,000 | 551,080,000 |
| Series 2007B Bonds | May 31, 2007 | 48,920,000 | 48,920,000 |
| TOTAL | | <u>\$4,307,025,000</u> | <u>\$3,930,285,000</u> |

 $^{^{(1)}}$ Denotes refunding bonds issues.

Aggregate Aviation Revenue Bond Debt Service

| Date | Principal | Interest | Total |
|------------|-----------------|-----------------|-----------------|
| 10/01/2008 | \$60,950,000 | \$200,406,155 | \$261,356,155 |
| 10/01/2009 | 55,445,000 | 197,312,290 | 252,757,290 |
| 10/01/2010 | 59,910,000 | 194,568,514 | 254,478,514 |
| 10/01/2011 | 58,640,000 | 191,632,059 | 250,272,059 |
| 10/01/2012 | 60,940,000 | 188,703,568 | 249,643,568 |
| 10/01/2013 | 64,115,000 | 185,602,951 | 249,717,951 |
| 10/01/2014 | 67,720,000 | 182,232,438 | 249,952,438 |
| 10/01/2015 | 71,645,000 | 178,654,403 | 250,299,403 |
| 10/01/2016 | 75,485,000 | 174,875,134 | 250,360,134 |
| 10/01/2017 | 79,565,000 | 170,853,199 | 250,418,199 |
| 10/01/2018 | 83,865,000 | 166,610,376 | 250,475,376 |
| 10/01/2019 | 88,400,000 | 162,134,440 | 250,534,440 |
| 10/01/2020 | 93,175,000 | 157,428,991 | 250,603,991 |
| 10/01/2021 | 98,110,000 | 152,563,230 | 250,673,230 |
| 10/01/2022 | 103,235,000 | 147,487,990 | 250,722,990 |
| 10/01/2023 | 100,635,000 | 142,116,385 | 242,751,385 |
| 10/01/2024 | 106,000,000 | 136,812,343 | 242,812,343 |
| 10/01/2025 | 109,105,000 | 131,222,958 | 240,327,958 |
| 10/01/2026 | 114,790,000 | 125,541,886 | 240,331,886 |
| 10/01/2027 | 121,040,000 | 119,287,301 | 240,327,301 |
| 10/01/2028 | 127,190,000 | 113,142,126 | 240,332,126 |
| 10/01/2029 | 133,705,000 | 106,624,408 | 240,329,408 |
| 10/01/2030 | 140,515,000 | 99,812,126 | 240,327,126 |
| 10/01/2031 | 147,580,000 | 92,748,976 | 240,328,976 |
| 10/01/2032 | 154,970,000 | 85,362,526 | 240,332,526 |
| 10/01/2033 | 162,765,000 | 77,562,339 | 240,327,339 |
| 10/01/2034 | 170,870,000 | 69,458,801 | 240,328,801 |
| 10/01/2035 | 179,400,000 | 60,931,189 | 240,331,189 |
| 10/01/2036 | 188,325,000 | 52,002,358 | 240,327,358 |
| 10/01/2037 | 197,720,000 | 42,609,750 | 240,329,750 |
| 10/01/2038 | 207,605,000 | 32,723,750 | 240,328,750 |
| 10/01/2039 | 217,985,000 | 22,343,500 | 240,328,500 |
| 10/01/2040 | 228,885,000 | 11,444,250 | 240,329,250 |
| Total | \$3,930,285,000 | \$4,172,812,708 | \$8,103,097,708 |

Commercial Paper Notes

The Board has previously authorized issuance of commercial paper notes ("CP Notes") not to exceed \$400 million in the aggregate principal amount outstanding at any time to provide temporary financing for funding a portion of the CIP. As of October 1, 2007, CP Notes in the aggregate principal amount of \$70,294,477 are outstanding. Payment of CP Notes and accrued interest are from amounts in the Improvement Fund and by proceeds of Bonds issued to refund or pay CP Notes. The CP Notes are secured by an irrevocable stand-by letter of credit. The letter of credit, in the amount of \$400 million, was approved for the purpose of making funds readily available for the payment of principal and interest on the Notes. The letter of credit expires on August 1, 2010.

The following table outlines the credit ratings for the commercial paper program:

| | S&P | Moody's | Fitch |
|---------------|-----|---------|-------|
| Public Rating | A1+ | P1 | F1+ |

Other Airport-Related Debt

Sunshine State Loan - On August 16, 2005, the County entered into a Loan Agreement with the Sunshine State Governmental Financing Commission whereby the County borrowed \$71,000,000 (the "Sunshine State Loan") to finance certain capital improvements, including improvements to the Aviation Department's Enterprise Resource Planning services in the amount of \$7.9 million (the "MIA Portion"). The County's obligation to repay the Sunshine State Loan is secured by a covenant from the County to budget annually and appropriate from its legally available non-ad valorem revenues sufficient moneys to pay debt service on the Sunshine State Loan. The actual debt service on the MIA Portion is payable from Revenues on a subordinate basis to the Bonds.

FDOT State Infrastructure Bank Loan - On February 6, 2007, the Board approved the construction of the N.W. 25th Street Viaduct Project ("Viaduct Project") by the Florida Department of Transportation ("FDOT") and approved a County loan in the amount of \$50 million from the FDOT State Infrastructure Bank to fund the County's share of the total cost of the Viaduct Project. FDOT and the County subsequently entered into a joint participation agreement on March 12, 2007 whereby FDOT will construct the Viaduct Project and closed on the loan on March 21, 2007. The loan is secured by a County covenant to annually budget and appropriate from County legally available non-ad valorem revenues funds sufficient to pay debt service costs. The debt service costs will be reimbursed to the County by the Aviation Department. The Airport intends to earmark \$5 million per year over the eleven year life of the loan from the Aviation Capital Account to reimburse the County. The Viaduct Project consists of an elevated roadway over NW 25th Street, the only major access from the Palmetto Expressway (State Road 826) to MIA's Westside and north side air cargo handling facilities, so that trucks entering and exiting the air cargo area can travel on the Viaduct and avoid the N.W. 25th Street congestion.

<u>TIFIA Loan</u> - FDOT, in cooperation with the County, plans to borrow up to \$270 million from the United States Department of Transportation under the Transportation Infrastructure Financing Innovation Act ("TIFIA") loan program. These loan proceeds will be used to construct a consolidated rental car facility ("RCF") adjacent to the Airport. The loan is expected to be repaid with the proceeds of the Customer Facility Charges ("CFCs") collected from car rental company customers at the Airport. The repayment of the TIFIA loan is not secured by Revenues or any other revenues of the Aviation Department.

Third-Party Obligations - The County may issue revenue bonds related to the Airport System outside the provisions of the Trust Agreement and not payable from Revenues pledged under the Trust Agreement, subject to the condition, among others, that it will not construct, or consent to the construction of, any project, whether at the Airport or any other site, unless there is filed with the Clerk of the Board a statement signed by the Traffic Engineers and the Consulting Engineers certifying that, in their respective opinions, the operation of such additional project will not affect the County's compliance with the Rate Covenant Requirement or impair the operating efficiency of the Port Authority Properties. The Miami-Dade County Industrial Development Authority has issued revenue bonds in the combined aggregate principal amount of \$210,365,000 for the benefit of conduit borrowers, the proceeds of which have been used to finance the construction of air cargo and other facilities at the Airport. As of June 30, 2007, such bonds were outstanding in the aggregate principal amount of \$175,685,000. Neither the Airport nor the County has any obligation with respect to these bonds.

Debt Service Coverage – Airport Revenue Bonds

(UNAUDITED) (000's)

| | | Fiscal Year Ended September 30 ^{(1)*} | |
|--------------------------------------|------------------|---|------------------|
| | 2008 Budget | 2007 | <u>2006</u> |
| MIA Aviation Fees | \$328,629 | \$300,738 | \$288,583 |
| Commercial Operations: | | | |
| Management Agreements | 85,124 | 78,885 | \$68,212 |
| Concessions | <u>83,896</u> | <u>91,629</u> | <u>77,505</u> |
| Total Commercial Operations | <u>\$169,020</u> | <u>\$170,514</u> | <u>\$145,717</u> |
| Rentals | 91,462 | 93,118 | 87,688 |
| Other Revenues | <u>15,172</u> | <u>21,783</u> | <u>23,467</u> |
| Sub-total Revenues | \$604,283 | \$ <u>586,153</u> | \$545,455 |
| General Aviation Airports | <u>4,980</u> | <u>5,616</u> | <u>4,432</u> |
| Gross Revenues | <u>\$609,263</u> | <u>\$591,769</u> | <u>\$549,887</u> |
| Expenses: | | | |
| Current Expenses | \$330,249 | \$284,872 | \$240,922 |
| Current Expenses under Mgmt. | 34,899 | 29,654 | 27,894 |
| Current Expenses under Oper. Agmt. | <u>39,598</u> | <u>31,307</u> | <u>30,859</u> |
| Total Current Expenses | \$404,746 | <u>\$345,833</u> | <u>\$299,675</u> |
| Net Revenues: | \$207,625 | \$ 245,936 | \$250,212 |
| Less: Reserve Maintenance Fund | 23,000 | 17,000 | <u>7,500</u> |
| Net Revenues After Deposits | <u>\$184,625</u> | <u>\$228,936</u> | <u>\$242,712</u> |
| Total Debt Service | \$231,509 | \$230,239 | \$220,578 |
| Less: PFC Revenue (used for d/s) | (81,608) | <u>(73,641)</u> | (65,000) |
| Debt Service | \$149,900 | \$ <u>156,598</u> | <u>\$155,578</u> |
| Debt Service Coverage ⁽²⁾ | 1.36x | 1.46x | 1.56x |

During each Fiscal Year, certain moneys from the previous Fiscal Year remaining in the Improvement Fund are deposited in the Revenue Fund. The amount of such deposit is included as Revenues and is required by the Airline Use Agreement to be taken into account in determining the amount of the landing fee rate required for the next succeeding Fiscal Year.

⁽²⁾ Calculated in accordance with the Trust Agreement by dividing Net Revenues after deposits by the required Debt Service amount.

^{*} Numbers may not total due to rounding.

Interest & Sinking Fund

Debt service on the Department's aviation revenue bonds is paid from the Interest & Sinking Fund. PFC revenues are used to pay a portion of the debt that has financed the construction of PFC eligible projects.

Summary of Sources and Use of Interest & Sinking Fund

| (\$ in 000s) | FY 2006 Actual | FY 2007 Budgeted | FY 2007 Actual | FY2008 Budgeted |
|--|-------------------|---------------------|-------------------|--------------------|
| Beginning Cash Balance | \$211,239 | \$85,880 | \$225,975 | \$77,088 |
| Sources of Funds | | | | |
| PFC Revenues | 65,000 | 73,000 | 73,641 | 81,608 |
| Other Revenues | - | - | 1 | - |
| Interest Earnings | 7,426 | 1,096 | 8,287 | 3,544 |
| Transfer from Revenue Fund | 150,345 | 158,336 | 150,894 | 149,900 |
| Transfer from Capitalized Interest Account | 16,333 | - | 18,968 | - |
| Total Sources of Funds | \$239,104 | \$232,432 | \$251,791 | \$235,052 |
| Uses of Funds | | | | |
| Debt Service - Principal | 55,630 | 67,275 | 65,130 | 60,950 |
| Debt Service - Interest | 165,479 | 173,639 | 173,416 | 170,559 |
| Transfer to Improvement Fund | 3,259 | - | - | 1,426 |
| Total Uses of Funds | \$224,368 | \$240,914 | \$238,546 | \$232,935 |
| Excess (Deficit) of Source over Use of Funds | 14,736 | (8,482) | 13,245 | 2,117 |
| Ending Cash Balance | \$225,975 | \$77,398 | \$239,220 | \$79,205 |

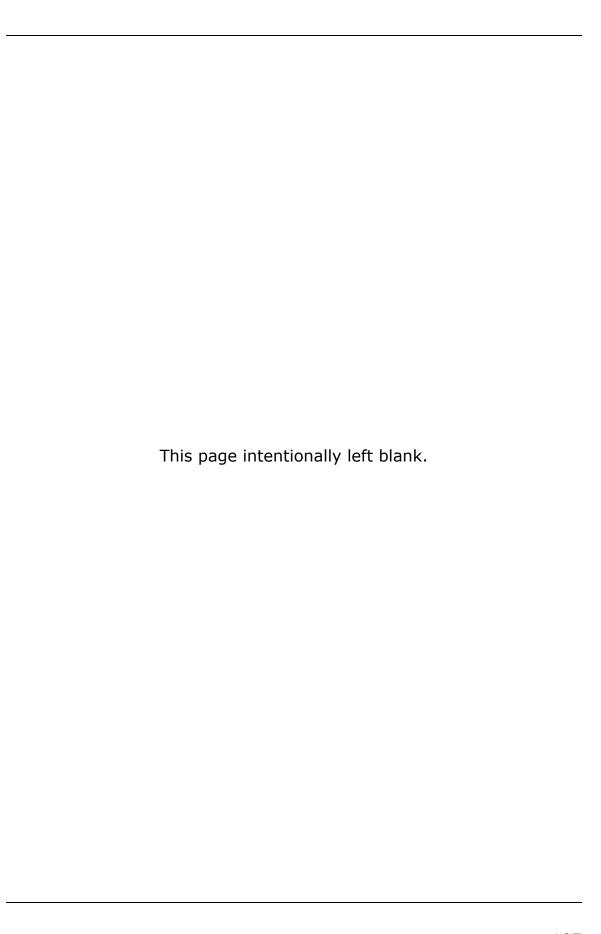
Improvement Fund

Overview

The Improvement Fund provides moneys for any airport or airport related purpose or for the redemption of Aviation Revenue bonds or payment of interest on commercial paper notes. It is funded with any revenues that remain after the payment of operating expenses, aviation revenue bond debt service, and funding requirements for the debt service reserve fund and the Reserve Maintenance Fund.

Summary of Sources and Use of Improvement Fund

| (\$ in 000s) | FY 2006 Actual | FY 2007 Budget | FY 2007 Actual | FY2008 Budget |
|--|-------------------|-------------------|-------------------|------------------|
| Beginning Cash Balance | \$89,126 | \$138,893 | \$130,730 | \$127,202 |
| Sources of Funds | | | | |
| Interest Earnings | 4,978 | 800 | 5,880 | 1,000 |
| Transfer from Revenue Fund | 88,676 | 25,773 | 85,058 | 24,859 |
| Transfer from Interested & Sinking Fund | - | - | - | 1,426 |
| Transfer from other funds | 24,613 | - | - | - |
| Total Sources of Funds | \$118,267 | \$26,573 | \$90,938 | \$27,285 |
| Uses of Funds | | | | |
| Improvement Fund Expenditures/Entitlement | 5,404 | 5,578 | 19,359 | - |
| Transfer to Construction Fund | - | - | - | 49,893 |
| Transfer to Revenue Fund | 47,259 | 56,000 | 76,713 | 65,000 |
| Transfer to Reserve Maintenance Fund | 24,000 | - | - | - |
| Total Uses of Funds | \$76,663 | \$61,578 | \$96,072 | \$114,893 |
| Excess (Deficit) of Source over Use of Funds | 41,604 | (35,005) | (5,134) | (87,608) |
| Ending Cash Balance | \$130,730 | \$103,888 | \$125,596 | \$39,594 |



Capital Improvement Program

Airport Master Plan and General Aviation System Plan

From 1991 to 1994, the Aviation Department developed a new Airport Master Plan (the "Master Plan") to redevelop Miami International Airport, and to construct support projects for the General Aviation Airports. The Master Plan was approved by the Board of County Commissioners in June 1994 and underwent a Master Plan Verification Analysis in April 1999, during which various consultants concluded that the general assumptions that defined the Airport's general development program remained valid. Based on anticipated traffic projections, the Master Plan sought to maximize and balance the capacity of the Airport within its boundaries. The primary components of the Master Plan were to modernize the airport facilities, support the changing airline industry, increase airport capacity, accommodate changes in aircraft, and include numerous betterment projects for all the County-owned airports.

Capital Improvement Program (CIP)

The CIP is an aggregation of projects that implements the Master Plan. Projects financed and managed by third parties, such as certain tenant improvement projects, are not considered part of the CIP. In 2002, the Board approved a CIP with estimated expenditures of \$4.8 billion through 2015, when enplanement levels were projected to reach 39 million annual passengers ("MAP"). The Board approved an increase in the cost of the CIP to \$5.237 billion in June 2005 and a further increase to \$6.2 billion in March 2007. The increases are primarily due to schedule delays and increased cost estimates. The Master Plan calls for the Aviation Department to undertake additional capital improvements when traffic exceeds 39 MAP, but no funding or timetable has been established for those improvements.

Sources and Uses of Funds

The following table includes the projected CIP revenues and expenditures. The Aviation Passenger Facility Charges that are collected at MIA will be used to pay CIP related debt service on Aviation Revenue Bonds.

| Capital Budget Summary | | | | | | | | | | | | | | | |
|--|-----------------|----|---------|----|----------|----|---------|----|---------|----|---------|----|---------|-----------|-----------------|
| (Dollars in Thousands) | Prior | F | Y 07-08 | ı | FY 08-09 | F | Y 09-10 | F | Y 10-11 | F | Y 11-12 | F | Y 12-13 | Future | Total |
| REVENUE | | | | | | | | | | | | | | | |
| Aviation Passenger Facility Charge | \$ 176,237 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ - | \$ 176,237 |
| Aviation Revenue Bonds Sold | 3,467,361 | | - | | - | | - | | - | | - | | - | - | 3,467,361 |
| FDOT Funds | 165,066 | | 26,416 | | 72,921 | | 24,948 | | 16,632 | | - | | - | - | 305,983 |
| Federal Aviation Administration | 236,651 | | 12,902 | | 13,665 | | 11,447 | | - | | - | | - | - | 274,665 |
| Future Aviation Revenue Bonds | - | | 600,000 | | 600,000 | | 589,576 | | - | | - | | - | - | 1,789,576 |
| Improvement Fund | 7,373 | | 49,893 | | 3,506 | | 6,352 | | 5,000 | | 5,000 | | 5,000 | 37,577 | 119,701 |
| Tenant Financing | 40,000 | | 10,000 | | 10,000 | | 10,000 | | 10,000 | | 10,000 | | 10,000 | 5,000 | 105,000 |
| Transportation Security Administration Funds | 15,125 | | 4,921 | | - | | - | | - | | - | | - | - | 20,046 |
| Total | \$ 4,107,813 | \$ | 704,132 | \$ | 700,092 | \$ | 642,323 | \$ | 31,632 | \$ | 15,000 | \$ | 15,000 | \$ 42,577 | \$ 6,258,569 |
| EXPENDITURES | | | | | | | | | | | | | | | |
| Strategic Area Transportation | | | | | | | | | | | | | | | |
| Airside Improvements | \$ 302,620 | \$ | 15,558 | \$ | 10,417 | \$ | 9,689 | \$ | 5,176 | \$ | - | \$ | - | \$ - | \$ 343,460 |
| General Aviation Airports | 52,381 | | 70 | | 74 | | 73 | | 73 | | 73 | | 72 | 113 | 52,929 |
| Landside Improvements | 161,066 | | 27,375 | | 102,714 | | 105,381 | | 51,082 | | 5,210 | | 5,000 | 37,577 | 495,405 |
| Support Facilities | 716,527 | | 129,297 | | 84,485 | | 54,039 | | 25,650 | | 7,721 | | 5,549 | 9,058 | 1,032,326 |
| Terminal Improvements | 2,584,340 | | 661,589 | | 504,290 | | 410,942 | | 148,288 | | 10,000 | | 10,000 | 5,000 | 4,334,449 |
| Total | \$ 3,816,934 | \$ | 833,889 | \$ | 701,980 | \$ | 580,124 | \$ | 230,269 | \$ | 23,004 | \$ | 20,621 | \$ 51,748 | \$ 6,258,569 |

Program Summary

The CIP is categorized into the following programs:

Airside Program

The primary objective of the Airside Program is to expand airfield capacity, enhance aircraft movement efficiency and safety, reduce delays, and accommodate changes in aircraft fleets.

Terminal and Concourse Facilities Program

The Terminal Building is divided into three areas, North, Central, and South. Sixty-four percent of the CIP is allocated to reconstructing and expanding the North and South Terminals. The CIP will increase the building's area from 4.8 million to approximately 7.4 million square feet.

North Terminal Program

The North Terminal Area previously consisted of Concourses A, B, C and D in a pier configuration. This area currently is being transformed from a series of separate concourses into a linear terminal, which will increase gate utilization and connection efficiencies supporting a major hub facility for American Airlines and its One World Alliance partners,. The program eliminates Concourses B and C and widens the Terminal Building area between Concourses A and D. As part of the program the Aviation Department is renovating 1.7 million square feet of the existing Terminal Building and adding 1.8 million square feet of new terminal/concourse space. The completed North Terminal will have 48 international/domestic swing gates, two regional jet gates, a FIS facility capable of processing 3,600 international passengers per hour, 173 ticketing positions (including 67 self-service units), a new gate delivery baggage system, and support systems capable of handling an international hub operation with at least 250 flights per day. It is expected to serve at least 70% of the passenger volume at the Airport

South Terminal Program

The South Terminal Program includes the terminal expansion from Concourse H to Concourse J, construction of a new Concourse J, internationalization of four gates at Concourse H, apron construction between Concourses H and J and related utilities infrastructure. The completed South Terminal Program will provide 1.5 million feet of new and .2 million square feet of renovated terminal and concourse space. The South Terminal will have a total of 28 gates on Concourse H and J, of which 19 will be international/.domestic including one of which will be designated for Airbus A-380 operations. It will also have 190 ticketing positions.

Other Terminal Projects

This program consists of expanding Concourse A by 9 gates to 20 gates and making improvements to the existing Central Terminal. Central Terminal includes the terminal and concourse areas between Concourses E, F and G. The improvements yet to be completed include life safety and building code upgrades, major repairs to the Terminal roof, tenant relocations to and from the renovated areas and procurement of new passenger loading bridges.

Landside Program (including MIA Mover)

This program improves ground access to the Airport, primarily by relocating the Airport's perimeter roadway, extending the Terminal's upper and lower drives to accommodate South Terminal expansion, and increasing parking capacity and centralizing and automating the parking revenue collection process.

MIA Mover Program

The Aviation Department is committed to constructing an elevated automated people mover system know as the MIA Mover, connecting the Terminal to remote ground transportation facilities at an inter-modal hub to be built by the Florida Department of Transportation (FDOT). It is part of a large FDOT project, the Miami Intermodal Center (MIC), a core transportation building and adjacent consolidated rental car facility (RCF). The MIC will enable the passengers to reach the RCF, Metrorail, Tri-Rail and Amtrak transportation system. This project is one means of eliminating congestion on the Terminal curbs and access roadways. The current plan calls for the MIA Mover to have two stations. One will be between the Airport parking garages, connected to the Terminal by moving walkways. The other will be located at the RCF, west of the MIC.

Airport Support Programs

These programs support the Airport System functions, including environmental remediation and utility infrastructure, security and business systems.

Cargo and Aircraft Maintenance Program

This program primarily upgrades and expands cargo processing and aircraft maintenance facilities located on the west and north sides of the Airport. Projects include new and upgraded cargo processing buildings, facilities to support the cargo processing function, a new facility for clearing international arriving animals, and improved drainage in an area used by aircraft maintenance businesses.

GA Airports Program

This program consists of runway and taxiway improvements, security improvements and support facilities at the County's three GA airports.

Capital Program Process

As mentioned above, the CIP implements the Master Plan developed by the Aviation Department and approved by the Board of County Commissioners. Changes to existing major programs, i.e., North Terminal and South Terminal, are generally dictated by the construction staff responsible for building the projects, approved by the Aviation Director and ultimately approved by the BCC. Changes to all other programs may be generated by the Planning Division (typically recommending new projects), by those responsible for building the projects (typically recommending increased budgets for existing projects), or by the operations staff. recommendations come before a CIP User Group, constituted by representatives of those parties whose needs the completed capital program must ultimately satisfy, i.e., the CFO who generates revenues to pay debt service on bonds issued, the bond engineer representing the needs of the investor in our credit, the Deputy Director of Operations who operates and maintains the facilities constructed, the Assistant Director for Business Development and Retention who must do just that, and the airlines. The CIP User Group recommends changes, within the total CIP budget. Such changes are ultimately approved by the Aviation Director. From time to time, the CIP User Group find itself in a position having to deal with capital needs outstripping the budget. At those times, the User Group prioritizes those needs and presents their recommendations to the Aviation Director. The Aviation Director may also seeks the direct advice of the Planning Manager and the airlines. Should the Aviation Director wish to increase the total CIP budget, then he must seek such ultimate approval from the BCC.

Capital Improvement Program Funding

Aviation Passenger Facility Charge (PFC) — PFC's were initially authorized through the Aviation Safety and Capacity Expansion Act of 1990. The Act allowed public agencies, which manage commercial airports, to charge each enplaning passenger a facility charge in accordance with FAA requirements. The PFC is levied on the passenger tickets, collected by the airline, and forwarded to the airport (less a handling fee charged by the airlines). The revenues collected are to preserve or enhance safety, security, and capacity, to reduce noise, or to enhance competition. The primary difference between AIP and PFC is that the PFC is a fee directly to the passenger, is administratively retained by the airport, and is considered local funds versus airport funds. The FAA has approved four applications authorizing the collection and use of \$2.76 billion in PFC revenue (including interest) beginning November 1994 at \$3.00 per eligible enplaned passenger and increasing in January 2002 to \$4.50. Of this authority, \$2.42 billion is to pay eligible debt service on bonds used to finance the North Terminal and South Terminal programs.

Aviation Revenue Bonds (Sold and Future) — The sources of bond funds are proceeds from the sale of Aviation Revenue Bonds and interest earnings on available amounts in the capital interest accounts and construction funds and are used to fund CIP related costs. As of September 30, 2007 the principal balance of the outstanding bonds is \$4.0 billion. The Aviation Department has issued approximately \$3.5 billion of the \$4.3 billion of bonding capacity authorized by the Board for the CIP.

Florida Department of Transportation (FDOT) Funds – Aviation projects throughout the state are funded by the State through fuel taxes. About 60% of the state airport funding comes from the aviation fuel tax, with the remaining 40% generated by highway fuel taxes. State funding of aviation projects is made through FDOT under Chapter 322 of the Florida Statutes. Florida's aviation grant funds are non-competitive grants for non-exclusive use capital projects that are similar to the scope and eligibility criteria of projects eligible for FAA funding. These grants are generally used to supplement federal and local funds by providing a portion of the County's local share of eligible project costs at the Airport and the general aviation airports. FDOT bases its grant allocations on FDOT funding policies that give priority to matching federal funds and projects involving safety, security, preservation and maintenance of facilities and capacity. The Aviation Department is anticipating receiving grants totaling \$26.415 million from the Florida Department of Transportation based on the Regional Transportation Improvement Program (TIP) approved by the Metropolitan Planning Organization (MPO) Board and adopted as the FDOT approved and adopted 5-year work program.

Federal Aviation Administration - The Federal Airport Improvement Program (AIP) is administered by the FAA and funded by the Airport and Airway Trust Fund financed through federal aviation user fees and taxes. Grants-in-Aid The Airport and Airway Improvement Act of 1982, as amended by the Airport and Airway and Safety and Capacity Expansion Act of 1987, created the AIP administered by the FAA and funded by the Airport and Airway Trust Fund financed through federal aviation user fees and taxes. Grants-in-aid funds for airport infrastructure improvements to enhance safety, security, capacity and access are made available to airport sponsors in the form of "entitlements" and "discretionary" allocations for eligible projects. The AIP "entitlement" grant amounts vary annually and are based upon an airport's level of enplaned passengers and air-cargo, the amount of funds, appropriated by Congress and any revisions to the statutory formula for calculating such funding. The AIP "discretionary" funds are selectively disbursed based on the competitiveness of the project within the national priority system established by the FAA and are also affected by Congressional actions. During FY 2008, MIA is projecting to receive \$12.902 million in AIP grants based on the enplanements forecast by the Traffic Engineering Consultant and FAA's proposed budget.

Improvement Fund — Improvement Fund revenues represent airport pay-as-you-go financing from operating revenues. In FY 2008 MIA is anticipating spending \$49.823 million in Improvement Fund on capital projects. FY 2008 based on historical trends of moneys deposited in the Improvement Fund at year end.

Tenant Financing – Tenant financings represent the American Airlines contribution to the NTD program according to a 10 year schedule beginning July 2005. Contributions are deposited to a Claims Reserve Fund and used to pay claims related to the NTD.

Transportation Security Administration (TSA) Funds – TSA funds are dedicated towards the cost of in-line explosive detection systems and related counter measures included in the CIP. In FY 2008 these funds are budgeted at \$4.921 million which represents the balance of a multiyear funding agreement with the TSA.

Project Descriptions and Funding Sources

The following tables contain detailed information regarding funded and unfunded multi-year capital projects as well as projections for additional Aviation Department debt. Operating costs are recurring personal service or consumable asset expenditures, the costs of which are usually consistent and annual. Capital costs are non-recurring expenditures that have a useful life of more than five years and have a total cost that exceeds \$50,000 in total funding. The capital cost includes all manpower, implementation costs, and capital outlay required to fully implement each project.

Airside Improvements

Miami International Airport Airside Improvement Projects

Project #6333310

DESCRIPTION: Construct a new runway to decrase aircraft delays; upgrade and drainage on the north side of MIA; relocate midfield facilities to the west; construct a replacement fire rescue facility; strengthen existing runways; and re-number runways; indirect costs are budgeted in Project 6331290

LOCATION: Miami International Airport

ESTIMATED ANNUAL OPERATING IMPACT: Minimal

| (Dollars in Thousands) | Prior | F | Y 07-08 | F | Y 08-09 | F | Y 09-10 | F۱ | Y 10-11 | FY | 11-12 | FY | 12-13 | Fu | ıture | Total |
|------------------------------------|---------------|----|---------|----|---------|----|---------|----|---------|----|-------|----|-------|----|-------|---------------|
| REVENUE SCHEDULE: | | | | | | | | | | | | | | | | |
| Federal Aviation Administration | \$ 148,669 | \$ | 7,257 | \$ | 13,017 | \$ | 11,447 | \$ | - | \$ | - | \$ | - | \$ | - | \$ 180,390 |
| Aviation Passenger Facility Charge | 11,025 | | - | | - | | - | | - | | - | | - | | - | 11,025 |
| FDOT Funds | 60,719 | | 58 | | - | | - | | - | | - | | - | | - | 60,777 |
| Aviation Revenue Bonds Sold | 91,268 | | - | | - | | - | | - | | - | | - | | - | 91,268 |
| Total Revenue: | \$ 311,681 | \$ | 7,315 | \$ | 13,017 | \$ | 11,447 | \$ | - | \$ | - | \$ | - | \$ | - | \$ 343,460 |
| EXPENDITURE SCHEDULE | | | | | | | | | | | | | | | | |
| Planning and Design | \$ 66,252 | \$ | 175 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ 66,427 |
| Construction | 236,368 | | 15,383 | | 10,417 | | 9,689 | | 5,176 | | - | | - | | - | 277,033 |
| Total | \$ 302,620 | \$ | 15,558 | \$ | 10,417 | \$ | 9,689 | \$ | 5,176 | \$ | - | \$ | - | \$ | - | \$ 343,460 |

General Aviation Airports

General Aviation Airports

Project #6336930

DESCRIPTION: Construct airfield improvements to improve safety and operations; indirect costs are budgeted in Project 6331290 LOCATION: Various sites

ESTIMATED ANNUAL OPERATING IMPACT: Minimal

| (Dollars in Thousands) | Prior | FY (| 07-08 | FY | 08-09 | FY | ′ 09-10 | FY | 10-11 | FY | 11-12 | FY | 12-13 | Fu | ture | Total |
|---------------------------------|--------------|------|-------|----|-------|----|---------|----|-------|----|-------|----|-------|----|------|--------------|
| REVENUE SCHEDULE: | | | | | | | | | | | | | | | | |
| Federal Aviation Administration | \$ 18,691 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ 18,691 |
| FDOT Funds | 1,701 | | - | | 140 | | - | | - | | - | | - | | - | 1,841 |
| Aviation Revenue Bonds Sold | 32,397 | | - | | - | | - | | - | | - | | - | | - | 32,397 |
| Total Revenue: | \$ 52,789 | \$ | - | \$ | 140 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ 52,929 |
| EXPENDITURE SCHEDULE | | | | | | | | | | | | | | | | |
| Planning and Design | \$ 11,807 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ 11,807 |
| Construction | 40,574 | | 70 | | 74 | | 73 | | 73 | | 73 | | 72 | | 113 | 41,122 |
| Total | \$ 52,381 | \$ | 70 | \$ | 74 | \$ | 73 | \$ | 73 | \$ | 73 | \$ | 72 | \$ | 113 | \$ 52,929 |

Landside Improvements

Miami International Airport Mover

Project #6337230

DESCRIPTION: Design and build an elevated automated people mover to link the future Miami Intermodal Center (MIC) to the termianl which will relieve vehicular traffic at the curb of the terminal; indirect costs are budgeted in Project 6331290

LOCATION: Miami International Airport

ESTIMATED ANNUAL OPERATING IMPACT: \$7,648

| (Dollars in Thousands) | Prior | F١ | Y 07-08 | F | Y 08-09 | F | Y 09-10 | F | Y 10-11 | FY | ′ 11-12 | FΥ | 12-13 | Fι | ıture | Total |
|-------------------------------|--------------|----|---------|----|---------|----|---------|----|---------|----|---------|----|-------|----|-------|---------------|
| REVENUE SCHEDULE: | | | | | | | | | | | | | | | | |
| FDOT Funds | \$ 999 | \$ | 8,316 | \$ | 62,632 | \$ | 24,948 | \$ | 16,632 | \$ | - | \$ | - | \$ | - | \$ 113,527 |
| Future Aviation Revenue Bonds | - | | - | | 25,153 | | 90,407 | | - | | - | | - | | - | 115,560 |
| Aviation Revenue Bonds Sold | 24,346 | | - | | - | | - | | - | | - | | - | | - | 24,346 |
| Total Revenue: | \$ 25,345 | \$ | 8,316 | \$ | 87,785 | \$ | 115,355 | \$ | 16,632 | \$ | - | \$ | - | \$ | - | \$ 253,433 |
| EXPENDITURE SCHEDULE | | | | | | | | | | | | | | | | |
| Planning and Design | \$ 10,472 | \$ | 5,920 | \$ | 6,456 | \$ | 5,652 | \$ | 2,325 | \$ | 91 | \$ | - | \$ | - | \$ 30,916 |
| Construction | 225 | | 159 | | 88,603 | | 90,067 | | 43,463 | | - | | - | | - | 222,517 |
| Total | \$ 10,697 | \$ | 6,079 | \$ | 95,059 | \$ | 95,719 | \$ | 45,788 | \$ | 91 | \$ | - | \$ | - | \$ 253,433 |

Miami International Airport Roadways and Parking

Project #6331810

DESCRIPTION: Construct a new passenger parking garage and a facility to centralize parking fee collection; realign a portion of Perimeter Rd; and prepare for eventual expansion of Perimeter Rd; and extend vehicular drive to serve south terminal; indirect costs are budgeted in Project 6331290

LOCATION: Miami International Airport

ESTIMATED ANNUAL OPERATING IMPACT: Minimal

| (Dollars in Thousands) | Prior | F | Y 07-08 | F | Y 08-09 | F | Y 09-10 | F١ | / 10-11 | F۱ | Y 11-12 | F١ | / 12-13 | F | uture | Total |
|------------------------------------|---------------|----|---------|----|---------|----|---------|----|---------|----|---------|----|---------|------|--------|---------------|
| REVENUE SCHEDULE: | | | | | | | | | | | | | | | | |
| Aviation Passenger Facility Charge | \$ 44,859 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ 44,859 |
| FDOT Funds | 30,449 | | - | | - | | - | | - | | - | | - | | - | 30,449 |
| Future Aviation Revenue Bonds | - | | 6,000 | | 6,760 | | 565 | | - | | - | | - | | - | 13,325 |
| Aviation Revenue Bonds Sold | 73,638 | | - | | - | | - | | - | | - | | - | | - | 73,638 |
| Improvement Fund | 7,373 | | 9,893 | | 3,506 | | 6,352 | | 5,000 | | 5,000 | | 5,000 | : | 37,577 | 79,701 |
| Total Revenue: | \$ 156,319 | \$ | 15,893 | \$ | 10,266 | \$ | 6,917 | \$ | 5,000 | \$ | 5,000 | \$ | 5,000 | \$ 3 | 37,577 | \$ 241,972 |
| EXPENDITURE SCHEDULE | | | | | | | | | | | | | | | | |
| Planning and Design | \$ 49,622 | \$ | 623 | \$ | 472 | \$ | 393 | \$ | 294 | \$ | 119 | \$ | - | \$ | - | \$ 51,523 |
| Construction | 100,747 | | 20,673 | | 7,183 | | 9,269 | | 5,000 | | 5,000 | | 5,000 | (| 37,577 | 190,449 |
| Total | \$ 150,369 | \$ | 21,296 | \$ | 7,655 | \$ | 9,662 | \$ | 5,294 | \$ | 5,119 | \$ | 5,000 | \$ 3 | 37,577 | \$ 241,972 |

Support Facilities

Miami International Airport Support Facility Improvements

Project #6331290

DESCRIPTION: Remediate pollution; expand chiller plant to air condistion additional terminalspace; secure the public by installing equipment to control access; screen checked baggage and screen passengers; modernize and expand the telecommunication systems shared with the airlines and other tenants

LOCATION: Miami International Airport

ESTIMATED ANNUAL OPERATING IMPACT: \$10,000

| (Dollars in Thousands) | Prior | F | Y 07-08 | F | Y 08-09 | F | Y 09-10 | F | Y 10-11 | F١ | / 11-12 | F١ | Y 12-13 | F | uture | Total |
|------------------------------------|---------------|----|---------|----|---------|----|---------|----|---------|----|---------|----|---------|----|-------|-----------------|
| REVENUE SCHEDULE: | | | | | | | | | | | | | | | | |
| Federal Aviation Administration | \$ 35,164 | \$ | 1,037 | \$ | 648 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ 36,849 |
| Aviation Passenger Facility Charge | 12,242 | | - | | - | | - | | - | | - | | - | | - | 12,242 |
| FDOT Funds | 19,233 | | 8,920 | | 8,920 | | - | | - | | - | | - | | - | 37,073 |
| Future Aviation Revenue Bonds | - | | 56,525 | | 67,245 | | 32,249 | | | | | | | | | 156,019 |
| Aviation Revenue Bonds Sold | 767,143 | | - | | - | | - | | - | | - | | - | | - | 767,143 |
| Improvement Fund | - | | 23,000 | | - | | - | | - | | - | | - | | - | 23,000 |
| Total Revenue: | \$ 833,782 | \$ | 89,482 | \$ | 76,813 | \$ | 32,249 | \$ | - | \$ | - | \$ | - | \$ | - | \$ 1,032,326 |
| EXPENDITURE SCHEDULE | | | | | | | | | | | | | | | | |
| Planning and Design | \$ 479,279 | \$ | 33,487 | \$ | 26,577 | \$ | 22,786 | \$ | 10,094 | \$ | 720 | \$ | 590 | \$ | 1,177 | \$ 574,710 |
| Construction | 237,248 | | 95,810 | | 57,908 | | 31,253 | | 15,556 | | 7,001 | | 4,959 | | 7,881 | 457,616 |
| Total | \$ 716,527 | \$ | 129,297 | \$ | 84,485 | \$ | 54,039 | \$ | 25,650 | \$ | 7,721 | \$ | 5,549 | \$ | 9,058 | \$ 1,032,326 |

Terminal Improvements

Miami International Airport North Terminal Development (NTD)

Project #6339221

DESCRIPTION: Expand terminal and concourse facilities from A to D to facilitiate passenger connections and transfers; renovate terminal space from curb to ticket counters to provide papropriate passenger circulation; remedy pollution at the NT site; indirect costs are budgeted in Project 6331290

LOCATION: Miami International Airport

ESTIMATED ANNUAL OPERATING IMPACT: \$17,955

| (Dollars in Thousands) | Prior | F | Y 07-08 | FY 08-09 | F | Y 09-10 | F | Y 10-11 | FY 11- | 12 | FY 12-13 | F | uture | Total |
|-------------------------------|-----------------|----|---------|---------------|----|---------|----|---------|----------|----|-----------|----|-------|-----------------|
| REVENUE SCHEDULE: | | | | | | | | | | | | | | |
| FDOT Funds | \$ 7,166 | \$ | - | \$ - | \$ | - | \$ | - | \$ - | | \$ - | \$ | - | \$ 7,166 |
| Tenant Financing | 40,000 | | 10,000 | 10,000 | | 10,000 | | 10,000 | 10,00 | 00 | 10,000 | | 5,000 | 105,000 |
| Future Aviation Revenue Bonds | - | | 457,365 | 489,770 | | 451,716 | | - | - | | - | | - | 1,398,851 |
| Aviation Revenue Bonds Sold | 1,265,603 | | - | - | | - | | - | - | | - | | - | 1,265,603 |
| Total Revenue: | \$ 1,312,769 | \$ | 467,365 | \$ 499,770 | \$ | 461,716 | \$ | 10,000 | \$ 10,00 | 00 | \$ 10,000 | \$ | 5,000 | \$ 2,776,620 |
| EXPENDITURE SCHEDULE | | | | | | | | | | | | | | |
| Planning and Design | \$ 420,673 | \$ | - | \$ - | \$ | - | \$ | - | \$ - | | \$ - | \$ | - | \$ 420,673 |
| Construction | 816,459 | | 515,092 | 462,380 | | 393,072 | | 143,944 | 10,00 | 00 | 10,000 | | 5,000 | 2,355,947 |
| Total | \$ 1,237,132 | \$ | 515,092 | \$ 462,380 | \$ | 393,072 | \$ | 143,944 | \$ 10,00 | 00 | \$ 10,000 | \$ | 5,000 | \$ 2,776,620 |

Miami International Airport Other Terminal Projects

Project #6337440

DESCRIPTION: Expand Concourse A; make improvements to Central Terminal including life safety and building code upgrades; major repairs to the terminal roof; tenant relocations and procurement of new passenger loading bridges; indirect costs are budgeted in Project 6331290

LOCATION: Miami International Airport

ESTIMATED ANNUAL OPERATING IMPACT: Minimal

| (Dollars in Thousands) | Prior | F | Y 07-08 | F | Y 08-09 | F | Y 09-10 | F` | Y 10-11 | FY | 11-12 | FY | 12-13 | Fι | ıture | Total |
|------------------------------------|---------------|----|---------|----|---------|----|---------|----|---------|----|-------|----|-------|----|-------|---------------|
| REVENUE SCHEDULE: | | | | | | | | | | | | | | | | |
| Federal Aviation Administration | \$ 12,792 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ 12,792 |
| Aviation Passenger Facility Charge | 87,181 | | - | | - | | - | | - | | - | | - | | - | 87,181 |
| FDOT Funds | 5,467 | | 2,163 | | 1,229 | | - | | - | | - | | - | | - | 8,859 |
| Future Aviation Revenue Bonds | - | | 45,110 | | 72 | | 14,639 | | | | | | | | | 59,821 |
| Aviation Revenue Bonds Sold | 335,153 | | - | | - | | - | | - | | - | | - | | - | 335,153 |
| Improvement Fund | - | | 17,000 | | - | | - | | - | | - | | - | | - | 17,000 |
| Total Revenue: | \$ 440,593 | \$ | 64,273 | \$ | 1,301 | \$ | 14,639 | \$ | - | \$ | - | \$ | - | \$ | - | \$ 520,806 |
| EXPENDITURE SCHEDULE | | | | | | | | | | | | | | | | |
| Planning and Design | \$ 120,618 | \$ | 1,514 | \$ | 1,370 | \$ | 1,028 | \$ | 316 | \$ | - | \$ | - | \$ | - | \$ 124,846 |
| Construction | 304,247 | | 42,260 | | 28,769 | | 16,656 | | 4,028 | | - | | - | | - | 395,960 |
| Total | \$ 424,865 | \$ | 43,774 | \$ | 30,139 | \$ | 17,684 | \$ | 4,344 | \$ | - | \$ | - | \$ | - | \$ 520,806 |

Miami International Airport South Terminal Projects

Project #63310500

DESCRIPTION: Expand terminal and concourse facilities from Teminal H to the east by adding the South Terminal building; construct Concourse J; renovate Concourse H; upgrade and add apron and utility capacity; indirect costs are budgeted in Project 6331290

LOCATION: Miami International Airport

ESTIMATED ANNUAL OPERATING IMPACT: \$6,344

| Dollars in Thousands) | Prior | F | Y 07-08 | F | Y 08-09 | FY | ′ 09-10 | FY | 10-11 | FY | 11-12 | FY | 12-13 | Fι | iture | Total |
|------------------------------------|---------------|----|---------|----|---------|----|---------|----|-------|----|-------|----|-------|----|-------|-----------------|
| REVENUE SCHEDULE: | | | | | | | | | | | | | | | | |
| Federal Aviation Administration | \$ 21,335 | \$ | 4,608 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ 25,943 |
| Aviation Passenger Facility Charge | 20,930 | | - | | - | | - | | - | | - | | - | | - | 20,930 |
| FDOT Funds | 39,332 | | 6,959 | | - | | - | | - | | - | | - | | - | 46,291 |
| Future Aviation Revenue Bonds | - | | 35,000 | | 11,000 | | - | | | | | | | | | 46,000 |
| Aviation Revenue Bonds Sold | 877,813 | | - | | - | | - | | - | | - | | - | | - | 877,813 |
| Improvement Fund | 15,125 | | 4,921 | | - | | - | | - | | - | | - | | - | 20,04 |
| Total Revenue: | \$ 974,535 | \$ | 51,488 | \$ | 11,000 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ 1,037,02 |
| XPENDITURE SCHEDULE | | | | | | | | | | | | | | | | |
| Planning and Design | \$ 5,980 | \$ | 446 | \$ | 260 | \$ | 62 | \$ | - | \$ | - | \$ | - | \$ | - | \$ 6,748 |
| Construction | 916,363 | | 102,277 | | 11,511 | | 124 | | - | | - | | - | | - | 1,030,27 |
| Total | \$ 922,343 | \$ | 102,723 | \$ | 11,771 | \$ | 186 | \$ | - | \$ | - | \$ | - | \$ | - | \$ 1,037,023 |

Supplemental Data

Administrative Reimbursement

Overview

Administrative reimbursement includes direct and indirect expenses to the County for services rendered.

Direct County Expenses

| | Actual | Approved | Approved | |
|-------------------------------|--------------|---------------|---------------|---|
| Miami-Dade County Agency | FY2006 | FY2007 | FY2008 | Purpose |
| GSA Risk Management | \$ 9,889,000 | \$ 13,206,000 | \$ 15,301,000 | Insurance |
| Water & Sewer | 1,976,000 | 6,000,000 | 6,000,000 | Utilities |
| GSA Security | 4,877,000 | 5,200,000 | 5,200,000 | Security Guard Service |
| ETSD | 903,000 | 1,600,000 | 1,600,000 | Radios, Technology & Infrastructure |
| GSA Fleet Management | 619,000 | 1,029,000 | 1,100,000 | Fuel, Lubricants auto tags |
| Police Department | 364,000 | 803,000 | 1,000,000 | Vehicles |
| GSA Pest Control | - | 750,000 | 200,000 | Exterminating |
| DERM | 849,000 | 872,000 | 960,000 | Personnel and resources dedicated to Aviation |
| County Attorney's Office | 670,000 | 670,000 | 650,000 | Legal services in excess of indirect reimbursement |
| Intergovernmental Affairs | - | 237,000 | 237,000 | Additional services and support to MDAD |
| GSA | 362,000 | 250,000 | 250,000 | Elevator inspections |
| GSA | 397,000 | 500,000 | 500,000 | Office Supplies |
| Audit and Management Services | 440,000 | 440,000 | 440,000 | Auditing services in excess of indirect reimbursement |
| Office of Inspector General | 222,000 | 400,000 | 400,000 | Audits and investigative work |
| Solid Waste Management | 234,000 | 315,000 | 315,000 | Waste removal services |
| Communications | 136,000 | 185,000 | 185,000 | Ads and promotional spots |
| Fire Department | - | 450,000 | 450,000 | Life safety and fire supplies |
| Fire Department | 14,407,000 | 16,990,000 | 16,990,000 | Fire Protection & Fire Rescue Services |
| | 36,345,000 | 49,897,000 | 51,778,000 | |

Indirect County Expenses

| | Actual FY 2006 | | Approved FY 2007 | Approved FY 2008 | |
|---|-------------------|------|--------------------------|--------------------------------|------------|
| MDAD Salaries & Fringes Rate-Modified Full Costing | | \$: | 130,172,721 0.067419 | \$ 111,725,847 0.067419 | [A] [B] |
| Total MDAD Reimbursement to County Agreed Upon Deduction | | \$ | 8,776,115 (2,257,005) | \$ 7,532,445 (2,257,005) | [A x B] |

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Promotional Funding

These events will provide the Miami-Dade Aviation Department with an excellent opportunity to showcase and promote Miami International Airport and its General Aviation Airports. All promotional funds recipients will be required to comply with the requirements of Administrative Order 7-32 governing the expenditure of the Department's promotional funds, and with the Federal Aviation Administration's guidelines.

Summary of Promotional Funding

| Event Title | Amount |
|---|---------------|
| Eight Symposiums of the Americas | \$ 5,000 |
| Airport Minority Advisory Council (AMAC) | 5,000 |
| Miami-Dade County Days | 5,000 |
| Airport Council International | 10,000 |
| The Miami Conference in the Caribbean | 5,000 |
| Inaugural for New Airlines | 2,500 |
| Caribbean Symposium | 5,000 |
| Customer Service & Volunteer Educational Conference | 2,500 |
| Florida Airport Council | 2,000 |
| Community Outreach Programs | 20,000 |
| Air Cargo Americas | 50,000 |
| Security & Safety Meeting | 2,000 |
| New MIA Projects/Inaugurations | 35,000 |
| Media Day | 2,000 |
| Summer Travel Program | 1,000 |
| Airline Management Council Meeting Luncheon | 1,500 |
| The Hemispheric Congress Sponsorship | 5,000 |
| Round Table and Breakfast | 2,500 |
| Security Heroes Recognition Luncheon | 5,000 |
| Survival Fire Drill | 5,000 |
| Total | \$ 171,000 |

Detail of Promotional Funding

Custom/Trade/Finance Symposium

Event title: Eight Symposiums of the Americas - The Symposium provides an annual forum for the nation's leading customs officials and business trade executives to learn the latest advances in trade talks, and transportation. It presents a forum to exchange views on how to develop strategies to enhance the growth of international trade, and automation and modernization of customs procedures for the efficient movement of goods and passengers through Miami International Airport.

Airport Minority Advisory Council

Event title: Annual Sponsorship - The Airport Minority Advisory Council (AMAC) promotes the full participation of minority women-owned business in airport contracts, and promotes the employment of minorities and women in the airport industry. This organization has over 600 members, including minority and women business owners, airport operators, corporate CEOs, government officials, and other aviation entities.

Miami-Dade County Days

Event title: 2005 Dade Days in Tallahassee - Miami-Dade Days provides a unique opportunity for participants, including local officials and community leaders to discuss legislative priorities with state legislators in an informal setting.

Airport Council International

Event title: Conference - The Miami-Dade Aviation Department will co-host numerous conferences with Airport Council International during this fiscal year. The conferences will enable Miami International Airport to promote itself to a large number of airports.

Caribbean Central American Action Conference

Event title: The Miami Conference in the Caribbean - This conference is held every year in Miami and provides a forum for deliberation on diverse policies and business issues in the countries of the Caribbean basin. CLAA is focusing on the vote from CARICOM member-countries to name Miami as the location for the Permanent FTAA Secretariat. Miami International Airport has strong interests in securing the Secretariat in Miami to maintain its position as the US air service gateway to Latin America and the Caribbean.

Miami-Dade County Aviation Department

Event title: Inaugural for new airlines - The Aviation Department will co-host inaugural ceremonies for new airlines servicing MIA with the respective airline.

Free Trade Area of the Americas (FTAA)

Event title: Caribbean Symposium - The FTAA Caribbean Symposium will promote Miami-Dade County as the viable candidate for the future headquarters.

AAAE Conference

Event Title: Customer Service & Volunteer Educational Conference - This is an educational program for Customer Service and the Volunteer Program at airports. This conference will be held in Miami, Florida in 2008.

Detail of Promotional Funding (Continued)

MDAD - Office of Governmental Affairs

Event Title: Florida Airport Council - The Office of Governmental Affairs, in representing Miami International Airport, will co-sponsor the State Legislative Summit and the Washington Summit in 2008.

Miami-Dade County Aviation Department

Event Title: Community Outreach Programs - The Miami-Dade County Aviation Department, in accordance with FAA guidelines and the use of airport revenue to support community activities, is authorized to utilize airport revenue in support of community activities as long as such expenditures are directly and substantially related to the operations of the Miami International Airport and Miami-Dade County Aviation Department's five General Aviation airports. These expenditures will be documented and be subject to review on a case-by-case basis to insure compliance with FAA policies and procedures.

Miami-Dade County Aviation Department

Event Title: Air Cargo Americas - This conference is held every other year and promotes the movement of trade between Miami and the world.

Miami-Dade County Aviation Department

Event Tile: Security and Safety Meeting - Meetings conducted by Miami-Dade Aviation Department at MIA to promote safety and security among union workers.

Capital Improvement Program Events

Event title: New MIA Projects/Inaugurations - On going CIP projects at Miami International Airport; South Terminal grand opening, promotion of Central and North Terminals.

Miami-Dade County Aviation Department

Even title: Media Day - This is a special event conducted by the Miami-Dade County Aviation department to gather all the local media to explain the development of the Capital Improvement Programs and how they can assist in reaching out to residents when utilizing Miami International Airport.

Miami International Airport/Terminal

Event title: Summer Travel Program - Miami International Airport will continue the Summer Travel Program by providing entertainment to passengers during the heavily traveled summer months. This program is designed to brighten airport passengers and visitors experience while traveling through MIA.

Miami International Airport (MIA)

Event title: Airline Management Council Meeting Luncheon- This luncheon is conducted by Airlines Management Counsel Meeting, and hosted once a year by MIA.

The Latin Chamber Of Commerce (CAMACOL)

Event Title: Hemispheric Congress Sponsorship - This conference is held every year as a solid vehicle to establish international business ties worldwide. The mission of the Congress is to directly link businesses throughout the globe, promote Miami-Dade County and the State of Florida as the gateway to the Americas.

Detail of Promotional Funding (Continued)

The Industrial Association of Dade County, (IADC)

Event Title: Round Table and Breakfast - The Maintenance Division of Miami-Dade County Aviation Department will host the IADC breakfast on the second Friday of every month. This organization has become a respected voice on local issues, and governmental and regulatory issues affecting the industrial and commercial real estate industry and its affiliated service businesses. IADC Roundtable meetings provide an opportunity for members and guests to network with each other.

Miami-Dade Aviation Department

Event: Security Heroes Recognition Luncheon - This program had been resurrected by Miami-Dade Aviation Department to recognize employees for outstanding performance in the area of security at Miami International Airport.

Miami-Dade County Aviation Department

Event: Survival Fire Drill - The survival drill is conducted every two years by the Fire Department of Miami-Dade County Aviation Department to review safety practices.

Landing Fee

LANDING FEE CALCULATION MIAMI INTERNATIONAL AIRPORT For Fiscal Years Ended September 30

| | Budget Calculation | | lculation | | % |
|--|--------------------|---------------|---------------|---------------|--------|
| Landing Fee Calculation | | FY 2007 | FY 2008 | Variance | Chg. |
| Airport System Requirement: | | | | | |
| Principal & Interest Requirement | | \$231,977,378 | \$231,508,506 | -\$468,872 | -0.2% |
| Less: PFC Revenue | | (73,641,233) | (81,608,242) | (7,967,008) | 10.8% |
| Net P & I Requirement | | \$158,336,145 | \$149,900,264 | -\$8,435,880 | -5.3% |
| Times Coverage Factor | | <u>1.20</u> | <u>1.20</u> | | |
| P&I Requirement Plus Coverage | | \$190,003,374 | \$179,880,317 | -\$10,123,057 | -5.3% |
| Current Expenses | | 369,595,617 | 404,746,234 | 35,150,617 | 9.5% |
| Increase/(Decrease) in O&M Reserve | | 1,997,543 | 4,745,333 | 2,747,790 | 0.0% |
| Deposit from Bond Reserve Account (Inter | est) | (3,700,000) | (3,108,844) | 591,156 | -16.0% |
| Deposit to Reserve Maintenance Fund | | 17,000,000 | 23,000,000 | 6,000,000 | 35.3% |
| Total Requirement | [A] | \$574,896,534 | \$609,263,040 | \$34,366,506 | 6.0% |
| | | | | | |
| Less: Revenues Net of Landing Fees | | | | | |
| Aviation Fees | | \$188,066,657 | \$203,146,274 | \$15,079,617 | 8.0% |
| Terminal Rentals | | 40,640,674 | 39,655,418 | -985,256 | -2.4% |
| Structure & Other Rentals | | 53,511,940 | 51,806,327 | -1,705,613 | -3.2% |
| Commercial Revenues | | 161,522,045 | 169,018,970 | 7,496,925 | 4.6% |
| Other Revenues | | 11,524,000 | 15,171,682 | 3,647,682 | 31.7% |
| G/A Airports | | 4,403,482 | 4,980,946 | 577,464 | 13.1% |
| Improvement Fund Deposit | | 56,000,000 | 65,000,000 | 9,000,000 | 16.1% |
| Total Revenues | [B] | \$515,668,798 | \$548,779,618 | \$33,110,819 | 6.4% |
| | | | | | |
| Amount Recovered from Landing Fees | [A-B] | \$59,227,735 | \$60,483,423 | \$1,255,687 | 2.1% |
| Less: Sept. collections from Ldg. Fees | [D] | 4,929,220 | 4,422,649 | -506,571 | -10.3% |
| | | , , | , , | , | |
| Net Amt Recovered from Landing Fees | [C-D] | \$54,298,515 | \$56,060,774 | \$1,762,258 | 3.2% |
| Estimated Landed Weight in 1,000 lb. units (| 1) [F] | 29,278,334 | 28,846,657 | -431,677 | -1.5% |
| Landing Fee Rate (per 1,000 lb. unit) | [E/F] | \$1.85 | \$1.94 | \$0.09 | 4.8% |
| Total Landing Fee Revenue [G*F- | +D] | \$59,227,735 | \$60,483,423 | \$1,255,687 | 2.1% |

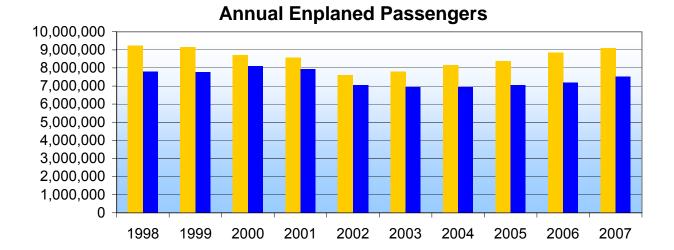
⁽¹⁾ Represents estimated landed weight for 11 months.

Operational Statistics

Annual Enplaned Passengers

Fiscal Years Ended September 30, 1998 to 2007

| Fiscal Domes | | Domestic I | | ational | To | Total | | |
|--------------|------------|------------|------------|----------|------------|----------|--|--|
| Year | Passengers | % Change | Passengers | % Change | Passengers | % Change | | |
| 1998 | 9,231,701 | -2.7% | 7,789,208 | 1.0% | 17,020,909 | -1.1% | | |
| 1999 | 9,144,269 | -0.9% | 7,778,608 | -0.1% | 16,922,877 | -0.6% | | |
| 2000 | 8,724,546 | -4.6% | 8,107,596 | 4.2% | 16,832,142 | -0.5% | | |
| 2001 | 8,568,487 | -1.8% | 7,955,101 | -1.9% | 16,523,588 | -1.8% | | |
| 2002 | 7,615,860 | -11.1% | 7,058,314 | -11.3% | 14,674,174 | -11.2% | | |
| 2003 | 7,792,381 | 2.3% | 6,947,528 | -1.6% | 14,739,909 | 0.4% | | |
| 2004 | 8,162,901 | 4.8% | 6,954,655 | 0.1% | 15,117,556 | 2.6% | | |
| 2005 | 8,373,079 | 2.6% | 7,070,179 | 1.7% | 15,443,258 | 2.2% | | |
| 2006 | 8,854,085 | 5.7% | 7,200,955 | 1.8% | 16,055,040 | 4.0% | | |
| 2007 | 9,102,351 | 2.8% | 7,513,064 | 4.3% | 16,615,415 | 3.5% | | |



International

Domestic

Monthly Enplaned Passenger by Fiscal Year

INTERNATIONAL ENPLANED PASSENGERS

| | Budget | | | | | | | |
|-----|----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| _ | 07-08 | 06-07 | 05-06 | 04-05 | 03-04 | 02-03 | 01-02 | 00-01 |
| OCT | 543,039 | 525,267 | 469,940 | 499,455 | 502,951 | 519,800 | 464,179 | 605,768 |
| NOV | 584,117 | 588,209 | 552,447 | 551,259 | 563,407 | 562,171 | 531,052 | 634,093 |
| DEC | 726,786 | 686,461 | 705,993 | 693,907 | 702,778 | 705,676 | 680,606 | 712,761 |
| JAN | 651,316 | 627,548 | 624,851 | 614,745 | 587,401 | 597,054 | 604,114 | 604,114 |
| FEB | 561,372 | 547,422 | 538,174 | 534,353 | 539,495 | 528,369 | 549,887 | 690,421 |
| MAR | 636,842 | 632,761 | 620,637 | 643,338 | 585,457 | 565,545 | 609,089 | 709,437 |
| APR | 621,335 | 596,519 | 594,325 | 538,141 | 549,707 | 527,422 | 553,145 | 662,433 |
| MAY | 614,098 | 614,898 | 596,757 | 575,630 | 545,980 | 523,972 | 560,490 | 632,167 |
| JUN | 674,060 | 665,833 | 654,680 | 626,608 | 617,211 | 602,701 | 621,582 | 704,695 |
| JUL | 726,786 | 741,888 | 700,427 | 692,471 | 687,896 | 679,631 | 691,553 | 764,112 |
| AUG | 653,383 | 707,763 | 633,087 | 610,987 | 641,939 | 661,670 | 689,334 | 761,619 |
| SEP | 516,917 | 578,495 | 509,637 | 489,285 | 430,433 | 473,517 | 503,283 | 462,810 |
| _ | 7,510,050 | 7,513,064 | 7,200,955 | 7,070,179 | 6,954,655 | 6,947,528 | 7,058,314 | 7,944,430 |

DOMESTIC ENPLANED PASSENGERS

| | Budget | | | | | | | |
|-----|----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| _ | <i>07-08</i> | 06-07 | 05-06 | 04-05 | 03-04 | 02-03 | 01-02 | 00-01 |
| OCT | 678,370 | 662,922 | 569,109 | 609,843 | 586,445 | 573,510 | 483,002 | 634,991 |
| NOV | 706,079 | 706,111 | 686,958 | 647,619 | 666,496 | 625,106 | 566,439 | 700,140 |
| DEC | 724,499 | 756,123 | 728,860 | 660,670 | 679,618 | 676,440 | 603,906 | 688,390 |
| JAN | 843,202 | 812,842 | 821,216 | 768,852 | 758,874 | 716,221 | 684,664 | 814,351 |
| FEB | 742,918 | 721,009 | 724,740 | 663,197 | 702,011 | 625,496 | 629,559 | 701,551 |
| MAR | 880,041 | 851,449 | 860,587 | 811,626 | 808,693 | 767,160 | 771,513 | 856,937 |
| APR | 861,621 | 821,138 | 832,330 | 744,966 | 755,609 | 663,263 | 705,884 | 816,743 |
| MAY | 807,386 | 782,291 | 788,543 | 731,624 | 675,812 | 643,585 | 653,317 | 725,105 |
| JUN | 788,967 | 765,508 | 769,770 | 721,491 | 675,892 | 627,388 | 652,089 | 712,896 |
| JUL | 824,782 | 798,734 | 784,572 | 760,653 | 713,231 | 652,369 | 688,063 | 761,968 |
| AUG | 733,708 | 780,746 | 708,852 | 686,197 | 689,663 | 729,300 | 676,993 | 745,123 |
| SEP | <i>587,376</i> | 643,478 | 578,548 | 566,341 | 450,557 | 492,543 | 500,431 | 410,292 |
| _ | 9,178,950 | 9,102,351 | 8,854,085 | 8,373,079 | 8,162,901 | 7,792,381 | 7,615,860 | 8,568,487 |

TOTAL ENPLANED PASSENGERS

| | Budget | | | | | | | |
|-------|--------------|------------|------------|------------|------------|------------|------------|------------|
| _ | <i>07-08</i> | 06-07 | 05-06 | 04-05 | 03-04 | 02-03 | 01-02 | 00-01 |
| OCT | 1,221,409 | 1,188,189 | 1,039,049 | 1,109,298 | 1,089,396 | 1,093,310 | 947,181 | 1,240,759 |
| NOV | 1,290,196 | 1,294,320 | 1,239,405 | 1,198,878 | 1,229,903 | 1,187,277 | 1,097,491 | 1,334,233 |
| DEC | 1,451,284 | 1,442,584 | 1,434,853 | 1,354,577 | 1,382,396 | 1,382,116 | 1,284,512 | 1,401,151 |
| JAN | 1,494,518 | 1,440,390 | 1,446,067 | 1,383,597 | 1,346,275 | 1,313,275 | 1,288,778 | 1,418,465 |
| FEB | 1,304,290 | 1,268,431 | 1,262,914 | 1,197,550 | 1,241,506 | 1,153,865 | 1,179,446 | 1,391,972 |
| MAR | 1,516,883 | 1,484,210 | 1,481,224 | 1,454,964 | 1,394,150 | 1,332,705 | 1,380,602 | 1,566,374 |
| APR | 1,482,956 | 1,417,657 | 1,426,655 | 1,283,107 | 1,305,316 | 1,190,685 | 1,259,029 | 1,479,176 |
| MAY | 1,421,484 | 1,397,189 | 1,385,300 | 1,307,254 | 1,221,792 | 1,167,557 | 1,213,807 | 1,357,272 |
| JUN | 1,463,027 | 1,431,341 | 1,424,450 | 1,348,099 | 1,293,103 | 1,230,089 | 1,273,671 | 1,417,591 |
| JUL | 1,551,568 | 1,540,622 | 1,484,999 | 1,453,124 | 1,401,127 | 1,332,000 | 1,379,616 | 1,526,080 |
| AUG | 1,387,092 | 1,488,509 | 1,341,939 | 1,297,184 | 1,331,602 | 1,390,970 | 1,366,327 | 1,506,742 |
| SEP _ | 1,104,293 | 1,221,973 | 1,088,185 | 1,055,626 | 880,990 | 966,060 | 1,003,714 | 873,102 |
| _ | 16,689,000 | 16,615,415 | 16,055,040 | 15,443,258 | 15,117,556 | 14,739,909 | 14,674,174 | 16,512,917 |

Enplaned Passengers by Airline

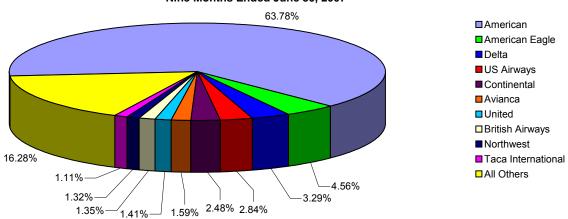
Fiscal Years Ended September 30

| | <u>2006</u> | <u>2006</u> <u>2005</u> <u>2004</u> | | <u>2003</u> | | | | |
|--------------------|-------------|-------------------------------------|------------|--------------|---------------|--------------|---------------|--------------|
| | | % of | | % of | | % of | | % of |
| | Number | <u>Total</u> | Number | <u>Total</u> | <u>Number</u> | <u>Total</u> | <u>Number</u> | <u>Total</u> |
| American | 10,170,787 | 76.35 | 9,558,458 | 75.70 | 8,739,109 | 72.55 | 7,977,294 | 69.63 |
| American Eagle | 693,498 | 5.21 | 586,261 | 4.64 | 534,320 | 4.44 | 516,574 | 4.51 |
| Delta | 530,247 | 3.98 | 595,265 | 4.71 | 651,593 | 5.41 | 634,835 | 5.54 |
| Continental | 390,846 | 2.93 | 385,581 | 3.05 | 456,130 | 3.79 | 492,338 | 4.30 |
| US Airways | 385,313 | 2.89 | 344,994 | 2.73 | 355,321 | 2.95 | 410,169 | 3.58 |
| United | 266,012 | 2.00 | 242,764 | 1.92 | 448,632 | 3.72 | 659,457 | 5.76 |
| Avianca | 247,297 | 1.86 | 213,828 | 1.69 | 192,406 | 1.60 | 100,629 | 0.88 |
| British Airways | 239,135 | 1.80 | 239,370 | 1.90 | 231,030 | 1.92 | 231,577 | 2.02 |
| Northwest | 212,168 | 1.59 | 250,833 | 1.99 | 248,292 | 2.06 | 254,403 | 2.22 |
| Taca International | 186,706 | 1.40 | 208,782 | 1.65 | 188,554 | 1.57 | 179,126 | 1.56 |
| All Others | 2,733,031 | 20.52 | 2,817,122 | 22.31 | 3,072,169 | 25.50 | 3,283,417 | 28.66 |
| Total | 13,322,009 | 100.00 | 12,626,136 | 100.00 | 12,045,387 | 100.00 | 11,456,402 | 100.00 |

Nine Months Ended June 30

| | <u>2007</u> | 2006 | <u>2006</u> | | |
|--------------------|---------------|--------------|---------------|--------------|--|
| | | % of | | % of | |
| | <u>Number</u> | <u>Total</u> | <u>Number</u> | <u>Total</u> | |
| American | 7,885,500 | 63.78 | 7,630,893 | 62.86 | |
| American Eagle | 563,389 | 4.56 | 521,457 | 4.30 | |
| Delta | 406,425 | 3.29 | 409,991 | 3.38 | |
| US Airways | 351,147 | 2.84 | 302,327 | 2.49 | |
| Continental | 306,691 | 2.48 | 304,962 | 2.51 | |
| Avianca | 196,943 | 1.59 | 177,234 | 1.46 | |
| United | 173,994 | 1.41 | 205,309 | 1.69 | |
| British Airways | 166,378 | 1.35 | 188,109 | 1.55 | |
| Northwest | 163,108 | 1.32 | 182,962 | 1.51 | |
| Taca International | 137,597 | 1.11 | 135,695 | 1.12 | |
| All Others | 2,013,139 | 16.28 | 2,080,978 | 17.14 | |
| Total | 12,364,311 | 100.00 | 12,139,917 | 100.00 | |

Enplaned Passengers by Airline Nine Months Ended June 30, 2007

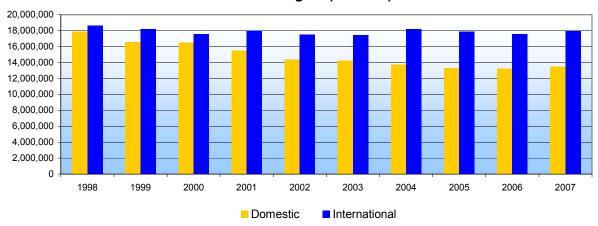


Aircraft Landed Weight

Fiscal Years Ended September 30, 1998 to 2007

| Fiscal | Dom | estic | Intern | ational | To | otal | |
|--------|------------|----------|------------|----------|------------|----------|--|
| Year | 1,000 lbs | % Change | 1,000 lbs | % Change | 1,000 lbs | % Change | |
| 1998 | 17,867,655 | -1.2% | 18,651,656 | 4.2% | 36,519,311 | 1.5% | |
| 1999 | 16,554,067 | -7.4% | 18,195,858 | -2.4% | 34,749,925 | -4.8% | |
| 2000 | 16,463,643 | -0.5% | 17,521,641 | -3.7% | 33,985,284 | -2.2% | |
| 2001 | 15,482,267 | -6.0% | 17,994,033 | 2.7% | 33,476,300 | -1.5% | |
| 2002 | 14,369,643 | -7.2% | 17,481,027 | -2.9% | 31,850,670 | -4.9% | |
| 2003 | 14,204,601 | -1.1% | 17,405,321 | -0.4% | 31,609,922 | -0.8% | |
| 2004 | 13,716,597 | -3.4% | 18,182,948 | 4.5% | 31,899,545 | 0.9% | |
| 2005 | 13,288,101 | -3.1% | 17,860,411 | -1.8% | 31,148,512 | -2.4% | |
| 2006 | 13,197,980 | -0.7% | 17,537,132 | -1.8% | 30,735,112 | -1.3% | |
| 2007 | 13,498,940 | 2.3% | 17,920,937 | 2.2% | 31,419,877 | 2.2% | |

Landed Weights ('000 lbs.)



Monthly Aircraft Landed Weight by Fiscal Year

INTERNATIONAL LANDED WEIGHT

| | Budget | | | | | | | |
|-----|--------------|------------|------------|------------|------------|------------|------------|------------|
| | <i>07-08</i> | 06-07 | 05-06 | 04-05 | 03-04 | 02-03 | 01-02 | 00-01 |
| OCT | 1,432,775 | 1,425,647 | 1,314,893 | 1,471,560 | 1,455,775 | 1,445,492 | 1,415,482 | 1,440,476 |
| NOV | 1,453,510 | 1,434,674 | 1,439,083 | 1,457,071 | 1,478,136 | 1,469,996 | 1,365,086 | 1,433,508 |
| DEC | 1,596,985 | 1,568,303 | 1,581,134 | 1,639,062 | 1,624,783 | 1,585,055 | 1,519,818 | 1,554,198 |
| JAN | 1,528,536 | 1,564,939 | 1,513,365 | 1,599,160 | 1,619,807 | 1,566,002 | 1,483,262 | 1,613,246 |
| FEB | 1,425,937 | 1,428,026 | 1,411,784 | 1,462,646 | 1,460,726 | 1,352,549 | 1,360,565 | 1,481,573 |
| MAR | 1,589,617 | 1,549,929 | 1,573,839 | 1,563,699 | 1,514,410 | 1,475,841 | 1,470,582 | 1,600,382 |
| APR | 1,506,130 | 1,524,626 | 1,491,181 | 1,511,896 | 1,481,318 | 1,401,524 | 1,425,831 | 1,542,284 |
| MAY | 1,474,684 | 1,484,954 | 1,460,047 | 1,446,298 | 1,498,730 | 1,359,074 | 1,451,233 | 1,576,418 |
| JUN | 1,445,692 | 1,446,413 | 1,431,343 | 1,427,097 | 1,500,959 | 1,374,885 | 1,421,314 | 1,488,104 |
| JUL | 1,482,993 | 1,507,564 | 1,468,274 | 1,493,871 | 1,651,959 | 1,485,029 | 1,547,770 | 1,465,555 |
| AUG | 1,478,764 | 1,531,961 | 1,464,087 | 1,431,643 | 1,571,607 | 1,497,328 | 1,565,449 | 1,533,536 |
| SEP | 1,388,067 | 1,453,901 | 1,388,102 | 1,356,408 | 1,324,738 | 1,392,546 | 1,454,635 | 1,264,753 |
| | 17,803,692 | 17,920,937 | 17,537,132 | 17,860,411 | 18,182,948 | 17,405,321 | 17,481,027 | 17,994,033 |

DOMESTIC LANDED WEIGHT

| | Budget | | | | | | | |
|-----|------------|------------|------------|------------|------------|------------|------------|------------|
| | 07-08 | 06-07 | 05-06 | 04-05 | 03-04 | 02-03 | 01-02 | 00-01 |
| OCT | 1,066,770 | 1,061,463 | 943,995 | 1,106,505 | 1,150,523 | 1,218,662 | 1,122,130 | 1,331,094 |
| NOV | 1,114,977 | 1,072,694 | 1,103,910 | 1,107,786 | 1,224,106 | 1,162,871 | 1,145,159 | 1,358,465 |
| DEC | 1,194,424 | 1,184,683 | 1,182,569 | 1,170,475 | 1,272,140 | 1,266,685 | 1,272,653 | 1,449,455 |
| JAN | 1,198,667 | 1,206,768 | 1,186,770 | 1,143,024 | 1,219,742 | 1,249,355 | 1,207,087 | 1,377,108 |
| FEB | 1,093,249 | 1,153,728 | 1,082,398 | 1,084,533 | 1,174,219 | 1,175,413 | 1,168,730 | 1,257,932 |
| MAR | 1,227,908 | 1,249,745 | 1,215,720 | 1,192,092 | 1,236,338 | 1,256,766 | 1,300,733 | 1,393,666 |
| APR | 1,144,145 | 1,181,006 | 1,132,789 | 1,124,129 | 1,169,985 | 1,209,528 | 1,218,356 | 1,324,947 |
| MAY | 1,145,470 | 1,136,364 | 1,134,101 | 1,135,723 | 1,116,907 | 1,177,933 | 1,231,817 | 1,244,546 |
| JUN | 1,082,797 | 1,066,050 | 1,072,050 | 1,088,512 | 1,055,074 | 1,090,873 | 1,178,899 | 1,246,938 |
| JUL | 1,095,863 | 1,092,451 | 1,084,986 | 1,115,816 | 1,090,845 | 1,159,412 | 1,209,028 | 1,204,388 |
| AUG | 1,066,761 | 1,079,954 | 1,056,173 | 1,053,745 | 1,087,784 | 1,159,064 | 1,210,530 | 1,311,485 |
| SEP | 1,002,494 | 1,014,034 | 1,002,519 | 965,761 | 918,935 | 1,078,039 | 1,104,521 | 982,240 |
| | 13,433,526 | 13,498,940 | 13,197,980 | 13,288,101 | 13,716,598 | 14,204,601 | 14,369,643 | 15,482,264 |

TOTAL LANDED WEIGHT

| | Budget | | | | | | | |
|-----|--------------|------------|------------|------------|------------|------------|------------|------------|
| | <i>07-08</i> | 06-07 | 05-06 | 04-05 | 03-04 | 02-03 | 01-02 | 00-01 |
| OCT | 2,499,546 | 2,487,110 | 2,258,888 | 2,578,065 | 2,606,298 | 2,664,154 | 2,537,612 | 2,771,570 |
| NOV | 2,568,487 | 2,507,368 | 2,542,993 | 2,564,857 | 2,702,242 | 2,632,867 | 2,510,245 | 2,791,973 |
| DEC | 2,791,409 | 2,752,986 | 2,763,703 | 2,809,537 | 2,896,923 | 2,851,740 | 2,792,471 | 3,003,653 |
| JAN | 2,727,204 | 2,771,707 | 2,700,135 | 2,742,184 | 2,839,549 | 2,815,357 | 2,690,349 | 2,990,354 |
| FEB | 2,519,186 | 2,581,754 | 2,494,182 | 2,547,179 | 2,634,945 | 2,527,962 | 2,529,295 | 2,739,505 |
| MAR | 2,817,524 | 2,799,674 | 2,789,559 | 2,755,791 | 2,750,748 | 2,732,607 | 2,771,315 | 2,994,048 |
| APR | 2,650,275 | 2,705,632 | 2,623,970 | 2,636,025 | 2,651,303 | 2,611,052 | 2,644,187 | 2,867,231 |
| MAY | 2,620,154 | 2,621,318 | 2,594,148 | 2,582,021 | 2,615,637 | 2,537,007 | 2,683,050 | 2,820,964 |
| JUN | 2,528,490 | 2,512,463 | 2,503,393 | 2,515,609 | 2,556,033 | 2,465,758 | 2,600,213 | 2,735,042 |
| JUL | 2,578,856 | 2,600,015 | 2,553,260 | 2,609,687 | 2,742,804 | 2,644,441 | 2,756,798 | 2,669,943 |
| AUG | 2,545,526 | 2,611,915 | 2,520,260 | 2,485,388 | 2,659,391 | 2,656,392 | 2,775,979 | 2,845,021 |
| SEP | 2,390,561 | 2,467,935 | 2,390,621 | 2,322,169 | 2,243,673 | 2,470,585 | 2,559,156 | 2,246,993 |
| | 31,237,218 | 31,419,877 | 30,735,112 | 31,148,512 | 31,899,546 | 31,609,922 | 31,850,670 | 33,476,297 |
| | | | | | | | | |

Landed Weight by Airline

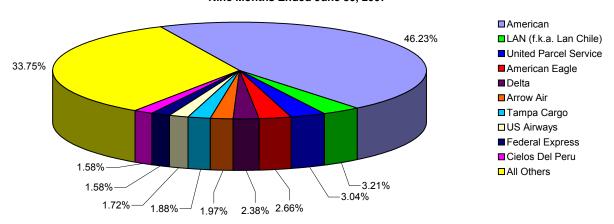
Fiscal Years Ended September 30

| | <u>2006</u> | | <u>2005</u> | | 2004 | ļ | 2003 | ! |
|------------------------|-------------------|--------------|-------------|--------------|------------|--------------|------------|--------------|
| | | % of | | % of | | % of | | % of |
| | <u>1,000 lbs.</u> | <u>Total</u> | 1,000 lbs. | <u>Total</u> | 1,000 lbs. | <u>Total</u> | 1,000 lbs. | <u>Total</u> |
| American | 14,310,103 | 46.56 | 14,286,955 | 45.87 | 13,988,011 | 43.85 | 13,035,307 | 41.24 |
| LAN (f.k.a. Lan Chile) | 957,830 | 3.12 | 919,000 | 2.95 | 818,480 | 2.57 | 690,370 | 2.18 |
| United Parcel Service | 907,570 | 2.95 | 919,361 | 2.95 | 809,013 | 2.54 | 903,065 | 2.86 |
| American Eagle | 793,346 | 2.58 | 732,383 | 2.35 | 656,905 | 2.06 | 662,430 | 2.10 |
| Delta | 777,895 | 2.53 | 944,334 | 3.03 | 1,016,604 | 3.19 | 1,016,341 | 3.22 |
| Tampa Cargo | 595,459 | 1.94 | 646,873 | 2.08 | 515,170 | 1.61 | 428,778 | 1.36 |
| Cielos Del Peru | 582,932 | 1.90 | 736,840 | 2.37 | 605,168 | 1.90 | 285,144 | 0.90 |
| Arrow Air | 535,925 | 1.74 | 576,643 | 1.85 | 444,898 | 1.39 | 635,409 | 2.01 |
| Federal Express | 484,716 | 1.58 | 372,161 | 1.19 | 346,417 | 1.09 | 396,695 | 1.25 |
| US Airways | 459,903 | 1.50 | 413,136 | 1.33 | 469,297 | 1.47 | 591,714 | 1.87 |
| All Others | 10,329,433 | 33.61 | 10,600,826 | 34.03 | 12,229,582 | 38.34 | 12,964,669 | 41.01 |
| Total | 30,735,112 | 100.00 | 31,148,512 | 100.00 | 31,899,545 | 100.00 | 31,609,922 | 100.00 |

Nine Months Ended June 30

| | <u>2007</u> | | <u>2006</u> | | |
|------------------------|-------------|--------------|-------------|--------------|--|
| | | % of | | % of | |
| | 1,000 lbs. | <u>Total</u> | 1,000 lbs. | <u>Total</u> | |
| American | 10,975,817 | 46.23 | 10,740,259 | 46.15 | |
| LAN (f.k.a. Lan Chile) | 762,910 | 3.21 | 729,360 | 3.13 | |
| United Parcel Service | 722,660 | 3.04 | 686,958 | 2.95 | |
| American Eagle | 631,226 | 2.66 | 588,682 | 2.53 | |
| Delta | 565,308 | 2.38 | 600,497 | 2.58 | |
| Arrow Air | 466,815 | 1.97 | 365,280 | 1.57 | |
| Tampa Cargo | 445,141 | 1.88 | 470,427 | 2.02 | |
| US Airways | 407,326 | 1.72 | 361,332 | 1.55 | |
| Federal Express | 376,126 | 1.58 | 366,843 | 1.58 | |
| Cielos Del Peru | 374,960 | 1.58 | 459,928 | 1.98 | |
| All Others | 8,011,723 | 33.75 | 7,904,405 | 33.96 | |
| Total | 23,740,012 | 100.00 | 23,273,971 | 100.00 | |

Landed Weight by Airline Nine Months Ended June 30, 2007

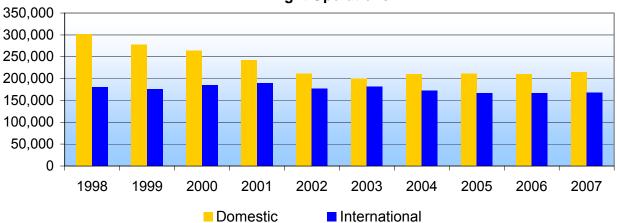


Aircraft Operations (Takeoffs and Landings)

Fiscal Years Ended September 30, 1998 to 2007

| Fiscal | Domestic | | Intern | ational | Total | | |
|--------|------------|----------|------------|----------|------------|----------|--|
| Year | Operations | % Change | Operations | % Change | Operations | % Change | |
| 1998 | 301,856 | 3.7% | 180,225 | 2.7% | 482,081 | 3.3% | |
| 1999 | 277,233 | -8.2% | 175,742 | -2.5% | 452,975 | -6.0% | |
| 2000 | 263,850 | -4.8% | 185,034 | 5.3% | 448,884 | -0.9% | |
| 2001 | 242,701 | -8.0% | 189,218 | 2.3% | 431,919 | -3.8% | |
| 2002 | 211,502 | -12.9% | 177,236 | -6.3% | 388,738 | -10.0% | |
| 2003 | 199,725 | -5.6% | 181,523 | 2.4% | 381,248 | -1.9% | |
| 2004 | 209,331 | 4.8% | 172,339 | -5.1% | 381,670 | 0.1% | |
| 2005 | 210,960 | 0.8% | 166,670 | -3.3% | 377,630 | -1.1% | |
| 2006 | 209,357 | -0.8% | 166,650 | 0.0% | 376,007 | -0.4% | |
| 2007 | 214,668 | 2.5% | 168,046 | 0.8% | 382,714 | 1.8% | |

Flight Operations



Monthly Aircraft Operations by Fiscal Year

INTERNATIONAL FLIGHT OPERATIONS

| | Budget | | | | | | | |
|-----|--------------|---------|---------|---------|---------|---------|---------|---------|
| | <i>07-08</i> | 06-07 | 05-06 | 04-05 | 03-04 | 02-03 | 01-02 | 00-01 |
| OCT | 13,343 | 13,277 | 12,068 | 12,950 | 13,188 | 14,932 | 14,261 | 14,664 |
| NOV | 13,561 | 13,386 | 13,426 | 13,112 | 13,371 | 15,169 | 13,860 | 14,965 |
| DEC | 15,104 | 14,795 | 14,954 | 15,488 | 15,222 | 16,599 | 15,467 | 17,007 |
| JAN | 14,973 | 14,653 | 14,824 | 14,860 | 15,585 | 16,304 | 14,974 | 16,955 |
| FEB | 13,650 | 12,999 | 13,515 | 13,404 | 14,086 | 14,252 | 13,386 | 15,338 |
| MAR | 15,092 | 14,221 | 14,942 | 14,623 | 14,896 | 15,499 | 14,898 | 16,987 |
| APR | 14,037 | 13,641 | 13,898 | 14,143 | 14,531 | 14,898 | 14,393 | 16,433 |
| MAY | 13,979 | 14,016 | 13,840 | 13,935 | 14,472 | 14,420 | 14,620 | 15,973 |
| JUN | 13,886 | 13,961 | 13,748 | 13,723 | 14,766 | 14,233 | 14,598 | 16,149 |
| JUL | 14,447 | 14,652 | 14,304 | 14,362 | 15,877 | 15,602 | 15,750 | 15,944 |
| AUG | 14,281 | 14,875 | 14,139 | 13,649 | 14,668 | 15,594 | 16,565 | 16,962 |
| SEP | 12,992 | 13,570 | 12,992 | 12,421 | 11,677 | 14,021 | 14,464 | 11,841 |
| | 169,344 | 168,046 | 166,650 | 166,670 | 172,339 | 181,523 | 177,236 | 189,218 |

DOMESTIC FLIGHT OPERATIONS

| | Budget | | | | | | | |
|-----|---------|---------|---------|---------|---------|---------|---------|---------|
| | 07-08 | 06-07 | 05-06 | 04-05 | 03-04 | 02-03 | 01-02 | 00-01 |
| OCT | 16,753 | 16,670 | 14,592 | 17,776 | 17,726 | 16,765 | 16,584 | 20,653 |
| NOV | 18,290 | 17,243 | 18,108 | 18,108 | 18,291 | 16,337 | 16,965 | 21,006 |
| DEC | 18,863 | 18,927 | 18,676 | 18,596 | 19,213 | 17,659 | 18,086 | 21,868 |
| JAN | 19,148 | 19,285 | 18,958 | 18,668 | 18,142 | 17,792 | 18,225 | 22,181 |
| FEB | 18,149 | 19,243 | 17,969 | 18,023 | 18,026 | 16,958 | 18,021 | 20,191 |
| MAR | 20,101 | 20,370 | 19,901 | 19,490 | 18,918 | 18,481 | 19,909 | 21,900 |
| APR | 18,419 | 18,779 | 18,236 | 17,681 | 17,693 | 17,246 | 18,327 | 20,448 |
| MAY | 17,938 | 18,127 | 17,760 | 17,425 | 17,367 | 16,441 | 18,230 | 21,060 |
| JUN | 17,009 | 16,524 | 16,840 | 16,664 | 16,104 | 15,108 | 17,095 | 18,562 |
| JUL | 16,705 | 17,063 | 16,539 | 16,933 | 16,535 | 15,850 | 17,357 | 19,911 |
| AUG | 16,402 | 16,823 | 16,239 | 16,353 | 16,963 | 16,034 | 17,089 | 19,411 |
| SEP | 15,539 | 15,614 | 15,539 | 15,243 | 14,353 | 15,054 | 15,614 | 15,510 |
| | 213,315 | 214,668 | 209,357 | 210,960 | 209,331 | 199,725 | 211,502 | 242,701 |

TOTAL FLIGHT OPERATIONS

| | Budget | | | | | | | |
|-----|---------|---------|---------|---------|---------|---------|---------|---------|
| | 07-08 | 06-07 | 05-06 | 04-05 | 03-04 | 02-03 | 01-02 | 00-01 |
| OCT | 30,097 | 29,947 | 26,660 | 30,726 | 30,914 | 31,697 | 30,845 | 35,317 |
| NOV | 31,850 | 30,629 | 31,534 | 31,220 | 31,662 | 31,506 | 30,825 | 35,971 |
| DEC | 33,967 | 33,722 | 33,630 | 34,084 | 34,435 | 34,258 | 33,553 | 38,875 |
| JAN | 34,121 | 33,938 | 33,782 | 33,528 | 33,727 | 34,096 | 33,199 | 39,136 |
| FEB | 31,800 | 32,242 | 31,484 | 31,427 | 32,112 | 31,210 | 31,407 | 35,529 |
| MAR | 35,192 | 34,591 | 34,843 | 34,113 | 33,814 | 33,980 | 34,807 | 38,887 |
| APR | 32,456 | 32,420 | 32,134 | 31,824 | 32,224 | 32,144 | 32,720 | 36,881 |
| MAY | 31,917 | 32,143 | 31,600 | 31,360 | 31,839 | 30,861 | 32,850 | 37,033 |
| JUN | 30,895 | 30,485 | 30,588 | 30,387 | 30,870 | 29,341 | 31,693 | 34,711 |
| JUL | 31,152 | 31,715 | 30,843 | 31,295 | 32,412 | 31,452 | 33,107 | 35,855 |
| AUG | 30,683 | 31,698 | 30,378 | 30,002 | 31,631 | 31,628 | 33,654 | 36,373 |
| SEP | 28,530 | 29,184 | 28,531 | 27,664 | 26,030 | 29,075 | 30,078 | 27,351 |
| | 382,659 | 382,714 | 376,007 | 377,630 | 381,670 | 381,248 | 388,738 | 431,919 |

Aircraft Operations by Airline

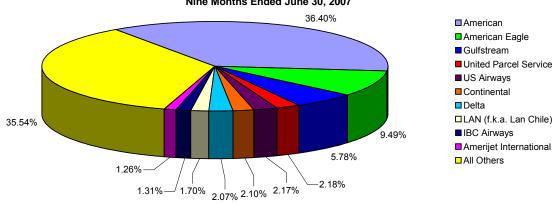
Fiscal Years Ended September 30

| | 2006 | | <u>2005</u> | | 2004 | | 2003 | |
|------------------------|---------------|--------------|-------------|--------------|---------|--------------|---------|--------------|
| | | % of | | % of | | % of | | % of |
| | <u>Number</u> | <u>Total</u> | Number | <u>Total</u> | Number | <u>Total</u> | Number | <u>Total</u> |
| American | 141,985 | 37.76 | 141,027 | 37.35 | 138,124 | 36.19 | 131,575 | 34.51 |
| American Eagle | 34,749 | 9.24 | 31,319 | 8.29 | 27,584 | 7.23 | 28,109 | 7.37 |
| Gulfstream | 21,770 | 5.79 | 21,229 | 5.62 | 19,004 | 4.98 | 19,402 | 5.09 |
| United Parcel Service | 7,951 | 2.11 | 7,920 | 2.10 | 7,014 | 1.84 | 7,972 | 2.09 |
| Continental | 7,894 | 2.10 | 7,735 | 2.05 | 9,418 | 2.47 | 9,806 | 2.57 |
| Delta | 7,778 | 2.07 | 8,232 | 2.18 | 8,544 | 2.24 | 7,454 | 1.96 |
| US Airways | 7,472 | 1.99 | 6,996 | 1.85 | 6,964 | 1.82 | 8,420 | 2.21 |
| LAN (f.k.a. Lan Chile) | 6,105 | 1.62 | 5,484 | 1.45 | 5,108 | 1.34 | 4,602 | 1.21 |
| IBC Airways | 5,146 | 1.37 | 4,798 | 1.27 | 3,778 | 0.99 | 3,424 | 0.90 |
| Amerijet International | 4,864 | 1.29 | 5,164 | 1.37 | 4,396 | 1.15 | 3,670 | 0.96 |
| All Others | 130,293 | 34.65 | 137,726 | 36.47 | 151,736 | 39.76 | 156,814 | 41.13 |
| Total | 376,007 | 100.00 | 377,630 | 100.00 | 381,670 | 100.00 | 381,248 | 100.00 |

Nine Months Ended June 30

| | <u>2007</u> | | 200 | <u> 16</u> |
|------------------------|-------------|--------------|---------|--------------|
| | ' <u></u> | % of | | |
| | Number | <u>Total</u> | Number | <u>Total</u> |
| American | 105,615 | 36.40 | 106,636 | 37.22 |
| American Eagle | 27,526 | 9.49 | 25,861 | 9.03 |
| Gulfstream | 16,778 | 5.78 | 16,337 | 5.70 |
| United Parcel Service | 6,320 | 2.18 | 6,036 | 2.11 |
| US Airways | 6,282 | 2.17 | 5,900 | 2.06 |
| Continental | 6,089 | 2.10 | 6,002 | 2.09 |
| Delta | 6,010 | 2.07 | 5,912 | 2.06 |
| LAN (f.k.a. Lan Chile) | 4,924 | 1.70 | 4,637 | 1.62 |
| IBC Airways | 3,802 | 1.31 | 3,978 | 1.39 |
| Amerijet International | 3,660 | 1.26 | 3,960 | 1.38 |
| All Others | 103,111 | 35.54 | 101,266 | 35.34 |
| Total | 290,117 | 100.00 | 286,525 | 100.00 |

Aircraft Operations by Airline Nine Months Ended June 30, 2007



Monthly Passenger Airline Seats by Fiscal Year

INTERNATIONAL SEATS

| | Budget | | | | | | | |
|-----|--------------|------------|------------|------------|------------|------------|------------|------------|
| | <i>07-08</i> | 06-07 | 05-06 | 04-05 | 03-04 | 02-03 | 01-02 | 00-01 |
| OCT | 1,547,827 | 1,546,831 | 1,450,989 | 1,573,569 | 1,631,804 | 1,670,109 | 1,663,004 | 1,692,740 |
| NOV | 1,601,101 | 1,556,095 | 1,591,880 | 1,602,900 | 1,673,630 | 1,695,140 | 1,592,979 | 1,689,253 |
| DEC | 1,798,547 | 1,770,423 | 1,787,367 | 1,863,143 | 1,904,447 | 1,920,335 | 1,798,160 | 1,835,555 |
| JAN | 1,836,825 | 1,786,151 | 1,825,265 | 1,849,182 | 1,934,281 | 1,909,295 | 1,820,289 | 1,976,024 |
| FEB | 1,605,532 | 1,547,433 | 1,596,267 | 1,597,222 | 1,721,419 | 1,614,777 | 1,567,470 | 1,750,235 |
| MAR | 1,763,931 | 1,708,929 | 1,753,094 | 1,773,743 | 1,804,759 | 1,758,364 | 1,782,144 | 1,932,585 |
| APR | 1,661,589 | 1,615,901 | 1,651,768 | 1,628,539 | 1,722,661 | 1,621,319 | 1,674,599 | 1,843,402 |
| MAY | 1,651,643 | 1,670,190 | 1,641,921 | 1,644,446 | 1,763,259 | 1,588,623 | 1,725,858 | 1,875,243 |
| JUN | 1,656,641 | 1,675,003 | 1,646,869 | 1,665,520 | 1,805,892 | 1,642,917 | 1,719,859 | 1,839,595 |
| JUL | 1,785,679 | 1,793,705 | 1,774,626 | 1,775,497 | 1,962,140 | 1,835,127 | 1,923,039 | 1,919,510 |
| AUG | 1,742,179 | 1,810,328 | 1,731,558 | 1,662,189 | 1,891,741 | 1,841,952 | 1,928,866 | 1,935,771 |
| SEP | 1,523,925 | 1,634,105 | 1,530,701 | 1,493,151 | 1,410,042 | 1,611,135 | 1,716,705 | 1,499,765 |
| | 20,175,418 | 20,115,094 | 19,982,305 | 20,129,101 | 21,226,075 | 20,709,093 | 20,912,972 | 21,789,678 |

DOMESTIC SEATS

| | Budget | | | | | | | |
|-----|------------|------------|------------|------------|------------|------------|------------|------------|
| | 07-08 | 06-07 | 05-06 | 04-05 | 03-04 | 02-03 | 01-02 | 00-01 |
| OCT | 1,714,844 | 1,713,017 | 1,552,828 | 1,848,931 | 1,883,048 | 2,049,078 | 1,808,745 | 2,269,319 |
| NOV | 1,809,525 | 1,709,382 | 1,798,236 | 1,854,180 | 2,014,330 | 1,966,933 | 1,831,720 | 2,303,186 |
| DEC | 1,925,513 | 1,879,521 | 1,913,072 | 1,904,795 | 2,095,423 | 2,122,657 | 1,961,357 | 2,430,607 |
| JAN | 1,976,781 | 1,976,141 | 1,963,832 | 1,884,355 | 2,006,750 | 2,119,116 | 1,996,241 | 2,360,753 |
| FEB | 1,796,444 | 1,807,582 | 1,785,285 | 1,749,386 | 1,905,355 | 1,881,710 | 1,938,483 | 2,135,977 |
| MAR | 2,032,791 | 1,999,724 | 2,019,286 | 1,955,078 | 2,049,118 | 2,156,127 | 2,185,923 | 2,378,734 |
| APR | 1,913,193 | 1,877,075 | 1,900,875 | 1,832,593 | 1,943,046 | 2,034,175 | 2,052,778 | 2,282,160 |
| MAY | 1,879,496 | 1,813,207 | 1,867,512 | 1,840,599 | 1,904,772 | 1,957,586 | 2,035,455 | 2,294,978 |
| JUN | 1,804,157 | 1,730,858 | 1,792,921 | 1,783,262 | 1,811,156 | 1,849,212 | 2,021,902 | 2,143,623 |
| JUL | 1,850,527 | 1,780,742 | 1,838,831 | 1,868,156 | 1,860,009 | 1,937,874 | 2,063,381 | 2,254,471 |
| AUG | 1,778,761 | 1,775,445 | 1,767,777 | 1,751,159 | 1,879,606 | 1,940,206 | 2,060,349 | 2,228,071 |
| SEP | 1,642,549 | 1,678,923 | 1,649,331 | 1,570,657 | 1,499,835 | 1,786,802 | 1,873,693 | 1,602,632 |
| | 22,124,582 | 21,741,617 | 21,849,786 | 21,843,151 | 22,852,448 | 23,801,476 | 23,830,027 | 26,684,511 |

TOTAL SEATS

| | Budget | | | | | | | |
|-----|------------|------------|------------|------------|------------|------------|------------|------------|
| | 07-08 | 06-07 | 05-06 | 04-05 | 03-04 | 02-03 | 01-02 | 00-01 |
| OCT | 3,262,671 | 3,259,848 | 3,003,817 | 3,422,500 | 3,514,852 | 3,719,187 | 3,471,749 | 3,962,059 |
| NOV | 3,410,626 | 3,265,477 | 3,390,116 | 3,457,080 | 3,687,960 | 3,662,073 | 3,424,699 | 3,992,439 |
| DEC | 3,724,060 | 3,649,944 | 3,700,439 | 3,767,938 | 3,999,870 | 4,042,992 | 3,759,517 | 4,266,162 |
| JAN | 3,813,607 | 3,762,292 | 3,789,097 | 3,733,537 | 3,941,031 | 4,028,411 | 3,816,530 | 4,336,777 |
| FEB | 3,401,976 | 3,355,015 | 3,381,552 | 3,346,608 | 3,626,774 | 3,496,487 | 3,505,953 | 3,886,212 |
| MAR | 3,796,722 | 3,708,653 | 3,772,380 | 3,728,821 | 3,853,877 | 3,914,491 | 3,968,067 | 4,311,319 |
| APR | 3,574,782 | 3,492,976 | 3,552,643 | 3,461,132 | 3,665,707 | 3,655,494 | 3,727,377 | 4,125,562 |
| MAY | 3,531,139 | 3,483,397 | 3,509,433 | 3,485,045 | 3,668,031 | 3,546,209 | 3,761,313 | 4,170,221 |
| JUN | 3,460,798 | 3,405,861 | 3,439,790 | 3,448,782 | 3,617,048 | 3,492,129 | 3,741,761 | 3,983,218 |
| JUL | 3,636,206 | 3,574,447 | 3,613,457 | 3,643,653 | 3,822,149 | 3,773,001 | 3,986,420 | 4,173,981 |
| AUG | 3,520,940 | 3,585,773 | 3,499,335 | 3,413,348 | 3,771,347 | 3,782,158 | 3,989,215 | 4,163,842 |
| SEP | 3,166,473 | 3,313,028 | 3,180,032 | 3,063,808 | 2,909,877 | 3,397,937 | 3,590,398 | 3,102,397 |
| | 42,300,000 | 41,856,711 | 41,832,091 | 41,972,252 | 44,078,523 | 44,510,569 | 44,742,999 | 48,474,189 |

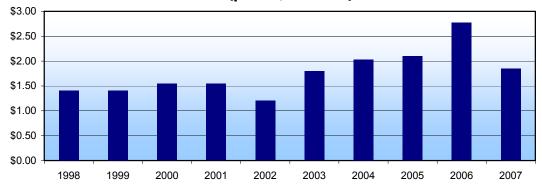
Financial Statistics

Landing Fees

Fiscal Years Ended September 30, 1998 to 2007

| Fiscal Year | Landing Fees per 1,000 lbs. | % Change |
|-------------|-----------------------------|----------|
| 1998 | \$1.41 | 5.2% |
| 1999 | \$1.41 | 0.0% |
| 2000 | \$1.54 | 9.2% |
| 2001 | \$1.54 | 0.0% |
| 2002 | \$1.20 | -22.1% |
| 2003 | \$1.80 | 50.0% |
| 2004 | \$2.03 | 12.8% |
| 2005 | \$2.10 | 3.4% |
| 2006 | \$2.77 | 31.9% |
| 2007 | \$1.85 | -33.2% |

Landing Fee Rate (per 1,000 lbs)

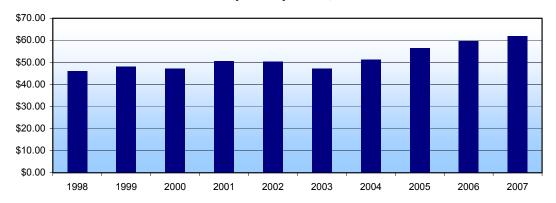


Terminal Rates Billed to Airlines

Fiscal Years Ended September 30, 1998 to 2007

| | Terminal Rental Rates - | |
|--------|--------------------------|----------|
| Fiscal | Average cost per sq. ft. | |
| Year | (Class III) | % Change |
| 1998 | \$46.02 | 8.5% |
| 1999 | \$48.13 | 4.6% |
| 2000 | \$47.23 | -1.9% |
| 2001 | \$50.55 | 7.0% |
| 2002 | \$50.31 | -0.5% |
| 2003 | \$47.18 | -6.2% |
| 2004 | \$51.39 | 8.9% |
| 2005 | \$56.49 | 9.9% |
| 2006 | \$59.77 | 5.8% |
| 2007 | \$61.90 | 3.6% |

Average Terminal Rental Rate (per sq. foot)



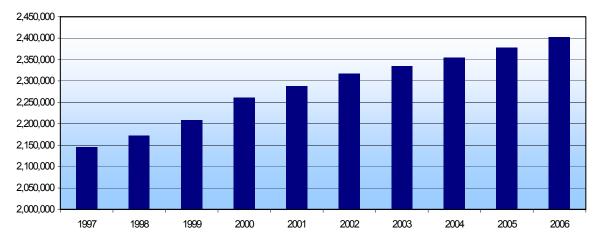
Economic Statistics

Population and Economic Metrics – Miami-Dade County

Last Ten Years

| | Estimated | % | Per Capita | % | Labor | | | Unemployment |
|------|------------------|--------|-----------------|--------|-----------|-----------------|------------|--------------|
| | Population | Change | Personal Income | Change | Force | Employed | Unemployed | Rate |
| | | | | | | | | |
| 1997 | 2,146,081 | 1.6% | \$21,888 | 2.5% | 1,093,568 | 1,010,126 | 83,442 | 7.6% |
| 1998 | 2,172,357 | 1.2% | \$23,216 | 6.1% | 1,102,294 | 1,025,506 | 76,788 | 7.0% |
| 1999 | 2,208,140 | 1.6% | \$24,050 | 3.6% | 1,100,623 | 1,036,022 | 64,601 | 5.9% |
| 2000 | 2,260,646 | 2.4% | \$25,622 | 6.5% | 1,103,485 | 1,046,900 | 56,585 | 5.1% |
| 2001 | 2,288,121 | 1.2% | \$26,398 | 3.0% | 1,098,226 | 1,031,747 | 66,479 | 6.1% |
| 2002 | 2,316,632 | 1.2% | \$27,050 | 2.5% | 1,092,613 | 1,021,244 | 71,369 | 6.5% |
| 2003 | 2,334,373 | 0.8% | \$27,744 | 2.6% | 1,097,984 | 1,033,333 | 64,651 | 5.9% |
| 2004 | 2,354,000 | 0.8% | \$29,955 | 8.0% | 1,114,733 | 1,053,985 | 60,748 | 5.4% |
| 2005 | 2,377,725 | 1.0% | \$31,347 | 4.6% | 1,136,285 | 1,085,668 | 50,617 | 4.5% |
| 2006 | 2,402,208 | 1.0% | NA | NA | 1,158,801 | 1,115,164 | 43,637 | 3.8% |

Estimated Population



Sources: U.S. Census Bureau, Florida Labor Market Statistics.

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Households and Income Miami-Dade County

| Households | 2000 | 2006 | 2000-2006 Change |
|-------------------------|----------|----------|---------------------|
| Number of Households | 760,019 | 828,794 | 9.0% |
| Median Household Income | \$35,148 | \$41,237 | 17.3% |

| Income Distribution | 2000 | 2006 | 2000-2006 Change |
|-----------------------|-------|-------|---------------------|
| Under \$25,000 | 36.1% | 31.4% | -4.7 Pts. |
| \$25,000 - \$49,999 | 30.1% | 27.0% | -3.1 Pts. |
| \$50,000 - \$74,999 | 16.8% | 16.7% | -0.1 Pts. |
| \$75,000 - \$99,999 | 7.3% | 9.6% | 2.3 Pts. |
| \$100,000 - \$149,000 | 6.5% | 8.8% | 2.4 Pts. |
| \$150,000 or More | 3.3% | 6.5% | 3.2 Pts. |

Source: U.S. Census Bureau American Community Survey. Percentages may not add to 100% due to rounding.

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Labor Force & Employment Rates Miami-Dade County

| | | | | Unemploy | ment Rate |
|------|-------------|------------|--------------|----------|-----------|
| Year | Labor Force | Employment | Unemployment | County | State |
| 2006 | 1,158,801 | 1,115,164 | 43,637 | 3.8% | 3.3% |
| 2005 | 1,136,285 | 1,085,668 | 50,617 | 4.5% | 3.8% |
| 2004 | 1,114,733 | 1,053,985 | 60,748 | 5.4% | 4.7% |
| 2003 | 1,097,984 | 1,033,333 | 64,651 | 5.9% | 5.3% |
| 2002 | 1,092,613 | 1,021,244 | 71,369 | 6.5% | 5.7% |
| 2001 | 1.098,226 | 1.031.747 | 66.479 | 6.1% | 4.7% |

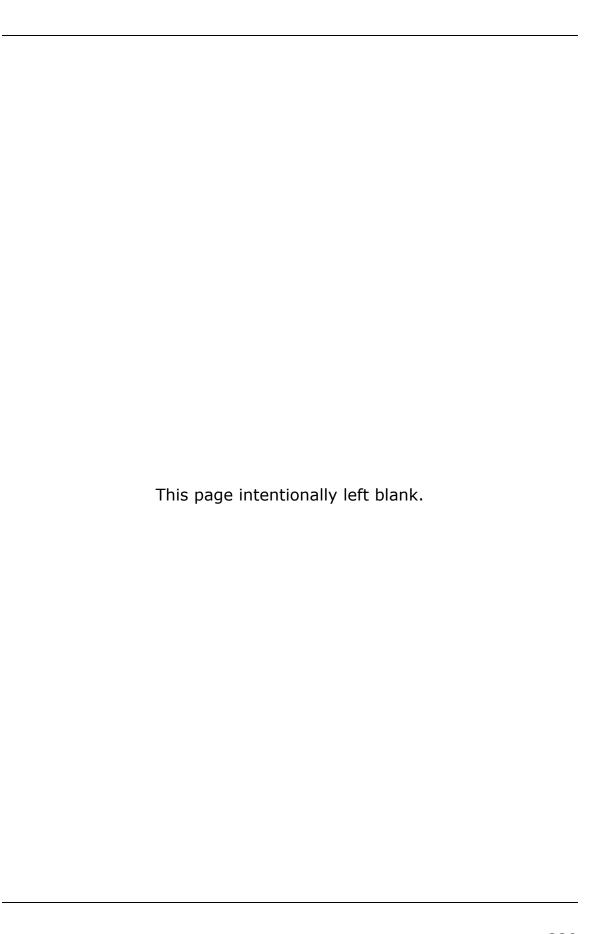
| 2006 Lal | 2006 Labor Participation Rate (% of Population Age 16+) | | | |
|-----------------------------|---|-----------|-------|--|
| Population Labor Force Rate | | | | |
| Male | 902,492 | 624,100 | 69.2% | |
| Female | 988,530 | 548,117 | 55.4% | |
| Total | 1,891,022 | 1,172,217 | 62.0% | |

Source: U.S. Census Bureau American Community Survey, Florida Research and Economic Database

Top 20 Employers in Miami-Dade County (May 2006)

| <u>Firm</u> | Number of Employees |
|---|---------------------|
| | - |
| Baptist Health South Florida | 10,683 |
| Jackson Memorial Hospital Public Trust | 10,453 |
| University of Miami | 9,367 |
| American Airlines | 9,000 |
| Miami-Dade Community College | 5,400 |
| United Parcel Service | 5,000 |
| BellSouth Telecommunications | 4,800 |
| Winn-Dixie Stores, Inc. | 4,616 |
| Precision Response Corp. | 4,196 |
| Public Supermarkets, Inc. | 4,000 |
| Florida Power and Light Company | 3,665 |
| Florida International University | 3,500 |
| Macy's Department Stores | 3,368 |
| Royal Caribbean International/Celebrity (| Cruise 3,300 |
| Mount Sinai Medical Center | 3,000 |
| American Sales & Management | 2,800 |
| Miami Children's Hospital | 2,571 |
| Wachovia, N.A. | 2,500 |
| Mercy Hospital | 2,433 |
| Cordis (A Johnson & Johnson Company) | 2,200 |
| | |

Source: The Beacon Council



Glossary

ACCRUAL BASIS OF ACCOUNTING - This basis of accounting attempts to record financial transactions in the period they occur rather than recording them in the period they are paid.

ACI – Airports Council International.

ADMINISTRATIVE REIMBURSEMENT — A payment made by proprietary departments to the General Fund to cover a department's share of the County's overhead support.

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ADOPTED BUDGET — A financial plan presented, reviewed, and approved by a governing body for the upcoming or current fiscal year.

AIRCRAFT OPERATION – The landing or takeoff of an aircraft.

AIRLINE COST PER ENPLANEMENT - The total annual cost of fees and charges paid by the airlines divided by the total enplanements.

AIRPORT – Refers to the Miami International Airport.

AIRPORT IMPROVEMENT PROGRAM – A Federal Aviation Administration program periodically authorized by Congress which distributes the proceeds of the federal tax on airline tickets to airports through grants for eligible construction projects and land acquisition. See "Federal Grants."

AIRPORT MASTER PLAN – An airport master plan represents the approved actions to be accomplished for phased development of the airport. Master plans address the airfield, terminal, landside access improvements, modernization and expansion of existing airports and establish the premise for site selection and planning for a new airport.

AIRPORT NOISE COMPATIBILITY PROGRAM – The mission of Airport Noise Compatibility Program is to reduce the aircraft noise impact on the community through mitigation programs while monitoring compliance with local, state and federal regulations, thus maintaining an environmentally viable airport.

ARFF – Aircraft Rescue and Fire Fighting.

AVIATION ACTIVITY FORECAST — A forecast of aviation activities that is used in airport facilities planning and in evaluating environmental and fiscal impacts on the airport. These forecasts typically contain projections of passenger demand, airline flights and other activity segments that are likely to grow in the future and seek to measure when existing facility will not be able to accommodate the projected growth.

BALANCED BUDGET – A budget in which revenue equal expenditures; in the public sector this is achieved when total receipts equal total outlays for a fiscal year.

BCC – Board of County Commissioners

BUDGET - A financial plan for a specified period of time (fiscal year) that matches planned expenses and revenues with planned services.

BUDGET CALENDAR – The schedule of key dates or milestones that the Department follows in the preparation, adoption and administration of the annual budget.

BUDGETARY BASIS — This refers to the basis of accounting used to estimate financing sources and uses in the budget; budgetary basis takes one of three forms; generally accepted accounting principals (GAAP), cash or modified accrual.

BOND – A written promise to pay a specified sum of money, called the face value or principal amount, at a specified date or dates in the future, called the maturity

date(s), together with periodic interest at a specified rate; the County sells bonds as a means of borrowing revenue for costly projects and repays the debt to the lender over an extended period of time, similar to the manner in which a homeowner repays a mortgage; a bond differs from a note in two ways: a bond is issued for a longer period of time than a note and requires greater legal formality; bonds are primarily used to finance capital projects.

BOND COVENANT – An agreement with bond holders, which defines, among other things, the priority of payment of debt service in the use of revenues.

CAPITAL COSTS – Capital costs are non-recurring expenditures that have a useful life of more than five (5) years and have a total cost that exceeds \$50,000in total funding; capital costs includes all manpower, implementation costs, and capital outlay required to fully implement each project.

CAPITAL IMPROVEMENT PROGRAM – A rolling, near-term five year program that provides for critical needed improvements and asset preservation. The program includes projects that address federal security requirements, improved airfield safety and enhance revenue potential.

CAPITALIZED LABOR – Personnel salaries, taxes and benefits expenses that are associated with capital projects.

COMMERCIAL PAPER — Commercial Paper (CP) is a short-term promissory note issued for periods up to 270 days, with maturities commonly at 30, 60, and 90 days. The Authority currently has a commercial paper programs with two series, one Alternative Minimum Tax (AMT) and one non-AMT.

COMMUTER AIRLINE — An airline that operates aircraft with a maximum of 60 seats and with an operating frequency of at least five scheduled round trips per week between two or more points. See also "Major Airline," "National Airline," and "Regional Airline."

CONCESSIONAIRE – A person or company having a lease, contract or operating permit arrangement with the Authority, entitling them to do business on the airport.

CONNECTING PASSENGER – A passenger who transfers from one flight to another en route to a final destination.

CONSUMER PRICE INDEX (CPI) - An index that measures the change in the cost of typical wage-earner purchases of goods and services expressed as a percentage of the cost of the same goods and services in some base period (also referred to as the cost-of-living).

COST CENTER – An area of the Airport to which a revenue or expense is attributed, e.g., airfield, terminal, etc.

DEBT SERVICE - Principal and interest payments on bonds. The bond-financed portions of the CIP are recovered through debt service, instead of depreciation. See "Statement of Operations" for further clarification.

DEBT SERVICE COVERAGE – An amount equal to 120 percent of the portion of Debt Service attributable to bonds, plus other such amounts as may be established by any financial agreement.

DISCRETIONARY GRANTS – See "Federal Grants."

ENPLANED PASSENGER – Any revenue passenger boarding at the Airport, including any passenger that previously disembarked from another aircraft (i.e., connecting passenger).

ENTERPRISE FUNDS — Funds used to finance and account for the acquisition, operation, and maintenance of facilities and services that are intended to be entirely or predominantly self-supporting through the collection of charges from external customers (such as the Aviation Department).

ENTERPRISE RESOURCE PLANNING (ERP) - A comprehensive information technology system with specific applications in the areas of human resources, accounting, procurement, real estate management and customer relationship management.

ENVIRONMENTAL IMPACT REVIEW (EIR) - The review and analysis of the environmental impacts that might potentially arise from changes in facility design or use – those issues typically addressed in an Environmental Impact Report, Negative Declaration, or similar document – are handled by the Airport Planning Division.

ENVIRONMENTAL IMPACT STATEMENT (EIS) - The EIS is an impact document prepared pursuant to the National Environmental Policy Act (NEPA) that documents the potential environmental impact of an airport infrastructure expansion or modification.

FEDERAL AVIATION ADMINISTRATION (FAA) - The FAA is a component of the Department of Transportation and, within the airspace of the United States, promotes air safety, regulates air commerce, controls the use of navigable airspace, develops and operates air navigation facilities, develops and operates the air traffic control system, and administers federal grants for development of public-use airports.

FEDERAL GRANTS - FAA'S Airport Improvement Program provides both entitlement and discretionary grants for eligible airport projects. Entitlement funds are determined by a formula according to enplanements at individual airports. The Authority applies for discretionary grants from the FAA through a Letter of Intent (LOI) process. Each LOI represents an intention to obligate funds from future federal budget appropriations. The issuance of a Letter of Intent is subject to receipt of Congressional appropriations for grants to airports, and does not itself constitute a binding commitment of funds by the FAA. For planning purposes, the amounts in approved LOI from FAA are used by the Authority as the estimate of federal discretionary grants to be received.

FINAL MATURITY DATE – A date on which the principal amount of a note, draft, bond, or other debt instrument becomes due and payable.

FISCAL YEAR – The annual period beginning October 1 and ending September 30.

FIXED BASE OPERATORS (FBOs) — Those commercial businesses at the Airport authorized by the Authority to sell aviation fuels and provide other aviation-related services, primarily to General Aviation.

FIXED RATE – An interest rate on a security that does not change for the remaining life of the security.

FRINGE (OR EMPLOYEE) BENEFITS — Contributions made by an employer to meet commitments or obligations for employees beyond base pay, including the employers' share of costs for Social Security pension, and medical and life insurance plans.

GAAP – General Accepted Accounting Principals are uniform minimum standards and guidelines for accounting and financial statement reporting.

GASB – Governmental Accounting Standards Board, the body responsible for establishing GAAP for governmental entities.

GENERAL AVIATION (GA) – The activities of privately owned aircraft that are not used for commercial purposes, such as the movement of passengers or freight.

INTEREST RATE — A rate of interest charged for the use of money usually expressed at an annual rate.

LANDED WEIGHT — Refers to maximum gross certificated landed weight in one thousand pound units, as stated in the airlines' flight operations manual. Landed weight is used to calculate landing fees for both airline and general aviation aircraft operated at the Airport.

LANDING FEES — Revenues from passenger and cargo carriers for commercial aircraft landings at the airport.

MAJOR MAINTENANCE PROGRAM — Includes projects that are defined as major repairs to existing buildings or structures and do not prolong or extend the estimated useful life of the asset. Major maintenance projects are generally not capitalized and are expensed in the operating budget.

MDAD – Miami-Dade Aviation Department

MIA – Miami International Airport

MILLAGE RATE — The rate used in calculating taxes based upon the value of property, expressed in mills; one mill equals \$1.00 of tax for each \$1,000 of property value; the mileage rate is the total number of mills of tax assessed.

NON-PORT AUTHORITY PROPERTIES – Consist of certain buildings, structures and other facilities at the Airports, which were constructed or acquired by tenant financing, government grants, and proceeds from Special Revenue and Aviation Facilities Variable Rate Demand Bonds not issued by the County under the Trust Agreement.

PASSENGER FACILITY CHARGE (PFC) – A \$4.50 charge (net \$4.39 to Airport) attached to each ticketed passenger that boards an airplane at the Airport. Certain

types of passengers, including military, are excluded from the Passenger Facility Charge.

PORT AUTHORITY PROPERTIES (PAP) — Consist of all land and the facilities at the Airports, which were acquired or constructed with government grants, passenger facility charges, and proceeds of Revenue Bonds issued by the County under the terms of the 1954 Trust Agreement, as amended by supplemental agreements.

PROJECTION – An estimation of anticipated revenues, expenditures, or other quantitative data for specific time periods, usually fiscal years.

PROPOSED BUDGET – A schedule of revenues and expenditures submitted for review and considered for the upcoming fiscal year

REFUNDING BOND – A bond issued to refund outstanding bonds, which are bonds that have been issued but have not yet matured or been otherwise redeemed.

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MIAMI-DADE AVIATION DEPARTMENT

Finance and Strategy Group : Financial Planning and Performance Analysis Division P.O. Box 526624
Miami, Florida 33152-6624
www.miami-airport.com



